#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

### FORM 10-Q

#### QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2021

or

□ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from to .

Commission File Number 0-16587



Summit Financial Group, Inc.

(Exact name of registrant as specified in its charter)

West Virginia

(State or other jurisdiction of incorporation or organization)

**55-0672148** (IRS Employer Identification No.)

300 North Main Street

Moorefield West Virginia (Address of principal executive offices)

**26836** (Zip Code)

(304) 530-1000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Sections 13 or 15(d) of the Securities and Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes 🗹 🛛 No 🗆

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).

Yes 🗹 🛛 No 🗆

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer", "accelerated filer", "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer OAccelerated filer  $\square$ Non-accelerated filer OSmaller reporting company  $\square$ Emerging growth company  $\square$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. O

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes 🗆 🛛 No 🗹

Securities registered pursuant to Section 12(b) of the Act:

**Title of each class** Common Stock, Par Value \$2.50 per share Trading Symbol(s) SMMF Name of each exchange on which registered NASDAQ Global Select Market

Indicate the number of shares outstanding of each of the issuer's classes of Common Stock as of the latest practicable date. **Common Stock, \$2.50 par value** 13,003,145 shares outstanding as of November 3, 2021

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### **Item 1. Financial Statements**

## **Consolidated Balance Sheets (unaudited)**

	Se	ptember 30, 2021	De	ecember 31, 2020
Dollars in thousands, except per share amounts	(	unaudited)		(*)
ASSETS				
Cash and due from banks	\$	21,247	\$	19,522
Interest bearing deposits with other banks		189,862		80,265
Cash and cash equivalents		211,109		99,787
Debt securities available for sale (at fair value)		424,741		286,127
Debt securities held to maturity (at amortized cost; estimated fair value - \$100,793 - 2021, \$103,157 - 2020)		98,528		99,914
Less: allowance for credit losses				
Debt securities held to maturity, net		98,528		99,914
Other investments		10,649		14,185
Loans held for sale		1,393		1,998
Loans, net of unearned fees		2,554,110		2,412,153
Less: allowance for credit losses		(32,406)		(32,246
Loans, net		2,521,704		2,379,907
Property held for sale		12,450		15,588
Premises and equipment, net		56,818		52,537
Accrued interest and fees receivable		10,484		11,989
Goodwill and other intangible assets, net		63,977		55,123
Cash surrender value of life insurance policies and annuities		60,241		59,438
Other assets		36,857		29,791
Total assets	\$	3,508,951	\$	3,106,384
Liabilities Deposits Non-interest bearing Unterposit	\$	575,542	\$	440,818
Interest bearing		2,380,398		2,154,833
Total deposits		2,955,940		2,595,651
Short-term borrowings		140,146		140,146
Long-term borrowings		684		699
Subordinated debentures		29,466		29,364
Subordinated debentures owed to unconsolidated subsidiary trusts		19,589		19,589
Other liabilities		39,837		39,355
Total liabilities		3,185,662		2,824,804
Commitments and Contingencies				
Shareholders' Equity				
Preferred stock, \$1.00 par value, authorized 250,000 shares; issued: 2021 - 1,500		14,920		
Common stock and related surplus, \$2.50 par value; authorized 20,000,000 shares; issued: 2021 - 13,003,145 shares and 2020 - 12,985,708 shares; outstanding: 2021 - 12,976,693 shares and 2020 - 12,942,004		95,863		94,964
Unallocated common stock held by Employee Stock Ownership Plan - 2021 - 26,452 shares and 2020 - 43,704 shares		(285)		(472
Retained earnings		207,703		181,643
Accumulated other comprehensive income		5,088		5,445
Total shareholders' equity		323,289		281,580
Total liabilities and shareholders' equity	\$	3,508,951	\$	3,106,384

(\*) - Derived from audited consolidated financial statements See Notes to Consolidated Financial Statements

# **Consolidated Statements of Income (unaudited)**

	Fo	or the Three Septer		F	or the Nine Septer	
Dollars in thousands, except per share amounts		2021	2020		2021	2020
Interest income						
Interest and fees on loans						
Taxable	\$	28,340	\$ 26,656	\$	83,352	\$ 77,211
Tax-exempt		76	151		299	455
Interest and dividends on securities						
Taxable		1,432	1,445		4,078	4,656
Tax-exempt		916	937		2,629	2,288
Interest on interest bearing deposits with other banks		118	57		240	216
Total interest income		30,882	29,246		90,598	84,826
Interest expense						
Interest on deposits		1,832	3,552		6,464	13,088
Interest on short-term borrowings		470	734		1,404	1,863
Interest on long-term borrowings and subordinated debentures		543	194		1,631	600
Total interest expense		2,845	4,480		9,499	15,551
Net interest income		28,037	24,766		81,099	69,275
Provision for credit losses			3,250		2,500	11,500
Net interest income after provision for credit losses		28,037	21,516		78,599	57,775
Noninterest income		20,007	21,010		70,000	57,775
Trust and wealth management fees		718	622		2,039	1.870
Mortgage origination revenue		710	780		2,638	1,636
Service charges on deposit accounts		1,338	1,138		3,530	3,283
Bank card revenue		1,509	1,237		4,369	3,257
Realized securities gains (losses), net		(68)	1,522		534	2,560
Bank owned life insurance and annuities income		(60) 160	795		733	1,334
Other		168	113		413	367
Total noninterest income		4,567	6,207		14,256	14,307
Noninterest expenses		1,507	0,207		1,200	1,007
Salaries, commissions and employee benefits		8,745	8,108		25,410	23,709
Net occupancy expense		1,254	1,057		3,559	2,917
Equipment expense		1,908	1,474		5,088	4,263
Professional fees		374	364		1,140	1,168
Advertising and public relations		254	145		482	389
Amortization of intangibles		390	412		1,176	1,251
FDIC premiums		354	320		1,119	595
Bank card expense		705	589		1,964	1,652
Foreclosed properties expense		370	607		1,342	1,815
Acquisition-related expenses		273	28		1,167	1,453
Other		2,716	2,405		8,365	6,493
Total noninterest expenses		17,343	15,509		50,812	45,705
Income before income tax expense		15,261	12,214		42,043	26,377
Income tax expense		3,023	2,594		8,886	5,302
Net income		12,238	9,620		33,157	21,075
Dividends on preferred shares		225			364	
Net income applicable to common shares	\$	12,013	\$ 9,620	\$	32,793	\$ 21,075
Basic earnings per common share	\$	0.93	\$ 0.74	\$	2.53	\$ 1.63
Diluted earnings per common share	\$	0.92	\$ 0.74	\$	2.52	\$ 1.62

See Notes to Consolidated Financial Statements

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# Consolidated Statements of Comprehensive Income (unaudited)

		ths Ended 30,		
Dollars in thousands		2021		2020
Net income	\$	12,238	\$	9,620
Other comprehensive (loss) income:				
Net unrealized gain on cashflow hedge of: 2021 - \$907, net of deferred taxes of \$218; 2020 - \$555, net of deferred taxes of \$133		689		422
Net unrealized (loss) gain on securities available for sale of: 2021 - \$(3,555), net of deferred taxes of \$(853) and reclassification adjustment for net realized losses included in net income of \$(68), net of tax of \$(16); 2020 - \$587, net of deferred taxes of \$141 and reclassification adjustment for net realized gains included in net income of \$1,522, net of tax of \$365		(2,702)		446
Total other comprehensive (loss) income		(2,013)		868
Total comprehensive income	\$	10,225	\$	10,488

	For the Nine Months Ended September 30,								
Dollars in thousands		2021		2020					
Net income	\$	33,157	\$	21,075					
Other comprehensive (loss) income:									
Net unrealized gain (loss) on cashflow hedge of: 2021 - \$5,242, net of deferred taxes of \$1,258; 2020 - \$1,943, net of deferred taxes of \$(466)		3,984		(1,477)					
Net unrealized (loss) gain on securities available for sale of: 2021 - \$(5,712), net of deferred taxes of \$(1,371) and reclassification adjustment for net realized gains included in net income of \$534, net of tax of \$128; 2020 - \$4,121, net of deferred taxes of \$989 and reclassification adjustment for net realized gains included in net income of \$2,560, net of tax of \$614		(4,341)		3,132					
Total other comprehensive (loss) income		(357)		1,655					
Total comprehensive income	\$	32,800	\$	22,730					

See Notes to Consolidated Financial Statements

# Consolidated Statements of Shareholders' Equity (unaudited)

Dollars in thousands, except per share amounts	St	referred tock and Related Surplus	S	Common tock and Related Surplus	Unallocated Common Stock Held by ESOP	nmon k Held Retained		ommon ock Held Re				Accumulated Other Compre- hensive Income	Total Share- holders' Equity
Balance June 30, 2021	\$	14,920	\$	95,511	\$ (347)	\$	198,022	\$ 7,101	\$ 315,207				
Three Months Ended September 30, 2021													
Net income		—		_	—		12,238	—	12,238				
Other comprehensive loss		_			—		_	(2,013)	(2,013)				
Exercise of stock options - 5,000 shares		—		13	—		—		13				
Share-based compensation expense		—		195	—		—		195				
Unallocated ESOP shares committed to be released - 5,751 shares		_		72	62		_	_	134				
Common stock issuances from reinvested dividends - 2,885 shares		_		72	_		_	_	72				
Preferred stock cash dividends declared					_		(225)		(225)				
Common stock cash dividends declared (\$0.18 per share)		_		_			(2,332)	_	(2,332)				
Balance, September 30, 2021	\$	14,920	\$	95,863	\$ (285)	\$	207,703	\$ 5,088	\$ 323,289				
Balance June 30, 2020	\$	_	\$	94,539	\$ (593)	\$	166,163	\$ 3,322	\$ 263,431				
Three Months Ended September 30, 2020													
Net income		_			_		9,620		9,620				
Other comprehensive income								868	868				
Share-based compensation expense				79	_				79				
Unallocated ESOP shares committed to be released - 5,599 shares		_		27	61		_		88				
Common stock issuances from reinvested dividends - 4,771 shares		_		72	_		_	_	72				
Common stock cash dividends declared (\$0.17 per share)		_		_			(2,195)		(2,195)				
Balance, September 30, 2020	\$		\$	94,717	\$ (532)	\$	173,588	\$ 4,190	\$ 271,963				

See Notes to Consolidated Financial Statements

# Consolidated Statements of Shareholders' Equity (unaudited)

Dollars in thousands, except per share amounts	St	referred tock and Related Surplus	Common Stock and Related Surplus	Unallocated Common Stock Held by ESOP		Retained Earnings				Accumulated Other Compre- hensive Income		Total Share- holders' Equity
Balance December 31, 2020	\$	—	\$ 94,964	\$ (472)	\$	181,643	\$	5,445	\$	281,580		
Nine Months Ended September 30, 2021												
Net income		_		_		33,157				33,157		
Other comprehensive loss		_						(357)		(357)		
Exercise of stock options and SARs - 5,380 shares		_	13	_		_		_		13		
Vesting of RSUs - 3,400 shares		_		_						_		
Share-based compensation expense		_	448	_		_				448		
Issuance of 1,500 shares of preferred stock, net of issuance costs	2	14,920	_	_		_		_		14,920		
Unallocated ESOP shares committed to be released - 17,252 shares			225	187		_		_		412		
Common stock issuances from reinvested dividends - 8,657 shares		_	213	_		_		_		213		
Preferred stock cash dividends declared		—		—		(364)				(364)		
Common stock cash dividends declared (\$0.52 per share)		_	_	_		(6,733)		_		(6,733)		
Balance, September 30, 2021	\$	14,920	\$ 95,863	\$ (285)	\$	207,703	\$	5,088	\$	323,289		
Balance December 31, 2019	\$	_	\$ 80,084	\$ (714)	\$	165,859	\$	2,535	\$	247,764		
Nine Months Ended September 30, 2020												
Impact of adoption of ASC 326		_	_			(6,756)			\$	(6,756)		
Net income				_		21,075			-	21,075		
Other comprehensive income		_						1.655		1,655		
Vesting of RSUs - 651 shares		_		_								
Share-based compensation expense			402							402		
Unallocated ESOP shares committed to be released - 16,797 shares		_	128	182		_		_		310		
Retirement of 75,333 shares of common stock		_	(1,444)							(1,444)		
Acquisition of Cornerstone Financial Services, Inc 570,000 shares, net of issuance costs			15,354	_		_		_		15,354		
Common stock issuances from reinvested dividends - 11,758 shares		_	193	_		_		_		193		
Common stock cash dividends declared (\$0.51 per share)						(6,590)				(6,590)		
Balance, September 30, 2020	\$		\$ 94,717	\$ (532)	\$	173,588	\$	4,190	\$	271,963		

See Notes to Consolidated Financial Statements

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## **Consolidated Statements of Cash Flows (unaudited)**

			s Ended	
Dollars in thousands	S	eptember 30, 2021	September 30, 2020	
ash Flows from Operating Activities			_0_0	
Net income	\$	33,157	\$ 21,0	
Adjustments to reconcile net income to net cash provided by operating activities:			,	
Depreciation		2,650	2,3	
Provision for credit losses		2,500	11,5	
Share-based compensation expense		448	4	
Deferred income tax benefit		44	(3,4	
Loans originated for sale		(94,025)	(64,2	
Proceeds from sale of loans		96,519	64,1	
Gains on loans held for sale		(1,890)	(1,1	
Realized securities gains, net		(534)	(2,5	
Loss (gain) on disposal of assets		113	(1	
Write-downs of foreclosed properties		1,006	1,7	
Amortization of securities premiums, net		3,163	2,1	
Accretion related to acquisitions, net		(1,271)	(1,1	
Amortization of intangibles		1,176	1,2	
Earnings on bank owned life insurance and annuities		(803)	(1,4	
Decrease (increase) in accrued interest receivable		1,657	(1,6	
Increase in other assets		(207)	(	
Increase (decrease) in other liabilities		642	(1,2	
Net cash provided by operating activities		44,345	27,6	
ash Flows from Investing Activities		/	, -	
Proceeds from maturities and calls of debt securities available for sale		6,455	2,8	
Proceeds from maturities and calls of held to maturity securities			1,0	
Proceeds from sales of debt securities available for sale		15,704	105,5	
Principal payments received on debt securities available for sale		22,925	17,9	
Purchases of debt securities available for sale		(190,653)	(52,7	
Purchases of held to maturity securities		(100,000)	(93,2	
Purchases of other investments		(343)	(14,2	
Proceeds from redemptions of other investments		3,139	16,4	
Net loan originations		(90,086)	(264,6	
Purchases of premises and equipment		(3,683)	(8,0	
Proceeds from disposal of premises and equipment		59	(0,0	
Improvements to property held for sale		100	(1,2	
Proceeds from sales of repossessed assets & property held for sale		2,457	2,0	
Purchase of life insurance contracts and annuities		_,	(9,2	
Cash and cash equivalents from acquisitions, net of cash consideration paid 2021 - \$9,807 2020 -			(3,2	
\$27,215		95,699	183,6	
Net cash used in investing activities		(138,227)	(113,9	
Cash Flows from Financing Activities				
Net increase in demand deposit, NOW and savings accounts		275,730	307,9	
Net decrease in time deposits		(78,560)	(130,8	
Net decrease in short-term borrowings		_	(59,1	
Repayment of long-term borrowings		(15)	(	
Proceeds from subordinated debt, net of issuance costs		_	29,3	
Purchase of interest rate cap			(5,8	
Proceeds from issuance of common stock, net of issuance costs		213	1	
Proceeds from issuance of preferred stock, net of issuance costs		14,920		
Purchase and retirement of common stock			(1,4	
Exercise of stock options		13	(-, 1	
Dividends paid on common stock		(6,733)	(6,5	
Dividends paid on preferred stock		(364)	(0,0	
Net cash provided by financing activities		205,204	133,4	
the cash provided by infunency delivities			100,4	

See Notes to Consolidated Financial Statements

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## Consolidated Statements of Cash Flows (unaudited) - continued

	Nine Mor	nths	Ended
Dollars in thousands	 September 30, 2021		September 30, 2020
Cash and cash equivalents:			
Beginning	99,787		61,888
Ending	\$ 211,109	\$	108,986
Supplemental Disclosures of Cash Flow Information			
Cash payments for:			
Interest	\$ 9,671	\$	15,887
Income taxes	\$ 9,017	\$	9,145
Supplemental Disclosures of Noncash Investing and Financing Activities			
Real property and other assets acquired in settlement of loans	\$ 532	\$	902
Right of use assets obtained in exchange for lease obligations	\$ 1,950	\$	3,293
Supplemental Disclosures of Noncash Transactions Included in Acquisition			
Assets acquired	\$ 58,054	\$	171,645
Liabilities assumed	\$ 164,085	\$	365,379

#### NOTE 1. BASIS OF PRESENTATION

We, Summit Financial Group, Inc. and subsidiaries, prepare our consolidated financial statements in accordance with accounting principles generally accepted in the United States of America for interim financial information and with instructions to Form 10-Q and Regulation S-X. Accordingly, they do not include all the information and footnotes required by accounting principles generally accepted in the United States of America for annual year end financial statements. In our opinion, all adjustments considered necessary for a fair presentation have been included and are of a normal recurring nature.

The presentation of financial statements in conformity with accounting principles generally accepted in the United States of America requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ materially from these estimates. You should carefully consider each risk factor discussed in Part I, "Item 1A. Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2020.

Certain amounts in the prior financial statements have been reclassified to conform to the current year presentation. Such reclassifications were immaterial and had no impact on total shareholders' equity or net income for any period.

The results of operations for the three and nine months ended September 30, 2021 are not necessarily indicative of the results to be expected for the full year. The consolidated financial statements and notes included herein should be read in conjunction with our 2020 audited financial statements and Annual Report on Form 10-K.

### NOTE 2. SIGNIFICANT NEW AUTHORITATIVE ACCOUNTING GUIDANCE

#### Recently Adopted

In December 2019, the FASB issued ASU 2019-12, *Income Taxes (Topic 740) - Simplifying the Accounting for Income Taxes.* The ASU is expected to reduce cost and complexity related to the accounting for income taxes by removing specific exceptions to general principles in Topic 740 (eliminating the need for an organization to analyze whether certain exceptions apply in a given period) and improving financial statement preparers' application of certain income tax-related guidance. This ASU is part of the FASB's simplification initiative to make narrow-scope simplifications and improvements to accounting standards through a series of short-term projects. For public business entities, the amendments are effective for fiscal years beginning after December 15, 2020. The adoption of ASU 2019-12 did not have a material impact on our consolidated financial statements.

In January 2020, the FASB issued ASU 2020-01, *Investments - Equity Securities (Topic 321), Investments - Equity Method and Joint Ventures (Topic 323), and Derivatives and Hedging (Topic 815) - Clarifying the Interactions between Topic 321, Topic 323, and Topic 815.* For public business entities, the amendments in the ASU are effective for fiscal years beginning after December 15, 2020. The adoption of ASU 2020-01 did not have a material impact on our consolidated financial statements.

In October 2020, the FASB issued ASU 2020-08 *Codification Improvements to Subtopic 310-20, Receivables – Nonrefundable fees and Other Costs* which clarifies that an entity should reevaluate whether a callable debt security is within the scope of ASC paragraph 310-20-35-33 for each reporting period. For public business entities, the ASU is effective for fiscal years beginning after December 15, 2021, and interim periods within those fiscal years. Early adoption is not permitted. All entities should apply ASU No. 2020-08 on a prospective basis as of the beginning of the period of adoption for existing or newly purchased callable debt securities. The adoption of ASU 2020-08 did not have a material impact on our consolidated financial statements.

### Pending Adoption

In March 2020, the Financial Accounting Standards Board (FASB) issued ASU 2020-04 *Reference Rate Reform (Topic 848): Facilitation of the Effects of Reference Rate Reform on Financial Reporting* which provides temporary optional guidance to ease the potential burden in accounting for reference rate reform. The ASU provides optional expedients and exceptions for applying generally accepted accounting principles to contract modifications and hedging relationships, subject to meeting certain criteria, that reference LIBOR or another reference rate expected to be discontinued. It is intended to help stakeholders during the global market-wide reference rate transition period. The guidance is effective for all entities as of March 12, 2020 through December 31, 2022. At this time, we do not anticipate any material adverse impact to our business operation or financial results during the period of transition.



### NOTE 3. FAIR VALUE MEASUREMENTS

The table below presents the recorded amount of assets and liabilities measured at fair value on a recurring basis.

