# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

	FORM 10-Q	
	TO SECTION 13 OR 15(D) OF THE SE	CURITIES EXCHANGE ACT OF 1934
For the	e quarterly period ended March 31, 2023	
	PURSUANT TO SECTION 13 OR 15(I 4 For the transition period from	,
	Commission File Number <b>0-16587</b>	
	Summit FINANCIAL GROUP	
(Exact na	Summit Financial Group, Inc. ame of registrant as specified in its charte	r)
West Virginia (State or other jurisdiction of incorporation or organization)		55-0672148 (IRS Employer Identification No.)
300 North Main Street Moorefield, West Virginia (Address of principal executive offices)		<b>26836</b> (Zip Code)
	(304) 530-1000	
(Registrar	nt's telephone number, including area cod	le)
Indicate by check mark whether the registrant (1) has filed all reports rec 12 months (or for such shorter period that the registrant was required to fi		
Yes ☑ No □		
Indicate by check mark whether the registrant has submitted electronical of this chapter) during the preceding 12 months (or for such shorter period).		
Yes ☑ No □		
Indicate by check mark whether the registrant is a large accelerated filer, See the definitions of "large accelerated filer", "accelerated filer", "small-Large accelerated filer ☐ Smaller reporting	er reporting company" and "emerging gro Accelerated filer ☑ Non-	owth company" in Rule 12b-2 of the Exchange Actaccelerated filer □
If an emerging growth company, indicate by check mark if the registrant accounting standards provided pursuant to Section 13(a) of the Exchange		tion period for complying with any new or revised financial
Indicate by check mark whether the registrant is a shell company (as define	ned in Rule 12b-2 of the Exchange Act).	
Yes □ No ☑		
Securities registered pursuant to Section 12(b) of the Act:		
Title of each class Common Stock, Par Value \$2.50 per share	Trading Symbol(s) SMMF	Name of each exchange on which registered NASDAQ Global Select Market
Indicate the number of shares outstanding of	each of the issuer's classes of Common S	Stock as of the latest practicable date.

Common Stock, \$2.50 par value

14,668,564 shares outstanding as of May 8, 2023

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## Item 1. Financial Statements

## **Consolidated Balance Sheets (unaudited)**

		March 31, 2023	:	December 31, 2022
Dollars in thousands (except per share amounts)		(unaudited)		(*)
ASSETS				
Cash and due from banks	\$	16,488	\$	16,469
Interest bearing deposits with other banks		54,328		28,248
Cash and cash equivalents		70,816		44,717
Debt securities available for sale (at fair value)		431,933		405,201
Debt securities held to maturity (at amortized cost; estimated fair value - \$88,213 - 2023, \$86,627 - 2022)		95,682		96,163
Less: allowance for credit losses				
Debt securities held to maturity, net		95,682		96,163
Equity investments (at fair value)		29,867		29,494
Other investments		12,696		16,029
Loans, net of unearned fees		3,099,935		3,082,818
Less: allowance for credit losses		(40,836)		(38,899)
Loans, net		3,059,099		3,043,919
Property held for sale		5,128		5,067
Premises and equipment, net		54,491		53,981
Accrued interest and fees receivable		16,264		15,866
Goodwill and other intangible assets, net		61,807		62,150
Cash surrender value of life insurance policies and annuities		72,019		71,640
Derivative financial instruments		34,758		40,506
Other assets		32,847		31,959
Total assets	\$	3,977,407	\$	3,916,692
LIABILITIES AND SHAREHOLDERS' EQUITY Liabilities				
Deposits				
Non-interest bearing	\$	552,715	\$	553,616
Interest bearing	Þ	2,747,131	Ф	2,616,263
Total deposits		3,299,846		3,169,879
Short-term borrowings		140,150		225,999
Long-term borrowings		653		658
Subordinated debentures, net		103,418		103,296
Subordinated debentures, net Subordinated debentures owed to unconsolidated subsidiary trusts		19,589		19,589
Other liabilities		44,205		42,741
Total liabilities		3,607,861		3,562,162
Commitments and Contingencies		3,007,001		3,302,102
Shareholders' Equity				
Preferred stock and related surplus, \$1.00 par value, authorized 250,000 shares; issued: 2023 and 2022-1,500		14,920		14,920
Common stock and related surplus, \$2.50 par value; authorized 20,000,000 shares; issued: 2023 - 12,786,404 shares and 2022 - 12,783,646 shares; outstanding: 2023 - 12,786,404 shares and 2022 - 12,783,646		90,939		90,696
Retained earnings		271,712		260,393
Accumulated other comprehensive loss		(8,025)		(11,479)
Total shareholders' equity		369,546		354,530
Total liabilities and shareholders' equity	\$	3,977,407	\$	3,916,692
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(\*) - Derived from audited consolidated financial statements See Notes to Consolidated Financial Statements

# Consolidated Statements of Income (unaudited)

	For tl	For the Three Montl					
Dollars in thousands (except per share amounts)		2023		2022			
Interest income							
Loans, including fees							
Taxable	\$	45,421	\$	30,178			
Tax-exempt		64		46			
Securities							
Taxable		3,412		1,656			
Tax-exempt		1,407		967			
Interest on interest bearing deposits with other banks		171		46			
Total interest income		50,475	_	32,893			
Interest expense				<u> </u>			
Deposits		14,000		1,727			
Short-term borrowings		824		373			
Long-term borrowings and subordinated debentures		1,462		1,239			
Total interest expense		16,286		3,339			
Net interest income		34,189		29,554			
Provision for credit losses		1,500		1,950			
Net interest income after provision for credit losses		32,689		27,604			
Noninterest income		32,009		27,004			
Trust and wealth management fees		811		757			
Mortgage origination revenue		171		339			
Service charges on deposit accounts		1,392		1,401			
Bank card revenue		1,568		1,491			
Net realized losses on debt securities		(59)		(152)			
Net gains on equity investments		45		372			
Bank owned life insurance and annuities income		336		283			
Other		122		54			
Total noninterest income		4,386		4,545			
Noninterest expenses		4,300		4,343			
Salaries, commissions and employee benefits		10,807		9.700			
Net occupancy expense		1,333		1,242			
Equipment expense		2,030		1,242			
Professional fees		376		362			
Advertising and public relations		170		172			
Amortization of intangibles		343		378			
FDIC premiums		330		390			
Bank card expense		696		714			
Foreclosed properties expense, net of losses/(gains)		15		(90)			
Acquisition-related expenses		331		29			
Other		2,968		2,459			
		19,399		17,199			
Total noninterest expenses		17,676		14,950			
Income before income tax expense		/		,			
Income tax expense		3,575		3,257			
Net income		14,101		11,693			
Preferred stock dividends	Φ.	225	Φ.	225			
Net income applicable to common shares	\$	13,876	\$	11,468			
Basic earnings per common share	\$	1.09	\$	0.90			
Diluted earnings per common share	\$	1.08	\$	0.90			

# Consolidated Statements of Comprehensive Income (unaudited)

	For the Three I	s Ended	
Dollars in thousands	 2023		2022
Net income	\$ 14,101	\$	11,693
Other comprehensive income (loss):			
Net unrealized (loss) gain on cashflow hedges of:			
2023 - \$(4,126), net of deferred taxes of \$990; 2022 - \$11,133, net of deferred taxes of \$(2,672)	(3,136)		8,461
Net unrealized (loss) gain on fair value hedge of debt securities available for sale of:			
2023 - \$(1,247), net of deferred taxes of \$299; 2022 - \$2,724, net of deferred taxes of \$(654)	(948)		2,070
Net unrealized gain (loss) on debt securities available for sale of:			
2023 - \$9,918, net of deferred taxes of \$(2,380) and reclassification adjustment for net realized losses included in net			
income of \$(59), net of tax of \$14; 2022 - \$(22,482), net of deferred taxes of \$5,396 and reclassification adjustment for			
net realized losses included in net income of \$(152), net of tax of \$36	7,538		(17,086)
Total other comprehensive income (loss)	3,454		(6,555)
Total comprehensive income	\$ 17.555	\$	5 138

# Consolidated Statements of Shareholders' Equity (unaudited)

Dollars in thousands (except per share amounts)	St F	referred ock and Related ourplus	S	Common dock and Related Surplus	S	nallocated Common tock Held by ESOP	_	Retained Earnings	Other Compre- hensive Loss) Income	Total Share- holders' Equity
Balance December 31, 2022	\$	14,920	\$	90,696	\$	_	\$	260,393	\$ (11,479)	354,530
Three Months Ended March 31, 2023										
Net income		_		_		_		14,101	_	14,101
Other comprehensive income		_		_		_			3,454	3,454
Exercise of SARs - 522 shares		_		_		_		_	´—	´ <b>—</b>
Share-based compensation expense		_		196		_		_	_	196
Common stock issuances from reinvested dividends - 2,236 shares		_		47		_		_	_	47
Preferred stock cash dividends declared		_		_		_		(225)	_	(225)
Common stock cash dividends declared (\$0.20 per share)		_		_		_		(2,557)	_	(2,557)
Balance, March 31, 2023	\$	14,920	\$	90,939	\$		\$	271,712	\$ (8,025)	369,546
Balance December 31, 2021	\$	14,920	\$	89,525	\$	(224)	\$	217,770	\$ 5,482	\$ 327,473
Three Months Ended March 31, 2022										
Net income		_		_		_		11,693	_	11,693
Other comprehensive loss		_		_		_		_	(6,555)	(6,555)
Exercise of SARs - 390 shares		_		_		_		_	_	_
Vesting of RSUs - 1,846 shares		_		_		_		_	_	_
Share-based compensation expense		_		169		_		_	_	169
Unallocated ESOP shares committed to be released - 5,176 shares		_		83		57		_	_	140
Common stock issuances from reinvested dividends - 2,557 shares		_		65		_		_	_	65
Preferred stock cash dividends declared		_		_		_		(225)	_	(225)
Common stock cash dividends declared (\$0.18 per share)				_		_		(2,294)	_	(2,294)
Balance, March 31, 2022	\$	14,920	\$	89,842	\$	(167)	\$	226,944	\$ (1,073)	\$ 330,466

# Consolidated Statements of Cash Flows (unaudited)

	Three Months	Three Months Ended					
Dollars in thousands	March 31, 2023	March 31, 2022					
Cash Flows from Operating Activities							
Net income	\$ 14,101 \$	11,693					
Adjustments to reconcile net income to net cash provided by operating activities:		,					
Depreciation	869	930					
Provision for credit losses	1,500	1,950					
Share-based compensation expense	196	169					
Deferred income tax (benefit) expense	(413)	661					
Loans originated for sale	(946)	(8,891					
Proceeds from sale of loans	963	9,006					
Gains on loans held for sale	(17)	(153					
Realized losses on debt securities, net	59	152					
Gain on equity investments	(45)	(372					
Gain on disposal of assets	(5)	(109					
Write-downs of foreclosed properties	——————————————————————————————————————	24					
Amortization of securities premiums, net	843	1,255					
Accretion related to acquisition adjustments, net	(167)	(357					
Amortization of intangibles	343	378					
Earnings on bank owned life insurance and annuities	(379)	(212					
Increase in accrued interest receivable	(398)	(444					
Increase in other assets	(916)	(332					
Increase (decrease) in other liabilities	1,590	(512					
Net cash provided by operating activities	17.178	14,836					
Cash Flows from Investing Activities	17,170	11,050					
Proceeds from maturities and calls of debt securities available for sale	1.145	210					
Proceeds from sales of debt securities available for sale	36,940	16,092					
Principal payments received on debt securities available for sale	8,048	8,730					
Purchases of debt securities available for sale	(63,369)	(22,202					
Purchase of equity investments	(41)	(22,202					
Purchases of other investments	(3,171)	(304					
Proceeds from redemptions of other investments	6,141	304					
Net loan originations	(16,872)	(90,457					
Purchases of premises and equipment	(1,384)	(320					
Proceeds from disposal of premises and equipment	(1,384)	(320					
Improvements to property held for sale							
Proceeds from sales of repossessed assets & property held for sale	(2)	3,063					
Purchase of life insurance contracts and annuities	=	,					
	(22.552)	(10,000					
Net cash used in investing activities	(32,553)	(94,884					
Cash Flows from Financing Activities	107 (02	71.505					
Net increase in demand deposit, NOW and savings accounts	107,693	71,595					
Net increase (decrease) in time deposits	22,370	(6,289					
Net decrease in short-term borrowings	(85,849)						
Repayment of long-term borrowings	(5)	(5					
Proceeds from issuance of common stock	47	65					
Dividends paid on common stock	(2,557)	(2,294					
Dividends paid on preferred stock	(225)	(225					
Net cash provided by financing activities	41,474	62,847					
Increase (decrease) in cash and cash equivalents	26,099	(17,201)					

continued

# Consolidated Statements of Cash Flows (unaudited)(continued)

	Three Mor	iths Ended			
	March 31,		March 31,		
Dollars in thousands	2023		2022		
Cash and cash equivalents:					
Beginning	44,717		78,458		
Ending	\$ 70,816	\$	61,257		
Supplemental Disclosures of Cash Flow Information					
Cash payments for:					
Interest	\$ 15,545	\$	2,680		
Supplemental Disclosures of Noncash Investing and Financing Activities					
Real property and other assets acquired in settlement of loans	\$ 59	\$	_		
Right of use assets obtained in exchange for lease obligations	\$ 733	\$	_		

#### NOTE 1. BASIS OF PRESENTATION

We, Summit Financial Group, Inc. and subsidiary, prepare our consolidated financial statements in accordance with accounting principles generally accepted in the United States of America for interim financial information and with instructions to Form 10-Q and Regulation S-X. Accordingly, they do not include all the information and footnotes required by accounting principles generally accepted in the United States of America for annual year end financial statements. In our opinion, all adjustments considered necessary for a fair presentation have been included and are of a normal recurring nature.