	Balance at	Fair Value Measurements Using:								
Dollars in thousands	September 30, 2021	 Level 1		Level 2		Level 3				
Debt securities available for sale										
U.S. Government sponsored agencies	\$ 38,510	\$ _	\$	38,510	\$					
Mortgage backed securities:										
Government sponsored agencies	63,328	—		63,328						
Nongovernment sponsored entities	19,906	—		19,906						
State and political subdivisions	147,189	—		147,189						
Corporate debt securities	30,837	—		30,837						
Asset-backed securities	46,492	—		46,492						
Tax-exempt state and political subdivisions	78,479	—		78,479						
Total debt securities available for sale	\$ 424,741	\$ _	\$	424,741	\$					
Derivative financial assets										
Interest rate caps	\$ 10,380	\$ —	\$	10,380	\$					
Derivative financial liabilities										
Interest rate swaps	\$ 1,349	\$ —	\$	1,349	\$					
	Balance at	Fair	Valu	e Measurements <b>I</b>	Using:	:				
Dollars in thousands	December 31, 2020	Level 1		Level 2		Level 3				
Debt securities available for sale										
U.S. Government sponsored agencies	\$ 35,157	\$ _	\$	35,157	\$					
U.S. Government sponsored agencies Mortgage backed securities:	\$ 35,157	\$ 	\$	35,157	\$					
1 0	\$ 35,157 59,046	\$ _	\$	35,157 59,046	\$					
Mortgage backed securities:	\$	\$ 	\$		\$	· · · · · · · · · · · · · · · · · · ·				
Mortgage backed securities: Government sponsored agencies	\$ 59,046	\$ -	\$	59,046	\$					
Mortgage backed securities: Government sponsored agencies Nongovernment sponsored entities	\$ 59,046 16,687	\$ 	\$	59,046 16,687	\$					
Mortgage backed securities: Government sponsored agencies Nongovernment sponsored entities State and political subdivisions	\$ 59,046 16,687 50,905	\$ 	\$	59,046 16,687 50,905	\$	- - - - - - - - - - - - - - - - - - -				
Mortgage backed securities: Government sponsored agencies Nongovernment sponsored entities State and political subdivisions Corporate debt securities	\$ 59,046 16,687 50,905 26,427	\$ 	\$	59,046 16,687 50,905 26,427	\$					
Mortgage backed securities: Government sponsored agencies Nongovernment sponsored entities State and political subdivisions Corporate debt securities Asset-backed securities	\$ 59,046 16,687 50,905 26,427 46,126	\$ 	\$	59,046 16,687 50,905 26,427 46,126		- - - - - - - - - - - - - - - - - - -				
Mortgage backed securities: Government sponsored agencies Nongovernment sponsored entities State and political subdivisions Corporate debt securities Asset-backed securities Tax-exempt state and political subdivisions Total debt securities available for sale	59,046 16,687 50,905 26,427 46,126 51,779			59,046 16,687 50,905 26,427 46,126 51,779						
Mortgage backed securities: Government sponsored agencies Nongovernment sponsored entities State and political subdivisions Corporate debt securities Asset-backed securities Tax-exempt state and political subdivisions Total debt securities available for sale	\$ 59,046 16,687 50,905 26,427 46,126 51,779 286,127	\$ 	\$	59,046 16,687 50,905 26,427 46,126 51,779 286,127	\$					
Mortgage backed securities: Government sponsored agencies Nongovernment sponsored entities State and political subdivisions Corporate debt securities Asset-backed securities Tax-exempt state and political subdivisions Total debt securities available for sale	59,046 16,687 50,905 26,427 46,126 51,779			59,046 16,687 50,905 26,427 46,126 51,779		-				
Mortgage backed securities: Government sponsored agencies Nongovernment sponsored entities State and political subdivisions Corporate debt securities Asset-backed securities Tax-exempt state and political subdivisions Total debt securities available for sale	\$ 59,046 16,687 50,905 26,427 46,126 51,779 286,127	\$	\$	59,046 16,687 50,905 26,427 46,126 51,779 286,127 6,653	\$					

We may be required, from time to time, to measure certain assets at fair value on a nonrecurring basis in accordance with U.S. generally accepted accounting principles. These include assets that are measured at the lower of cost or market that were recognized at fair value below cost at the end of the period. Assets measured at fair value on a nonrecurring basis are included in the table below.

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	Balance at	Fair Value Measurements Using:							
Dollars in thousands	September 30, 2021		Level 1	Level 2		Level 3			
Residential mortgage loans held for sale	\$ 1,393	\$	_	\$ 1,393	\$	—			
Collateral-dependent loans with an ACLL									
Commercial real estate	\$ 2,417	\$	_	\$ 2,417	\$	—			
Construction and development	318		—	318		_			
Residential real estate	526		—	304		222			
Total collateral-dependent loans with an ACLL	\$ 3,261	\$		\$ 3,039	\$	222			
Property held for sale									
Commercial real estate	\$ 1,548	\$	_	\$ 1,548	\$	_			
Construction and development	9,636		_	9,142		494			
Residential real estate	27			27		_			
Total property held for sale	\$ 11,211	\$	_	\$ 10,717	\$	494			

		Balance at	Fair Value Measurements Using:							
Dollars in thousands	De	cember 31, 2020	Level 1		Level 2		Level 3			
Residential mortgage loans held for sale	\$	1,998	\$ —	\$	1,998	\$	—			
Collateral-dependent impaired loans										
Commercial	\$	8	\$ —	\$	8	\$	_			
Commercial real estate		9,914	—		9,914		—			
Construction and development		1,576	—		1,576					
Residential real estate		597	—		597					
Total collateral-dependent impaired loans	\$	12,095	\$ _	\$	12,095	\$				
Property held for sale										
Commercial real estate	\$	1,557	\$ —	\$	1,557	\$	—			
Construction and development		11,595	—		10,974		621			
Residential real estate		476	_		476		_			
Total property held for sale	\$	13,628	\$ 	\$	13,007	\$	621			

The carrying values and estimated fair values of our financial instruments are summarized below:

	September 30, 2021				Fair Value Measurements Using:						
Dollars in thousands		Carrying Value		Estimated Fair Value		Level 1	Level 2	Level 3			
Financial assets											
Cash and cash equivalents	\$	211,109	\$	211,109	\$	— \$	211,109 \$				
Debt securities available for sale		424,741		424,741			424,741	_			
Debt securities held to maturity		98,528		100,793		_	100,793				
Other investments		10,649		10,649		_	10,649	_			
Loans held for sale, net		1,393		1,393		_	1,393				
Loans, net		2,521,704		2,519,969		—	3,039	2,516,930			
Accrued interest receivable		10,484		10,484		_	10,484				
Cash surrender value of life insurance policies and annuities		60,241		60,241		—	60,241				
Derivative financial assets		10,380		10,380		_	10,380				
	\$	3,349,229	\$	3,349,759	\$	— \$	832,829 \$	2,516,930			
Financial liabilities											
Deposits	\$	2,955,940	\$	2,956,162	\$	— \$	2,956,162 \$				
Short-term borrowings		140,146		140,146		—	140,146				
Long-term borrowings		684		820		—	820				
Subordinated debentures		29,466		31,719		_	_	31,719			
Subordinated debentures owed to unconsolidated subsidiary trusts		19,589		19,589		_	19,589	_			
Accrued interest payable		557		557		_	557				
Derivative financial liabilities		1,349		1,349		_	1,349				
	\$	3,147,731	\$	3,150,342	\$	— \$	3,118,623 \$	31,719			

	Decembe	er 31	, 2020	Fair Value	Measurements U	J <b>sing:</b>
Dollars in thousands	 Carrying Value		Estimated Fair Value	 Level 1	Level 2	Level 3
Financial assets						
Cash and cash equivalents	\$ 99,787	\$	99,787	\$ — \$	99,787 \$	_
Debt securities available for sale	286,127		286,127		286,127	_
Debt securities held to maturity	99,914		103,157	_	103,157	_
Other investments	14,185		14,185	_	14,185	_
Loans held for sale, net	1,998		1,998	_	1,998	_
Loans, net	2,379,907		2,384,275	_	12,095	2,372,180
Accrued interest receivable	11,989		11,989	_	11,989	_
Cash surrender value of life insurance policies and annuities	59,438		59,438	—	59,438	_
Derivative financial assets	6,653		6,653	_	6,653	_
	\$ 2,959,998	\$	2,967,609	\$ — \$	595,429 \$	2,372,180
Financial liabilities						
Deposits	\$ 2,595,651	\$	2,597,326	\$ — \$	2,597,326 \$	_
Short-term borrowings	140,146		140,146	_	140,146	_
Long-term borrowings	699		866	_	866	_
Subordinated debentures	29,364		29,364	—	29,364	_
Subordinated debentures owed to unconsolidated subsidiary trusts	19,589		19,589	_	19,589	_
Accrued interest payable	745		745	_	745	
Derivative financial liabilities	2,747		2,747	_	2,747	_
	\$ 2,788,941	\$	2,790,783	\$ — \$	2,790,783 \$	_

### NOTE 4. EARNINGS PER SHARE

The computations of basic and diluted earnings per share follow:

			For the	Thre	e Month	ıs En	ded September 30,					
			2021			2020						
Dollars in thousands,except per share amounts	Common Net Income Shares Per (Numerator) (Denominator) Share					Net Income (Numerator)	Common Shares (Denominator)		Per Share			
Net income	\$	12,238				\$	9,620					
Less preferred stock dividends		(225)					—					
Basic earnings per share	\$	12,013	12,964,575	\$	0.93	\$	9,620	12,922,158	\$	0.74		
Effect of dilutive securities:												
Stock options			789					4,182				
Stock appreciation rights ("SARs")			48,827					23,244				
Restricted stock units ("RSUs")			4,481					—				
Diluted earnings per share	\$	12,013	13,018,672	\$	0.92	\$	9,620	12,949,584	\$	0.74		

			For the	Nin	e Month	s Ende	d September 30,					
			2021			2020						
Dollars in thousands, except per share amounts		t Income imerator)	Common Shares (Denominator)	Per Net Income				Common Shares (Denominator)		Per Share		
Net income	\$	33,157				\$	21,075					
Less preferred stock dividends		(364)					_					
	-											
Basic earnings per share	\$	32,793	12,953,053	\$	2.53	\$	21,075	12,934,401	\$	1.63		
Effect of dilutive securities:												
Stock options			3,278					4,308				
Stock appreciation rights ("SARs")			49,951					33,082				
Restricted stock units ("RSUs")			5,244					122				
Diluted earnings per share	\$	32,793	13,011,526	\$	2.52	\$	21,075	12,971,913	\$	1.62		

Stock option, SAR and RSU grants are disregarded in this computation if they are determined to be anti-dilutive. All stock options were dilutive for the three and nine months ended September 30, 2021 and the nine months ended September 30, 2020. Our anti-dilutive stock options for the quarter ended September 30, 2020 were 300 shares. Our anti-dilutive SARs for the three and nine months ended September 30, 2021 and September 30, 2020 were 222,740. All RSUs were dilutive for the three and nine months ended September 30, 2021. Our anti-dilutive RSUs for the three and nine months ended September 30, 2020 were 15,082 and 13,780, respectively.

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### NOTE 5. DEBT SECURITIES

#### **Debt Securities Available for Sale**

The amortized cost, unrealized gains, unrealized losses and estimated fair values of debt securities available for sale at September 30, 2021 and December 31, 2020 are summarized as follows:

	An	nortized	Unre	alized	Estimated
Dollars in thousands		Cost	Gains	Losses	Fair Value
Debt Securities Available for Sale					
Taxable debt securities					
U.S. Government and agencies and corporations	\$	38,611 \$	242	\$ 343	\$ 38,510
Residential mortgage-backed securities:					
Government-sponsored agencies		62,313	1,482	467	63,328
Nongovernment-sponsored entities		20,061	67	222	19,906
State and political subdivisions					
General obligations		81,480	431	1,497	80,414
Water and sewer revenues		15,958	360	64	16,254
Lease revenues		5,811	240	33	6,018
Income tax revenues		6,489	293	5	6,777
Sales tax revenues		7,337	22	128	7,231
Other revenues		29,988	835	328	30,495
Corporate debt securities		30,973	97	233	30,837
Asset-backed securities		46,291	286	85	46,492
Total taxable debt securities		345,312	4,355	3,405	346,262
Tax-exempt debt securities					
State and political subdivisions					
General obligations		48,494	1,479	632	49,341
Water and sewer revenues		7,474	488	_	7,962
Lease revenues		5,635	521	_	6,156
Other revenues		14,565	576	121	15,020
Total tax-exempt debt securities		76,168	3,064	753	78,479
Total debt securities available for sale	\$	421,480 \$	7,419	\$ 4,158	\$ 424,741

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	Aı	nortized	Unre	alized		Estimated
Dollars in thousands		Cost	 Gains		Losses	Fair Value
Debt Securities Available for Sale						
Taxable debt securities						
U.S. Government and agencies and corporations	\$	35,190	\$ 361	\$	394	\$ 35,157
Residential mortgage-backed securities:						
Government-sponsored agencies		57,399	1,996		349	59,046
Nongovernment-sponsored entities		16,799	132		244	16,687
State and political subdivisions						
General obligations		15,065	804		4	15,865
Water and sewer revenues		10,176	620			10,796
Lease revenues		4,825	341			5,166
College and university revenues		3,022	315			3,337
Income tax revenues		5,052	376			5,428
Other revenues		9,406	907			10,313
Corporate debt securities		26,483	56		112	26,427
Asset-backed securities		46,579	172		625	46,126
Total taxable debt securities		229,996	6,080		1,728	234,348
Tax-exempt debt securities						
State and political subdivisions						
General obligations		22,213	2,416		9	24,620
Water and sewer revenues		8,266	709			8,975
Lease revenues		7,195	799			7,994
Other revenues		9,487	711		8	10,190
Total tax-exempt debt securities		47,161	4,635		17	51,779
Total debt securities available for sale	\$	277,157	\$ 10,715	\$	1,745	\$ 286,127

Accrued interest receivable on debt securities available for sale totaled \$2.2 million and \$1.7 million at September 30, 2021 and December 31, 2020 and is included in accrued interest and fees receivable in the accompanying consolidated balance sheets.

The below information is relative to the five states where issuers with the highest volume of state and political subdivision securities held in our available for sale portfolio are located. We own no such securities of any single issuer which we deem to be a concentration.

	September 30, 2021											
	An	Amortized			Unre		Estimated					
Dollars in thousands		Cost		Gains			Losses			Fair Value		
California	\$	44,932	\$		797	\$		809	\$	44,920		
Texas		26,731			564			410		26,885		
Oregon		14,760			_			269		14,491		
Florida		13,630			391			109		13,912		
Michigan		12,498			155			214		12,439		

Management performs pre-purchase and ongoing analysis to confirm that all investment securities meet applicable credit quality standards.

The maturities, amortized cost and estimated fair values of debt securities available for sale at September 30, 2021, are summarized as follows:

Dollars in thousands	A	Amortized Cost	Estimated Fair Value
Due in one year or less	\$	36,859	\$ 37,229
Due from one to five years		87,349	89,178
Due from five to ten years		84,030	84,348
Due after ten years		213,242	213,986
Total	\$	421,480	\$ 424,741

The proceeds from sales, calls and maturities of debt securities available for sale, including principal payments received on mortgage-backed obligations, and the related gross gains and losses realized, for the nine months ended September 30, 2021 and 2020 are as follows:

		Proceeds from		Gross realized					
 Sales		Calls and Maturities		Principal Payments		Gains		Losses	
\$ 15,704	\$	6,455	\$	22,925	\$	628	\$	94	
\$ 105,597	\$	2,810	\$	17,952	\$	2,560	\$	—	
	\$ 15,704	\$ 15,704 \$	Calls and Maturities\$ 15,704\$ 6,455	Calls and Maturities\$ 15,704\$ 6,455	Calls and MaturitiesPrincipal Payments\$ 15,704\$ 6,455\$ 22,925	SalesCalls and MaturitiesPrincipal Payments\$ 15,704\$ 6,455\$ 22,925\$	Calls and MaturitiesPrincipal PaymentsGains\$ 15,704\$ 6,455\$ 22,925\$ 628	Calls and MaturitiesPrincipal PaymentsGains\$ 15,704\$ 6,455\$ 22,925\$ 628\$	

Provided below is a summary of debt securities available for sale which were in an unrealized loss position at September 30, 2021 and December 31, 2020. September 30, 2021

				Junioer 50, 202.	-				
		Less than	12 months	12 mont	hs or more	Total			
Dollars in thousands	# of securities in loss position	Estimated Fair Value	Unrealized Loss	Estimated Fair Value	Unrealized Loss	Estimated Fair Value	Unrealized Loss		
Taxable debt securities									
U.S. Government agencies and corporations	39	\$ 4,979	\$ 13	\$ 22,296	\$ 330	\$ 27,275	\$ 343		
Residential mortgage-backed securities:									
Government-sponsored agencies	17	15,256	258	7,598	209	22,854	467		
Nongovernment-sponsored entities	7	9,505	90	2,923	132	12,428	222		
State and political subdivisions:									
General obligations	44	66,087	1,497	—	—	66,087	1,497		
Water and sewer revenues	3	5,548	64	—	—	5,548	64		
Lease revenues	2	1,460	33	—	—	1,460	33		
Income tax revenues	1	720	5	—	—	720	5		
Sales tax revenues	2	6,451	128	—	—	6,451	128		
Other revenues	11	13,335	328	_	_	13,335	328		
Corporate debt securities	10	10,631	220	986	13	11,617	233		
Asset-backed securities	9	8,680	34	9,333	51	18,013	85		
Tax-exempt debt securities									
State and political subdivisions:									
General obligations	15	30,345	617	902	15	31,247	632		
Other revenues	7	5,846	120	156	1	6,002	121		
Total	167	\$ 178,843	\$ 3,407	\$ 44,194	\$ 751	\$ 223,037	\$ 4,158		

	December 31, 2020												
			Less than	12 m	onths		12 month	more		Total			
Dollars in thousands	# of securities in loss position		timated r Value	U	nrealized Loss		Estimated Fair Value	τ	Jnrealized Loss		Estimated Fair Value	U	nrealized Loss
Taxable debt securities													
U.S. Government agencies and corporations	36	\$	12,611	\$	54	\$	14,384	\$	340	\$	26,995	\$	394
Residential mortgage-backed securities:													
Government-sponsored agencies	10		3,127		34		8,593		315		11,720		349
Nongovernment-sponsored entities	6		6,770		35		2,751		209		9,521		244
State and political subdivisions:													
General obligations	1		362		4		_		_		362		4
Corporate debt securities	6		3,952		16		1,904		96		5,856		112
Asset-backed securities	16		2,010		2		31,862		623		33,872		625
Tax-exempt debt securities													
State and political subdivisions:													
General obligations	1		924		9		_		_		924		9
Other revenues	2		415		1		151		7		566		8
Total	78	\$	30,171	\$	155	\$	59,645	\$	1,590	\$	89,816	\$	1,745

We do not intend to sell the above securities, and it is more likely than not that we will not be required to sell these securities before recovery of their amortized cost bases. We believe that this decline in value is primarily attributable to changes in market interest rates, and in some cases limited market liquidity and is not due to credit quality as none of these securities are in default and all carry above investment grade ratings. Accordingly, no allowance for credit losses has been recognized relative to these securities.

### **Debt Securities Held to Maturity**

The amortized cost, unrealized gains, unrealized losses and estimated fair values of debt securities held to maturity at September 30, 2021 and December 31, 2020 are summarized as follows:

	September 30, 2021											
	Amortized			Unre	alize	ed		Estimated				
Dollars in thousands		Cost Gains		Losses			Fair Value					
Debt Securities Held to Maturity												
Tax-exempt debt securities												
State and political subdivisions												
General obligations	\$	72,154	\$	1,928	\$	15	\$	74,067				
Water and sewer revenues		8,238		135		7		8,366				
Lease revenues		4,336		21		—		4,357				
Sales tax revenues		4,599		68		19		4,648				
Other revenues		9,201		184		30		9,355				
Total debt securities held to maturity	\$	98,528	\$	2,336	\$	71	\$	100,793				

	December 31, 2020							
	I	Amortized		Unrealized			Estimated	
Dollars in thousands		Cost Gains Loss		Losses	Fair Value			
Debt Securities Held to Maturity								
Tax-exempt debt securities								
State and political subdivisions								
General obligations	\$	73,179	\$	2,524	\$	— \$	75,703	
Water and sewer revenues		8,375		256		—	8,631	
Lease revenues		4,395		88		—	4,483	
Sales tax revenues		4,649		94		3	4,740	
Other revenues		9,316		309		25	9,600	
Total debt securities held to maturity	\$	99,914	\$	3,271	\$	28 \$	103,157	

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Accrued interest receivable on debt securities held to maturity totaled \$937,000 and \$1.2 million at September 30, 2021 and December 31, 2020, respectively and is included in accrued interest and fees receivable in the accompanying consolidated balance sheets.