The presentation of financial statements in conformity with accounting principles generally accepted in the United States of America requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ materially from these estimates. You should carefully consider each risk factor discussed in Part I, "Item 1A. Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2022.

The results of operations for the three months ended March 31, 2023 are not necessarily indicative of the results to be expected for the full year. The consolidated financial statements and notes included herein should be read in conjunction with our 2022 audited financial statements and Annual Report on Form 10-K.

#### NOTE 2. SIGNIFICANT NEW AUTHORITATIVE ACCOUNTING GUIDANCE

#### Recently Adopted

In March 2022, the Financial Accounting Standards Board ("FASB") issued ASU 2022-02, Financial Instruments - Credit Losses (Topic 326): Troubled Debt Restructurings and Vintage Disclosures. ASU 2022-02 eliminates the accounting guidance for troubled debt restructurings in ASC Subtopic 310-40, Receivables - Troubled Debt Restructurings by Creditors, while enhancing disclosure requirements for certain loan refinancings and restructurings by creditors when a borrower is experiencing financial difficulty. Additionally, ASU 2022-02 requires entities to disclose current-period gross write-offs by year of origination for financing receivables and net investments in leases within the scope of ASC Subtopic 326-20, Financial Instruments - Credit Losses - Measured at Amortized Cost. ASU 2022-02 was effective for us on January 1, 2023 and its adoption did not have a significant impact on our financial statements.

In March 2022, the FASB issued ASU No. 2022-01, *Derivatives and Hedging (Topic 815), Fair Value Hedging—Portfolio Layer Method.* ASU 2022-01 clarifies the guidance in ASC 815 on fair value hedge accounting of interest rate risk for portfolios of financial assets and is intended to better align hedge accounting with an organization's risk management strategies. In 2017, FASB issued ASU 2017-12 to better align the economic results of risk management activities with hedge accounting. One of the major provisions of that standard was the addition of the last-of-layer hedging method. For a closed portfolio of fixed-rate prepayable financial assets or one or more beneficial interests secured by a portfolio of prepayable financial instruments, such as mortgages or mortgage-backed securities, the last-of-layer method allows an entity to hedge its exposure to fair value changes due to changes in interest rates for a portion of the portfolio that is not expected to be affected by prepayments, defaults, and other events affecting the timing and amount of cash flows. ASU 2022-01 renames that method the portfolio layer method. ASU 2022-01 was effective January 1, 2023 and its adoption did not have a material impact on our consolidated financial statements

In October 2021, the FASB issued ASU 2021-08 Business Combinations (Topic 805): Accounting for Contract Assets and Contract Liabilities from Contracts with Customers. The ASU requires entities to apply Topic 606 to recognize and measure contract assets and contract liabilities in a business combination. The amendments improve comparability after the business combination by providing consistent recognition and measurement guidance for revenue contracts with customers acquired in a business combination and revenue contracts with customers not acquired in a business combination. The ASU was effective January 1, 2023 and its adoption did not have a material impact on our consolidated financial statements.

In March 2020, the FASB issued ASU 2020-04 Reference Rate Reform (Topic 848): Facilitation of the Effects of Reference Rate Reform on Financial Reporting which provides temporary optional guidance to ease the potential burden in accounting for reference rate reform. The ASU provides optional expedients and exceptions for applying generally accepted accounting principles to contract modifications and hedging relationships, subject to meeting certain criteria, that reference LIBOR or another reference rate expected to be discontinued. It is intended to help stakeholders during the global market-wide reference rate transition period. The guidance was effective January 1, 2023 and its adoption did not have any material adverse impact to our business operation or financial results during the period of transition.

## Pending Adoption

In March 2023, the FASB issued ASU 2023-02, *Investments—Equity Method and Joint Ventures (Topic 323): Accounting for Investments in Tax Credit Structures Using the Proportional Amortization Method.* These amendments allow reporting entities to elect to account for qualifying tax equity investments using the proportional amortization method, regardless of the program giving rise to the related income tax credits. The ASU is effective for public business entities for fiscal years beginning after December 15, 2023, including interim periods within those fiscal years. Early adoption is permitted for all entities in any interim period. We do not expect the adoption of ASU 2023-02 to have a material impact on our consolidated financial statements.

In June 2022, the FASB issued ASU 2022-03, Fair Value Measurement (Topic 820): Fair Value Measurement of Equity Securities Subject to Contractual Sale Restrictions. ASU 2022-03 clarifies that a contractual restriction on the sale of an equity security is not considered part of the unit of account of the equity security and, therefore, is not considered in measuring fair value. The ASU is effective for fiscal years, including interim periods within those fiscal years, beginning after December 15, 2023. Early adoption is permitted. We do not expect the adoption of ASU 2022-03 to have a material impact on our consolidated financial statements.

# NOTE 3. FAIR VALUE MEASUREMENTS

The table below presents the recorded amount of assets and liabilities measured at fair value on a recurring basis.

	В	alance at	Fair				
Dollars in thousands	Mai	rch 31, 2023	Level 1 Level 2				Level 3
Debt securities available for sale							
U.S. Government sponsored agencies and corporations	\$	18,838	\$ _	\$	18,838	\$	_
Residential mortgage-backed securities:							
Government sponsored agencies		66,922	_		66,922		_
Nongovernment sponsored entities		77,480	_		77,480		_
State and political subdivisions		96,006	_		96,006		_
Corporate debt securities		30,714	_		28,869		1,845
Asset-backed securities		26,433	_		26,433		_
Tax-exempt state and political subdivisions		115,540	_		115,540		_
Total debt securities available for sale	\$	431,933	\$ _	\$	430,088	\$	1,845
Equity investments	\$	29,867	\$ 26,220	\$	3,647	\$	
Derivative financial assets							
Interest rate caps	\$	26,655	\$ _	\$	26,655	\$	_
Interest rate swaps		8,103	_		8,103		_

	Ba	alance at		Fair				
Dollars in thousands	Decem	ber 31, 2022		Level 1 Level 2				Level 3
Debt securities available for sale								
U.S. Government sponsored agencies and corporations	\$	20,219	\$	_	\$	20,219	\$	_
Residential mortgage-backed securities:								
Government sponsored agencies		51,456		_		51,456		_
Nongovernment sponsored entities		61,617		_		61,617		_
State and political subdivisions		93,067		_		93,067		_
Corporate debt securities		31,628		_		29,788		1,840
Asset-backed securities		19,476		_		19,476		_
Tax-exempt state and political subdivisions		127,738		_		127,738		_
Total debt securities available for sale	\$	405,201	\$		\$	403,361	\$	1,840
Facility investments	ø	20.404	e.	25.7((	ø	2.720	ø	
Equity investments	3	29,494	\$	25,766	\$	3,728	\$	_
Derivative financial assets								
Interest rate caps	\$	30,601	\$	_	\$	30,601	\$	_
Interest rate swaps		9,905		_		9,905		_

We may be required, from time to time, to measure certain assets at fair value on a nonrecurring basis in accordance with U.S. generally accepted accounting principles. These include assets that are measured at the lower of cost or market that were recognized at fair value below cost at the end of the period. Assets measured at fair value on a nonrecurring basis are included in the table below.

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The carrying values and estimated fair values of our financial instruments are summarized below:

	March 31, 2023					Fair Value Measurements Using:							
Dollars in thousands		Carrying Value		Estimated Fair Value		Level 1		Level 2		Level 3			
Financial assets													
Cash and cash equivalents	\$	70,816	\$	70,816	\$	16,488	\$	54,328	\$	_			
Debt securities available for sale		431,933		431,933		_		430,088		1,845			
Debt securities held to maturity		95,682		88,213		_		88,213		_			
Equity investments		29,867		29,867		26,220		3,647		_			
Other investments		12,696		12,696		_		12,696		_			
Loans, net		3,059,099		2,963,838		_		1,615		2,962,223			
Accrued interest receivable		16,264		16,264		_		16,264		_			
Cash surrender value of life insurance policies and annuities		72,019		72,019		_		72,019		_			
Derivative financial assets		34,758		34,758		_		34,758		_			
	\$	3,823,134	\$	3,720,404	\$	42,708	\$	713,628	\$	2,964,068			
Financial liabilities													
Deposits	\$	3,299,846	\$	3,298,296	\$	_	\$	3,298,296	\$	_			
Short-term borrowings		140,150		140,150		_		140,150		_			
Long-term borrowings		653		663		_		663		_			
Subordinated debentures		103,418		92,653		_		92,653		_			
Subordinated debentures owed to unconsolidated subsidiary trusts		19,589		19,589		_		19,589		_			
Accrued interest payable		2,662		2,662		_		2,662		_			
	\$	3,566,318	\$	3,554,013	\$	_	\$	3,554,013	\$	_			

	December 31, 2022			Fair V	alue	Measurements	Usin	g:	
Dollars in thousands		Carrying Value		Estimated Fair Value	 Level 1		Level 2		Level 3
Financial assets									
Cash and cash equivalents	\$	44,717	\$	44,717	\$ 16,469	\$	28,248	\$	_
Debt securities available for sale		405,201		405,201	_		403,361		1,840
Debt securities held to maturity		96,163		86,627	_		86,627		_
Equity investments		29,494		29,494	25,766		3,728		_
Other investments		16,029		16,029	_		16,029		_
Loans held for sale, net		_		_	_		_		_
Loans, net		3,043,919		2,966,814	_		3,583		2,963,231
Accrued interest receivable		15,866		15,866	_		15,866		_
Cash surrender value of life insurance policies and annuities		71,640		71,640	_		71,640		_
Derivative financial assets		40,506		40,506	_		40,506		_
	\$	3,763,535	\$	3,676,894	\$ 42,235	\$	669,588	\$	2,965,071
Financial liabilities									
Deposits	\$	3,169,879	\$	3,166,762	\$ _	\$	3,166,762	\$	_
Short-term borrowings		225,999		225,999	_		225,999		_
Long-term borrowings		658		667	_		667		_
Subordinated debentures		103,296		91,801	_		91,801		_
Subordinated debentures owed to unconsolidated subsidiary trusts		19,589		19,589	_		19,589		_
Accrued interest payable		2,357		2,357	_		2,357		_
	\$	3,521,778	\$	3,507,175	\$ _	\$	3,507,175	\$	

#### NOTE 4. EARNINGS PER SHARE

The computations of basic and diluted earnings per share follow:

For the Three Months Ended March 31, 2023 2022 Common Common Net Income Shares Per Net Income Shares Per Share Dollars in thousands, except per share amounts (Numerator) (Denominator) Share (Numerator) (Denominator) Net income 14,101 11,693 Less preferred stock dividends (225)(225)0.90 Basic earnings per share 13,876 12,783,851 1.09 11,468 12,745,297 Effect of dilutive securities: Stock appreciation rights ("SARs") 43,287 51,681 Restricted stock units ("RSUs") 2,964 4,925 \$ 13,876 12,830,102 1.08 11,468 0.90 Diluted earnings per share \$ \$ 12,801,903

SAR grants and RSUs are disregarded in this computation if they are determined to be anti-dilutive. Our anti-dilutive SARs totaled 563,936 and 346,920 for the three months ended March 31, 2023 and 2022, respectively. There were 707 anti-dilutive RSUs at March 31, 2023 and all RSUs were dilutive for the three months ended March 31, 2022.

## NOTE 5. DEBT SECURITIES

## **Debt Securities Available for Sale**

The amortized cost, unrealized gains, unrealized losses and estimated fair values of debt securities available for sale at March 31, 2023 and December 31, 2022 are summarized as follows:

	March 31, 2023								
		Amortized		Unre	alizeo	i	Estimated		
Dollars in thousands		Cost		Gains		Losses		Fair Value	
Debt Securities Available for Sale									
Taxable debt securities									
U.S. Government sponsored agencies and corporations	\$	19,032	\$	74	\$	268	\$	18,838	
Residential mortgage-backed securities:									
Government-sponsored agencies		69,624		781		3,483		66,922	
Nongovernment-sponsored entities		81,959		40		4,519		77,480	
State and political subdivisions									
General obligations		82,413		26		16,341		66,098	
Various tax revenues		10,691		_		2,179		8,512	
Other revenues		26,265		_		4,869		21,396	
Corporate debt securities		32,454		45		1,785		30,714	
Asset-backed securities		26,791		_		358		26,433	
Total taxable debt securities		349,229		966		33,802		316,393	
Tax-exempt debt securities									
State and political subdivisions									
General obligations		94,168		476		4,847		89,797	
Water and sewer revenues		7,906		101		622		7,385	
Other revenues		20,578		103		2,323		18,358	
Total tax-exempt debt securities		122,652		680		7,792		115,540	
Total debt securities available for sale	\$	471,881	\$	1,646	\$	41,594	\$	431,933	

	December 31, 2022								
	Aı	nortized		Unrea	alized		Estimated		
Dollars in thousands		Cost		Gains	Losses	_	Fair Value		
Debt Securities Available for Sale									
Taxable debt securities									
U.S. Government sponsored agencies and corporations	\$	20,446	\$	83	\$ 310	\$	20,219		
Residential mortgage-backed securities:									
Government-sponsored agencies		55,184		80	3,808		51,456		
Nongovernment-sponsored entities		65,860		48	4,291		61,617		
State and political subdivisions									
General obligations		82,410		9	19,924		62,495		
Various tax revenues		10,699		_	2,591		8,108		
Other revenues		29,044		_	6,580		22,464		
Corporate debt securities		33,409		44	1,825		31,628		
Asset-backed securities		20,009		_	533		19,476		
Total taxable debt securities		317,061		264	39,862		277,463		
Tax-exempt debt securities									
State and political subdivisions									
General obligations		93,910		281	6,719		87,472		
Water and sewer revenues		17,560		120	1,154		16,526		
Lease revenues		7,411		47	411		7,047		
Various tax revenues		7,851		_	1,115		6,736		
Other revenues		11,274		9	1,326		9,957		
Total tax-exempt debt securities		138,006		457	10,725		127,738		
Total debt securities available for sale	\$	455,067	\$	721	\$ 50,587	\$	405,201		

Accrued interest receivable on debt securities available for sale totaled \$3.03 million at March 31, 2023 and \$3.0 million at December 31, 2022, and is included in accrued interest and fees receivable in the accompanying consolidated balance sheets.