The below information is relative to the five states where issuers with the highest volume of state and political subdivision securities held in our held to maturity portfolio are located. We own no such securities of any single issuer which we deem to be a concentration.

		September 30, 202	21		
	 Amortized	Unrealize	d		Estimated
Dollars in thousands	Cost	 Gains	L	osses	Fair Value
Texas	\$ 15,475	\$ 439	\$	7 \$	5 15,907
California	9,927	262		4	10,185
Pennsylvania	8,672	253			8,925
Florida	7,628	139		_	7,767
Michigan	7,065	130		24	7,171

The following table displays the amortized cost of held to maturity debt securities by credit rating at September 30, 2021 and December 31, 2020.

	September 30, 2021							
Dollars in thousands		AAA	AA	А	BBB	Below Investment Grade		
Tax-exempt state and political subdivisions	\$	15,522 \$	75,490 \$	7,516 \$		- \$		
			Dece	ember 31, 2020				
Dollars in thousands		AAA	AA	А	BBB	Below Investment Grade		
Tax-exempt state and political subdivisions	\$	15,735 \$	76,585 \$	7,594 \$		- \$		

We owned no past due or nonaccrual held to maturity debt securities at September 30, 2021 or December 31, 2020.

The maturities, amortized cost and estimated fair values of held to maturity debt securities at September 30, 2021, are summarized as follows:

Dollars in thousands	Amortized Cost	Estimated Fair Value		
Due in one year or less	\$ —	\$ —		
Due from one to five years	—	_		
Due from five to ten years	2,006	2,024		
Due after ten years	96,522	98,769		
Total	\$ 98,528	\$ 100,793		

There were no proceeds from calls and maturities of debt securities held to maturity for the nine months ended September 30, 2021.

The proceeds from calls and maturities of debt securities held to maturity totaled \$1.0 million for the nine month ended September 30, 2020.

At September 30, 2021, no allowance for credit losses on debt securities held to maturity has been recognized.

#### NOTE 6. LOANS AND ALLOWANCE FOR CREDIT LOSSES ON LOANS

#### Loans

The following table presents the amortized cost of loans held for investment:

Dollars in thousands	September 30, 2021	December 31, 2020
Commercial	\$ 317,855	\$ 306,885
Commercial real estate - owner occupied		
Professional & medical	132,500	107,151
Retail	163,350	126,451
Other	143,352	118,258
Commercial real estate - non-owner occupied		
Hotels & motels	121,765	121,502
Mini-storage	56,992	60,550
Multifamily	233,401	175,988
Retail	154,120	135,405
Other	268,793	192,120
Construction and development		
Land & land development	99,718	107,342
Construction	127,432	91,100
Residential 1-4 family real estate		
Personal residence	270,951	305,093
Rental - small loan	123,937	120,426
Rental - large loan	71,977	74,185
Home equity	71,496	81,588
Mortgage warehouse lines	161,628	251,810
Consumer	32,285	33,906
Other		
Credit cards	1,783	1,855
Overdrafts	775	538
Total loans, net of unearned fees	2,554,110	2,412,153
Less allowance for credit losses - loans	32,406	32,246
Loans, net	\$ 2,521,704	\$ 2,379,907

Accrued interest and fees receivable on loans totaled \$6.1 million and \$9.1 million at September 30, 2021 and December 31, 2020, respectively and is included in accrued interest and fees receivable in the accompanying consolidated balance sheets.

*COVID-19 Loan Deferments.* In December 2020, the Consolidated Appropriates Act of 2021 ("CAA") was passed. Under Section 541 of the CAA, Congress extended or modified many of the relief programs first created by the CARES Act, including the PPP loan program and treatment of certain loan modifications related to the COVID-19 pandemic. Certain borrowers continue to be unable to meet their contractual payment obligations because of the adverse effects of COVID-19. To help mitigate these effects, loan customers may apply for a deferral of payments, or portions thereof, for up to 90 days. After 90 days, customers may apply for an additional deferral, and a small proportion of our customers have requested such an additional deferral. In the absence of other intervening factors, such short-term modifications made on a good faith basis are not categorized as troubled debt restructurings, nor are loans granted payment deferrals related to COVID-19 reported as past due or placed on non-accrual status (provided the loans were not past due or on non-accrual status prior to the deferral). At September 30, 2021, we had 1 loan in COVID-19 related deferment with an aggregate outstanding balance of approximately \$7.2 million.

The following table presents the contractual aging of the amortized cost basis of past due loans by class as of September 30, 2021 and December 31, 2020.

				At September	r 30, 2021		
			Past I	Due			
Dollars in thousands	30	)-59 days	60-89 days	90 days or more	Total	Current	90 days or more and Accruing
Commercial	\$	298 \$	42 3	\$ 385 \$	725 \$	317,130 \$	·
Commercial real estate - owner occupied							
Professional & medical		—	—	—		132,500	_
Retail		_		146	146	163,204	_
Other		—	124	150	274	143,078	_
Commercial real estate - non-owner occupied							
Hotels & motels		—				121,765	_
Mini-storage		_				56,992	_
Multifamily		101	56	_	157	233,244	_
Retail		—		337	337	153,783	_
Other		—				268,793	_
Construction and development							
Land & land development		1,215		—	1,215	98,503	_
Construction		—		_		127,432	_
Residential 1-4 family real estate							
Personal residence		2,086	979	843	3,908	267,043	_
Rental - small loan		197	228	1,270	1,695	122,242	_
Rental - large loan		—		_		71,977	_
Home equity		211	64	173	448	71,048	_
Mortgage warehouse lines		—		_	_	161,628	_
Consumer		110	89	40	239	32,046	
Other							
Credit cards		1		2	3	1,780	2
Overdrafts		_	_	_	_	775	_
Total	\$	4,219 \$	1,582	\$ 3,346 \$	9,147 \$	2,544,963 \$	2

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				At December 31, 2020							
			Past Du	le			90 days or				
				90 days or			more and				
Dollars in thousands	30	-59 days	60-89 days	more	Total	Current	Accruing				
Commercial	\$	60 \$	— \$	318 \$	378 \$	306,507 \$					
Commercial real estate - owner occupied											
Professional & medical		220	—	457	677	106,474					
Retail		54	—	2,259	2,313	124,138					
Other		—		150	150	118,108					
Commercial real estate - non-owner occupied											
Hotels & motels		_				121,502					
Mini-storage		—		—		60,550					
Multifamily		_	_	_		175,988					
Retail		_	—	657	657	134,748					
Other		_	_	315	315	191,805					
Construction and development											
Land & land development		47		70	117	107,225	_				
Construction		_	—	_		91,100					
Residential 1-4 family real estate											
Personal residence		3,750	1,071	1,656	6,477	298,616					
Rental - small loan		1,129	487	719	2,335	118,091					
Rental - large loan		769			769	73,416					
Home equity		758	_	197	955	80,633					
Mortgage warehouse lines		_				251,810					
Consumer		190	44	72	306	33,600					
Other											
Credit cards		5	—	2	7	1,848	2				
Overdrafts		_	—		—	538					
Total	\$	6,982 \$	1,602 \$	6,872 \$	15,456 \$	2,396,697 \$	2				

The following table presents the nonaccrual loans included in the net balance of loans at September 30, 2021 and December 31, 2020.

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		Septemb 202		December 31, 2020			
Dollars in thousands	No	naccrual	Nonaccrual with No Allowance for Credit Losses - Loans	Nonaccrual	Nonaccrual with No Allowance for Credit Losses - Loans		
Commercial	\$	459 \$	35	\$ 525 \$	_		
Commercial real estate - owner occupied							
Professional & medical			_	536	_		
Retail		789	146	12,193	2,258		
Other		340	_	384	_		
Commercial real estate - non-owner occupied							
Hotels & motels		3,160	—	—	—		
Mini-storage			—	—	—		
Multifamily			_	_	_		
Retail		337	207	809	657		
Other		17	_	315	_		
Construction and development							
Land & land development		448	448	70	—		
Construction		_	—	165	—		
Residential 1-4 family real estate							
Personal residence		2,334	—	3,424	—		
Rental - small loan		2,981	110	1,603	108		
Rental - large loan		_	—	—	—		
Home equity		199	131	236	—		
Mortgage warehouse lines		_	—	—	—		
Consumer		46	—	73	—		
Other							
Credit cards		—	—	_	_		
Overdrafts			—	—	—		
Total	\$	11,110 \$	1,077	\$ 20,333 \$	3,023		

At September 30, 2021, we had troubled debt restructurings ("TDRs") of \$21.7 million, of which \$19.4 million were current with respect to restructured contractual payments. At December 31, 2020, our TDRs totaled \$24.5 million, of which \$20.5 million were current with respect to restructured contractual payments. There were no commitments to lend additional funds under these restructurings at either balance sheet date.

The following table presents by class the TDRs that were restructured during the three and nine months ended September 30, 2021 and September 30, 2020. Generally, the modifications were extensions of term, modifying the payment terms from principal and interest to interest only for an extended period, or reduction in interest rate. TDRs are evaluated individually for allowance for credit loss purposes if the loan balance exceeds \$500,000, otherwise, smaller balance TDR loans are included in the pools to determine ACLL.

		he Three Months E September 30, 202		For the Three Months Ended September 30, 2020				
Dollars in thousands	Number of Modifications	Pre- modification Recorded Investment	Post- modification Recorded Investment	Number of Modifications	Pre- modification Recorded Investment	Post- modification Recorded Investment		
Residential 1-4 family real estate								
Personal residence		\$ —	\$ —	1	\$ 48	\$ 48		
Rental - small loan	_	_	_	1	399	399		
Total	_	\$ —	\$ —	2	\$ 447	\$ 447		

	For	For	 the Nine Months Ended September 30, 2020 Pre- Post-				
Dollars in thousands	Number of Modifications	Pre- modification Recorded Investment	Post- modification Recorded Investment	Number of Modifications	Pre- nodification Recorded Investment		Post- modification Recorded Investment
Commercial real estate - owner occupied							
Other	—	\$ —	\$	1	\$ 361	\$	361
Residential 1-4 family real estate							
Personal residence	_	_	_	1	48		48
Rental - small loan	_	—	_	1	399		399
Total	_	\$ —	\$ —	3	\$ 808	\$	808

The following tables present defaults during the stated period of TDRs that were restructured during the prior 12 months. For purposes of these tables, a default is considered as either the loan was past due 30 days or more at any time during the period, or the loan was fully or partially charged off during the period.

	For the Three M Septembe			For the Three Months Ended September 30, 2020			
Dollars in thousands	Number of Defaults	Recorded Investment at Default Date	Number of Defaults	Recorded Investment at Default Date			
Commercial real estate - owner occupied							
Other	_	\$ —	1	\$ 361			
Residential 1-4 family real estate							
Personal residence	—	—	1	49			
Total	—	\$ —	2	\$ 410			

		Months Ended Der 30, 2021		For the Nine Months Ended September 30, 2020			
Dollars in thousands	Number of Defaults	Recorded Investment at Default Date	Number of Defaults		Recorded Investment at Default Date		
Commercial real estate - owner occupied							
Other	—	\$ -	_	1 \$	361		
Residential 1-4 family real estate							
Personal residence	—	-	_	1	49		
Total	—	\$ -	_	2 \$	410		

*Credit Quality Indicators:* We categorize loans into risk categories based on relevant information about the ability of borrowers to service their debt such as current financial information, historical payment experience, credit documentation, public information and current economic trends, among other factors. We analyze loans individually by classifying the loans as to credit risk. We internally grade all commercial loans at the time of loan origination. In addition, we perform an annual loan review on all non-homogenous commercial loan relationships with an aggregate exposure of \$5.0 million, at which time these loans are re-graded. We use the following definitions for our risk grades:

*Pass:* Loans graded as Pass are loans to borrowers of acceptable credit quality and risk. They are higher quality loans that do not fit any of the other categories described below.

*Special Mention:* Commercial loans categorized as Special Mention are potentially weak. The credit risk may be relatively minor yet represent a risk given certain specific circumstances. If the potential weaknesses are not monitored or mitigated, the asset may weaken or inadequately protect our position in the future.

*Substandard:* Commercial loans categorized as Substandard are inadequately protected by the borrower's ability to repay, equity and/or the collateral pledged to secure the loan. These loans have identified weaknesses that could hinder normal repayment or collection of the debt. These loans are characterized by the distinct possibility that we will sustain some loss if the identified weaknesses are not mitigated.

*Doubtful:* Commercial loans categorized as Doubtful have all the weaknesses inherent in those loans classified as Substandard, with the added elements that the full collection of the loan is improbable and the possibility of loss is high.

*Loss:* Loans classified as loss are considered to be non-collectible and of such little value that their continuance as a bankable asset is not warranted. This does not mean that the loan has absolutely no recovery value, but rather it is neither practical nor desirable to defer writing off the loan, even though partial recovery may be obtained in the future.

Management considers the guidance in ASC 310-20 when determining whether a modification, extension, or renewal of loan constitutes a current period origination. Generally, current period renewals of credit are reunderwritten at the point of renewal and considered current period originations for purposes of the table below. As of September 30, 2021 and December 31, 2020, based on the most recent analysis performed, the risk category of loans based on year of origination is as follows:

	September 30, 2021									
Dollars in thousands	Risk Rating	2021	2020	2019	2018	2017	Prior	Revolvi- ng	Revolving- Term	Total
Commercial	Pass	\$ 90,931 \$	40,069 \$	34,789 \$	6,605 \$	9,970 \$	14,940	\$ 112,577	\$ _\$	309,881
	Special Mention	486	980	31	43	71	549	4,988	_	7,148
	Substandard	137	_	111	53	26	15	484	_	826
Total Commercial		91,554	41,049	34,931	6,701	10,067	15,504	118,049	—	317,855
Commercial Real Estate - Owner Occupied										
Professional & medical	Pass	37,987	26,127	7,293	4,747	23,338	23,806	2,779	_	126,077
	Special Mention		1,153				4,980			6,133
	Substandard	_	71			219			_	290
Total Professional & Medical		37,987	27,351	7,293	4,747	23,557	28,786	2,779	_	132,500
Retail		44,833	30,499	34,141	9,207	9,517	29,277	2,471	_	159,945
	Special Mention	—	—	—	—	—	740	—	—	740
	Substandard	_		1,876		555	234		—	2,665
Total Retail		44,833	30,499	36,017	9,207	10,072	30,251	2,471	_	163,350
Other	Pass	30,324	31,332	14,335	16,870	7,631	39,879	1,946	_	142,317
	Special Mention	60	45	_	_		590		_	695
	Substandard		_	_	_	_	301	39		340
Total Other		30,384	31,377	14,335	16,870	7,631	40,770	1,985	_	143,352
Total Commercial Real Estate - Owner Occupied		113,204	89,227	57,645	30,824	41,260	99,807	7,235	_	439,202
Commercial Real Estate - Non-Owner Occupied										
Hotels & motels	Pass	1,747	3,342	32,325	16,029	7,024	20,657	444	_	81,568
	Special Mention	, 		37,037				_	_	37,037
	Substandard	_	2,896		_	_	264	_	_	3,160
Total Hotels & Motels		1,747	6,238	69,362	16,029	7,024	20,921	444	_	121,765
Mini-storage	Pass	8,836	7,493	10,911	14,568	4,552	10,544	40	_	56,944
	Special Mention		_	—	—	—	48	_	_	48
	Substandard	_	_	—	—	—	_	—	—	

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				Sej	ptember 30	, 2021				
Dollars in thousands	Risk Rating	2021	2020	2019	2018	2017	Prior	Revolvi- ng	Revolving- Term	Total
Total Mini-storage	Rusk Ruting	8,836	7,493	10,911	14,568	4,552	10,592	40		56,992
		0,000	7,100	10,011	1,000	.,	10,001			00,001
Multifamily		49,770	38,286	45,966	24,370	15,828	53,811	4,681	—	232,712
	Special Mention Substandard	-	588	_			101			689
Total Multifamily	Substanuaru	49,770	38,874	45,966	24,370	15,828	53,912	4,681		233,401
		43,770	50,074	43,300	24,370	15,020	33,312	4,001		233,401
Retail		35,227	42,582	24,122	8,821	9,055	26,324	6,610	—	152,741
	Special Mention	—	—	—	—	—	979	_	—	979
	Substandard						400			400
Total Retail		35,227	42,582	24,122	8,821	9,055	27,703	6,610	_	154,120
Other	Pass	100,701	75,164	14,409	8,557	11,516	53,083	1,910	_	265,340
	Special Mention	_		_	575			_		575
	Substandard	_	_	_	_	_	2,878	_	—	2,878
Total Other		100,701	75,164	14,409	9,132	11,516	55,961	1,910		268,793
Total Commercial Real Estate - Non-Owner Occupied		196,281	170,351	164,770	72,920	47,975	169,089	13,685	_	835,071
Construction and Development										
Land & land development	Pass	18,045	16,385	22,360	7,128	3,555	22,752	6,745		96,970
	Special Mention	—	157	119	—		662	—		938
	Substandard	_	_	_	_	_	1,810	_		1,810
Total Land & land development		18,045	16,542	22,479	7,128	3,555	25,224	6,745	_	99,718
Construction	Pass	51,372	57,903	7,188	2,067			8,401		126,931
	Special Mention			_		_			_	_
	Substandard	_	_	_	330	_	171	_	_	501
Total Construction		51,372	57,903	7,188	2,397	—	171	8,401	_	127,432
Total Construction and Development		69,417	74,445	29,667	9,525	3,555	25,395	15,146	_	227,150
Residential 1-4 Family Real Estate										
Personal residence	Pass	34,742	36,393	19,820	20,253	16,399	122,763	_		250,370
	Special Mention			184	172	279	10,971	—		11,606
	Substandard	_		487	750	455	7,283	_	_	8,975
Total Personal Residence		34,742	36,393	20,491	21,175	17,133	141,017	_		270,951
Rental - small loan	Pass	25,763	15,405	15,210	11,898	7,850	35,733	4,980		116,839
	Special Mention		107	57	252	2	1,928			2,346
	Substandard	_	370	140	380	513	3,112	237	_	4,752
Total Rental - Small Loan		25,763	15,882	15,407	12,530	8,365	40,773	5,217		123,937
Dontal laws-laws	Dass	22.162	14 161	E 071	6 420		1/ 107	1.450		
Rental - large loan	rdSS	23,163	14,161	5,071	6,430	3,954	14,127	1,456	_	68,362

	September 30, 2021												
Dollars in thousands	<b>Risk Rating</b> Special Mention	2021	2020	2019	2018	2017	Prior 30	Revolvi- ng	Revolving- Term	Total 30			
	Substandard		_	_	_		3,585	_		3,585			
Total Rental - Large Loan		23,163	14,161	5,071	6,430	3,954	17,742	1,456	_	71,977			
	<b>.</b>	4.45		10		10	4 000	~~~~~		60.004			
Home equity		142	115	12	23	19	1,333	67,557	_	69,201			
	Special Mention		—		—		94	1,541	—	1,635			
	Substandard						404	256		660			
Total Home Equity	7	142	115	12	23	19	1,831	69,354	—	71,496			
Total Residential 1-4 Family Real Estate		83,810	66,551	40,981	40,158	29,471	201,363	76,027	_	538,361			
Mortgage warehouse lines	Pass							161,628		161,628			
the second secon	Special Mention							101,020	_	101,020			
	Substandard		_	_	_	_	_	_		_			
Total Mortgage Warehouse Lines	Substandard	_	_	_	_	_		161,628		161,628			
Total Moltgage Warehouse Emes								101,020		101,020			
Consumer	Pass	11,005	7,681	5,397	2,405	700	1,896	1,131	—	30,215			
	Special Mention	670	513	254	94	112	56	12		1,711			
	Substandard	102	133	46	9	3	38	28		359			
Total Consumer		11,777	8,327	5,697	2,508	815	1,990	1,171	_	32,285			
Other													
Credit cards	s Pass	1,783	_	_	_	_	_	_	_	1,783			
	Special Mention		_	_	_		_	_	_				
	Substandard	_	_	_	_	_	_	_		_			
Total Credit Cards	6	1,783	_		_			_	_	1,783			
Overdrafts	s Pass	775	_	_	_		_	_	_	775			
	Special Mention	_					_	_	_	_			
	Substandard	_	_	_	_	_	_	_	_	_			
Total Overdrafts	6	775				—			—	775			
Total Other		2,558						_	_	2,558			