The below information is relative to the five states where issuers with the highest volume of state and political subdivision securities held in our available for sale portfolio are located. We own no such securities of any single issuer which we deem to be a concentration.

		March 31, 2023											
	Am	Amortized Unrealized											
Dollars in thousands		Cost	Gains		Losses		Fair Value						
0.10	ф	47.224	th.	ф	0.025	ф	20.200						
California	\$	47,324	\$	— \$	9,025	\$	38,299						
Texas		33,693		147	3,851		29,989						
Michigan		21,904		154	1,838		20,220						
Washington		14,415		_	1,281		13,134						
Oregon		15,755		_	3,450		12,305						

Management performs pre-purchase and ongoing analysis to confirm that all investment securities meet applicable credit quality standards.

The maturities, amortized cost and estimated fair values of debt securities available for sale at March 31, 2023, are summarized as follows:

	Am	ortized	Estimated
Dollars in thousands	•	Cost	Fair Value
Due in one year or less	\$	48,018	\$ 46,759
Due from one to five years		104,737	100,665
Due from five to ten years		84,316	77,377
Due after ten years		234,810	207,132
Total	\$	471,881	\$ 431,933

The proceeds from sales, calls and maturities of debt securities available for sale, including principal payments received on mortgage-backed obligations, and the related gross gains and losses realized, for the three months ended March 31, 2023 and 2022 are as follows:

		I	Proceeds from	Gross realized					
			Calls and	Principal					
Dollars in thousands	Sales		Maturities	Payments	Gains		Losses		
For the Three Months Ended									
March 31,									
2023	\$ 36,940	\$	1,145	\$ 8,048	\$ 446	\$	5	505	
2022	\$ 16,092	\$	210	\$ 8,730	\$ 97	\$	2	249	

Provided below is a summary of debt securities available for sale which were in an unrealized loss position at March 31, 2023 and December 31, 2022.

				N	Aarc	ch 31, 2023					
		Less than	12 m	onths		12 months	s or	more	To	tal	
Dollars in thousands	# of securities in loss position	stimated ir Value	U	nrealized Loss		Estimated Fair Value	τ	nrealized Loss	Estimated Fair Value	U	nrealized Loss
Taxable debt securities	in 1035 position	 iii vaiue		Loss		un value		2033	un vuiuc		1033
U.S. Government sponsored agencies and											
corporations	28	\$ 6,733	\$	27	\$	9,664	\$	241	\$ 16,397	\$	268
Residential mortgage-backed securities:											
Government-sponsored agencies	57	13,651		274		31,132		3,209	44,783		3,483
Nongovernment-sponsored entities	35	52,912		2,066		17,717		2,453	70,629		4,519
State and political subdivisions:											
General obligations	56	5,900		170		58,801		16,171	64,701		16,341
Various tax revenues	7	_		_		8,512		2,179	8,512		2,179
Other revenues	23	976		23		20,420		4,846	21,396		4,869
Corporate debt securities	19	3,386		331		16,290		1,454	19,676		1,785
Asset-backed securities	15	14,005		83		12,429		275	26,434		358
Tax-exempt debt securities											
State and political subdivisions:											
General obligations	50	43,594		640		29,192		4,207	72,786		4,847
Water and sewer revenues	7	5		_		4,575		622	4,580		622
Other revenues	10	_		_		15,486		2,323	15,486		2,323
Total	307	\$ 141,162	\$	3,614	\$	224,218	\$	37,980	\$ 365,380	\$	41,594

December 31, 2022 Less than 12 months 12 months or more Total Estimated Estimated Unrealized Estimated Unrealized # of securities Unrealized Dollars in thousands Fair Value Fair Value Fair Value in loss position Loss Loss Loss Taxable debt securities U.S. Government sponsored agencies and corporations 28 \$ 8,012 99 \$ 9,577 211 \$ 17,589 \$ 310 Residential mortgage-backed securities: 58 21.831 1,104 19.459 2,704 41.290 3,808 Government-sponsored agencies Nongovernment-sponsored entities 27 35,727 2,974 10,041 1,317 45,768 4,291 State and political subdivisions: General obligations 56 11,258 1,476 49,858 18,448 61,116 19,924 Various tax revenues 1,352 276 6,756 2,315 8,108 2,591 23 6,361 1,040 16,103 5,540 22,464 6,580 Other revenues 20 8.308 591 13,072 1,234 21,380 1,825 Corporate debt securities Asset-backed securities 13 11,680 277 7,796 256 19,476 533 Tax-exempt debt securities State and political subdivisions: General obligations 52 50,671 1,823 26,062 4,896 76,733 6,719 Water and sewer revenues 13 8,800 403 4,471 751 13,271 1,154 3,330 1,985 400 5,315 Lease revenues 2 11 411 Various tax revenues 4 3,597 439 3,139 676 6,736 1,115 2,900 933 Other revenues 7 393 4,812 7,712 1,326 Total 310 173,827 10,906 173,131 39,681 346,958 50,587

We do not intend to sell the above securities, and it is more likely than not that we will not be required to sell these securities before recovery of their amortized cost bases. We believe that this decline in value is primarily attributable to changes in market interest rates, and in some cases limited market liquidity and is not due to credit quality, as none of these securities are in default and all carry above investment grade ratings. Accordingly, no allowance for credit losses has been recognized relative to these securities.

#### **Debt Securities Held to Maturity**

The amortized cost, unrealized gains, unrealized losses and estimated fair values of debt securities held to maturity at March 31, 2023 and December 31, 2022 are summarized as follows:

	March 31, 2023									
		Amortized		Unr	ealize	d		Estimated		
Dollars in thousands		Cost		Gains Losses				Fair Value		
Debt Securities Held to Maturity										
Tax-exempt debt securities										
State and political subdivisions:										
General obligations	\$	70,044	\$	_	\$	5,098	\$	64,946		
Water and sewer revenues		7,959		_		527		7,432		
Lease revenues		4,214		_		434		3,780		
Sales tax revenues		4,498		_		518		3,980		
Various tax revenues		5,489		_		672		4,817		
Other revenues		3,478		_		220		3,258		
Total debt securities held to maturity	\$	95,682	\$	_	\$	7,469	\$	88,213		

		December 31, 2022								
	_	Amortized Unr				d		Estimated		
Dollars in thousands		Cost		Gains		Losses	•	Fair Value		
Debt Securities Held to Maturity										
Tax-exempt debt securities										
State and political subdivisions:										
General obligations	\$	70,401	\$	_	\$	6,480	\$	63,921		
Water and sewer revenues		8,006		_		672		7,334		
Lease revenues		4,234		_		534		3,700		
Sales tax revenues		4,515		_		689		3,826		
Various tax revenues		5,511		_		871		4,640		
Other revenues		3,496		_		290		3,206		
Total debt securities held to maturity	\$	96,163	\$	_	\$	9,536	\$	86,627		

Accrued interest receivable on debt securities held to maturity totaled \$937,000 at March 31, 2023 and \$1.1 million December 31, 2022, respectively and is included in accrued interest and fees receivable in the accompanying consolidated balance sheets.

The below information is relative to the five states where issuers with the highest volume of state and political subdivision securities held in our held to maturity portfolio are located. We own no such securities of any single issuer which we deem to be a concentration.

	March 31, 2023										
	Amortized Unrealized							Estimated			
Dollars in thousands		Cost		Gains		Losses		Fair Value			
Texas	\$	15,025	\$	_	\$	1,021	\$	14,004			
California		9,612		_		609		9,003			
Pennsylvania		8,440		_		536		7,904			
Florida		7,432		_		774		6,658			
Michigan		6,871		_		646		6,225			

The following table displays the amortized cost of held to maturity debt securities by credit rating at March 31, 2023 and December 31, 2022.

			M	arch 31, 2023			
Dollars in thousands	AAA	AA		A	ввв		Below Investment Grade
Tax-exempt state and political subdivisions	\$ 12,786	\$ 75,539	\$	7,357	\$	_ 5	S —
			Dece	ember 31, 2022			
							Below
							Investment
Dollars in thousands	AAA	AA		A	BBB		Grade
Tax-exempt state and political subdivisions	\$ 12,846	\$ 75,932	\$	7,385	\$	_ :	S —

We owned no past due or nonaccrual held to maturity debt securities at March 31, 2023 or December 31, 2022.

The maturities, amortized cost and estimated fair values of held to maturity debt securities at March 31, 2023, are summarized as follows:

Dollars in thousands	nortized Cost	Estimated Fair Value
Due in one year or less	\$ <b>—</b> \$	_
Due from one to five years	_	_
Due from five to ten years	2,794	2,646
Due after ten years	92,888	85,567
Total	\$ 95,682 \$	88,213

There were no proceeds from calls and maturities of debt securities held to maturity for the three months ended March 31, 2023 or 2022.

At March 31, 2023, no allowance for credit losses on debt securities held to maturity has been recognized.

## NOTE 6. LOANS AND ALLOWANCE FOR CREDIT LOSSES ON LOANS (ACLL)

#### Loans

The following table presents the amortized cost of loans held for investment:

Dollars in thousands	March 31, 2023	]	December 31, 2022
Commercial	\$ 498,268	\$	501,844
Commercial real estate - owner occupied			
Professional & medical	119,697		120,872
Retail	185,205		188,196
Other	164,658		157,982
Commercial real estate - non-owner occupied			
Hotels & motels	142,573		141,042
Mini-storage	54,122		51,109
Multifamily	273,846		272,705
Retail	219,395		192,270
Other	346,422		347,242
Construction and development			
Land & land development	102,351		106,362
Construction	290,556		282,935
Residential 1-4 family real estate			
Personal residence	271,361		265,326
Rental - small loan	123,951		121,548
Rental - large loan	111,475		92,103
Home equity	70,167		71,986
Mortgage warehouse lines	86,240		130,390
Consumer	36,531		35,372
Other			
Credit cards	2,087		2,182
Overdrafts	1,030		1,352
Total loans, net of unearned fees	3,099,935		3,082,818
Less allowance for credit losses - loans	40,836		38,899
Loans, net	\$ 3,059,099	\$	3,043,919

Accrued interest and fees receivable on loans totaled \$10.8 million and \$10.4 million at March 31, 2023 and December 31, 2022, respectively and is included in accrued interest and fees receivable in the accompanying consolidated balance sheets.

The following table presents the contractual aging of the amortized cost basis of past due loans by class as of March 31, 2023 and December 31, 2022.

									90	days or more
				Past	Due				and	
Dollars in thousands	30-5	9 days	60	)-89 days	90 days or more	Total	-	Current		Accruing
Commercial	\$	443	\$	61	\$ 185	\$ 689	\$	497,579	\$	_
Commercial real estate - owner occupied										
Professional & medical		334		139	_	473		119,224		_
Retail		_		_	_	_		185,205		_
Other		174		_	38	212		164,446		_
Commercial real estate - non-owner occupied										
Hotels & motels		_		_	_	_		142,573		_
Mini-storage		_		_	_	_		54,122		_
Multifamily		93		_	58	151		273,695		_
Retail		259		_	438	697		218,698		_
Other		_		_	_	_		346,422		_
Construction and development										
Land & land development		2,610		1,662	_	4,272		98,079		_
Construction		_		_	_			290,556		_
Residential 1-4 family real estate										
Personal residence		1,652		656	889	3,197		268,164		_
Rental - small loan		290		138	1,083	1,511		122,440		_
Rental - large loan		_		25	_	25		111,450		_
Home equity		227		85	93	405		69,762		_
Mortgage warehouse lines		_		_	_	_		86,240		_
Consumer		235		19	39	293		36,238		_
Other										
Credit cards		10		3	17	30		2,057		17
Overdrafts				_	_	_		1,030		_
Total	\$	6,327	\$	2,788	\$ 2,840	\$ 11,955	\$	3,087,980	\$	17

D	ecem	her	31.	2022

	_				December	U 1, -				
	_		Past							ys or more and
Dollars in thousands		30-59 days	60-89 days	90	days or more		Total	Current	A	cruing
Commercial	\$	2,982	\$ 201	\$	34	\$	3,217	\$ 498,627	\$	_
Commercial real estate - owner occupied										
Professional & medical		100	_		_		100	120,772		_
Retail		_	_		221		221	187,975		_
Other		376	135		37		548	157,434		_
Commercial real estate - non-owner occupied										
Hotels & motels		_	_		_		_	141,042		_
Mini-storage		_	_		_		_	51,109		_
Multifamily		_	_		58		58	272,647		_
Retail		165	_		438		603	191,667		_
Other		_	_		_		_	347,242		_
Construction and development										
Land & land development		317	852		_		1,169	105,193		_
Construction		_	_		_		_	282,935		_
Residential 1-4 family real estate										
Personal residence		3,768	741		1,969		6,478	258,848		_
Rental - small loan		1,093	582		816		2,491	119,057		_
Rental - large loan		_	_		_		_	92,103		_
Home equity		1,401	105		52		1,558	70,428		_
Mortgage warehouse lines		_	_		_		_	130,390		_
Consumer		182	71		_		253	35,119		_
Other										
Credit cards		9	13		12		34	2,148		12
Overdrafts		_	_		_		_	1,352		_
Total	\$	10,393	\$ 2,700	\$	3,637	\$	16,730	\$ 3,066,088	\$	12

The following table presents the nonaccrual loans included in the net balance of loans at March 31, 2023 and December 31, 2022.