		December 31, 2020									
Dollars in thousands	-	<b>Risk Rating</b>	2020	2019	2018	2017	2016	l Prior	Revolvi- R ng	evolving- Term	Total
Commercial		Pass	\$ 112,335 \$	46,323 \$	20,936 \$	16,723 \$	11,087 \$	12,336 \$	78,107 \$	— \$	297,847
		Special Mention	9	38	1,956	77	201	909	407	_	3,597
		Substandard	1,039	177	215	29	40	56	3,885		5,441
	<b>Total Commercial</b>		113,383	46,538	23,107	16,829	11,328	13,301	82,399	_	306,885

	December 31, 2020										
Dollars in thousands	Risk Rating	2020	2019	2018	2017	2016	Prior		Revolving- Term	Total	
Commercial Real Estate	RISK Rating	2020	2019	2018	2017	2016	Prior	ng	Ierm	Total	
- Owner Occupied											
•											
Professional & medical		19,454	16,414	2,540	26,578	3,322	28,905	3,079	_	100,292	
	Special Mention	1,171		—	—		5,152	—	—	6,323	
	Substandard	79	321			136				536	
Total Professional & Medical		20,704	16,735	2,540	26,578	3,458	34,057	3,079		107,151	
Retail	Pass	28,351	28,547	5,238	10.288	6,041	31.087	2,199	_	111,751	
	Special Mention				432	3	824	_	_	1,259	
	Substandard	_	10,524	_	157	_	2,360	400	_	13,441	
Total Retail		28,351	39,071	5,238	10,877	6,044	34,271	2,599		126,451	
						- / -					
Other		28,712	13,722	17,699	9,845	13,119	32,486	1,496	—	117,079	
	Special Mention	—				—	694	—	—	694	
	Substandard						444	41	—	485	
Total Other		28,712	13,722	17,699	9,845	13,119	33,624	1,537		118,258	
Total Commercial Real Estate -											
Owner Occupied		77,767	69,528	25,477	47,300	22,621	101,952	7,215	_	351,860	
Commercial Real Estate - Non-Owner Occupied											
Hotels & motels	Pass	3,428	23,821	18,894	9,880	7,389	14,252	3,160	—	80,824	
	Special Mention	2,994	37,398	—	—	—	286	—	_	40,678	
	Substandard	—	—	—	—		—	—			
Total Hotels & Motels		6,422	61,219	18,894	9,880	7,389	14,538	3,160	—	121,502	
Mini-storage	Dace	10,159	19,022	15,046	3,986	6,228	4,780	170	_	59,391	
wini-storage	Special Mention	10,155	19,022	15,040	5,500	0,220	4,700	170		50	
	Substandard	_	_	_	_	_	1,109	_	_	1,109	
Total Mini-storage	Substandard	10,159	19,022	15,046	3,986	6,228	5,939	170	_	60,550	
Total Willin Storage		10,155	10,022	10,040	3,500	0,220	3,000	170		00,000	
Multifamily	Pass	39,814	27,090	27,198	19,294	10,762	47,751	2,844	_	174,753	
	Special Mention	_	_	_	_	_	48	_	_	48	
	Substandard	_	1,187	_	_	_	_	_		1,187	
Total Multifamily		39,814	28,277	27,198	19,294	10,762	47,799	2,844	_	175,988	
Retail		44,359	27,357	11,169	9,361	4,414	30,381	6,502		133,543	
	Special Mention	_	_	_		446	540	_	_	986	
	Substandard	—	—	—	152		724	—		876	
Total Retail		44,359	27,357	11,169	9,513	4,860	31,645	6,502	-	135,405	
Other	Pass	75,272	20,483	24,663	10,626	26,989	28,293	1,794		188,120	
Oulei	Special Mention	, 3,272	20,405	2-,005	10,020	20,303	142	1,754		100,120	
	Substandard	_	_	_	_	_		_	_	142	
	Doubtful		_	576	_		3,282			3,858	

	December 31, 2020									
		2020	2010	2010	2017	2010	D.		Revolving-	<b>T</b> 1
Dollars in thousands	Risk Rating	2020	2019	2018	2017	2016	Prior	ng	Term	Total
Total Commercial Real Estate -										
Non-Owner Occupied		176,026	156,358	97,546	53,299	56,228	131,638	14,470	_	685,565
Construction and Development										
Land & land development	Pass	27,084	25,468	10,943	4,149	6,370	21,882	9,320	_	105,216
Zuile et fuile et relopinent	Special Mention		70	10,010			644		_	726
	Substandard	_	_	6	_	11	1,383	_	_	1,400
Total Land & land development		27,084	25,538	10,961	4,149	6,381	23,909	9,320	_	107,342
Construction	Dace	50,060	34,480	2,833	885	_	_	1,325		89,583
Construction	Special Mention	50,000	54,400	2,055			_	1,525	_	09,303
	Substandard	_	1,352	_			165		_	1,517
Total Construction		50,060	35,832	2,833	885	_	165	1,325	_	91,100
Total Construction and										
Development		77,144	61,370	13,794	5,034	6,381	24,074	10,645		198,442
Residential 1-4 Family Real Estate										
Personal residence	Pass	51,120	31,415	27,052	23,069	23,759	126,293	_	_	282,708
	Special Mention	_	242	131	267	254	12,020	_	_	12,914
	Substandard	_	46	849	540	126	7,910	_	_	9,471
Total Personal Residence		51,120	31,703	28,032	23,876	24,139	146,223	_	_	305,093
Rental - small loan	Pass	18,762	20,113	14,512	10,705	10,941	34,643	4,047	_	113,723
	Special Mention	110	253	251	3	192	1,749	62	_	2,620
	Substandard	_	1,163	_	_	46	2,874	_	_	4,083
Total Rental - Small Loan		18,872	21,529	14,763	10,708	11,179	39,266	4,109	—	120,426
Rental - large loan	Dace	16,926	5,484	9,456	5,323	9,133	20,515	2,188	_	69,025
Keinai - laige loan	Special Mention	10,920	1,430	9,450	5,525	5,155	20,515	2,100	_	1,462
	Substandard	_		_	_	_	3,698	_	_	3,698
Total Rental - Large Loan		16,926	6,914	9,456	5,323	9,133	24,245	2,188	_	74,185
	D	420		0.45	500	00	0.454	54054		=0.000
Home equity		429	565	347	502 40	89	2,174	74,974	-	79,080
	Special Mention Substandard	_	_	 32	40 28	_	96 424	1,596 292		1,732 776
Total Home Equity	Substandard	429	565	379	570	89	2,694	76,862		81,588
Total Home Equity		-120	565	070	570	00	2,004	70,002		01,000
Total Residential 1-4 Family Real										
Estate		87,347	60,711	52,630	40,477	44,540	212,428	83,159	_	581,292
Mortgage warehouse lines	Pass	—	_	—	—	—	—	251,810	—	251,810
	Special Mention	_	_		_	_	_	_	—	
Total Maytgage March I	Substandard	_	_	_	_	_	_	251.010	—	251.010
Total Mortgage Warehouse Lines			_					251,810		251,810

	December 31, 2020										
Dollars in thousands	Dollars in thousands		2020	2019	2018	2017	2016	Prior	Revolvi- ng	Revolving- Term	Total
Consumer		Pass	12,785	9,257	4,239	1,609	1,237	1,516	822		31,465
		Special Mention	991	454	214	155	70	49	18		1,951
		Substandard	245	127	31	6	51	4	26		490
Total Consumer			14,021	9,838	4,484	1,770	1,358	1,569	866	_	33,906
Other											
	Credit cards	Pass	1,855	_	_			_	_	_	1,855
		Special Mention			_	_	_	_	_		_
		Substandard			_	_	_		_		_
	Total Credit Cards		1,855	_		_		_	_	_	1,855
	Overdrafts	Pass	538						_	_	538
		Special Mention	_		_	_	_	_	_	_	_
		Substandard	_	_	—	—	—	—	—	—	_
	Total Overdrafts		538	—	—	_	_	—	—	_	538
Total Other			2,393	—	_	_	—	_	_	_	2,393
To	otal		\$ 548,081	\$ 404,343	\$ 217,038 S	\$ 164,709	\$ 142,456	\$ 484,962	\$ 450,564	\$ _ \$	5 2,412,153

### Allowance for Credit Losses - Loans

The following tables presents the activity in the ACLL by portfolio segment during the three and nine months ended September 30, 2021 and the twelve months ended December 31, 2020:

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		For the Thr	ee Months Ended	l September 3	0, 2021	
		Allov	vance for Credit I	Losses - Loans	6	
Dollars in thousands	Beginning Balance	Provision for Credit Losses - Loans	Adjustment for PCD Acquired Loans	Charge- offs	Recoveries	Ending Balance
Commercial	\$ 2,709 \$	46 \$	— \$	— \$	4 \$	2,759
Commercial real estate - owner occupied						
Professional & medical	986	(46)	71		_	1,011
Retail	3,519	(1,791)	—			1,728
Other	556	46				602
Commercial real estate - non-owner occupied						
Hotels & motels	2,569	29				2,598
Mini-storage	157	19				176
Multifamily	1,637	457		(233)	4	1,865
Retail	1,471	107				1,578
Other	1,425	330			_	1,755
Construction and development						
Land & land development	3,705	(166)	—	—	2	3,541
Construction	6,217	(241)		—		5,976
Residential 1-4 family real estate						
Personal residence	3,050	(31)		(189)	21	2,851
Rental - small loan	2,546	143	20	—	48	2,757
Rental - large loan	2,431	(144)	_	—	—	2,287
Home equity	551	(15)	—	—	3	539
Mortgage warehouse lines	_	_	—	—	_	_
Consumer	172	(5)	—	(24)	26	169
Other						
Credit cards	16	4	—	(4)	1	17
Overdrafts	168	58		(78)	49	197
Total	\$ 33,885 \$	(1,200) \$	91 \$	(528) \$	158 \$	32,406

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		For the Nir	ne Months Ended	September 30	), 2021	
		Allov	wance for Credit L	Josses - Loans	6	
Dollars in thousands	eginning Balance	Provision for Credit Losses - Loans	Adjustment for PCD Acquired Loans	Charge- offs	Recoveries	Ending Balance
Commercial	\$ 2,304 \$	655 \$	— \$	(222) \$	22 \$	2,759
Commercial real estate - owner occupied						
Professional & medical	954	(11)	71	(3)	—	1,011
Retail	3,173	(1,446)	—	—	1	1,728
Other	610	(8)	—	—	—	602
Commercial real estate - non-owner occupied						
Hotels & motels	2,135	463	—	—	—	2,598
Mini-storage	337	(161)	—		—	176
Multifamily	1,547	544	—	(233)	7	1,865
Retail	981	597	—		—	1,578
Other	1,104	651	—	—	—	1,755
Construction and development						
Land & land development	4,084	(552)	—		9	3,541
Construction	4,648	1,328	—		—	5,976
Residential 1-4 family real estate						
Personal residence	3,559	(515)	—	(298)	105	2,851
Rental - small loan	2,736	13	20	(89)	77	2,757
Rental - large loan	3,007	(720)	_		_	2,287
Home equity	713	(161)	—	(26)	13	539
Mortgage warehouse lines	—	—	—		—	—
Consumer	216	(39)	—	(100)	92	169
Other						
Credit cards	17	11	_	(16)	5	17
Overdrafts	 121	181		(237)	132	197
Total	\$ 32,246 \$	830 \$	91 \$	(1,224) \$	463 \$	32,406

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		For t	he Twelve Mo	nths Ended Dece	ember 31, 2020	0	
			Allowance f	or Credit Losses	- Loans		
Dollars in thousands	 Beginning Balance	Impact of Adoption of ASC 326	Provision for Credit Losses - Loans	Adjustment for PCD Acquired Loans	Charge- offs	Recoveries	Ending Balance
Commercial	\$ 1,221	\$ 1,064 \$	85 \$	—	\$ (99) \$	5 33 <b>\$</b>	5 2,304
Commercial real estate - owner occupied							
Professional & medical	1,058	(390)	1,290	1	(1,005)	—	954
Retail	820	(272)	2,311	152		162	3,173
Other	821	(137)	(104)	1		29	610
Commercial real estate - non-owner occupied							
Hotels & motels	1,235	(936)	1,836	—	—	—	2,135
Mini-storage	485	(311)	48	115	—	—	337
Multifamily	1,534	8	(155)	122		38	1,547
Retail	964	279	(22)	101	(343)	2	981
Other	1,721	(1,394)	700	58		19	1,104
Construction and development							
Land & land development	600	2,136	1,202	111	(7)	42	4,084
Construction	242	996	3,159	251		_	4,648
Residential 1-4 family real estate							
Personal residence	1,275	1,282	980	182	(252)	92	3,559
Rental - small loan	532	1,453	657	96	(140)	138	2,736
Rental - large loan	49	2,884	58	16	—	—	3,007
Home equity	138	308	246	—	(24)	45	713
Mortgage warehouse lines	—	_	—	—		_	—
Consumer	379	(238)	166	—	(239)	148	216
Other							
Credit cards	—	12	35	—	(40)	10	17
Overdrafts	 _	182	251	_	(460)	148	121
Total	\$ 13,074	\$ 6,926 \$	12,743 \$	1,206	\$ (2,609) \$	5 906 <b>\$</b>	32,246

The following tables presents, as of September 30, 2021 and December 31, 2020 segregated by loan portfolio segment, details of the loan portfolio and the ACLL calculated in accordance with our credit loss accounting methodology for loans described above.

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			September	r 30, 2021		
		Loan Balances		Allowance f	or Credit Losses - I	Joans
Dollars in thousands	Loans Individually Evaluated	Loans Collectively Evaluated <sup>(1)</sup>	Total	Loans Individually Evaluated	Loans Collectively Evaluated	Total
Commercial	\$ 180	\$ 317,675 \$	317,855	\$ - \$	2,759 \$	2,759
Commercial real estate - owner occupied						
Professional & medical	2,100	130,400	132,500	207	804	1,011
Retail	6,290	157,060	163,350	_	1,728	1,728
Other	—	143,352	143,352	_	602	602
Commercial real estate - non-owner occupied						
Hotels & motels	3,160	118,605	121,765	743	1,855	2,598
Mini-storage	1,069	55,923	56,992	_	176	176
Multifamily	—	233,401	233,401	_	1,865	1,865
Retail	3,066	151,054	154,120	—	1,578	1,578
Other	5,676	263,117	268,793	68	1,687	1,755
Construction and development						
Land & land development	2,300	97,418	99,718	653	2,888	3,541
Construction	—	127,432	127,432	_	5,976	5,976
Residential 1-4 family real estate						
Personal residence	—	270,951	270,951	—	2,851	2,851
Rental - small loan	1,571	122,366	123,937	212	2,545	2,757
Rental - large loan	3,189	68,788	71,977	_	2,287	2,287
Home equity	523	70,973	71,496	_	539	539
Mortgage warehouse lines	_	161,628	161,628	_	_	_
Consumer	—	32,285	32,285	—	169	169
Other						
Credit cards	—	1,783	1,783	_	17	17
Overdrafts	_	775	775	_	197	197
Total	\$ 29,124	\$ 2,524,986 \$	2,554,110	\$ 1,883 \$	30,523 \$	32,406

(1) Included in the loans collectively evaluated are \$30.9 million in fully guaranteed or cash secured loans, which are excluded from the pools collectively evaluated and carry no allowance.

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	December 31, 2020									
		Loan Balances		Allowance for Credit Losses - Loans						
Dollars in thousands	Loans Individually Evaluated	Loans Collectively Evaluated <sup>(1)</sup>	Total	Loans Individually Evaluated	Loans Collectively Evaluated	Total				
Commercial	\$ 4,851	\$ 302,034 \$	306,885	\$ 8\$	2,296 \$	2,304				
Commercial real estate - owner occupied										
Professional & medical	2,171	104,980	107,151	223	731	954				
Retail	17,458	108,993	126,451	2,258	915	3,173				
Other	—	118,258	118,258	—	610	610				
Commercial real estate - non-owner occupied										
Hotels & motels	—	121,502	121,502	—	2,135	2,135				
Mini-storage	1,109	59,441	60,550	111	226	337				
Multifamily	1,187	174,801	175,988	135	1,412	1,547				
Retail	3,473	131,932	135,405	_	981	981				
Other	5,857	186,263	192,120	129	975	1,104				
Construction and development										
Land & land development	1,891	105,451	107,342	623	3,461	4,084				
Construction	1,352	89,748	91,100	135	4,513	4,648				
Residential 1-4 family real estate										
Personal residence	_	305,093	305,093		3,559	3,559				
Rental - small loan	1,300	119,126	120,426	102	2,634	2,736				
Rental - large loan	3,288	70,897	74,185		3,007	3,007				
Home equity	523	81,065	81,588	_	713	713				
Consumer	_	33,906	33,906	_	216	216				
Other										
Credit cards	_	1,855	1,855	_	17	17				
Overdrafts	_	538	538	_	121	121				
Mortgage warehouse lines		251,810	251,810							
Total	\$ 44,460	\$ 2,367,693 \$	2,412,153	\$ 3,724 \$	28,522 \$	32,246				

(1) Included in the loans collectively evaluated are \$83.9 million in fully guaranteed or cash secured loans, which are excluded from the pools collectively evaluated and carry no allowance.

The following table presents the amortized cost basis of collateral dependent loans, which are individually evaluated to determine expected credit losses, and the related ACLL allocated to those loans:

	September 30, 2021					
Dollars in thousands		Real Estate Secured Loans	Non-Real Estate Secured Loans	Total Loans	Allowance for Credit Losses - Loans	
Commercial	\$	— \$	180 \$	5 180	\$ —	
Commercial real estate - owner occupied						
Professional & medical		2,100	—	2,100	207	
Retail		6,290	—	6,290	—	
Other		_	_	—	—	
Commercial real estate - non-owner occupied						
Hotels & motels		3,160	_	3,160	743	
Mini-storage		1,069		1,069	—	
Multifamily		_	_	—	—	
Retail		3,066	—	3,066	_	
Other		5,676	_	5,676	68	
Construction and development						
Land & land development		2,300	—	2,300	653	
Construction		—	—	_	—	
Residential 1-4 family real estate						
Personal residence		_		—	_	
Rental - small loan		1,571	_	1,571	212	
Rental - large loan		3,189	—	3,189	_	
Home equity		523	_	523	—	
Consumer		_		—	_	
Other						
Credit cards		_		—	_	
Overdrafts		—	—	—	—	
Total	\$	28,944 \$	180 \$	5 29,124	\$ 1,883	

	December 31, 2020						
Dollars in thousands		Real Estate Secured Loans	Non-Real Estate Secured Loans	Total Loans	Allowance for Credit Losses - Loans		
Commercial	\$	— \$	4,851 \$	4,851	\$ 8		
Commercial real estate - owner occupied							
Professional & medical		2,171	_	2,171	223		
Retail		17,458	_	17,458	2,258		
Other		_	_	_			
Commercial real estate - non-owner occupied							
Hotels & motels		_	_	—			
Mini-storage		1,109	_	1,109	111		
Multifamily		1,187	_	1,187	135		
Retail		3,473	_	3,473			
Other		5,857	_	5,857	129		
Construction and development							
Land & land development		1,891	_	1,891	623		
Construction		1,352	—	1,352	135		
Residential 1-4 family real estate							
Personal residence		—	—		_		
Rental - small loan		1,300	_	1,300	102		
Rental - large loan		3,288	—	3,288	_		
Home equity		523	_	523			
Consumer			_				
Other							
Credit cards		_	_	_	_		
Overdrafts		—	_	_	_		
Total	\$	39,609 \$	4,851 \$	44,460	\$ 3,724		

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# NOTE 7. GOODWILL AND OTHER INTANGIBLE ASSETS

In accordance with ASU No. 2017-04, *Intangibles - Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment*, during third quarter 2021, we performed the qualitative assessment of goodwill and determined that the fair value was more likely than not greater than its carrying value. In performing the qualitative assessment, we considered certain events, and circumstances such as macroeconomic conditions, industry and market considerations, overall financial performance and cost factors when evaluating whether it is more likely than not that the fair value is less than the carrying value. No indicators of impairment were noted as of September 30, 2021.

The following tables present our goodwill activity for the quarter ending September 30, 2021 and the balance of other intangible assets at September 30, 2021 and December 31, 2020.

Dollars in thousands	Goodwill Activity						
Balance, January 1, 2021		\$		45,495			
Reclassifications from goodwill				(479)			
Acquired goodwill				10,331			
Balance, September 30, 2021		\$		55,347			
	Other Intangible Assets						
		Other Inta	ngible As	sets			
Dollars in thousands	Sept	Other Inta ember 30, 2021	0	sets ember 31, 2020			
Dollars in thousands Identifiable intangible assets	Sept		0				
	Sept \$		0				
Identifiable intangible assets	1	ember 30, 2021	Dece	ember 31, 2020			

We recorded amortization expense of \$390,000 and \$1,176,000 for the three and nine months ended September 30, 2021 and \$412,000 and \$1,251,000 for the three and nine months ended September 30, 2020, relative to our identifiable intangible assets.