	Marc 20	,		ber 31, 22
Dollars in thousands	 Nonaccrual	Nonaccrual with No Allowance for Credit Losses - Loans	Nonaccrual	Nonaccrual with No Allowance for Credit Losses - Loans
Commercial	\$ 402	\$ 26	\$ 93	\$ 48
Commercial real estate - owner occupied				
Professional & medical	_	_	_	_
Retail	315	_	350	_
Other	417	_	423	_
Commercial real estate - non-owner occupied				
Hotels & motels	_	_	_	_
Mini-storage	_	_	_	_
Multifamily	529	_	538	_
Retail	439	_	439	_
Other	_	_	_	_
Construction and development				
Land & land development	813	_	852	_
Construction	_	_	_	_
Residential 1-4 family real estate				
Personal residence	2,005	_	2,892	_
Rental - small loan	2,118	174	2,066	_
Rental - large loan	_	_	_	_
Home equity	199	_	158	_
Mortgage warehouse lines	_	_	_	_
Consumer	48	_	_	_
Other				
Credit cards	_	_	_	_
Overdrafts	_	_	_	_
Total	\$ 7,285	\$ 200	\$ 7,811	\$ 48

Modifications to Borrowers Experiencing Financial Difficulty

We adopted ASU 2022-02, Financial Instruments - Credit Losses (Topic 326) Troubled Debt Restructurings and Vintage Disclosures effective January 1, 2023. The amendments in ASU 2022-02 eliminated the recognition and measurement of troubled debt restructurings and enhanced disclosures for loan modifications to borrowers experiencing financial difficulty. During first quarter 2023, we modified 3 loans totaling \$456,000, which we deem insignificant, there were no commitments to lend additional funds under these modifications, and the payment status of each loan was current as of March 31, 2023.

Troubled Debt Restructurings Prior to the Adoption of ASU 2022-02

During the three months ended March 31, 2022, we modified 6 loans totaling \$335,000, which we deem insignificant, there were no commitments to lend additional funds under these modifications, and the payment status of each loan was current as of March 31, 2022.

Credit Quality Indicators: We categorize loans into risk categories based on relevant information about the ability of borrowers to service their debt such as current financial information, historical payment experience, credit documentation, public information and current economic trends, among other factors. We analyze loans individually by classifying the loans as to credit risk. We internally grade all commercial loans at the time of loan origination. In addition, we perform an annual loan review on all non-homogenous commercial loan relationships with an aggregate exposure of \$5.0 million, at which time these loans are re-graded. We use the following definitions for our risk grades:

Pass: Loans graded as Pass are loans to borrowers of acceptable credit quality and risk. They are higher quality loans that do not fit any of the other categories described below.

Special Mention: Commercial loans categorized as Special Mention are potentially weak. The credit risk may be relatively minor yet represent a risk given certain specific circumstances. If the potential weaknesses are not monitored or mitigated, the asset may weaken or inadequately protect our position in the future.

Substandard: Commercial loans categorized as Substandard are inadequately protected by the borrower's ability to repay, equity and/or the collateral pledged to secure the loan. These loans have identified weaknesses that could hinder normal repayment or collection of the debt. These loans are characterized by the distinct possibility that we will sustain some loss if the identified weaknesses are not mitigated.

Doubtful: Commercial loans categorized as Doubtful have all the weaknesses inherent in those loans classified as Substandard, with the added elements that the full collection of the loan is improbable and the possibility of loss is high.

Loss: Loans classified as loss are considered to be non-collectible and of such little value that their continuance as a bankable asset is not warranted. This does not mean that the loan has absolutely no recovery value, but rather it is neither practical nor desirable to defer writing off the loan, even though partial recovery may be obtained in the future

Management considers the guidance in ASC 310-20 when determining whether a modification, extension, or renewal of loan constitutes a current period origination. Generally, current period renewals of credit are reunderwritten at the point of renewal and considered current period originations for purposes of the table below. As of March 31, 2023 and December 31, 2022, based on the most recent analysis performed, the risk category of loans based on year of origination is as follows:

					March 31, 2	023				
								Revolvi-	Revolving-	
Dollars in thousands	Risk Rating	2023	2022	2021	2020	2019	Prior	ng	Term	Total
Commercial	Pass	\$ 8,438	\$ 141,006	\$ 68,767	\$ 24,531	\$ 18,905	\$ 12,444	\$ 198,265	\$ —	\$ 472,356
	Special Mention	15	476	221	263	47	2,015	225	_	3,262
	Substandard	8	51	22,465	_	26	5	95	_	22,650
Total Commercial		8,461	141,533	91,453	24,794	18,978	14,464	198,585	_	498,268
Current Period Charge-Offs		=	=	(2)	_	_		(19)	=	(21)
Commercial Real Estate - Owner Occupied										
Professional & medical	Pass	2,403	13,125	46,157	10,087	6,523	37,695	2,155	_	118,145
Floressional & medical	Special Mention	2,403	13,123	40,137	1,113	0,323	367	2,133		1,480
	Substandard				72					72
Total Professional & Medic		2.403	13,125	46,157	11,272	6,523	38,062	2,155	_	119,697
Current Period Charge-Offs		-	-	-	-	- 0,323	-	-	_	-
Datail	D	1 202	22.167	(0.124	20.027	27.007	22.256	2 210		104 212
Retail	Pass Special Mention	1,303	23,167	69,134	28,027	27,007	33,356 578	2,318	_	184,312 578
	Substandard	_					315			315
Total Reta		1,303	23,167	69,134	28,027	27,007	34,249	2,318		185,205
Current Period Charge-Offs	311	1,505	23,107	09,134	20,027	27,007	34,249	2,310		103,203
Current reriou Charge-Ons					<u> </u>		<u> </u>	<u> </u>		
Other	Pass	12,946	42,620	26,893	24,503	7,220	44,220	5,275	_	163,677
	Special Mention	_	_	55	_	130	379	_	_	564
	Substandard	_	_	_	_	_	417	_	_	417
Total Other	er	12,946	42,620	26,948	24,503	7,350	45,016	5,275	_	164,658
Current Period Charge-Offs		=		_	_	_	_		_	
Total Commercial Real Estate - Owner Occupied		16,652	78,912	142,239	63,802	40,880	117,327	9,748		469,560
Commercial Real Estate - Non-Owner Occupied										
	_									
Hotels & motels		_	31,930	1,684	3,161	54,691	27,957	5,927	_	125,350
	Special Mention Substandard	_		_		14 200	210	_		17 222
Total Hotels & Mote			21.020		2,697	14,308 68,999	218			17,223 142,573
Current Period Charge-Offs	:18		31,930	1,684	5,858	08,999	28,175	5,927		142,373
Current reriou charge-ons										
Mini-storage	Pass	_	7,642	13,081	6,439	3,731	23,088	98	_	54,079
	Special Mention	_		´—		_	43	_	_	43
	Substandard	_	_	_	_	_	_	_	_	_
Total Mini-stora	ge	_	7,642	13,081	6,439	3,731	23,131	98	_	54,122
Current Period Charge-Offs	-	_	_	_	_	_	_	_	_	_
Multifamily	Pass	1,685	61,379	60,453	52,201	28,007	68,725	789	_	273,239
	Special Mention		-	-	77			_	_	77
	Substandard	_	_	_	472	_	58	_	_	530
Total Multifami	ly	1,685	61,379	60,453	52,750	28,007	68,783	789	_	273,846
Current Period Charge-Offs		_	_		_		_	_	_	

Total Residential 1-4 Family Real Estate

March 31, 2023 Revolvi-Revolving-2023 2022 2021 2020 2019 Dollars in thousands Risk Rating Prior Term Total ng Retail Pass 26,855 50,439 51,910 37,186 5,407 31,287 7,198 210,282 Special Mention 948 948 7,726 439 8,165 Substandard Total Retail 50,439 51.910 37.186 7.198 26.855 13,133 32,674 219.395 Current Period Charge-Offs 5,847 12,222 50,839 1,823 337,559 Other Pass 91.575 123,096 52,157 Special Mention 5,467 521 5.988 2,875 Substandard 2,875 Total Other 5,847 97,042 123,096 52,157 12,222 54,235 1,823 346,422 Current Period Charge-Offs Total Commercial Real Estate - Non-Owner Occupied 1,036,358 34,387 248,432 250,224 154,390 126,092 206,998 15,835 Construction and Development 100,115 Land & land development Pass 1.728 26,563 23,303 8,925 11.775 19,688 8,133 Special Mention 148 107 462 717 Substandard 1,519 1,519 102,351 Total Land & land development 1,728 26,563 23,303 9,073 11,882 8,133 21.669 **Current Period Charge-Offs** Construction Pass 4,484 74,198 151,568 56,002 1,342 2,962 290,556 Special Mention Substandard **Total Construction** 4.484 74,198 151,568 56,002 1,342 2,962 290,556 Current Period Charge-Offs Total Construction and Development 6,212 100,761 174,871 65,075 11,882 23,011 11,095 392,907 Residential 1-4 Family Real Estate Personal residence Pass 8,197 41,755 39,424 30,334 15,582 118,467 253,759 9,186 Special Mention 179 9.636 219 52 601 7,299 7,966 Substandard 66 **Total Personal Residence** 8,416 41,755 39,542 30,334 16,362 134,952 271,361 Current Period Charge-Offs (23) (23) 22,240 25,891 11,487 10,892 5,970 119,096 Rental - small loan Pass 5,329 37,287 Special Mention 222 102 1.202 1.526 Substandard 158 2,942 112 3,329 Total Rental - Small Loan 5,329 22,398 26,113 11,589 11,009 41,431 6,082 123,951 Current Period Charge-Offs Rental - large loan Pass 2,711 40,970 36,990 10,938 3,614 11,066 1,525 107,814 Special Mention 26 26 Substandard 660 2,975 3,635 Total Rental - Large Loan 2.711 36,990 1,525 41,630 10.938 3.614 14,067 111,475 Current Period Charge-Offs 65,481 2,299 218 49 68,167 Home equity Pass 66 54 Special Mention 601 841 1.442 51 Substandard 458 49 558 **Total Home Equity** 218 54 49 3,358 117 66,371 70,167 Current Period Charge-Offs

102.863

52.915

193.808

31,034

73.978

576.954

105.900

16.456

							March 3	1, 2023				
Dollars in thousands			Risk Rating	2023	2022	2021	2020	2019	R Prior	evolvi- 1 ng	Revolving Term	g- Total
Johan's in mousulus			Kisk Kating	2023	2022	2021	2020	2017	11101	ng	161111	Total
Mortgage warehouse lines			Pass							86,240	-	<u>86,240</u>
Total Mortgage Warehouse Lines										86,240		- 86,240
Current Period Charge-Offs											_	
Consumer			Pass	5,714	15,393	6,483	2,588	1,426	1,684	898	-	- 34,186
			Special									
			Mention Substandard	291 17	1,135 158	284	151 17	69 19	108	6 27		- 2,044 - 301
Tabo			Substandard									30.
Total Consumer Current Period Charge-Offs				6,022	16,686	6,828	2,756	1,514	1,794	931	_	- 36,531 - (34
Current reriod Charge-Ons					(27)	(7)		<u> </u>				_ (32
Other												
		G 11: 1	D	2.005								2.005
		Credit cards Total Credit	Pass	2,087								_ 2,087
		Cards		2,087	_	_	_	_	_	_	_	_ 2,087
Current Period Charge-Offs				(11)	_	_	_	_	_	_	-	- (11
		0 1 0		4.000								4.000
		Overdrafts Total	Pass	1,030							_	_ 1,030
		Overdrafts	s	1,030	_	_	_	_	_		_	_ 1,030
Current Period Charge-Offs				(76)	_			_	_	_	-	<del>- (76</del>
Total Other				3,117								_ 3,117
Total				\$91.307.\$6	692 224 5	\$768 478	\$363,732	\$230.380.\$	557 402 \$3	06 /112	dr .	00 000 000
			1	φ, 1,507 φ	0,2,22.	,,,,,,	Ψ505,752	\$250,500 \$	337,102 \$3	70,412	<b>&gt;</b> -	— \$3,099,935
Total Charge-Of	fs			\$ (87)\$					(23) \$	(19)		
	fs				(27)	(9)	\$ —					— \$3,099,935 — \$ (165
	fs				(27)		\$ —		(23) \$	(19)	\$ -	
Total Charge-Of	Risk Rating	2022			(27)	(9) ber 31, 20	\$ —			(19) s		
Total Charge-Of  Dollars in thousands	Risk Rating		2021	\$ (87) \$ 2020	(27) S  December 20	(9) ber 31, 20	\$ — 22 2018	\$ — \$	(23) \$ Revolvi	(19) S	\$ -	— \$ (165
Total Charge-Of  Dollars in thousands	Risk Rating Pass	\$ 145,996	<b>2021</b> \$ 73,702	\$ (87) \$  2020 \$ 27,24	(27) S  December 20  7 \$ 20	\$ (9) ber 31, 20 19	\$ — 222 2018 3,056	\$ — \$ Prior \$ 10,429	(23) \$  Revolvi ng \$ 194,64	(19) ( - Rev T	\$ -	\$ (165
Total Charge-Of  Dollars in thousands	Risk Rating		2021	\$ (87) \$ 2020	(27) S  December 20  7 \$ 20  7	(9) ber 31, 20	\$ — 22 2018	\$ — \$	(23) \$ Revolvi	(19) 5 - Rev T	olving- erm	— \$ (165
Total Charge-Of  Dollars in thousands  Commercial	Risk Rating Pass Special Mention	\$ 145,996 689	<b>2021</b> \$ 73,702 23,055	\$ (87) \$  2020 \$ 27,24 26	(27) S  December 20  7 \$ 20  7	(9) ber 31, 20 19 0,300 \$	\$ —  22  2018  3,056  17	Prior \$ 10,429 149	(23) \$  Revolvi ng \$ 194,64 2,01	(19) 5 - Rev. T	olving- erm	Total \$ 475,371 26,238
Total Charge-Of  Dollars in thousands  Commercial  Total Commercial	Risk Rating Pass Special Mention	\$ 145,996 689 52	2021 \$ 73,702 23,055 56	\$ (87) \$  2020 \$ 27,24 26	(27) S  December 20  7 \$ 20  7	(9) ber 31, 20 19 0,300 \$ 51 48	\$ —  22  2018  3,056 17 24	Prior  \$ 10,429  149 —	(23) \$  Revolvi ng \$ 194,64 2,01 5	(19) 5 - Rev. T	olving- erm	Total  \$ 475,371 26,238 235
Total Charge-Of  Dollars in thousands  Commercial  Total Commercial	Risk Rating Pass Special Mention	\$ 145,996 689 52	2021 \$ 73,702 23,055 56	\$ (87) \$  2020 \$ 27,24 26	(27) S  December 20  7 \$ 20  7	(9) ber 31, 20 19 0,300 \$ 51 48	\$ —  22  2018  3,056 17 24	Prior  \$ 10,429  149 —	(23) \$  Revolvi ng \$ 194,64 2,01 5	(19) 5 - Rev. T	olving- erm	Total  \$ 475,371 26,238 235
Total Charge-Of  Dollars in thousands  Commercial  Total Commercial	Risk Rating  Pass  Special Mention  Substandard	\$ 145,996 689 52	2021 \$ 73,702 23,055 56	\$ (87) \$  2020 \$ 27,24 26	(27) \$  December 20  7 \$ 20  7 - 4 20	(9) ber 31, 20 19 0,300 \$ 51 48	\$ —  22  2018  3,056 17 24	Prior  \$ 10,429  149 —	(23) \$  Revolvi ng \$ 194,64 2,01 5	(19) \$ Rev. T 1 \$ 0 5 6	olving- erm	Total  \$ 475,371 26,238 235
Total Charge-Of  Dollars in thousands  Commercial  Total Commercial  Commercial Real Estate - Owner Occupied	Pass Special Mention Substandard  Pass Special Mention	\$ 145,996 689 52 146,737	2021 \$ 73,702 23,055 56 96,813	2020 \$ 27,24 26  27,51	(27) \$  Decemble 20 7 \$ 20 7 7	(9) ber 31, 20: 19 0,300 \$ 51 48 0,399	\$ —  222  2018  3,056 17 24  3,097	Prior \$ 10,429 149 — 10,578	Revolvi ng \$ 194,64 2,01 5 196,70	(19) \$ - Rev. T 1 \$ 0 5 6	olving- erm	Total \$ 475,371 26,238 235 501,844
Total Charge-Of  Dollars in thousands  Commercial  Total Commercial  Commercial Real Estate - Owner Occupied  Professional & medical	Risk Rating Pass Special Mention Substandard Pass	\$ 145,996 689 52 146,737	2021 \$ 73,702 23,055 56 96,813	2020 \$ 27,24 26  27,51:	(27) \$  Decemble 20 7 \$ 20 7 7	\$ (9) ber 31, 20 19 2,300 \$ 51 48 2,399	\$ — 222 2018 3,056 17 24 3,097 3,981 — —	Prior \$ 10,429 149 — 10,578  35,476 233 208	Revolvi ng \$ 194,64 2,01 5 196,70	(19) :  - Rev. T  1 \$ 0  5 6	olving- erm	Total \$ 475,371 26,238 235 501,844  119,240 1,352 280
Total Charge-Of  Dollars in thousands  Commercial  Total Commercial  Commercial Real Estate - Owner Occupied	Pass Special Mention Substandard  Pass Special Mention	\$ 145,996 689 52 146,737	2021 \$ 73,702 23,055 56 96,813	2020 \$ 27,24 26  27,51	(27) \$  Decemble 20 7 \$ 20 7 7	(9) ber 31, 20: 19 0,300 \$ 51 48 0,399	\$ —  222  2018  3,056 17 24  3,097	Prior \$ 10,429 149 — 10,578	Revolvi ng \$ 194,64 2,01 5 196,70	(19) :  - Rev. T  1 \$ 0  5 6	olving- erm	Total \$ 475,371 26,238 235 501,844
Total Charge-Of  Dollars in thousands  Commercial  Total Commercial  Commercial Real Estate - Owner Occupied  Professional & medical  Total Professional & Medical	Pass Special Mention Substandard  Pass Special Mention Substandard	\$ 145,996 689 52 146,737 13,750 — 13,750	\$ 73,702 23,055 56 96,813 47,010 47,010	\$ (87) \$  2020  \$ 27,24 26 27,51:  10,31: 1,11: 7: 11,50:	(27) \$  Decemble 20 7 \$ 20 7 7	(9) ber 31, 20 19 0,300 \$ 51 48 0,399	\$	Prior  \$ 10,429	Revolvi ng \$ 194,64 2,01 5 196,70 2,09 2,09	(19) \$ - Rev_T 1 \$ 0 5 5 6	olving- erm	Total  \$ 475,371 26,238 235 501,844  119,240 1,352 280 120,872
Total Charge-Of  Dollars in thousands  Commercial  Total Commercial  Commercial Real Estate - Owner Occupied  Professional & medical	Pass Special Mention Substandard  Pass Special Mention Substandard	\$ 145,996 689 52 146,737	2021 \$ 73,702 23,055 56 96,813	2020 \$ 27,24 26  27,51:	(27) \$  December 20  7 \$ 20  7 7 - 4 20  2 66  9 9 2  3 66  8 28	\$ (9) ber 31, 20 19 2,300 \$ 51 48 2,399	\$ — 222 2018 3,056 17 24 3,097 3,981 — —	Prior \$ 10,429 149 — 10,578  35,476 233 208	Revolvi ng \$ 194,64 2,01 5 196,70	(19) \$\frac{1}{3}\$  - Rev T  1 \$ 0  5 5  6	olving- ierm	Total \$ 475,371 26,238 235 501,844  119,240 1,352 280
Total Charge-Of  Dollars in thousands  Commercial  Total Commercial  Commercial Real Estate - Owner Occupied  Professional & medical  Total Professional & Medical  Retail	Pass Special Mention Substandard  Pass Special Mention Substandard  Pass Special Mention Substandard	\$ 145,996 689 52 146,737 13,750 ————————————————————————————————————	2021 \$ 73,702 23,055 56 96,813  47,010 47,010 70,257 —	2020 \$ 27,24 26 	(27) \$  Decemble 20 7 \$ 20 7 7	(9) ber 31, 20 19 2,300 \$ 51 48 2,399 5,621 	\$ —  22  2018  3,056 17 24 3,097  3,981 — 3,981  8,163 — —	Prior  \$ 10,429	(23) \$  Revolvi ng \$ 194,64 2,01 5 5 196,70  2,09 2,09 2,09	(19) 9  - Rev. T  1 \$ 0 0 0 0 6	olving- erm	Total \$ 475,371 26,238 235 501,844  119,240 1,352 280 120,872  187,243 603 350
Total Charge-Of  Dollars in thousands  Commercial  Total Commercial  Commercial Real Estate - Owner Occupied  Professional & medical  Total Professional & Medical	Pass Special Mention Substandard  Pass Special Mention Substandard	\$ 145,996 689 52 146,737 13,750 ————————————————————————————————————	2021 \$ 73,702 23,055 56 96,813 47,010 47,010 70,257	2020 \$ 27,24 266 	(27) \$  Decemble 20 7 \$ 20 7 7	(9) ber 31, 20 19 2,300 \$ 51 48 2,399 6,621 	\$ —  222  2018  3,056 17 24 3,097  3,981 — 3,981  8,163 —	Prior  \$ 10,429	(23) \$  Revolvi ng \$ 194,64 2,01 5 196,70  2,09 2,09 2,22	(19) 9  - Rev. T  1 \$ 0 0 0 0 6	olving- erm  — — — — — — — — — — — — — — — — — —	Total  \$ 475,371 26,238 235 501,844  119,240 1,352 280 120,872  187,243 603
Total Charge-Of  Dollars in thousands  Commercial  Total Commercial  Commercial Real Estate - Owner Occupied  Professional & medical  Total Professional & Medical  Retail	Pass Special Mention Substandard  Pass Special Mention Substandard  Pass Special Mention Substandard	\$ 145,996 689 52 146,737 13,750 ————————————————————————————————————	2021 \$ 73,702 23,055 56 96,813  47,010	2020 \$ 27,24 26 	20 7 \$ 20 7 7 - 4 20 2 6 9 2 2 3 6 8 28 8 28	\$ (9) ber 31, 20  19  2,300 \$ 51 48 2,399  6,621	\$ —  22  2018  3,056 17 24 3,097  3,981 — 3,981  8,163 — —	Prior  \$ 10,429	(23) \$  Revolvi ng \$ 194,64 2,01 5 5 196,70  2,09 2,09 2,09	(19) \$ - Rev. T 1 \$ 0 5 5 6	olving- erm	Total \$ 475,371 26,238 235 501,844  119,240 1,352 280 120,872  187,243 603 350
Total Charge-Of  Dollars in thousands  Commercial  Total Commercial  Commercial Real Estate - Owner Occupied  Professional & medical  Total Professional & Medical  Retail	Pass Special Mention Substandard  Pass Special Mention Substandard  Pass Special Mention Substandard  Pass Special Mention Substandard	\$ 145,996 689 52 146,737 13,750 ————————————————————————————————————	2021 \$ 73,702 23,055 56 96,813  47,010 47,010 70,257 —	\$ (87) \$  2020 \$ 27,24' 26 27,51-  10,31: 1,11! 7: 11,50: 28,12: 28,12:	20 7 \$ 20 7 7 - 4 20 2 6 9 2 2 3 6 8 28 8 28	(9) ber 31, 20 19 2,300 \$ 51 48 2,399 5,621 	\$ —  22  2018  3,056 17 24 3,097  3,981 — 3,981  8,163 — 8,163	Prior  \$ 10,429	(23) \$  Revolvi ng \$ 194,64 2,01 5 196,70  2,09 2,09  2,22 2,22	(19) \$ - Rev. T 1 \$ 0 - 5 - 6	olving- ferm  — — — — — — — — — — — — — — — — — —	Total \$ 475,371 26,238 235 501,844  119,240 1,352 280 120,872  187,243 603 350 188,196
Total Charge-Of  Dollars in thousands  Commercial  Total Commercial  Commercial Real Estate - Owner Occupied  Professional & medical  Total Professional & Medical  Retail  Total Retail	Pass Special Mention Substandard  Pass Special Mention Substandard  Pass Special Mention Substandard  Pass Special Mention Substandard	\$ 145,996 689 52 146,737 13,750 ————————————————————————————————————	\$ 73,702 23,055 56 96,813 47,010 	2020 \$ 27,24 26  27,51: 10,31: 1,11: 7: 11,50: 28,12:  28,12: 24,87:	(27) \$  Decemble 20 7 \$ 20 7 7	9) (9) (9) (9) (1) (1) (1) (1) (1) (1) (1) (1) (1) (1	\$	Prior  \$ 10,429	(23) \$  Revolvi ng \$ 194,64 2,01 5 196,70  2,09 2,099 2,22 2,222 3,41	(19) \$ - Rev_T 1 \$ 0 5 6 0 0 2 1	olving- ferm	Total  \$ 475,371 26,238 235 501,844  119,240 1,352 280 120,872  187,243 603 350 188,196  157,111 448 423
Total Charge-Of  Dollars in thousands  Commercial  Total Commercial  Commercial Real Estate - Owner Occupied  Professional & medical  Total Professional & Medical  Retail	Pass Special Mention Substandard  Pass Special Mention Substandard  Pass Special Mention Substandard  Pass Special Mention Substandard	\$ 145,996 689 52 146,737 13,750 ————————————————————————————————————	2021 \$ 73,702 23,055 56 96,813  47,010	2020 \$ 27,24' 26' 	(27) \$  Decemble 20 7 \$ 20 7 7	(9) ber 31, 20 19 2,300 \$ 51 48 2,399 6,621 	\$	Prior  \$ 10,429	(23) \$  Revolvi ng \$ 194,64 2,01 5 196,70  2,09 2,09  2,22 2,22  3,41	(19) \$ - Rev_T 1 \$ 0 5 6 0 0 2 1	olving- ferm	Total \$ 475,371 26,238 235 501,844  119,240 1,352 280 120,872  187,243 603 350 188,196
Total Charge-Of  Dollars in thousands  Commercial  Total Commercial  Commercial Real Estate - Owner Occupied  Professional & medical  Total Professional & Medical  Retail  Total Retail  Other	Pass Special Mention Substandard  Pass Special Mention Substandard  Pass Special Mention Substandard  Pass Special Mention Substandard	\$ 145,996 689 52 146,737 13,750 ————————————————————————————————————	\$ 73,702 23,055 56 96,813 47,010 	2020 \$ 27,24 26  27,51: 10,31: 1,11: 7: 11,50: 28,12:  28,12: 24,87:	(27) \$  Decemble 20 7 \$ 20 7 7	9) (9) (9) (9) (1) (1) (1) (1) (1) (1) (1) (1) (1) (1	\$	Prior  \$ 10,429	(23) \$  Revolvi ng \$ 194,64 2,01 5 196,70  2,09 2,099 2,22 2,222 3,41	(19) \$ - Rev_T 1 \$ 0 5 6 0 0 2 1	olving- ferm	Total  \$ 475,371 26,238 235 501,844  119,240 1,352 280 120,872  187,243 603 350 188,196  157,111 448 423
Total Charge-Of  Dollars in thousands  Commercial  Total Commercial  Commercial Real Estate - Owner Occupied  Professional & medical  Total Professional & Medical  Retail  Total Retail	Pass Special Mention Substandard  Pass Special Mention Substandard  Pass Special Mention Substandard  Pass Special Mention Substandard	\$ 145,996 689 52 146,737 13,750 ————————————————————————————————————	\$ 73,702 23,055 56 96,813 47,010 	2020 \$ 27,24 26  27,51: 10,31: 1,11: 7: 11,50: 28,12:  28,12: 24,87:	(27) \$  December   20  7	9) (9) (9) (9) (1) (1) (1) (1) (1) (1) (1) (1) (1) (1	\$	Prior  \$ 10,429	(23) \$  Revolvi ng \$ 194,64 2,01 5 196,70  2,09 2,099 2,22 2,222 3,41	(19) \$ - Rev_T 1 \$ 0 5 5 6	olving- ferm	Total  \$ 475,371 26,238 235 501,844  119,240 1,352 280 120,872  187,243 603 350 188,196  157,111 448 423