Amortization relative to our identifiable intangible assets is expected to approximate the following during the next five years and thereafter:

	Co	re Deposit
Dollars in thousands	Intangible	
Three month period ending December 31, 2021	\$	388
Year ending December 31, 2022		1,440
Year ending December 31, 2023		1,299
Year ending December 31, 2024		1,158
Year ending December 31, 2025		1,019
Thereafter		3,256

#### NOTE 8. DEPOSITS

The following is a summary of interest bearing deposits by type as of September 30, 2021 and December 31, 2020:

Dollars in thousands	September 30, 2021	December 31, 2020
Demand deposits, interest bearing	\$ 1,121,028	\$ 934,185
Savings deposits	693,686	621,168
Time deposits	565,684	599,480
Total	\$ 2,380,398	\$ 2,154,833

Included in time deposits are deposits acquired through a third party ("brokered deposits") totaling \$14.7 million and \$55.5 million at September 30, 2021 and December 31, 2020, respectively.



A summary of the scheduled maturities for all time deposits as of September 30, 2021 is as follows:

Dollars in thousands	
Three month period ending December 31, 2021	\$ 109,130
Year ending December 31, 2022	330,840
Year ending December 31, 2023	69,604
Year ending December 31, 2024	22,645
Year ending December 31, 2025	14,555
Thereafter	18,910
Total	\$ 565,684

The aggregate amount of time deposits in denominations that meet or exceed the FDIC insurance limit of \$250,000 totaled \$104.1 million at September 30, 2021 and \$81.4 million at December 31, 2020.

# NOTE 9. BORROWED FUNDS

Short-term borrowings: A summary of short-term borrowings is presented below:

	Nine Months Ended September 30,								
		202	21		2020				
Dollars in thousands	Short-term FHLB Advances			Federal Funds Purchased and Lines of Credit		Short-term FHLB Advances		Federal Funds Purchased and Lines of Credit	
Balance at September 30	\$	140,000	\$	146	\$	140,000	\$	145	
Average balance outstanding for the period		140,000		146		126,964		145	
Maximum balance outstanding at any month end during period		140,000		146		215,700		145	
Weighted average interest rate for the period		0.34 %		0.25 %		0.79 %		0.64 %	
Weighted average interest rate for balances outstanding at September 30		0.32 %		0.25 %		0.36 %		0.25 %	

Year Ended December 31, 2020						
	Short-term FHLB Advances	Federal Funds Purchased and Lines of Credit				
\$	140,000	146				
	130,241	170				
	215,700	146				
	0.67 %	0.50 %				
	0.35 %	0.25 %				
	\$	Short-term FHLB Advances           \$ 140,000           130,241           215,700           0.67 %				

*Long-term borrowings:* Our long-term borrowings of \$684,000 and \$699,000 at September 30, 2021 and December 31, 2020, respectively, consisted of a 5.34% fixed rate advance from the Federal Home Loan Bank ("FHLB"), maturing in 2026. This FHLB advance is collateralized by a blanket lien of \$1.48 billion of residential mortgage loans, certain commercial loans, mortgage backed securities and securities of U.S. Government agencies and corporations.

*Subordinated debentures:* We issued \$30 million of subordinated debentures, net of \$664,000 debt issuance costs, during third quarter 2020 in a private placement transaction. The subordinated debt qualifies as Tier 2 capital under Federal Reserve Board guidelines, until the debt is within 5 years of its maturity; thereafter the amount qualifying as Tier 2 capital is reduced by 20 percent each year until maturity. This subordinated debt bears interest at a fixed rate of 5.00% per year, from and including September 22, 2020 to, but excluding, September 30, 2025, payable quarterly in arrears. From and including September 30, 2025 to, but excluding, the maturity date or earlier redemption date, the interest rate will reset quarterly at a variable rate equal to the then current three-month term Secured Overnight Financing Rate ("SOFR"), as published by the Federal Reserve Bank of New York, plus 487 basis points, payable quarterly in arrears. This debt has a 10 years term and generally, is not prepayable by us within the first five years.

*Subordinated debentures owed to unconsolidated subsidiary trusts:* We have three statutory business trusts that were formed for the purpose of issuing mandatorily redeemable securities (the "capital securities") for which we are obligated to third party investors and investing the proceeds from the sale of the capital securities in our junior subordinated debentures (the

"debentures"). The debentures held by the trusts are their sole assets. These subordinated debentures totaled \$19.6 million at September 30, 2021 and December 31, 2020.

The capital securities held by SFG Capital Trust I, SFG Capital Trust II, and SFG Capital Trust III qualify as Tier 1 capital under Federal Reserve Board guidelines. In accordance with these Guidelines, trust preferred securities generally are limited to 25% of Tier 1 capital elements, net of goodwill. The amount of trust preferred securities and certain other elements in excess of the limit can be included in Tier 2 capital.

A summary of the maturities of all long-term borrowings and subordinated debentures for the next five years and thereafter is as follows:

Dollars in thousands		Long-term borrowings	Subordinated debentures	Subordinated debentures owed to unconsolidated subsidiary trusts
Year Ending December 31,	2021	\$ 5	\$ —	\$ —
	2022	21	—	—
	2023	22	—	—
	2024	23	—	—
	2025	24	—	_
	Thereafter	589	30,000	19,589
		\$ 684	\$ 30,000	\$ 19,589

### NOTE 10. SHARE-BASED COMPENSATION

Under the 2014 Long-Term Incentive Plan ("2014 LTIP"), stock options, SARs and RSUs have generally been granted with an exercise price equal to the fair value of Summit's common stock on the grant date. We periodically grant employee stock options to individual employees.

The fair value of our employee stock options and SARs granted under the Plans is estimated at the date of grant using the Black-Scholes option-pricing model. This model requires the input of highly subjective assumptions, changes to which can materially affect the fair value estimate. Additionally, there may be other factors that would otherwise have a significant effect on the value of employee stock options and SARs granted but are not considered by the model. Because our employee stock options and SARs have characteristics significantly different from those of traded options and because changes in the subjective input assumptions can materially affect the fair value estimate, in management's opinion, the existing models do not necessarily provide a reliable single measure of the fair value of its employee stock options and SARs at the time of grant.

During third quarter 2021, we granted 54,947 SARs with a \$8.97 grant date fair value per SAR that become exercisable ratably over seven years (14.3% per year) and expire ten years after the grant date. Also during 2021, we granted 122,542 SARs with an \$8.40 grant date fair value per SAR that become exercisable ratably over five years (20% per year) and expire ten years after the grant date. There were no grants of SARs or stock options during 2020.

The fair value of our employee stock options and SARs granted under the Plans is estimated at the date of grant using the Black-Scholes option-pricing model. This model requires the input of highly subjective assumptions, changes to which can materially affect the fair value estimate. Additionally, there may be other factors that would otherwise have a significant effect on the value of employee stock options and SARs granted but are not considered by the model. Because our employee stock options and SARs have characteristics significantly different from those of traded options and because changes in the subjective input assumptions can materially affect the fair value estimate, in management's opinion, the existing models do not necessarily provide a reliable single measure of the fair value of its employee stock options and SARs at the time of grant. The assumptions used to value SARs granted in 2021 are as follows:

	2021 grant with 7 year expiration	2021 grant with 5 year expiration
Risk-free interest rate	1.06 %	0.74 %
Expected dividend yield	3.00 %	3.00 %
Expected common stock volatility	55.59 %	55.59 %
Expected life	7 years	5.5 years



A summary of our SAR and stock option activity during the first nine months of 2021 and 2020 is as follows:

	For the Nine Months Ended September 30,									
		2021								
	Options/SARs	AggregateRemainingIntrinsicContractualValue (in thousands)Term (Yrs.)		F	Weighted- Average Exercise Price					
Outstanding, January 1	329,203			\$	20.47					
Granted	177,489				21.85					
Exercised	(5,800)				3.85					
Forfeited	—				_					
Expired					_					
Outstanding, September 30	500,892	\$ 1,808	7.12	\$	21.15					
Exercisable, September 30	213,216	\$ 1,287	5.00	\$	18.90					

		For the Nine Months E	Ended September 30,		
		202	0		
	Options/SARs	Aggregate Intrinsic Value <i>(in thousands)</i>	Remaining Contractual Term (Yrs.)	Weighted- Average Exercise Pric	e
Outstanding, January 1	330,703			\$ 20.4	44
Granted	_				
Exercised	_				_
Forfeited	—				_
Expired	_				_
Outstanding, September 30	330,703	\$ 349	6.58	\$ 20.4	44
Exercisable, September 30	179,375	\$ 349	5.52	\$ 17.	03

Grants of RSUs include time-based vesting conditions that generally vest ratably over a period of 3 to 5 years. During second quarter 2020, we granted 10,995 RSUs which will vest ratably over 4 years. During first quarter 2020, we granted 1,846 RSUs which will fully vest on the 2nd anniversary of the grant date.

	RSUs	Weighted A Grant Date F	
Nonvested, December 31, 2020	15,686	\$	20.40
Granted	_		—
Forfeited	_		_
Vested	(3,400)		19.61
Nonvested, September 30, 2021	12,286	\$	20.62

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	RSUs	Weighted Avera Grant Date Fair V	
Nonvested, December 31, 2019	2,892	\$ 2	25.93
Granted	12,841	1	18.19
Forfeited			—
Vested	(651)	2	25.60
Nonvested, September 30, 2020	15,082	\$ 2	20.45

We recognize compensation expense based on the estimated number of stock awards expected to actually vest, exclusive of the awards expected to be forfeited. During the first nine months of 2021 and 2020, total stock compensation expense for all share-based arrangements was \$448,000 and \$402,000 and the related deferred tax benefits were approximately \$108,000 and \$96,000. At September 30, 2021 our total unrecognized compensation expense related to all nonvested awards not yet recognized totaled \$2.41 million and is expected to be recognized over the next 2.46 years.

# NOTE 11. COMMITMENTS AND CONTINGENCIES

#### **Off-Balance Sheet Arrangements**

We are a party to certain financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of our customers. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the statement of financial position. The contract amounts of these instruments reflect the extent of involvement that we have in this class of financial instruments.

Many of our lending relationships contain both funded and unfunded elements. The funded portion is reflected on our balance sheet. The unfunded portion of these commitments is not recorded on our balance sheet until a draw is made under the loan facility. Since many of the commitments to extend credit may expire without being drawn upon, the total commitment amounts do not necessarily represent future cash flow requirements.

A summary of the total unfunded, or off-balance sheet, credit extension commitments follows:

Dollars in thousands	Sep	September 30, 2021					
Commitments to extend credit:							
Revolving home equity and credit card lines	\$	95,601					
Construction loans		198,224					
Other loans		333,636					
Standby letters of credit		25,025					
Total	\$	652,486					

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. We evaluate each customer's credit worthiness on a case-by-case basis. The amount of collateral obtained, if we deem necessary upon extension of credit, is based on our credit evaluation. Collateral held varies but may include accounts receivable, inventory, equipment or real estate.

Standby letters of credit are conditional commitments issued to guarantee the performance of a customer to a third party. Standby letters of credit generally are contingent upon the failure of the customer to perform according to the terms of the underlying contract with the third party.

Our exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit is represented by the contractual amount of those instruments. We use the same credit policies in making commitments and conditional obligations as we do for on-balance sheet instruments.

## Allowance For Credit Losses - Off-Balance-Sheet Credit Exposures

The provision for credit losses on unfunded commitments was \$1.67 million and \$1.09 million for the nine months ended September 30, 2021 and 2020 and \$1.2 million and \$48,000 for the three months ended September 30, 2021 and 2020. The

ACL on off-balance-sheet credit exposures totaled \$5.86 million at September 30, 2021 compared to \$4.19 million at December 31, 2020.

# Litigation

We are not a party to litigation except for matters that arise in the normal course of business. While it is impossible to ascertain the ultimate resolution or range of financial liability, if any, with respect to these contingent matters, in the opinion of management, after consultation with legal counsel, the outcome of these matters will not have a significant adverse effect on the consolidated financial statements.

# NOTE 12. PREFERRED STOCK

In April 2021, we sold through a private placement 1,500 shares or \$15.0 million of Series 2021 6% Fixed-Rate Non-Cumulative Perpetual Preferred Stock, \$1.00 par value, with a liquidation preference of \$10,000 per share (the "Preferred Stock"). The Preferred Stock is non-convertible and will pay noncumulative dividends, if and when declared by the Summit board of directors, at a rate of 6.0% per annum. Dividends declared will be payable quarterly in arrears on the 15th day of March, June, September and December of each year.

# NOTE 13. REGULATORY MATTERS

Our bank subsidiary, Summit Community Bank, Inc. ("Summit Community"), is subject to various regulatory capital requirements administered by the banking regulatory agencies. Under the capital adequacy guidelines and the regulatory framework for prompt corrective action, Summit Community must meet specific capital guidelines that involve quantitative measures of its assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. Our bank subsidiary's capital amounts and classifications are also subject to qualitative judgments by the regulators about components, risk weightings and other factors. Quantitative measures established by regulation to ensure capital adequacy require Summit Community to maintain minimum amounts and ratios of Common Equity Tier 1("CET1"), Total capital and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier I capital (as defined) to average assets (as defined). We believe, as of September 30, 2021, that our bank subsidiary met all capital adequacy requirements to which they were subject.

The most recent notifications from the banking regulatory agencies categorized Summit Community as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, Summit Community must maintain minimum CET1, Total risk-based, Tier I risk-based, and Tier I leverage ratios as set forth in the table below.

In December 2018, the federal bank regulatory agencies approved a final rule modifying their regulatory capital rules to provide an option to phase-in over a period of three years the day-one regulatory capital effects of the implementation of ASC 326. In March 2020, those agencies approved a final rule providing an option to delay the estimated impact on regulatory capital. We elected this optional phase-in period upon adoption of ASC 326 on January 1, 2020 and elected to delay the estimated impact. The initial impact of adoption as well as 25% of the quarterly increases in the allowance for credit losses subsequent to adoption (collectively the "transition adjustments") will be delayed for two years. After two years, the cumulative amount of the transition adjustments will become fixed and will be phased out of the regulatory capital calculations evenly over a three year period, with 75% recognized in year three, 50% recognized in year four, and 25% recognized in year five. After five years, the temporary regulatory capital benefits will be fully reversed.

The following tables present Summit's, as well as Summit Community's, actual and required minimum regulatory capital amounts and ratios as of September 30, 2021 and December 31, 2020.

Capital levels required to be considered well capitalized are based upon prompt corrective action regulations, as amended.

	Actual Min				apital - Basel III	Minimum Requir Capitali	
Dollars in thousands		Amount Ratio		Amount	Ratio	Amount	Ratio
As of September 30, 2021							
CET1 (to risk weighted assets)							
Summit	\$	252,581	9.0 %	N/A	N/A	N/A	N/A
Summit Community		313,549	11.2 %	195,968	7.0 %	181,970	6.5 %
Tier I Capital (to risk weighted assets)							
Summit		286,501	10.2 %	N/A	N/A	N/A	N/A
Summit Community		313,549	11.2 %	237,961	8.5 %	223,964	8.0 %
Total Capital (to risk weighted assets)							
Summit		341,088	12.1 %	N/A	N/A	N/A	N/A
Summit Community		338,670	12.1 %	293,887	10.5 %	279,893	10.0 %
Tier I Capital (to average assets)							
Summit		286,501	8.4 %	N/A	N/A	N/A	N/A
Summit Community		313,549	9.2 %	136,326	4.0 %	170,407	5.0 %

	Actua	al	Minimum Required C	apital - Basel III	Minimum Requir Capital	
Dollars in thousands	Amount	Ratio	Amount	Ratio	Amount	Ratio
As of December 31, 2020						
CET1 (to risk weighted assets)						
Summit	233,768	9.3 %	N/A	N/A	N/A	N/A
Summit Community	279,540	11.1 %	176,286	7.0 %	163,695	6.5 %
Tier I Capital (to risk weighted assets)						
Summit	252,768	10.0 %	N/A	N/A	N/A	N/A
Summit Community	279,540	11.1 %	214,062	8.5 %	201,470	8.0 %
Total Capital (to risk weighted assets)						
Summit	305,309	12.1 %	N/A	N/A	N/A	N/A
Summit Community	302,716	12.0 %	264,877	10.5 %	252,263	10.0 %
Tier I Capital (to average assets)						
Summit	252,768	8.6 %	N/A	N/A	N/A	N/A
Summit Community	279,540	9.5 %	117,701	4.0 %	147,126	5.0 %

# NOTE 14. DERIVATIVE FINANCIAL INSTRUMENTS

# Cash flow hedges

We have entered into three pay-fixed/receive LIBOR interest rate swaps as follows:

- A \$40 million notional interest rate swap expiring on October 18, 2021, was designated as a cash flow hedge of \$40 million of variable rate Federal Home Loan Bank advances. Under the terms of this swap we will pay a fixed rate of 2.19% and receive a variable rate equal to three month LIBOR.
- A \$20 million notional interest rate swap with an effective date of October 18, 2021 and expiring on October 18, 2023, was designated as a cash flow hedge of \$20 million of forecasted variable rate Federal Home Loan Bank advances. Under the terms of this swap we will pay a fixed rate of 1.07% and receive a variable rate equal to three month LIBOR.
- A \$20 million notional interest rate swap with an effective date of October 18, 2021 and expiring on October 18, 2024, was designated as a cash flow hedge of \$20 million of forecasted variable rate Federal Home Loan Bank advances. Under the terms of this swap we will pay a fixed rate of 1.1055% and receive a variable rate equal to three month LIBOR.

In addition, we have entered into two interest rate caps as follows:

• A \$100 million notional interest rate cap with an effective date of July 20, 2020 and expiring on April 18, 2030, was designated as a cash flow hedge of \$100 million of forecasted fixed rate Federal Home Loan Bank advances. Under the terms of this cap we will hedge the variability of cash flows when three month LIBOR is above .75%.

A \$100 million notional interest rate cap with an effective date of December 29, 2020 and expiring on December 18, 2025, was designated as a cash flow hedge of \$100 million of certain indexed interest bearing demand deposit accounts. Under the terms of this cap we will hedge the variability of cash flows when the indexed rate of SOFR is above 0.50%.

# Fair value hedges

We have entered into two pay fixed/receive variable interest rate swaps to hedge fair value variability of two commercial fixed rate loans with the same principal, amortization, and maturity terms of the underlying loans, which are designated as fair value hedges with a total original notional amount of \$21.3 million.

A summary of our derivative financial instruments as of September 30, 2021 and December 31, 2020 follows:

	September 30, 2021												
				Derivativ	e Faiı	r Value		Net Ineffective					
Dollars in thousands		Notional Amount		Asset		Liability		Hedge Gains/(Losses)					
CASH FLOW HEDGES													
Pay-fixed/receive-variable interest rate swaps													
Short term borrowings	\$	80,000	\$		\$	569	\$						
Interest rate cap hedging:													
Short term borrowings	\$	100,000	\$	8,290	\$	_	\$						
Indexed interest bearing demand deposit accounts		100,000		2,090									
FAIR VALUE HEDGES													
Pay-fixed/receive-variable interest rate swaps													
Commercial real estate loans	\$	17,712	\$	_	\$	780	\$						
				December	31, 2	2020							
				Derivative	Fair	Value		Net Ineffective					
Dollars in thousands		Notional Amount		Asset	Liability			Hedge Gains/(Losses)					
CASH FLOW HEDGES													
Pay-fixed/receive-variable interest rate swaps													
Short term borrowings	\$	80,000	\$		\$	1,457	\$						
Interest rate cap hedging:													
Short term borrowings	\$	100,000	\$	5,652	\$	_	\$	_					
Indexed interest bearing demand deposit accounts		100,000		1,001									
FAIR VALUE HEDGES													
Pay-fixed/receive-variable interest rate swaps													
Commercial real estate loans	\$	18,192	\$	_	\$	1,290	\$						

**Loan commitments:** ASC Topic 815, *Derivatives and Hedging*, requires that commitments to make mortgage loans should be accounted for as derivatives if the loans are to be held for sale, because the commitment represents a written option and accordingly is recorded at the fair value of the option liability.

## NOTE 15. ACQUISITIONS

MVB Bank Branches Acquisition

On July 10, 2021, SCB acquired four MVB Bank locations located in southern West Virginia: one in Kanawha County, one in Putnam County, and two in Cabell County. In addition, SCB acquired two MVB Bank drive-up banking locations in Cabell County. Summit assumed certain deposits and loans totaling approximately \$164 million and \$54 million, respectively.