	December 31, 2022									
								Revolvi-	Revolving-	
Dollars in thousands	Risk Rating	2022	2021	2020	2019	2018	Prior	ng	Term	Total
Commercial Real Estate - Non-Owner Occupied										
Hotels & motels	Pass	32,059	1,695	3,192	32,688	15,358	12,899	4,081		101,972
Hotels & Hotels	Special Mention	52,057	1,075	3,172	36,131	15,556	12,077	4,001	_	36,131
	Substandard	_	_	2,716		_	223	_	_	2,939
Total Hotels & Motels		32,059	1,695	5,908	68,819	15,358	13,122	4,081	_	141,042
Mini-storage		2,868	13,191	7,679	3,776	13,017	10,419	115	_	51,065
	Special Mention	_	_	_	_	_	44	_	_	44
T . 136 1 .	Substandard	2.000	12.101		2.556	12.015	10.462			
Total Mini-storage		2,868	13,191	7,679	3,776	13,017	10,463	115		51,109
Multifamily	Pass	57,727	56,073	53,558	29,479	21,359	53,244	646	_	272,086
ividitianing	Special Mention			81	20,170			_	_	81
	Substandard	_	_	480	_	_	58	_	_	538
Total Multifamily		57,727	56,073	54,119	29,479	21,359	53,302	646	_	272,705
Retail		46,278	52,387	39,609	5,449	6,999	25,315	7,053	_	183,090
	Special Mention	_	_	_		_	964	_	_	964
T ( I D ( II	Substandard	46.070		20.600	7,778		438			8,216
Total Retail		46,278	52,387	39,609	13,227	6,999	26,717	7,053		192,270
Other	Dace	94,765	123,551	52,592	12,281	5,444	47,752	1,953		338,338
Other	Special Mention	5,465	123,331	32,392	12,261	538	47,732	1,955		6,003
	Substandard	_	_	_	_	_	2,901	_	_	2,901
Total Other		100,230	123,551	52,592	12,281	5,982	50,653	1,953	_	347,242
Total Commercial Real Estate - Non-Owner										
Occupied		239,162	246,897	159,907	127,582	62,715	154,257	13,848		1,004,368
Construction and Development										
Construction and Development										
Land & land development	Pass	27,857	23,490	10,670	13,395	5,142	15,859	7,484	_	103,897
	Special Mention			149	109		473		_	731
	Substandard	_	_	_	_	_	1,734	_	_	1,734
Total Land & land development		27,857	23,490	10,819	13,504	5,142	18,066	7,484	_	106,362
	_									
Construction		82,650	140,764	54,584	317	1,355	_	2,940	_	282,610
	Special Mention Substandard	_		_	_	325	_	_	_	325
Total Construction	Substanuaru	82,650	140,764	54,584	317	1,680		2,940		282.935
Total Collsti uction		62,030	140,704	34,304	317	1,000		2,940		202,933
Total Construction and Development		110.507	164,254	65,403	13.821	6.822	18.066	10.424		389,297
		.,	, ·	,	7-	7-	,	, .		
Residential 1-4 Family Real Estate										
Personal residence		38,783	39,416	30,297	16,003	16,581	105,822	_		246,902
	Special Mention Substandard	_	53 68	_	180 620	74 901	9,074 7,454	<u> </u>	<u> </u>	9,381 9,043
Total Personal Residence	Substanuaru	38,783	39,537	30,297	16,803	17,556	122,350			265,326
Iotal I el solial Residence		30,703	37,331	30,291	10,005	17,550	122,330			203,320

					December 3	31, 2022				
								Revolvi-	Revolving-	
Dollars in thousands	Risk Rating	2022	2021	2020	2019	2018	Prior	ng	Term	Total
Rental - small loan		22,692	26,654	11,609	10,995	8,103	30,508	5,784	_	116,345
	Special Mention	_	224	103	_	_	1,100	_	_	1,427
	Substandard				156	239	3,269	112		3,776
Total Rental - Small Loan		22,692	26,878	11,712	11,151	8,342	34,877	5,896		121,548
Rental - large loan	Pass	28,090	31,401	11,033	3,631	3,932	9,045	894	_	88,026
<u> </u>	Special Mention	· —	· -	· -	· -	· —	26	_	_	26
	Substandard	670	_	_	_	_	3,381	_	_	4,051
Total Rental - Large Loan		28,760	31,401	11,033	3,631	3,932	12,452	894	_	92,103
Home equity	Pass	65	219	55	50	192	2,118	67,155	_	69,854
Trome equity	Special Mention	_		_	_	125	626	757	_	1,508
	Substandard	51	_	_	_	58	461	54	_	624
Total Home Equity		116	219	55	50	375	3,205	67,966	_	71,986
Total Residential 1-4 Family Real Estate		90,351	98,035	53,097	31,635	30,205	172,884	74,756		550,963
Total Residential 1-4 Family Real Estate		70,331	70,033	33,091	31,033	30,203	172,004	74,730		330,903
Mortgage warehouse lines	Pass	_	_	_	_	_	_	130,390	_	130,390
Total Mortgage Warehouse Lines					_			130,390	_	130,390
Consumer	Pass	17,594	7,620	3,066	1,806	749	1,221	889	_	32,945
Consumer	Special Mention	1,332	362	179	83	18	102	6	_	2,082
	Substandard	207	75	31	- 63	3	102	28	_	345
Total Consumer	Sucotanuaru	19,133	8,057	3,276	1,889	770	1,324	923	_	35,372
Other										
Credit cards	Pass	2,182	_	_	_	_	_	_	_	2,182
Total Credit Cards		2,182								2,182
Overdrafts	Pass	1,352	_	_	_	_	_	_	_	1,352
Total Overdrafts		1,352	_	_	_				_	1,352
T-t-1 Od		2.524								2.524
Total Other		3,534								3,534
Total		\$ 690,589	\$ 758,553	\$ 373,698	\$ 238,052	\$ 131,206	\$ 455,945	\$ 434,775	s —	\$ 3,082,818

## Allowance for Credit Losses - Loans

The following tables presents the activity in the ACLL by portfolio segment during the three months ended March 31, 2023 and 2022 and the twelve months ended December 31, 2022:

		For the Thre	e M	onths Ended March	31, 2023	
		Allowan	ce f	or Credit Losses - Lo	oans	
		Provision for Credit				
	Beginning	Losses -		Charge-		Ending
Dollars in thousands	Balance	Loans		offs	Recoveries	Balance
Commercial	\$ 4,941	\$ (242)	\$	(21) \$	2	\$ 4,680
Commercial real estate - owner occupied						
Professional & medical	966	(95)		_	_	871
Retail	1,176	(51)		_	_	1,125
Other	426	34		_	_	460
Commercial real estate - non-owner occupied						
Hotels & motels	1,203	(65)		_	_	1,138
Mini-storage	82	8		_	_	90
Multifamily	2,907	395		_	1	3,303
Retail	1,362	510		_	69	1,941
Other	2,452	(46)		_	4	2,410
Construction and development						
Land & land development	3,482	486		_	2	3,970
Construction	11,138	621		_	_	11,759
Residential 1-4 family real estate						
Personal residence	2,939	(468)		(23)	71	2,519
Rental - small loan	1,907	(50)		_	8	1,865
Rental - large loan	2,668	1,165		_	_	3,833
Home equity	705	(310)		_	13	408
Mortgage warehouse lines	_	_		_	_	_
Consumer	174	_		(34)	38	178
Other						
Credit cards	17	10		(11)	1	17
Overdrafts	354	(27)		(76)	18	269
Total	\$ 38,899	\$ 1,875	\$	(165) \$	227	\$ 40,836

For the Three Months Ended March 31, 2022											
				Allowance	e for Credit Losse	s - Loans					
				Provision							
				for							
				Credit							
	Be	ginning		Losses -	Charge-		Ending				
Dollars in thousands	В	alance		Loans	offs	Recoveries	Balance				
Commercial	\$	3,218	\$	992	\$ (202)	\$ 3	\$ 4,011				
Commercial real estate - owner occupied											
Professional & medical		1,092		59	_	_	1,151				
Retail		1,362		(28)	_	_	1,334				
Other		575		(180)	_	_	395				
Commercial real estate - non-owner occupied											
Hotels & motels		2,532		(1,332)	_	_	1,200				
Mini-storage		133		(13)	_	_	120				
Multifamily		1,821		236	_	1	2,058				
Retail		1,074		476	_	_	1,550				
Other		1,820		135	_	3	1,958				
Construction and development											
Land & land development		3,468		(16)	_	4	3,456				
Construction		6,346		1,032	_	_	7,378				
Residential 1-4 family real estate											
Personal residence		2,765		(36)	(53)	20	2,696				
Rental - small loan		2,834		(469)	(83)	8	2,290				
Rental - large loan		2,374		(181)	_	_	2,193				
Home equity		497		(51)	(8)	4	442				
Mortgage warehouse lines		_		_	_	_	_				
Consumer		163		14	(55)	25	147				
Other											
Credit cards		17		(1)	_	2	18				
Overdrafts		207		196	(216)	39	226				
Total	\$	32,298	\$	833	\$ (617)	\$ 109	\$ 32,623				

For the Twelve Months Ended December 31, 2022											
				Allowan	ıce	e for Credit Losses -	Lo	ans			
				Provision for Credit							
		Beginning		Losses -		Charge-				Ending	
Dollars in thousands		Balance		Loans		offs		Recoveries		Balance	
Commercial	\$	3,218	\$	1,774		\$ (237)	\$	186	\$	4,941	
Commercial real estate - owner occupied											
Professional & medical		1,092		(126)		_		_		966	
Retail		1,362		(79)		(108)		1		1,176	
Other		575		(88)		(61)		_		426	
Commercial real estate - non-owner occupied											
Hotels & motels		2,532		(1,329)		_		_		1,203	
Mini-storage		133		(51)		_		_		82	
Multifamily		1,821		1,080		_		6		2,907	
Retail		1,074		228		_		60		1,362	
Other		1,820		593		_		39		2,452	
Construction and development											
Land & land development		3,468		76		(71)		9		3,482	
Construction		6,346		4,792		_		_		11,138	
Residential 1-4 family real estate											
Personal residence		2,765		230		(112)		56		2,939	
Rental - small loan		2,834		(848)		(211)		132		1,907	
Rental - large loan		2,374		294		_		_		2,668	
Home equity		497		179		(8)		37		705	
Mortgage warehouse lines		_		_		_		_		_	
Consumer		163		70		(174)		115		174	
Other											
Credit cards		17		7		(24)		17		17	
Overdrafts		207		476		(433)		104		354	
Total	\$	32,298	\$	7,278		\$ (1,439)	\$	762	\$	38,899	

The following tables presents, as of March 31, 2023 and December 31, 2022 segregated by loan portfolio segment, details of the loan portfolio and the ACLL calculated in accordance with our credit loss accounting methodology for loans.

March 31, 2023 Loan Balances Allowance for Credit Losses - Loans Loans Loans Loans Loans Individually Collectively Individually Collectively Evaluated (1) Dollars in thousands Total **Evaluated Total Evaluated Evaluated** 22,541 4,680 Commercial 475,727 498,268 4,671 Commercial real estate - owner occupied Professional & medical 119,697 119,697 871 871 185,205 185,205 1,125 Retail 1,125 Other 164,658 164,658 460 460 Commercial real estate - non-owner occupied 17,223 125,350 142,573 1,138 1,138 Hotels & motels Mini-storage 54,122 54,122 90 90 Multifamily 273,846 273,846 3,303 3,303 95 8,165 211,230 219,395 1,846 1,941 Retail Other 3,396 343,026 346,422 213 2,197 2,410 Construction and development 813 101,538 102,351 454 3,516 3,970 Land & land development Construction 290,556 290,556 11,759 11,759 Residential 1-4 family real estate 2,519 2,519 Personal residence 271,361 271,361 Rental - small loan 1,151 122,800 123,951 207 1,658 1,865 Rental - large loan 107,839 111,475 3,833 3,833 3,636 Home equity 70,167 70,167 408 408 Mortgage warehouse lines 86,240 86,240 178 Consumer 36,531 36,531 178 Other Credit cards 2,087 2,087 17 17 Overdrafts 1,030 1,030 269 269 Total \$ 56,925 \$ 3,043,010 3,099,935 978 \$ 39,858 40,836

<sup>(1)</sup> Included in the loans collectively evaluated are \$8.1 million in fully guaranteed or cash secured loans, which are excluded from the pools collectively evaluated and carry no allowance.