The purchase price was \$9.8 million equaling the average daily closing balance of the deposits for the thirty (30) day period prior to the closing multiplied by 6.00%.

This acquisition was determined to constitute a business combination in accordance with ASC 805, *Business Combinations*, and accordingly we accounted for the acquisition using the acquisition method of accounting, recording the assets and liabilities of MVB Bank at their acquisition date respective fair values. Determining the fair value of assets and liabilities, particularly related to the loan portfolio, is a complicated process involving significant judgment regarding methods and assumptions used to calculate the estimated fair values. The fair values are preliminary and subject to refinement for up to one year after the acquisition date as additional information relative to the acquisition date fair values becomes available. We recognized preliminary goodwill of \$10.33 million in connection with the acquisition (deductible for income tax purposes), which is not amortized for financial reporting purposes, but is subject to annual impairment testing. The core deposit intangible represents the value of long-term deposit relationships acquired in this transaction and will be amortized over an estimated weighted average life of 10 years using an accelerated method which approximates the estimated run-off of the acquired deposits. The following table details the total consideration paid on July 10, 2021 in connection with the acquisition of the MVB Bank branches, the fair values of the assets acquired and liabilities assumed and the resulting preliminary goodwill.

(Dollars in thousands)	As Recorded by MVB			timated Fair Value Adjustments	Estimated Fair Values as Recorde by Summit			
Cash consideration					\$	9,807		
Total consideration						9,807		
Identifiable assets acquired:								
Cash and cash equivalents	\$	946	\$	—	\$	946		
Loans								
Purchased performing		53,440		478		53,918		
Purchased credit deteriorated		488		(91)		397		
Premises and equipment		3,431		(129)		3,302		
Core deposit intangibles				178		178		
Other assets		260				260		
Total identifiable assets acquired	\$	58,565	\$	436	\$	59,001		
Identifiable liabilities assumed:								
Deposits		163,081		959		164,040		
Other liabilities		45				45		
Total identifiable liabilities assumed	\$	163,126	\$	959	\$	164,085		
Net liabilities assumed	\$	(104,561)	\$	(523)	\$	(105,084)		
	φ	(104,301)	φ	(323)	φ	(103,064)		
Net cash received from MVB						94,753		
Preliminary goodwill resulting from acquisition					\$	10,331		

# NOTE 16. ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

The following is changes in accumulated other comprehensive income (loss) by component, net of tax, for the three and nine months ending September 30, 2021 and 2020.

			For the Three M	lontl	ıs Ended Sep	temb	er 30, 2021	
Dollars in thousands	Ľ	ains and osses on Ision Plan	ns and Losses on Other Post- irement Benefits	]	Gains and Losses on Cash Flow Hedges		Unrealized ns/Losses on Debt curities Available for Sale	Total
Beginning balance	\$	(199)	\$ (40)	\$	2,163	\$	5,177	\$ 7,101
Other comprehensive income (loss) before reclassification		_	_		689		(2,754)	(2,065)
Amounts reclassified from accumulated other comprehensive income, net of tax		_	_		_		52	52
Net current period other comprehensive income (loss)		_	_		689		(2,702)	(2,013)
Ending balance	\$	(199)	\$ (40)	\$	2,852	\$	2,475	\$ 5,088

			For the Three <b>N</b>	Iont	hs Ended Sep	temb	er 30, 2020	
Dollars in thousands	L	nins and osses on sion Plan	 ns and Losses on Other Post- irement Benefits		Gains and Losses on Cash Flow Hedges		Unrealized ins/Losses on Debt curities Available for Sale	Total
Beginning balance	\$	(140)	\$ 48	\$	(2,417)	\$	5,831	\$ 3,322
Other comprehensive income before reclassification		—	—		422		1,603	2,025
Amounts reclassified from accumulated other comprehensive income, net of tax		_	_		_		(1,157)	(1,157)
Net current period other comprehensive income					422		446	868
Ending balance	\$	(140)	\$ 48	\$	(1,995)	\$	6,277	\$ 4,190

For the Nine Months Ended September 30, 2021												
Dollars in thousands	L	nins and osses on sion Plan		ns and Losses on Other Post- rement Benefits	]	Gains and Losses on Cash Flow Hedges		Unrealized ns/Losses on Debt curities Available for Sale		Total		
Beginning balance	\$	(199)	\$	(40)	\$	(1,132)	\$	6,816	\$	5,445		
Other comprehensive income (loss) before reclassification		—				3,984		(3,935)		49		
Amounts reclassified from accumulated other comprehensive income, net of tax				_		_		(406)		(406)		
Net current period other comprehensive income (loss)				—		3,984		(4,341)		(357)		
Ending balance	\$	(199)	\$	(40)	\$	2,852	\$	2,475	\$	5,088		

			For the Nine M	onth	s Ended Sept	embe	er 30, 2020	
Dollars in thousands	Lo	iins and osses on sion Plan	 ns and Losses on Other Post- rement Benefits	1	Gains and Losses on Cash Flow Hedges		Unrealized ns/Losses on Debt curities Available for Sale	Total
Beginning balance	\$	(140)	\$ 48	\$	(518)	\$	3,145	\$ 2,535
Other comprehensive income (loss) before reclassification		_	—		(1,477)		5,078	3,601
Amounts reclassified from accumulated other comprehensive income, net of tax			_		_		(1,946)	(1,946)
Net current period other comprehensive income (loss)		_	_		(1,477)		3,132	1,655
Ending balance	\$	(140)	\$ 48	\$	(1,995)	\$	6,277	\$ 4,190

# NOTE 17. INCOME TAXES

Our income tax expense for the three and nine months ended September 30, 2021 and September 30, 2020 totaled \$3.0 million and \$8.9 million and \$2.6 million and \$5.3 million, respectively. Our effective tax rate (income tax expense as a percentage of income before taxes) for the three and nine months ended September 30, 2021 and 2020 was 19.8% and 21.1% and 21.2% and 20.1%, respectively. A reconciliation between the statutory income tax rate and our effective income tax rate for the three and nine months ended September 30, 2021 and 2020 is as follows:

For the Three Months Ended September For the Nine Months Ended September 30. 30. 2021 2020 2021 2020 Percent Percent Percent Percent Applicable statutory rate 21.0 % 21.0 % 21.0 % 21.0 % Increase (decrease) in rate resulting from: Tax-exempt interest and dividends, net (2.2)% (1.3)% (1.9)% (1.4)% State income taxes, net of Federal income tax benefit 2.08 % 1.9 % 2.12 % 1.6 % Low-income housing and rehabilitation tax credits (0.1)% (0.1)% (0.2)% (0.6)% Other, net (1.9)% 0.3 % (0.4)% 0.3 % Effective income tax rate 19.8 % 21.2 % 20.1 % 21.1 %

The components of applicable income tax expense for the three and nine months ended September 30, 2021 and 2020 are as follows:

	Fo	r the Three Mont September 3		For	led September	
Dollars in thousands		2021	2020		2021	2020
Current						
Federal	\$	2,350 \$	2,697	\$	7,720 \$	7,689
State		351	372		1,122	1,072
		2,701	3,069		8,842	8,761
Deferred						
Federal		282	(416)		38	(3,025)
State		40	(59)		6	(434)
		322	(475)		44	(3,459)
Total	\$	3,023 \$	2,594	\$	8,886 \$	5,302

# NOTE 18. REVENUE FROM CONTRACTS WITH CUSTOMERS

Interest income, loan fees, realized securities gains and losses, bank owned life insurance income and mortgage banking revenue are not in the scope of ASC Topic 606, *Revenue from Contracts with Customers*. With the exception of gains or losses on sales of foreclosed properties, all of our revenue from contracts with customers in the scope of ASC 606 is recognized within Noninterest Income in the Consolidated Statements of Income. Incremental costs of obtaining a contract are expensed when incurred when the amortization period is one year or less.

The following table illustrates our total non-interest income segregated by revenues within the scope of ASC Topic 606 and those which are within the scope of other ASC Topics:

	T	hree Months En	ded S	September 30,	Nine Months Ended September 30,			
Dollars in thousands		2021		2020	2021		2020	
Service fees on deposit accounts	\$	1,338	\$	1,138	\$ 3,530	\$	3,283	
Bank card revenue		1,509		1,237	4,369		3,257	
Trust and wealth management fees		718		622	2,039		1,870	
Other		163		113	432		367	
Net revenue from contracts with customers		3,728		3,110	10,370		8,777	
Non-interest income within the scope of other ASC topics		839		3,097	3,886		5,530	
Total noninterest income	\$	4,567	\$	6,207	\$ 14,256	\$	14,307	

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

# INTRODUCTION

The following discussion and analysis focuses on significant changes in our financial condition and results of operations of Summit Financial Group, Inc. ("Company" or "Summit") and its operating subsidiary, Summit Community Bank ("Summit Community"), for the periods indicated. This discussion and analysis should be read in conjunction with our 2020 audited consolidated financial statements and Annual Report on Form 10-K.

The Private Securities Litigation Act of 1995 indicates that the disclosure of forward-looking information is desirable for investors and encourages such disclosure by providing a safe harbor for forward-looking statements by us. This Quarterly Report on Form 10-Q contains comments or information that constitute forward-looking statements (within the meaning of the Private Securities Litigation Act of 1995) that are based on current expectations that involve a number of risks and uncertainties. Words such as "expects", "anticipates", "believes", "estimates" and other similar expressions or future or conditional verbs such as "will", "should", "would" and "could" are intended to identify such forward-looking statements.

Although we believe the expectations reflected in such forward-looking statements are reasonable, actual results may differ materially. Factors that might cause such a difference include: the effect of the COVID-19 crisis, including the negative impacts and disruptions on the communities we serve, and the domestic and global economy, which may have an adverse effect on our business; current and future economic and market conditions, including the effects of declines in housing prices, high unemployment rates, U.S. fiscal debt, budget and tax matters, geopolitical matters, and any slowdown in global economic growth; fiscal and monetary policies of the Federal Reserve; future provisions for credit losses on loans and debt securities; changes in nonperforming assets; changes in interest rates and interest rate relationships; demand for products and services; the degree of competition by traditional and non-traditional competitors; the successful integration of operations of our acquisitions; changes in banking laws and regulations; changes in tax laws; the impact of technological advances; the outcomes of contingencies; trends in customer behavior as well as their ability to repay loans; and changes in the national and local economies. We undertake no obligation to revise these statements following the date of this filing.

#### **OVERVIEW**

On April 24, 2020, we acquired four MVB Bank ("MVB") branches in the eastern panhandle of West Virginia, on December 14, 2020, we acquired WinFirst Financial Corp. ("WinFirst") and its subsidiary WinFirst Bank, headquartered in Winchester, Kentucky and on July 12, 2021 we acquired four full-service MVB branch banking offices and two MVB drive-up banking locations in southern West Virginia. MVB's and WinFirst's results are included in our financial statements from the acquisition dates forward, impacting comparisons to the prior-year periods.

Our primary source of income is net interest income from loans and deposits. Business volumes tend to be influenced by the overall economic factors including market interest rates, business spending, and consumer confidence, as well as competitive conditions within the marketplace.

Primarily due to our recent acquisitions and organic loan growth, average interest earning assets increased by 21.5% for the first nine months in 2021 compared to the same period of 2020 while our net interest earnings on a tax equivalent basis increased 17.0%. Our tax equivalent net interest margin decreased 13 basis points as our yield on interest earning assets decreased 54 basis points while our cost of interest bearing funds decreased 50 basis points.

## **COVID-19 IMPACTS**

#### Overview

Our business has been, and continues to be, impacted by the ongoing COVID-19 pandemic. As further discussed in "Results of Operations," the current interest rate environment, borrower credit quality and market volatility, among other factors, continue to impact our performance. Although we are unable to estimate the magnitude, we expect the pandemic and the resulting economic environment will continue to affect our future operating results.

#### Impact on our Operations

Summit continues to address the issues arising as a result of COVID-19 as we have implemented various plans, strategies and protocols to protect our employees, maintain services for clients, assure the functional continuity of our operating systems, controls and processes, and mitigate financial risks posed by changing market conditions. While governmental entities have generally eased temporary business closures and all of our offices are now open as normal without restriction and approved



vaccines are being administered throughout our footprint, it remains unknown when, or if, there will be a return to historical norms of economic and social activity.

Impact on our Financial Position and Results of Operations

### Lending and Credit Risks

While we have not experienced any material charge-offs related to COVID-19, our allowance for credit losses ACL computation and resulting provision for credit losses are significantly impacted by the estimated potential future economic impact of the COVID-19 crisis. Refer to the Credit Experience section of this Management's Discussion and Analysis of Financial Condition and Results of Operations for further details regarding Q3 2021 provision for credit losses.

We took actions to identify and assess our COVID-19 related credit exposures by asset classes and borrower types. Depending on the demonstrated need of the client, in certain cases, we either modified to interest only or deferred the full loan payment. Accordingly, the following tables summarize the aggregate balances of loans the Company has modified as result of COVID-19 as of September 30, 2021 and December 31, 2020 classified by types of loans and impacted borrowers.

		Loan Balances M	odified Due to COVI	D-19 as of Septeml	oer 30, 2021
Dollars in thousands	Total Loan Balance as of 9/30/2021	Interest Only Payments	Payment Deferral	Total Loans Modified	Percentage of Loans Modified
Hospitality industry	\$ 121,765 \$	— \$	— \$	_	— %
Non-owner occupied retail stores	154,120	7,223	—	7,223	4.7 %
Owner-occupied retail stores	163,350	—	—	—	— %
Restaurants	12,200	_	—	—	— %
Oil & gas industry	18,657	_	—	—	— %
Other commercial	1,349,187	_	_	_	— %
Total Commercial Loans	1,819,279	7,223	—	7,223	0.4 %
Residential 1-4 family personal	270,951	_	_	_	— %
Residential 1-4 family rentals	195,914	_	_	_	— %
Home equity	71,496	—		_	— %
Total Residential Real Estate Loans	538,361	_	_	—	— %
Consumer	32,285	_	_	_	— %
Mortgage warehouse lines	161,627	_	_	_	0.0 %
Credit cards and overdrafts	2,558	_		_	0.0 %
Total Loans	\$ 2,554,110 \$	7,223 \$	— \$	7,223	0.3 %

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Loan Balances Modified Due to COVID-19 as of December 31, 2020

Dollars in thousands	Total Loan Balance as of 12/31/2020	Interest Only Payments	Payment Deferral	Total Loans Modified	Percentage of Loans Modified
Hospitality industry	\$ 121,502 \$	40,513 \$	12,930 \$	53,443	44.0 %
Non-owner occupied retail stores	135,405	7,223	447	7,670	5.7 %
Owner-occupied retail stores	126,451	2,317	1,246	3,563	2.8 %
Restaurants	7,481	—	—	—	— %
Oil & gas industry	17,152	_	_	_	— %
Other commercial	1,134,759	12,006	286	12,292	1.1 %
Total Commercial Loans	1,542,750	62,059	14,909	76,968	5.0 %
Residential 1-4 family personal	305,093	159	1,754	1,913	0.6 %
Residential 1-4 family rentals	194,612	148	73	221	0.1 %
Home equity	81,588	—	—	—	— %
Total Residential Real Estate Loans	581,293	307	1,827	2,134	0.4 %
Consumer	33,906	48	143	191	0.6 %
Mortgage warehouse lines	251,810	_	_	_	0.0 %
Credit cards and overdrafts	2,394	—	_	_	0.0 %
Total Loans	\$ 2,412,153 \$	62,414 \$	16,879 \$	79,293	3.3 %

Modified loans with deferred payments continue to accrue interest during the deferral period unless otherwise classified as nonperforming. Consistent with bank regulatory guidance and Section 4013 of the CARES Act, as modified by the CAA, borrowers that were otherwise current on loan payments that were granted COVID-19 related financial hardship payment deferrals will continue to be reported as current loans throughout the agreed upon deferral periods. COVID-19 related loan modifications are also deemed to be insignificant borrower concessions, and therefore, such modified loans were not classified as troubled-debt restructured loans as of September 30, 2021.

## Capital and Liquidity

Our capital management activities, coupled with our historically strong earnings performance and prudent dividend practices, have allowed us to build and maintain strong capital reserves. At September 30, 2021, all of Summit's regulatory capital ratios significantly exceeded well-capitalized standards. More specifically, the Company bank subsidiary's Tier 1 Leverage Ratio, a common measure to evaluate a financial institutions capital strength, was 9.2% at September 30, 2021, which is well in excess of the well-capitalized regulatory minimum of 5.0%.

In addition, management believes the Company's liquidity position is strong. The Company's bank subsidiary maintains a funding base largely comprised of core noninterest bearing demand deposit accounts and low cost interest-bearing transactional deposit accounts with clients that operate or reside within the footprint of its branch bank network. At September 30, 2021, the Company's cash and cash equivalent balances were \$211.1 million. In addition, Summit maintains an available-for-sale debt securities portfolio, comprised primarily of highly liquid U.S. agency securities, highly-rated municipal securities and U.S. agency-backed mortgage backed securities, which serves as a ready source of liquidity. At September 30, 2021, the Company's available-for-sale debt securities portfolio totaled \$424.7 million, \$307.9 million of which was unpledged as collateral. The Company bank subsidiary's unused borrowing capacity at the Federal Home Loan Bank of Pittsburgh at September 30, 2021 was \$893.2 million, and it maintained \$258.1 million of borrowing availability at the Federal Reserve Bank of Richmond's discount window.

The COVID-19 crisis is expected to continue to impact our financial results, as well as demand for our services and products during the remainder of 2021 and potentially beyond. The short and long-term implications of the COVID-19 crisis, and related monetary and fiscal stimulus measures, on our future revenues, earnings results, allowance for credit losses, capital reserves and liquidity are unknown at present.

# **CRITICAL ACCOUNTING POLICIES**

Our consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America and follow general practices within the financial services industry. Application of these principles requires us to make estimates, assumptions and judgments that affect the amounts reported in our financial statements and accompanying notes. These estimates, assumptions and judgments are based on information available as of the date of the



financial statements; accordingly, as this information changes, the financial statements could reflect different estimates, assumptions and judgments. Certain policies inherently have a greater reliance on the use of estimates, assumptions and judgments and as such have a greater possibility of producing results that could be materially different than originally reported.

Our most significant accounting policies are presented in the notes to the consolidated financial statements of our 2020 Annual Report on Form 10-K. These policies, along with the other disclosures presented in the financial statement notes and in this financial review, provide information on how significant assets and liabilities are valued in the financial statements and how those values are determined.

Based on the valuation techniques used and the sensitivity of financial statement amounts to the methods, assumptions and estimates underlying those amounts, we have identified the determination of ACL, fair value measurements and accounting for acquired loans to be the accounting areas that require the most subjective or complex judgments and as such could be most subject to revision as new information becomes available. Refer to Note 7 of the Notes to the Consolidated Financial Statements in the 2020 Form 10-K for a discussion of the methodology we employ regarding the ACL.

For additional information regarding critical accounting policies, refer to Critical Accounting Policies section in Management's Discussion and Analysis of Financial Condition and Results of Operations included in the 2020 Form 10-K. There have been no significant changes in our application of critical accounting policies since December 31, 2020.

# **RESULTS OF OPERATIONS**

#### **Earnings Summary**

Net income applicable to common shares for the three months ended September 30, 2021 was \$12.2 million, or \$0.92 per diluted share, compared to \$9.6 million, or \$0.74 per diluted share for the same period of 2020. Net income applicable to common shares for the nine months ended September 30, 2021 was \$32.8 million or \$2.52 per diluted share compared to \$21.1 million or \$1.62 per diluted share for the same period of 2020. The increased earnings for the three months ended September 30, 2021 were primarily attributable to increased net interest income due to our growth and decreased provision for credit losses partially offset by higher salaries, commissions and employee benefits. The increased earnings for the nine months ended September 30, 2021 were primarily attributable to our growth, higher bank card revenue and decreased provision for credit losses partially offset by higher salaries, commissions and employee benefits, decreased realized securities gains and higher other operating expenses. Returns on average equity and assets for the first nine months of 2021 were 14.51% and 1.34%, respectively, compared with 10.72% and 1.04% for the same period of 2020.

MVB's and WinFirst's results of operations are included in our consolidated results of operations from the date of acquisition, and therefore our 2021 results reflect increased levels of average balances, income and expense as compared to the same periods of 2020 results. At consummation (prior to fair value acquisition adjustments), the MVB eastern panhandle branch transaction consisted primarily of \$33.9 million loans acquired and \$188.7 million deposits assumed; WinFirst had total assets of \$143.4 million, \$122.8 million net loans and deposits of \$104.7 million; and MVB southern West Virginia branch transaction consisted primarily of \$54.4 million loans acquired and \$164.0 million deposits assumed.

## **Net Interest Income**

Net interest income is the principal component of our earnings and represents the difference between interest and fee income generated from earning assets and the interest expense paid on deposits and borrowed funds. Fluctuations in interest rates as well as changes in the volume and mix of earning assets and interest bearing liabilities can materially impact net interest income.

#### Q3 2021 compared to Q2 2021

For the quarter ended September 30, 2021, our net interest income on a fully taxable-equivalent basis increased \$1.2 million to \$28.3 million compared to \$27.1 million for the quarter end June 30, 2021. Our taxable-equivalent earnings on interest earning assets increased \$935,000, while the cost of interest bearing liabilities decreased \$299,000 (see Tables I and II).

For the three months ended September 30, 2021 average interest earning assets increased to \$3.23 billion compared to \$3.05 billion for the three months ended June 30, 2021, while average interest bearing liabilities increased to \$2.55 billion for the three months ended September 30, 2021 from \$2.41 billion for the three months ended June 30, 2021.



For the quarter ended September 30, 2021, our net interest margin decreased to 3.47%, compared to 3.55% for the linked quarter, as the yields on earning assets declined 15 basis points and the cost of our interest bearing funds decreased by 8 basis points.

Excluding the impact of accretion and amortization of fair value acquisition accounting adjustments related to the interest earning assets and interest bearing liabilities acquired by merger, Summit's net interest margin was 3.41% and 3.50% for the three months ended September 30, 2021 and June 30, 2021.

#### Q3 2021 compared to Q3 2020

For the quarter ended September 30, 2021, our net interest income on a fully taxable-equivalent basis increased \$3.2 million to \$28.3 million compared to \$25.1 million for the quarter end September 30, 2020. Our taxable-equivalent earnings on interest earning assets increased \$1.6 million, while the cost of interest bearing liabilities decreased \$1.6 million (see Tables I and II).

For the three months ended September 30, 2021 average interest earning assets increased 18.0% to \$3.23 billion compared to \$2.74 billion for the three months ended September 30, 2020, while average interest bearing liabilities increased 15.0% from \$2.21 billion for the three months ended September 30, 2020 to \$2.55 billion for the three months ended September 30, 2021.

For the quarter ended September 30, 2021, our net interest margin decreased to 3.47%, compared to 3.64% for the same period of 2020, as the yields on earning assets decreased 47 basis points, while the cost of our interest bearing funds decreased by 37 basis points.

Excluding the impact of accretion and amortization of fair value acquisition accounting adjustments related to the interest earning assets and interest bearing liabilities acquired by merger, Summit's net interest margin was 3.59% for the three months ended September 30, 2020.

#### Table I - Average Balance Sheet and Net Interest Income Analysis

							For	the (	Quarter Ende	d					
	-	Sej	pteml	oer 30, 2021				June	30, 2021			Se	ptemb	er 30, 2020	
Dollars in thousands		Average Balance		arnings/ Expense	Yield/ Rate		Average Balance		arnings/ Expense	Yield/ Rate		Average Balance		arnings/ xpense	Yield/ Rate
Interest earning assets															
Loans, net of unearned fees (1)															
Taxable	\$	2,495,880	\$	28,340	4.50 %	\$	2,455,757	\$	27,593	4.51 %	\$	2,251,722	\$	26,656	4.71 %
Tax-exempt (2)		7,871		96	4.84 %		11,370		132	4.66 %		16,245		191	4.68 %
Securities															
Taxable		315,082		1,432	1.80 %		285,092		1,351	1.90 %		261,231		1,445	2.20 %
Tax-exempt (2)		166,285		1,159	2.77 %		147,703		1,078	2.93 %		150,350		1,186	3.17 %
Federal funds sold and interest bearing deposits with other banks		248,315		118	0.19 %		154,677		56	0.15 %		60,639		57	0.37 %
Total interest earning assets		3,233,433		31,145	3.82 %		3,054,599		30,210	3.97 %		2,740,187		29,535	4.29 %
Noninterest earning assets														,	
Cash & due from banks		20,077					19,095					16,603			
Premises and equipment		55,908					53,210					52,329			
Property held for sale		12,727					13,631					17,801			
Other assets		163,248					156,839					136,777			
Allowance for loan losses		(33,911)					(34,674)					(28,144)			
Total assets	\$	3,451,482				\$	3,262,700				\$	2,935,553			
Interest bearing liabilities						-					-				
Interest bearing demand deposits	\$	1,092,392	\$	325	0.12 %	\$	995,673	\$	371	0.15 %	\$	850.281	\$	380	0.18 %
Savings deposits		691,411		602	0.35 %		665,735		634	0.38 %		588,085		925	0.63 %
Time deposits		571,445		905	0.63 %		562,605		1,131	0.81 %		585,092		2,247	1.53 %
Short-term borrowings		140,146		470	1.33 %		140,146		464	1.33 %		165,555		734	1.76 %
Long-term borrowings and capital trust securities		49,724		543	4.33 %		49,694		544	4.39 %		23,230		194	3.32 %
Total interest bearing liabilities		2,545,118		2,845	0.44 %		2,413,853		3,144	0.52 %		2,212,243		4,480	0.81 %
Noninterest bearing liabilities and shareholders' equity															
Demand deposits		547,627					503,116					421,741			
Other liabilities		38,789					36,842					33,978			
Total liabilities		3,131,534					2,953,811					2,667,962			
Shareholders' equity - preferred		14,920					11,254					—			
Shareholders' equity - common		305,028					297,635					267,591			
Total liabilities and shareholders' equity	\$	3,451,482				\$	3,262,700				\$	2,935,553			
Net interest earnings			\$	28,300				\$	27,066				\$	25,055	
Net yield on interest earning assets					3.47 %	_				3.55 %	_				3.64 %

(1) - For purposes of this table, nonaccrual loans are included in average loan balances.

(2) - Interest income on tax-exempt securities and loans has been adjusted assuming a Federal tax rate of 21% for all periods presented. The tax equivalent adjustment resulted in an increase in interest income of \$263,000, \$255,000, and \$289,000 for the three months ended September 30, 2021, June 30, 2021, and September 30, 2020, respectively.

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# Table II - Changes in Net Interest Income Attributable to Rate and Volume

		F	or the	e Quarter End	led		For the Quarter Ended						
		Septemb	oer 30	, 2021 vs. Jun	e 30, 2	021	 September 30, 2021 vs. September 30, 2020						
		Increase	(Decr	ease) Due to (	Change	e in:	Increase (Decrease) Due to Change in:						
Dollars in thousands	Volu	ıme		Rate		Net	Volume		Rate		Net		
Interest earned on:													
Loans													
Taxable	\$	751	\$	(4)	\$	747	\$ 2,860	\$	(1,176)	\$	1,684		
Tax-exempt		(41)		5		(36)	(102)		7		(95)		
Securities													
Taxable		149		(68)		81	272		(285)		(13)		
Tax-exempt		140		(59)		81	120		(147)		(27)		
Federal funds sold and interest bearing deposits with other banks		41		21		62	102		(41)		61		
Total interest earned on interest earning assets		1,040		(105)		935	3,252		(1,642)		1,610		
Interest paid on:													
Interest bearing demand deposits		35		(81)		(46)	92		(147)		(55)		
Savings deposits		26		(58)		(32)	143		(466)		(323)		
Time deposits		19		(245)		(226)	(52)		(1,290)		(1,342)		
Short-term borrowings		_		6		6	(102)		(162)		(264)		
Long-term borrowings and capital trust securities				(1)		(1)	276		73		349		
Total interest paid on interest bearing liabilities		80		(379)		(299)	357		(1,992)		(1,635)		
Net interest income	\$	960	\$	274	\$	1,234	\$ 2,895	\$	350	\$	3,245		

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### Table III - Average Balance Sheet and Net Interest Income Analysis

				For the Nine	Mon	ths Ended			
	 Sep	otemb	er 30, 2021			Se	ptem	ber 30, 2020	
Dollars in thousands	Average Balance		arnings/ Expense	Yield/ Rate		Average Balance	Earnings/ Expense		Yield/ Rate
Interest earning assets									
Loans, net of unearned fees (1)									
Taxable	\$ 2,436,295	\$	83,352	4.57 %	\$	2,102,331	\$	77,211	4.91 %
Tax-exempt (2)	10,622		377	4.75 %		16,121		576	4.77 %
Securities									
Taxable	288,999		4,079	1.89 %		256,322		4,657	2.43 %
Tax-exempt (2)	153,035		3,328	2.91 %		113,793		2,897	3.4 %
Federal funds sold and interest bearing deposits with other banks	190,154		241	0.17 %		46,074		215	0.62 %
Total interest earning assets	3,079,105		91,377	3.97 %		2,534,641		85,556	4.51 %
Noninterest earning assets									
Cash & due from banks	19,093					15,901			
Premises and equipment	54,154					49,655			
Property held for sale	13,731					18,423			
Other assets	157,137					120,228			
Allowance for loan losses	(33,765)					(25,618)			
Total assets	\$ 3,289,455				\$	2,713,230			
Interest bearing liabilities									
Interest bearing demand deposits	\$ 1,016,569	\$	1,090	0.14 %	\$	753,384	\$	1,830	0.32 %
Savings deposits	666,642		1,881	0.38 %		516,841		3,462	0.89 %
Time deposits	572,547		3,493	0.82 %		608,551		7,796	1.71 %
Short-term borrowings	140,146		1,403	1.34 %		127,109		1,863	1.96 %
Long-term borrowings and capital trust securities	49,694		1,632	4.39 %		21,284		600	3.77 %
Total interest bearing liabilities	2,445,598		9,499	0.52 %		2,027,169		15,551	1.02 %
Noninterest bearing liabilities and shareholders' equity									
Demand deposits	501,309					393,128			
Other liabilities	37,856					30,741			
Total liabilities	2,984,763					2,451,038			
Shareholders' equity - preferred	8,780					_			
Shareholders' equity - common	295,912					262,192			
Total liabilities and shareholders' equity	\$ 3,289,455				\$	2,713,230			
Net interest earnings		\$	81,878				\$	70,005	
Net yield on interest earning assets				3.56 %					3.69 %
g about				0.000,0					2.22 /0

For purposes of this table, nonaccrual loans are included in average loan balances.
 Interest income on tax-exempt securities and loans has been adjusted assuming a Federal tax rate of 21%. The tax equivalent adjustment resulted in an increase in interest income of \$779,000 and \$730,000 for the nine months ended September 30, 2021 and 2020, respectively.

#### Table IV - Changes in Net Interest Income Attributable to Rate and Volume

	For the Nine Months Ended September 30, 2021 versus September 30, 2020											
		Increase	e (De	crease) Due to Ch	ange	in:						
Dollars in thousands		Volume		Rate	Net							
Interest earned on:												
Loans												
Taxable	\$	11,623	\$	(5,482)	\$	6,141						
Tax-exempt		(195)		(4)		(199)						
Securities												
Taxable		543		(1,121)		(578)						
Tax-exempt		894		(463)		431						
Federal funds sold and interest bearing deposits with other banks		275		(249)		26						
Total interest earned on interest earning assets		13,140		(7,319)		5,821						
Interest paid on:												
Interest bearing demand deposits		501		(1,241)		(740)						
Savings deposits		808		(2,389)		(1,581)						
Time deposits		(437)		(3,866)		(4,303)						
Short-term borrowings		176		(636)		(460)						
Long-term borrowings and capital trust securities		918		114		1,032						
Total interest paid on interest bearing liabilities		1,966		(8,018)		(6,052)						
Net interest income	\$	11,174	\$	699	\$	11,873						

# **Credit Experience**

For purposes of this discussion, nonperforming assets include foreclosed properties, other repossessed assets, and nonperforming loans, which is comprised of loans 90 days or more past due and still accruing interest and nonaccrual loans. Performing TDRs are excluded from nonperforming loans.

The provision for credit losses represents charges to earnings necessary to maintain an adequate allowance to cover an estimate of the full amount of expected credit losses relative to loans. Our determination of the appropriate level of the allowance is based on an ongoing analysis of credit quality and loss potential in the loan portfolio, change in the composition and risk characteristics of the loan portfolio, and the anticipated influence of national and local economic conditions. The adequacy of the allowance for loan losses is reviewed quarterly and adjustments are made as considered necessary.

Our asset quality and mix of new loans required no provision for credit losses for the three months ended September 30, 2021 compared to \$3.25 million for the three months ended September 30, 2020. We recorded \$2.50 million and \$11.50 million provisions for credit losses (for both funded loans and unfunded commitments) for the first nine months of 2021 and 2020. The following tables summarizes the changes in the various factors that comprise the provisions for credit losses.

#### Table V - Provision for Credit Losses

	 For the Three Septer	Months nber 30		For the Nine Months Ended September 30,			
Dollars in thousands	2021		2020	2021		2020	
Provision for credit losses-loans							
Due to changes in:							
Volume, mix and loss experience	\$ 176	\$	1,060 \$	4,180	\$	309	
Reasonable and supportable economic forecasts	_		_	(2,301)		6,063	
Individually evaluated credits	(2,169)		2,142	(1,842)		3,059	
Acquired loans	793			793		977	
Total provision for loan credit losses	(1,200)		3,202	830		10,408	
Provision for credit losses-unfunded commitments Due to changes in:							
Volume, mix and loss experience	1,060		48	2,103		(126)	
Reasonable and supportable economic forecasts			_	(573)		1,137	
Individually evaluated credits	_		_	_			
Acquired loan commitments	140			140		81	
Total provision for unfunded commitment credit losses	1,200		48	1,670		1,092	
Total provision for credit losses	\$ _	\$	3,250 \$	2,500	\$	11,500	

Our reasonable and supportable economic forecasts at September 30, 2021 compared to September 30, 2020 improved markedly as our forecasts for unemployment and GDP now reflect 2021's strengthening economic recovery while early 2020 economic forecasts were extraordinarily negative as result of the COVID-19 pandemic.

At September 30, 2021 and December 31, 2020, our allowance for loan credit losses totaled \$32.4 million, or 1.27% of total loans and \$32.2 million, or 1.34% of total loans. The allowance for loan credit losses is considered adequate to cover an estimate of the full amount of expected credit losses relative to loans.

We incurred net loan charge-offs of \$761,000 in first nine months of 2021 (0.04 percent of average loans annualized), compared to \$1.5 million net loan charge-offs during first nine months of 2020. Net loan charge-offs totaled \$370,000 and \$1.0 million for the three months ended September 30, 2021 and 2020.

As illustrated in Table VI below, our non-performing assets have decreased since year end 2020.

# Table VI - Summary of Non-Performing Assets

	Septe	0,	December 31,		
Dollars in thousands	 2021		2020		2020
Accruing loans past due 90 days or more	\$ 2	\$	2	\$	2
Nonaccrual loans					
Commercial	459		553		525
Commercial real estate	4,643		4,313		14,237
Commercial construction and development	—				—
Residential construction and development	448		2		235
Residential real estate	5,514		5,104		5,264
Consumer	47		29		72
Other	_		_		—
Total nonaccrual loans	11,111		10,001		20,333
Foreclosed properties					
Commercial	_				—
Commercial real estate	2,192		2,499		2,581
Commercial construction and development	2,925		4,154		4,154
Residential construction and development	6,711		10,330		7,791
Residential real estate	622		847		1,062
Total foreclosed properties	12,450		17,830		15,588
Repossessed assets	_		—		_
Total nonperforming assets	\$ 23,563	\$	27,833	\$	35,923
Total nonperforming loans as a percentage of total loans	0.44 %	ó	0.44 %		0.84 %
Total nonperforming assets as a percentage of total assets	0.67 %	ó	0.94 %		1.16 %
Allowance for credit losses-loans as a percentage of nonperforming loans	291.64 %	ó	293.45 %		158.57 %
Allowance for credit losses-loans as a percentage of period end loans	1.27 %	ó	1.30 %		1.34 %

A commercial real estate loan relationship totaling \$9.5 million was impacted by the COVID-19 pandemic and on nonaccrual at year end 2020, was restored to full accrual status in third quarter 2021.

The following table details the activity regarding our foreclosed properties for the three and nine months ended September 30, 2021 and 2020.

#### Table VII - Foreclosed Property Activity

	For the Three Septer	 		Ended ),		
Dollars in thousands	 2021	2020		2021		2020
Beginning balance	\$ 13,170	\$ 17,954	\$	15,588	\$	19,276
Acquisitions	190	725		532		888
Improvements	_	177		_		1,249
Disposals	(645)	(470)		(2,664)		(1,863)
Writedowns to fair value	(265)	(555)		(1,006)		(1,719)
Balance March 31	\$ 12,450	\$ 17,831	\$	12,450	\$	17,831

Refer to Note 7 of the Notes to the Consolidated Financial Statements in the 2020 Form 10-K for a discussion of the methodology information regarding our past due loans, nonaccrual loans, troubled debt restructurings and information regarding our methodology we employ on a quarterly basis to evaluate the overall adequacy of our allowance for credit losses.

At September 30, 2021 and December 31, 2020 we had approximately \$12.5 million and \$15.6 million in foreclosed properties which were obtained as the result of foreclosure proceedings. Although foreclosed property is recorded at fair value less estimated costs to sell, the prices ultimately realized upon their sale may or may not result in us recognizing additional gains or losses.

### **Noninterest Income**

Total noninterest income for the three months and nine months ended September 30, 2021 decreased 26.4% and 0.4%, respectively, compared to the same periods of 2020 principally due to fewer realized securities gains which more than offset the higher bank card revenue due to increased customer usage. We recorded higher mortgage origination revenue for the nine months ended September 30, 2021 compared to 2020 due to higher volumes of secondary market loans driven primarily by historically low interest rates; however, most recently, volumes are lower as mortgage refinance opportunities have become more limited. Further detail regarding noninterest income is reflected in the following table.

#### Table VIII - Noninterest Income

	For	For the Quarter Ended September 30,						For the Nine Months Ended September 30,			
Dollars in thousands		2021		2020		2021		2020			
Trust and wealth management fees		718		622		2,039		1,870			
Mortgage origination revenue		742		780		2,638		1,636			
Service charges on deposit accounts		1,338		1,138		3,530		3,283			
Bank card revenue		1,509		1,237		4,369		3,257			
Realized securities gains		(68)		1,522		534		2,560			
Bank owned life insurance income		160		795		733		1,334			
Other		168		113		413		367			
Total	\$	4,567	\$	6,207	\$	14,256	\$	14,307			

#### Noninterest Expense

**Table IX- Noninterest Expense** 

Total noninterest expense increased 11.8% for the three months ended September 30, 2021 compared to the same period of 2020 primarily due to higher salaries, commissions, and employee benefits and higher equipment expense. Total noninterest expense increased 11.2% for the nine months ended September 30, 2021 compared to the same period of 2020 primarily due to higher salaries, commissions, and employee benefits and other expenses that more than offset the lower foreclosed properties expense. Table IX below shows the breakdown of the changes.

-		For the Quarter Ended September 30,						For the Nine Months Ended September 30,							
				Change					Change						
Dollars in thousands	2	2021		\$	%		2020		2021		\$	%		2020	
Salaries, commissions, and employee benefits	\$	8,745	\$	637	7.9 %	\$	8,108	\$	25,410	\$	1,701	7.2 %	\$	23,709	
Net occupancy expense		1,254		197	18.6 %		1,057		3,559		642	22.0 %		2,917	
Equipment expense		1,908		434	29.4 %		1,474		5,088		825	19.4 %		4,263	
Professional fees		374		10	2.7 %		364		1,140		(28)	(2.4)%		1,168	
Advertising and public relations		254		109	75.2 %		145		482		93	23.9 %		389	
Amortization of intangibles		390		(22)	(5.3)%		412		1,176		(75)	(6.0)%		1,251	
FDIC premiums		354		34	10.6 %		320		1,119		524	88.1 %		595	
Bank card expense		705		116	19.7 %		589		1,964		312	18.9 %		1,652	
Foreclosed properties expense		370		(237)	(39.0)%		607		1,342		(473)	(26.1)%		1,815	
Acquisition-related expenses		273		245	875.0 %		28		1,167		(286)	(19.7)%		1,453	
Other		2,716		311	12.9 %		2,405		8,365		1,872	28.8 %		6,493	
Total	\$	17,343	\$	1,834	11.8 %	\$	15,509	\$	50,812	\$	5,107	11.2 %	\$	45,705	

*Salaries, commissions, and employee benefits:* The increases in these expenses for the three and nine months ended September 30, 2021 compared to the same periods of 2020 is primarily due to an increase in number of employees, resulting from the MVB branches and WinFirst acquisitions, and general merit raises.