Overdrafts

Total

December 31, 2022 Loan Balances Allowance for Credit Losses - Loans Loans Loans Loans Loans Individually Collectively Individually Collectively Dollars in thousands Evaluated Evaluated (1) Total Evaluated Evaluated Total 501,844 501,740 Commercial 4,941 4,941 Commercial real estate - owner occupied Professional & medical 1,969 118,903 120,872 212 754 966 1,176 Retail 4,544 183,652 188,196 1,176 157,982 Other 157,982 426 426 Commercial real estate - non-owner occupied 1,203 2,939 138,103 141,042 1,203 Hotels & motels Mini-storage 51,109 51,109 82 82 Multifamily 272,705 272,705 2,907 2,907 1,362 Retail 9,906 182,364 192,270 95 1,267 Other 5,551 341,691 347,242 287 2,165 2,452 Construction and development 3,482 1,398 104,964 106,362 502 2,980 Land & land development Construction 282,935 282,935 11,138 11,138 Residential 1-4 family real estate 2,939 Personal residence 265,326 265,326 2,939 1,159 282 Rental - small loan 120,389 121,548 1,625 1,907 Rental - large loan 3,675 88,428 92,103 2,668 2,668 705 71,986 71,986 705 Home equity Mortgage warehouse lines 130,390 130,390 Consumer 35,372 35,372 174 174 Other Credit cards 2,182 2,182 17 17

3,051,573

\$

31,245

\$

1,352

1,352

3,082,818

354

37,521

1,378 \$

354

38,899

<sup>(1)</sup> Included in the loans collectively evaluated are \$8.5 million in fully guaranteed or cash secured loans, which are excluded from the pools collectively evaluated and carry no allowance.

The following tables presents the amortized cost basis of collateral dependent loans, which are individually evaluated to determine expected credit losses, and the related ACLL allocated to those loans:

		March 31, 2023			
	I	Real Estate			Allowance for
		Secured	Non-Real Estate		Credit Losses
Dollars in thousands		Loans	Secured Loans	Total Loans	- Loans
Commercial	\$	_	\$ 22,541	\$ 22,541	\$ 9
Commercial real estate - owner occupied					
Professional & medical		_	_	_	_
Retail		_	_	_	_
Other		_	_	_	_
Commercial real estate - non-owner occupied					
Hotels & motels		17,223	_	17,223	_
Mini-storage		_	_	_	_
Multifamily		_	_	_	_
Retail		8,165	_	8,165	95
Other		3,396	_	3,396	213
Construction and development					
Land & land development		813	_	813	454
Construction		_	_	_	_
Residential 1-4 family real estate					
Personal residence		_	_	_	_
Rental - small loan		1,151	_	1,151	207
Rental - large loan		3,636	_	3,636	_
Home equity		_	_	_	_
Consumer		_	_	_	_
Other					
Credit cards		_	_	_	_
Overdrafts		_	_	_	_
Total	\$	34,384	\$ 22,541	\$ 56,925	\$ 978

		December	r 31, 2022	
Dollars in thousands	Real Estate Secured Loans	Non-Real Estate Secured Loans	Total Loans	Allowance for Credit Losses - Loans
Commercial	\$ _	\$ 104	\$ 104	\$
Commercial real estate - owner occupied				
Professional & medical	1,969	_	1,969	212
Retail	4,544	_	4,544	_
Other	_	_	_	_
Commercial real estate - non-owner occupied				
Hotels & motels	2,939	_	2,939	_
Mini-storage	_	_	_	_
Multifamily	_	_	_	_
Retail	9,906	_	9,906	95
Other	5,551	_	5,551	287
Construction and development				
Land & land development	1,398	_	1,398	502
Construction	_	_	_	_
Residential 1-4 family real estate				
Personal residence	_	_	_	_
Rental - small loan	1,159	_	1,159	282
Rental - large loan	3,675	_	3,675	_
Home equity	_	_	_	_
Consumer	_	_	_	_
Other				
Credit cards	_	_	_	_
Overdrafts	_	_	_	_
Total	\$ 31,141	\$ 104	\$ 31,245	\$ 1,378

#### NOTE 7. GOODWILL AND OTHER INTANGIBLE ASSETS

Goodwill and certain other intangible assets with indefinite useful lives are not amortized into net income over an estimated life, but rather are tested at least annually for impairment. Intangible assets determined to have definite useful lives are amortized over their estimated useful lives and also are subject to impairment testing. Our goodwill totaled \$55.3 million at March 31, 2023 and December 31, 2022.

The following table presents the balance of our other intangible assets at March 31, 2023 and December 31, 2022.

	Other Intangible Assets			
Dollars in thousands	- 1	March 31, 2023	I	December 31, 2022
Identifiable intangible assets				
Gross carrying amount	\$	15,827	\$	15,828
Less: accumulated amortization		9,367		9,025
Net carrying amount	\$	6,460	\$	6,803

We recorded amortization expense of \$343,000 for the three months ended March 31, 2023 and \$378,000 for the three months ended March 31, 2022, relative to our identifiable intangible assets.

Amortization relative to our identifiable intangible assets is expected to approximate the following during the next five years and thereafter:

	Core Deposit
Dollars in thousands	Intangible
Nine month period ending December 31, 2023	\$ 956
Year ending December 31, 2024	1,158
Year ending December 31, 2025	1,019
Year ending December 31, 2026	878
Year ending December 31, 2027	737
Thereafter	1,642

#### NOTE 8. DEPOSITS

The following is a summary of interest bearing deposits by type as of March 31, 2023 and December 31, 2022:

	March 31,	December 31,
Dollars in thousands	2023	2022
Demand deposits, interest bearing	\$ 1,886,011	\$ 1,743,299
Savings deposits	462,631	496,751
Time deposits	398,489	376,213
Total	\$ 2,747,131	\$ 2,616,263

Included in time deposits are deposits acquired through a third party ("brokered deposits") totaling \$71.5 million and \$32.8 million at March 31, 2023 and December 31, 2022, respectively.

A summary of the scheduled maturities for all time deposits as of March 31, 2023 is as follows:

Dollars in thousands	
Nine month period ending December 31, 2023	\$ 173,874
Year ending December 31, 2024	160,739
Year ending December 31, 2025	35,088
Year ending December 31, 2026	13,883
Year ending December 31, 2027	7,582
Thereafter	7,323
Total	\$ 398,489

The aggregate amount of time deposits in denominations that meet or exceed the FDIC insurance limit of \$250,000 totaled \$129.2 million at March 31, 2023 and \$88.0 million at December 31, 2022.

#### NOTE 9. BORROWED FUNDS

Short-term borrowings: Federal funds purchased mature the next business day and totaled \$150,000 at March 31, 2023 and \$149,000 at December 31, 2022. A summary of short-term FHLB advances is presented below:

	Th	Three Months Ended March 31,	
Dollars in thousands	20	023	2022
Balance at March 31	\$	140,000 \$	140,000
Average balance outstanding for the period		166,215	140,084
Maximum balance outstanding at any month end during period		140,000	140,000
Weighted average interest rate for the period		4.88%	0.41%
Weighted average interest rate for balances outstanding at March 31		5.20%	0.47%

	Year Ended
Dollars in thousands	December 31, 2022
Balance at December 31	\$ 225,850
Average balance outstanding for the period	204,118
Maximum balance outstanding at any month end during period	298,900
Weighted average interest rate for the period	2.37%
Weighted average interest rate for balances outstanding at December 31	4.47%

Long-term borrowings: Our long-term borrowings of \$653,000 and \$658,000 at March 31, 2023 and December 31, 2022, respectively, consisted of a 5.34% fixed rate advance from the Federal Home Loan Bank ("FHLB"), maturing in 2026. This FHLB advance is collateralized by a blanket lien of \$1.84 billion of residential mortgage loans, certain commercial loans, mortgage backed securities and securities of U.S. Government agencies and corporations.

Subordinated debentures: We issued \$75 million of subordinated debentures, net of \$1.74 million debt issuance costs, during fourth quarter 2021 in a private placement transaction, which had a net balance of \$73.7 million at March 31, 2023 and December 31, 2022. The subordinated debt qualifies as Tier 2 capital under Federal Reserve Board guidelines, until the debt is within 5 years of its maturity; thereafter the amount qualifying as Tier 2 capital is reduced by 20 percent each year until maturity. This subordinated debt bears interest at a fixed rate of 3.25% per year, from and including November 16, 2021 to, but excluding, December 1, 2026, payable semi-annually in arrears. From and including December 1, 2026 to, but excluding, the maturity date or earlier redemption date, the interest rate will reset quarterly at a variable rate equal to the then current three-month term Secured Overnight Financing Rate ("SOFR"), as published by the Federal Reserve Bank of New York, plus 230 basis points, payable quarterly in arrears. This debt has a 10 years term and generally, is not prepayable by us within the first five years.

We issued \$30 million of subordinated debentures, net of \$681,000 debt issuance costs, during third quarter 2020 in a private placement transaction, which had a net balance of \$29.7 million at March 31, 2023 and \$29.6 million at December 31, 2022. The subordinated debt qualifies as Tier 2 capital under Federal Reserve Board guidelines, until the debt is within 5 years of its maturity; thereafter the amount qualifying as Tier 2 capital is reduced by 20 percent each year until maturity. This subordinated debt bears interest at a fixed rate of 5.00% per year, from and including September 22, 2020 to, but excluding, September 30, 2025, payable quarterly in arrears. From and including September 30, 2025 to, but excluding, the maturity date or earlier redemption date, the interest rate will reset quarterly at a variable rate equal to the then current three-month term Secured Overnight Financing Rate ("SOFR"), as published by the Federal Reserve Bank of New York, plus 487 basis points, payable quarterly in arrears. This debt has a 10 years term and generally, is not prepayable by us within the first five years.

Subordinated debentures owed to unconsolidated subsidiary trusts: We have three statutory business trusts that were formed for the purpose of issuing mandatorily redeemable securities (the "capital securities") for which we are obligated to third party investors and investing the proceeds from the sale of the capital securities in our junior subordinated debentures (the "debentures"). The debentures held by the trusts are their sole assets. These subordinated debentures totaled \$19.6 million at March 31, 2023 and December 31, 2022

The capital securities held by SFG Capital Trust I, SFG Capital Trust II, and SFG Capital Trust III qualify as Tier 1 capital under Federal Reserve Board guidelines. In accordance with these Guidelines, trust preferred securities generally are limited to 25% of Tier 1 capital elements, net of goodwill. The amount of trust preferred securities and certain other elements in excess of the limit can be included in Tier 2 capital.

A summary of the maturities of all long-term borrowings and subordinated debentures for the next five years and thereafter is as follows:

Dollars in thousands		Long-term borrowings	Subordinated debentures	debentu to uncon	dinated res owed solidated ry trusts
Year Ending December 31,	2023 \$	17	\$ _	\$	_
	2024	23	_		_
	2025	24	_		_
	2026	589	_		_
	2027	_	_		_
	Thereafter	_	105,000		19,589
	\$	653	\$ 105,000	\$	19,589

#### NOTE 10. SHARE-BASED COMPENSATION

Under the 2014 Long-Term Incentive Plan ("2014 LTIP"), SARs and RSUs have generally been granted with an exercise price equal to the fair value of Summit's common stock on the grant date. We periodically grant SARs and RSUs to individual employees.

During first quarter 2023, we granted 67,637 SARs with an \$8.77 grant date fair value per SAR that become exercisable ratably over seven years (14.3% per year) and expire ten years after the grant date. Also during 2023, we granted 108,747 SARs with an \$8.63 grant date fair value per SAR that become exercisable ratably over five years (20% per year) and expire ten years after the grant date.