*Equipment expense:* Equipment expenses have increased primarily due to depreciation and amortization related to various technological upgrades, both hardware and software, including interactive teller machine upgrades and recent acquisitions.

FDIC premiums: For the 2021 periods, FDIC premiums increased primarily due to a higher assessment base resulting from our balance sheet growth.

*Foreclosed properties expense:* The decrease in foreclosed properties expense, net of gains/losses, for the three and nine months ended September 30, 2021 is primarily due to lower writedowns of foreclosed properties to their estimated fair value.

*Acquisition-related expenses*: Acquisition-related expenses during 2021 are related to WinFirst and the MVB Bank branches (southern West Virginia) and related to the Cornerstone and MVB branch (Eastern Panhandle West Virginia) acquisitions during 2020.

*Other:* The increase in other expenses for the nine months ended September 30, 2021 compared to the same period of 2020 is largely due to the following:

- Deferred director compensation plan expense of \$498,000 in 2021 compared to \$190,000 in the comparable period of 2020 as a result of the stock market's overall positive performance during Q1 2021. Under the plan, the directors optionally defer their director fees into a "phantom" investment plan whereby the company recognizes expense or benefit relative to the phantom returns or losses of such investments
- During the first nine months of 2021, we incurred \$289,000 in fraud/counterfeit losses compared to \$99,000 during same period of 2020
- Secondary loan underwriting expenses were \$130,000 higher during first nine months of 2021 due to higher volumes of secondary market loans driven primarily by historically low interest rates
- Debit card expense increased \$207,000 for the nine months ended September 30, 2021 compared to the same period of 2020 due to increased card usage by customers
- Internet banking expense increased \$216,000 due to increased internet banking activity by clients

#### **Income Taxes**

Our income tax expense for the three months ended September 30, 2021 and September 30, 2020 totaled \$3.0 million and \$2.6 million, respectively. For the nine months ended September 30, 2021 and September 30, 2020 our income tax expense totaled \$8.9 million and \$5.3 million, respectively. Our effective tax rate (income tax expense as a percentage of income before taxes) for the quarters ended September 30, 2021 and 2020 was 19.8% and 21.2%, respectively and for the nine months ended September 30, 2021 and 2020 was 21.1% and 20.1%, respectively. Refer to Note 17 of the accompanying financial statements for further information regarding our income taxes.

## FINANCIAL CONDITION

Our total assets were \$3.51 billion at September 30, 2021 and \$3.11 billion at December 31, 2020. Table X below is a summary of significant changes in our financial position between December 31, 2020 and September 30, 2021.

#### Table X - Summary of Significant Changes in Financial Position

Dollars in thousands	De	Balance at cember 31, 2020	Impact of MVB Branches Acquisition	Increase (Decrease)	Balance at September 30, 2021
Assets					
Cash and cash equivalents	\$	99,787	95,699	\$ 15,623	\$ 211,109
Debt securities available for sale		286,127	_	138,614	424,741
Debt securities held to maturity		99,914	_	(1,386)	98,528
Other investments		14,185	—	(3,536)	10,649
Loans, net		2,379,907	54,315	87,482	2,521,704
Property held for sale		15,588	_	(3,138)	12,450
Premises and equipment		52,537	3,302	979	56,818
Goodwill and other intangibles		55,123	10,509	(1,655)	63,977
Cash surrender value of life insurance policies and annuities		59,438	_	803	60,241
Other assets		43,778	260	4,696	48,734
Total assets	\$	3,106,384	\$ 164,085	\$ 238,482	\$ 3,508,951
Liabilities					
Deposits	\$	2,595,651	164,040	\$ 196,249	\$ 2,955,940
Short-term borrowings		140,146	_		140,146
Long-term borrowings		699	_	(15)	684
Subordinated debentures		29,364	_	102	29,466
Subordinated debentures owed to unconsolidated subsidiary trusts		19,589	_	_	19,589
Other liabilities		39,355	45	437	39,837
Shareholders' Equity - preferred		_		14,920	14,920
Shareholders' Equity - common		281,580		26,789	308,369
Total liabilities and shareholders' equity	\$	3,106,384	164,085	\$ 238,482	\$ 3,508,951

The following is a discussion of the significant changes in our financial position during the first nine months of 2021:

Cash and cash equivalents: Net increase of \$15.6 million is primarily attributable to increased customer deposits.

*Debt securities available for sale:* The net increase of \$138.6 million in debt securities available for sale is principally a result of purchases of taxable municipal securities and tax-exempt municipal securities.

*Loans:* Mortgage warehouse lines of credit declined \$90.2 million during the first nine months of 2021 due to a reduction in size of our participation arrangement with a regional bank to fund residential mortgage warehouse lines of medium- and large-sized mortgage originators located throughout the United States. Excluding mortgage warehouse lines of credit, loan growth was \$232.1 million during the first nine months of 2021, which included \$54 million acquired loans and net PPP loans declining \$52.2 million.

*Deposits:* During the first nine months of 2021, noninterest bearing checking deposits increased \$134.7 million (which includes \$39.7 million acquired deposits), interest bearing checking deposits grew \$186.8 million (which includes \$62.5 million acquired deposits), and savings deposits grew \$72.5 million (which includes \$16.1 million acquired deposits), while brokered CDs declined \$40.8 million, retail CDs increased \$6.6 million, net of \$44.7 million acquired time deposits and Direct CDs decreased \$0.4 million as we increased new commercial account relationships and also consumers received two Economic Incentive Payments during early 2021.

*Shareholders' equity - preferred:* In April 2021, we sold through private placement 1,500 shares of 6% Fixed-Rate Non-Cumulative Perpetual Preferred Stock, Series 2021, \$1.00 par value, with a liquidation preference of \$10,000 per share for net proceeds of \$14.9 million.

Shareholders' equity - common: Changes in common shareholders' equity are a result of net income, other comprehensive income and common dividends.

Refer to Notes 5, 6, 8, and 9 of the notes to the accompanying consolidated financial statements for additional information with regard to changes in the composition of our securities, loans, deposits and borrowings between September 30, 2021 and December 31, 2020.

# LIQUIDITY AND CAPITAL RESOURCES

Liquidity reflects our ability to ensure the availability of adequate funds to meet loan commitments and deposit withdrawals, as well as provide for other transactional requirements. Liquidity is provided primarily by funds invested in cash and due from banks (net of float and reserves), Federal funds sold, non-pledged securities, and available lines of credit with the Federal Home Loan Bank of Pittsburgh ("FHLB") and Federal Reserve Bank of Richmond, which totaled approximately \$1.6 billion or 45.95% of total consolidated assets at September 30, 2021.

Our liquidity strategy is to fund loan growth with deposits and other borrowed funds while maintaining an adequate level of short- and medium-term investments to meet normal daily loan and deposit activity. As a member of the FHLB, we have access to approximately \$1.03 billion. As of September 30, 2021 and December 31, 2020, these advances totaled approximately \$141 million. At September 30, 2021, we had additional borrowing capacity of \$893 million through FHLB programs. We have established a line with the Federal Reserve Bank to be used as a contingency liquidity vehicle. The amount available on this line at September 30, 2021 was approximately \$259 million, which is secured by a pledge of certain consumer and our commercial and industrial loan portfolios. We have a \$6 million unsecured line of credit with a correspondent bank. Also, we have a \$425 million portfolio of available for sale debt securities which can be liquidated to meet liquidity needs.

Liquidity risk represents the risk of loss due to the possibility that funds may not be available to satisfy current or future commitments based on external market issues, customer or creditor perception of financial strength, and events unrelated to Summit such as war, terrorism, pandemic or financial institution market specific issues. The Asset/Liability Management Committee ("ALCO"), comprised of members of senior management and certain members of the Board of Directors, oversees our liquidity risk management process. The ALCO develops and recommends policies and limits governing our liquidity to the Board of Directors for approval with the objective of ensuring that we can obtain cost-effective funding to meet current and future obligations, as well as maintain sufficient levels of on-hand liquidity, under both normal and "stressed" circumstances.

We continuously monitor our liquidity position to ensure that day-to-day as well as anticipated funding needs are met. We are not aware of any trends, commitments, events or uncertainties that have resulted in or are reasonably likely to result in a material change to our liquidity.

One of our continuous goals is maintenance of a strong capital position. Through management of our capital resources, we seek to provide an attractive financial return to our shareholders while retaining sufficient capital to support future growth. Shareholders' equity at September 30, 2021 totaled \$323.3 million compared to \$281.6 million at December 31, 2020.

In April 2021, we sold through a private placement 1,500 shares or \$15.0 million of Series 2021 6% Fixed-Rate Non-Cumulative Perpetual Preferred Stock, \$1.00 par value, with a liquidation preference of \$10,000 per share (the "Preferred Stock"). The Preferred Stock is non-convertible and will pay noncumulative dividends, if and when declared by the Summit board of directors, at a rate of 6.0% per annum. Dividends declared will be payable quarterly in arrears on the 15th day of March, June, September and December of each year. Summit contributed the proceeds of this issuance to the capital of SCB to support its lending, investing and other financial activities.

Refer to Note 13 of the notes to the accompanying consolidated financial statements for additional information regarding regulatory restrictions on our capital as well as our subsidiaries' capital.

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# CONTRACTUAL CASH OBLIGATIONS

During our normal course of business, we incur contractual cash obligations. The following table summarizes our contractual cash obligations at September 30, 2021.

Table XI - Contractual Cash Obligations								
Dollars in thousands		Long Term Debt		Subordinated Debentures		Capital Trust Securities		Operating Leases
	2021 \$	5	\$	_	\$	_	\$	240
	2022	21		—		—		967
	2023	22		_		—		769
	2024	23		—		—		719
	2025	24		—		—		645
The	ereafter	589		30,000		19,589		2,833
Total	\$	684	\$	30,000	\$	19,589	\$	6,173

# Table XI - Contractual Cash Obligation

### **OFF-BALANCE SHEET ARRANGEMENTS**

We are involved with some off-balance sheet arrangements that have or are reasonably likely to have an effect on our financial condition, liquidity, or capital. These arrangements at September 30, 2021 are presented in the following table.

Table XII - Off-Balance Sheet Arrangements	ce Sheet Arrangements September 30,		
Dollars in thousands	2021		
Commitments to extend credit:			
Revolving home equity and credit card lines	\$	95,601	
Construction loans		198,224	
Other loans		333,636	
Standby letters of credit		25,025	
Total	\$	652,486	

# Item 3. Quantitative and Qualitative Disclosures about Market Risk

### **Market Risk Management**

Market risk is the risk of loss arising from adverse changes in the fair value of financial instruments due to changes in interest rates, exchange rates and equity prices. Interest rate risk is our primary market risk and results from timing differences in the repricing of assets, liabilities and off-balance sheet instruments, changes in relationships between rate indices and the potential exercise of imbedded options. The principal objective of asset/liability management is to minimize interest rate risk and our actions in this regard are taken under the guidance of our Asset/Liability Management Committee ("ALCO"), which is comprised of members of senior management and members of the Board of Directors. The ALCO actively formulates the economic assumptions that we use in our financial planning and budgeting process and establishes policies which control and monitor our sources, uses and prices of funds.

Some amount of interest rate risk is inherent and appropriate to the banking business. Our net income is affected by changes in the absolute level of interest rates. Our interest rate risk position is asset sensitive. That is, absent any changes in the volumes of our interest earning assets or interest bearing liabilities, assets are likely to reprice faster than liabilities, resulting in an increase in net income in a rising rate environment. Net income would decrease in a falling interest rate environment. Net income is also subject to changes in the shape of the yield curve. In general, a flattening yield curve would decrease our earnings due to the compression of earning asset yields and funding rates, while a steepening would increase earnings as margins widen.

Several techniques are available to monitor and control the level of interest rate risk. We control interest rate risk principally by matching the maturities of our interest earning assets with similar maturing interest bearing liabilities and by hedging adverse risk exposures with derivative financial instruments such as interest rate swaps and caps. We primarily use earnings simulations modeling to monitor interest rate risk. The earnings simulation model forecasts the effects on net interest income under a variety of interest rate scenarios that incorporate changes in the absolute level of interest rates and changes in the shape of the yield curve. Each increase or decrease in interest rates is assumed to gradually take place over either the next 12 months or the next 24 months (as footnoted in table below), and then remain stable. Assumptions used to project yields and rates for new loans and deposits are derived from historical analysis. Securities portfolio maturities and prepayments are reinvested in like instruments. Mortgage loan prepayment assumptions are developed from industry estimates of prepayment speeds. Noncontractual deposit repricings are modeled on historical patterns.

The following table presents the estimated sensitivity of our net interest income to changes in interest rates, as measured by our earnings simulation model as of September 30, 2021. The sensitivity is measured as a percentage change in net interest income given the stated changes in interest rates (change over 12 months, stable thereafter or change over 24 months, stable thereafter, see footnotes below) compared to net interest income with rates unchanged in the same period. The estimated changes set forth below are dependent on the assumptions discussed above.

	Estimated % Change in Net Interest Income over:						
Change in	0 - 12 Months	13 - 24 Months					
Interest Rates	Actual	Actual					
Down 100 basis points (1)	-0.9 %	-5.7 %					
Up 200 basis points (1)	0.4 %	4.2 %					
Up 200 basis points (2)	0.3 %	1.8 %					

(1) assumes a parallel shift in the yield curve over 12 months, with no change thereafter

(2) assumes a parallel shift in the yield curve over 24 months, with no change thereafter



# **Item 4. Controls and Procedures**

Our management, including the Chief Executive Officer and Chief Financial Officer, has conducted as of September 30, 2021, an evaluation of the effectiveness of disclosure controls and procedures as defined in Exchange Act Rule 13a-15(e). Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the disclosure controls and procedures as of September 30, 2021 were effective. There were no changes in our internal control over financial reporting that occurred during the quarter ended September 30, 2021, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

# **Item 1. Legal Proceedings**

Refer to Note 11 of the Notes to the Consolidated Financial Statements in Part I, Item 1 for information regarding legal proceedings not reportable under this Item.

### Item 1A. Risk Factors

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, "Item 1A. Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2020.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

In February 2020, the Board of Directors authorized the open market repurchase of up to 750,000 shares of the issued and outstanding shares of Summit's common stock ("February 2020 Repurchase Plan"). The timing and quantity of purchases under this stock repurchase plan are at the discretion of management. The plan may be discontinued, suspended, or restarted at any time at the Company's discretion.

The following table sets forth certain information regarding Summit's purchases of its common stock under the Repurchase Plan and for the benefit of Summits Employee Stock Ownership Plan for the quarter ended September 30, 2021.

Period	Total Number of Shares Purchased (a)	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares that May Yet be Purchased Under the Plans or Programs
July 1, 2021 - July 31, 2021	—	\$ —	—	674,667
Aug. 1, 2021 - Aug. 31, 2021	11,522	23.85	_	663,145
Sept. 1, 2021 - Sept. 30, 2021	14,856	24.07	—	648,289

(a) All shares purchased for the benefit of Summit's Employee Stock Ownership Plan



# Item 6. Exhibits

Exhibit 2.1	Purchase and Assumption Agreement dated April 22, 2021, by and between MVB Bank, Inc. and Summit Community Bank, Inc.
Exhibit 3.i	Amended and Restated Articles of Incorporation of Summit Financial Group, Inc.
Exhibit 3.ii	Articles of Amendment 2009
Exhibit 3.iii	Articles of Amendment 2011
Exhibit 3.iv	Amended and Restated Articles of Amendment 2021
Exhibit 3.v	Amended and Restated By-Laws of Summit Financial Group, Inc.
Exhibit 11	Statement re: Computation of Earnings per Share – Information contained in Note 4 to the Consolidated Financial Statements on page 13 of this Quarterly Report is incorporated herein by reference.
Exhibit 31.1	Sarbanes-Oxley Act Section 302 Certification of Chief Executive Officer
Exhibit 31.2	Sarbanes-Oxley Act Section 302 Certification of Chief Financial Officer
Exhibit 32.1	Sarbanes-Oxley Act Section 906 Certification of Chief Executive Officer
Exhibit 32.2	Sarbanes-Oxley Act Section 906 Certification of Chief Financial Officer
Exhibit 101	Interactive Data File (Inline XBRL)
Exhibit 104	Cover Page Interactive Data File (embedded within the Inline XBRL document and contained in Exhibit 101)

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# EXHIBIT INDEX

Exhibit No.	Description	Page Number
2.1	Purchase and Assumption Agreement dated April 22, 2021, by and between MVB Bank, Inc. and Summit Community Bank, Inc.	(a)
(3)	Articles of Incorporation and By-laws:	
	(i) Amended and Restated Articles of Incorporation of Summit Financial Group, Inc.	(b)
		(c)
		(d)
		(e)
	(v) Amended and Restated By-laws of Summit Financial Group, Inc.	(f)
11	Statement re: Computation of Earnings per Share	14
31.1	Sarbanes-Oxley Act Section 302 Certification of Chief Executive Officer	
31.2	Sarbanes-Oxley Act Section 302 Certification of Chief Financial Officer	
32.1*	Sarbanes-Oxley Act Section 906 Certification of Chief Executive Officer	
32.2*	Sarbanes-Oxley Act Section 906 Certification of Chief Financial Officer	
101**	Interactive data file (Inline XBRL)	
104	Cover Page Interactive Data File (embedded within the Inline XBRL document and contained in Exhibit 101)	

\*Furnished, not filed.

\*\* As provided in Rule 406T of Regulation S-T, this information is furnished and not filed for purposes of Sections 11 and 12 of the Securities Act of 1933 and Section 18 of the Securities Exchange Act of 1934.

(a) Incorporated by reference to Exhibit 2.1 of Summit Financial Group, Inc.'s filing on Form 8-K dated April 23, 2021.

(b) Incorporated by reference to Exhibit 3.2 of Summit Financial Group, Inc.'s filing on Form 8-K dated April 30, 2021.

(c) Incorporated by reference to Exhibit 3.1 of Summit Financial Group, Inc.'s filing on Form 8-K dated September 30, 2009.

(d) Incorporated by reference to Exhibit 3.1 of Summit Financial Group, Inc.'s filing on Form 8-K dated November 3, 2011.

(e) Incorporated by reference to Exhibit 3.1 of Summit Financial Group, Inc.'s filing on Form 8-K dated April 30, 2021.

(f) Incorporated by reference to Exhibit 3.1 of Summit Financial Group, Inc.'s filing on Form 10-Q dated March 26, 2020.

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# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# SUMMIT FINANCIAL GROUP, INC.

(registrant)

By: /s/ H. Charles Maddy, III H. Charles Maddy, III, President and Chief Executive Officer

By: /s/ Robert S. Tissue Robert S. Tissue, Executive Vice President and Chief Financial Officer

By: /s/ Julie R. Markwood Julie R. Markwood, Senior Vice President and Chief Accounting Officer

Date: November 4, 2021

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# SARBANES-OXLEY ACT SECTION 302 CERTIFICATION OF CHIEF EXECUTIVE OFFICER

I, H. Charles Maddy, III, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Summit Financial Group, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in registrant's internal control over financial reporting.

/s/ H. Charles Maddy, III H. Charles Maddy, III, President and Chief Executive Officer

Date: November 4, 2021

# SARBANES-OXLEY ACT SECTION 302 CERTIFICATION OF CHIEF FINANCIAL OFFICER

I, Robert S. Tissue, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Summit Financial Group, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in registrant's internal control over financial reporting.

/s/ Robert S. Tissue

Robert S. Tissue Executive Vice President and Chief Financial Officer

Date: November 4, 2021

# SARBANES-OXLEY ACT SECTION 906 CERTIFICATION OF CHIEF EXECUTIVE OFFICER

In connection with this Quarterly Report of Summit Financial Group, Inc. ("Summit ") on Form 10-Q for the period ending September 30, 2021 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, H. Charles Maddy, III, President and Chief Executive Officer of Summit, certify pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of Summit.

/s/ H. Charles Maddy, III H. Charles Maddy, III, President and Chief Executive Officer

Date: November 4, 2021

The foregoing certification is being furnished solely pursuant to 18 U.S.C. § 1350 and is not being filed as part of the Report or as a separate disclosure document.

# SARBANES-OXLEY ACT SECTION 906 CERTIFICATION OF CHIEF FINANCIAL OFFICER

In connection with this Quarterly Report of Summit Financial Group, Inc. ("Summit ") on Form 10-Q for the period ending September 30, 2021 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Robert S. Tissue, Executive Vice President and Chief Financial Officer of Summit, certify pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of Summit.

/s/ Robert S. Tissue Robert S. Tissue, Executive Vice President and Chief Financial Officer

Date: November 4, 2021

The foregoing certification is being furnished solely pursuant to 18 U.S.C. § 1350 and is not being filed as part of the Report or as a separate disclosure document.