The fair value of our SARs granted under the Plans is estimated at the date of grant using the Black-Scholes option-pricing model. This model requires the input of highly subjective assumptions, changes to which can materially affect the fair value estimate. Additionally, there may be other factors that would otherwise have a significant effect on the value of SARs granted but are not considered by the model. Because our SARs have characteristics significantly different from those of traded options and because changes in the subjective input assumptions can materially affect the fair value estimate, in management's opinion, the existing models do not necessarily provide a reliable single measure of the fair value of its SARs at the time of grant. The assumptions used to value SARs granted in 2023 are as follows:

	2023 grant with 7 year expiration	2023 grant with 5 year expiration
Risk-free interest rate	3.79%	3.87%
Expected dividend yield	3.00%	3.00%
Expected common stock volatility	40.76%	40.76%
Expected life (in years)	7	6.5

A summary of our SAR activity during the first three months of 2023 and 2022 is as follows:

	Fo	or the Three Months I	Ended March 31, 202	23	
	Options/SARs	Aggregate Intrinsic Value (in thousands)	Remaining Contractual Term (Yrs.)	Ave	ghted- erage ise Price
Outstanding, January 1	473,212			\$	21.36
Granted	176,384				26.37
Exercised	(1,000)				12.01
Forfeited	_				_
Expired	_				_
Outstanding, March 31	648,596	\$ 740	6.86	\$	22.74
Exercisable, March 31	288,517	\$ 740	4.47	\$	20.78

	Fe	or the Three Months I	Ended March 31, 202	2	
	Options/SARs	Aggregate Intrinsic Value (in thousands)	Remaining Contractual Term (Yrs.)	Weighted- Average Exercise Price	
Outstanding, January 1	491,792			\$ 21.3	2
Granted	_			_	_
Exercised	(700)			12.0	1
Forfeited	_			_	_
Expired	_			_	_
Outstanding, March 31	491,092	\$ —	6.78	\$ 21.3	3
Exercisable, March 31	244,557	\$ 1,363	4.92	\$ 20.1	5

Grants of RSUs include time-based vesting conditions that generally vest ratably over a period of 3 to 5 years. A summary of our RSU activity during the first three months of 2023 and 2022 is as follows:

		Weighted Average
	RSUs	<b>Grant Date Fair Value</b>
Nonvested, December 31, 2022	7,204	\$ 20.49
Granted	_	_
Forfeited	_	_
Vested	_	_
Nonvested, March 31, 2023	7,204	\$ 20.49

	201	Weighted Average
	RSUs	Grant Date Fair Value
Nonvested, December 31, 2021	13,015	\$ 21.24
Granted	_	_
Forfeited	_	_
Vested	(1,846)	27.09
Nonvested, March 31, 2022	11,169	\$ 20.28

We recognize compensation expense based on the estimated number of stock awards expected to actually vest, exclusive of the awards expected to be forfeited. During the first three months of 2023 and 2022, total stock compensation expense for all share-based arrangements was \$196,000 and \$169,000 and the related deferred tax benefits were approximately \$47,000 and \$41,000. At March 31, 2023 our total unrecognized compensation expense related to all nonvested awards not yet recognized totaled \$3.0 million and on a weighted average basis, will be recognized over the next 2.57 years.

#### NOTE 11. COMMITMENTS AND CONTINGENCIES

#### Off-Balance Sheet Arrangements

We are a party to certain financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of our customers. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the statement of financial position. The contract amounts of these instruments reflect the extent of involvement that we have in this class of financial instruments.

Many of our lending relationships contain both funded and unfunded elements. The funded portion is reflected on our balance sheet. The unfunded portion of these commitments is not recorded on our balance sheet until a draw is made under the loan facility. Since many of the commitments to extend credit may expire without being drawn upon, the total commitment amounts do not necessarily represent future cash flow requirements.

A summary of the total unfunded, or off-balance sheet, credit extension commitments follows:

Dollars in thousands	2023
Commitments to extend credit:	
Revolving home equity and credit card lines	\$ 104,427
Construction loans	242,542
Other loans	504,056
Standby letters of credit	56,732
Total	\$ 907,757

M ---- 1. 21

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. We evaluate each customer's credit worthiness on a case-by-case basis. The amount of collateral obtained, if we deem necessary upon extension of credit, is based on our credit evaluation. Collateral held varies but may include accounts receivable, inventory, equipment or real estate.

Standby letters of credit are conditional commitments issued to guarantee the performance of a customer to a third party. Standby letters of credit generally are contingent upon the failure of the customer to perform according to the terms of the underlying contract with the third party.

Our exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit is represented by the contractual amount of those instruments. We use the same credit policies in making commitments and conditional obligations as we do for on-balance sheet instruments.

#### Allowance For Credit Losses - Off-Balance-Sheet Credit Exposures

The provision for credit losses on unfunded commitments was \$(375,000) and \$1.12 million for the three months ended March 31, 2023 and 2022. The ACL on off-balance-sheet credit exposures totaled \$6.57 million at March 31, 2023 compared to \$6.95 million at December 31, 2022 and is included in other liabilities on the accompanying consolidated balance sheets.

#### Litigation

We are not a party to litigation except for matters that arise in the normal course of business. While it is impossible to ascertain the ultimate resolution or range of financial liability, if any, with respect to these contingent matters, in the opinion of management, after consultation with legal counsel, the outcome of these matters will not have a significant adverse effect on the consolidated financial statements.

#### NOTE 12. PREFERRED STOCK

In April 2021, we sold through a private placement 1,500 shares or \$15.0 million of Series 2021 6% Fixed-Rate Non-Cumulative Perpetual Preferred Stock, \$1.00 par value, with a liquidation preference of \$10,000 per share (the "Preferred Stock"). The Preferred Stock is non-convertible and will pay noncumulative dividends, if and when declared by the Summit board of directors, at a rate of 6.0% per annum. Dividends declared will be payable quarterly in arrears on the 15th day of March, June, September and December of each year.

#### NOTE 13. REGULATORY MATTERS

Our bank subsidiary, Summit Community Bank, Inc. ("Summit Community"), is subject to various regulatory capital requirements administered by the banking regulatory agencies. Under the capital adequacy guidelines and the regulatory framework for prompt corrective action, Summit Community must meet specific capital guidelines that involve quantitative measures of its assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. Our bank subsidiary's capital amounts and classifications are also subject to qualitative judgments by the regulators about components, risk weightings and other factors. Quantitative measures established by regulation to ensure capital adequacy require Summit Community to maintain minimum amounts and ratios of Common Equity Tier 1("CET1"), Total capital and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier I capital (as defined) to average assets (as defined). We believe, as of March 31, 2023, that our bank subsidiary met all capital adequacy requirements to which they were subject.

The most recent notifications from the banking regulatory agencies categorized Summit Community as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, Summit Community must maintain minimum CET1, Total risk-based, Tier I risk-based, and Tier I leverage ratios as set forth in the table below.

In December 2018, the federal bank regulatory agencies approved a final rule modifying their regulatory capital rules to provide an option to phase-in over a period of three years the day-one regulatory capital effects of the implementation of ASC 326. In March 2020, those agencies approved a final rule providing an option to delay the estimated impact on regulatory capital. We elected this optional phase-in period upon adoption of ASC 326 on January 1, 2020 and elected to delay the estimated impact. The initial impact of adoption as well as 25% of the quarterly increases in the allowance for credit losses subsequent to adoption (collectively the "transition adjustments") will be delayed for two years. After two years, the cumulative amount of the transition adjustments will become fixed and will be phased out of the regulatory capital calculations evenly over a three year period, with 75% recognized in year three, 50% recognized in year four, and 25% recognized in year five. After five years, the temporary regulatory capital benefits will be fully reversed.

The following tables present Summit's, as well as Summit Community's, actual and required minimum regulatory capital amounts and ratios as of March 31, 2023 and December 31, 2022.

Capital levels required to be considered well capitalized are based upon prompt corrective action regulations, as amended.

	Actua	I	Mini	imum Required III	Capital - Basel	Minimum Required To Be Wel Capitalized		
Dollars in thousands	 Amount	Ratio	Amount		Ratio	Amount	Ratio	
As of March 31, 2023								
CET1 (to risk weighted assets)								
Summit	\$ 309,186	8.9%	\$	244,091	7.0%	N/A	N/A	
Summit Community	414,809	11.9%		243,326	7.0%	225,945	6.5%	
Tier I Capital (to risk weighted assets)								
Summit	343,106	9.8%		296,397	8.5%	N/A	N/A	
Summit Community	414,809	11.9%		295,467	8.5%	278,086	8.0%	
Total Capital (to risk weighted assets)								
Summit	487,193	14.0%		366,137	10.5%	N/A	N/A	
Summit Community	455,479	13.1%		364,989	10.5%	347,608	10.0%	
Tier I Capital (to average assets)								
Summit	343,106	8.7%		157,337	4.0%	N/A	N/A	
Summit Community	414,809	10.6%		156,366	4.0%	195,458	5.0%	
		40						

	Actua	1	Minimum Required III	Capital - Basel	Minimum Require Capitali	
Dollars in thousands	Amount	Ratio	Amount	Ratio	Amount	Ratio
As of December 31, 2022						
CET1 (to risk weighted assets)						
Summit	299,993	8.6%	245,141	7.0%	N/A	N/A
Summit Community	405,430	11.6%	244,502	7.0%	227,038	6.5%
Tier I Capital (to risk weighted assets)						
Summit	333,913	9.5%	297,672	8.5%	N/A	N/A
Summit Community	405,430	11.6%	296,896	8.5%	279,431	8.0%
Total Capital (to risk weighted assets)						
Summit	472,955	13.5%	367,712	10.5%	N/A	N/A
Summit Community	441,177	12.6%	366,754	10.5%	349,289	10.0%
Tier I Capital (to average assets)						
Summit	333,913	8.5%	156,852	4.0%	N/A	N/A
Summit Community	405,430	10.4%	156,338	4.0%	195,422	5.0%

## NOTE 14. DERIVATIVE FINANCIAL INSTRUMENTS

Cash flow hedges

We have entered into two pay-fixed/receive LIBOR interest rate swaps as follows:

- A \$20 million notional interest rate swap with an effective date of October 18, 2021 and expiring on October 18, 2023, was designated as a cash flow hedge of \$20 million of variable rate Federal Home Loan Bank advances. Under the terms of this swap we will pay a fixed rate of 1.07% and receive a variable rate equal to three month LIBOR.
- A \$20 million notional interest rate swap with an effective date of October 18, 2021 and expiring on October 18, 2024, was designated as a cash flow hedge of \$20 million of variable rate Federal Home Loan Bank advances. Under the terms of this swap we will pay a fixed rate of 1.1055% and receive a variable rate equal to three month LIBOR

In addition, we have entered into two interest rate caps as follows:

- A \$100 million notional interest rate cap with an effective date of July 20, 2020 and expiring on April 18, 2030, was designated as a cash flow hedge of \$100 million of fixed rate Federal Home Loan Bank advances. Under the terms of this cap we will hedge the variability of cash flows when three month LIBOR is above .75%.
- A \$100 million notional interest rate cap with an effective date of December 29, 2020 and expiring on December 18, 2025, was designated as a cash flow hedge of \$100 million of certain indexed interest bearing demand deposit accounts. Under the terms of this cap we will hedge the variability of cash flows when the indexed rate of SOFR is above 0.50%.

Fair value hedges

We have entered into two pay fixed/receive variable interest rate swaps to hedge fair value variability of two commercial fixed rate loans with the same principal, amortization, and maturity terms of the underlying loans, which are designated as fair value hedges with a total original notional amount of \$21.3 million.

We have also entered into a pay fixed/receive variable interest rate swap to hedge the fair value variability of certain available for sale taxable muncipal securities, which is designated as a fair value hedge with a total original notional amount of \$71.2 million.

A summary of our derivative financial instruments as of March 31, 2023 and December 31, 2022 follows:

	March 31, 2023											
				Derivative	Value	Net Ineffective						
Dollars in thousands	Notional Amount				Liability		Hedg Gains/(Lo					
CASH FLOW HEDGES												
Pay-fixed/receive-variable interest rate swaps												
Short term borrowings	\$	40,000	\$	1,483	\$	_	\$	_				
Interest rate cap hedging:												
Short term borrowings	\$	100,000	\$	18,178	\$	_	\$	_				
Indexed interest bearing demand deposit accounts		100,000		8,477		_		_				
FAIR VALUE HEDGES												
Pay-fixed/receive-variable interest rate swaps												
Commercial real estate loans	\$	16,704	\$	744	\$	_	\$	_				
Available for sale taxable municipal securities		71,245		5,876		_		1				

	December 31, 2022								
				Derivative	Fair	Value	Net Ineffective		
	Notional							dge	
Dollars in thousands		Amount		Asset		Liability	Gains/	Losses)	
CASH FLOW HEDGES									
Pay-fixed/receive-variable interest rate swaps									
Short term borrowings	\$	40,000	\$	1,871	\$		\$	_	
Interest rate cap hedging:									
Short term borrowings	\$	100,000	\$	20,554	\$	_	\$	_	
Indexed interest bearing demand deposit accounts		100,000		10,047		_		_	
EAID VALUE HEDGES									
FAIR VALUE HEDGES									
Pay-fixed/receive-variable interest rate swaps									
Commercial real estate loans	\$	16,876	\$	911	\$	_	\$	_	
Available for sale taxable municipal securities		71,245		7,123		_		(12)	

Loan commitments: ASC Topic 815, Derivatives and Hedging, requires that commitments to make mortgage loans should be accounted for as derivatives if the loans are to be held for sale, because the commitment represents a written option and accordingly is recorded at the fair value of the option liability.

# NOTE 15. ACCUMULATED OTHER COMPREHENSIVE (LOSS) INCOME

The following is changes in accumulated other comprehensive (loss) income by component, net of tax, for the three months ending March 31, 2023 and 2022.

				For	the Tl	hree Months En	ded	March 31, 2023				
		Unrealized										
				Gains and			(	Gains (Losses)		Unrealized		
				(Losses) on				on Debt	G	Sains (Losses)		
	Gai	ns and		Other Post-		Gains and		Securities	(	on Securities		
	,	sses) on		Retirement	,	sses) on Cash	1	Available for		Fair Value		
Dollars in thousands	Pens	ion Plan		Benefits	F	low Hedges		Sale		Hedge		Total
Beginning balance	\$	(23)	\$	172	\$	20,867	\$	(37,901)	\$	5,406	\$	(11,479)
Other comprehensive income (loss) before												
reclassification		_		_		(3,136)		7,493		(948)		3,409
Amounts reclassified from accumulated other												
comprehensive loss, net of tax		_		_		_		45		_		45
Net current period other comprehensive income												
(loss)				_		(3,136)		7,538		(948)		3,454
Ending balance	\$	(23)	\$	172	\$	17,731	\$	(30,363)	\$	4,458	\$	(8,025)

				For	r the	Three Months l	Ende	d March 31, 202	22			
								Unrealized				
				Gains and			G	ains (Losses)		Unrealized		
				(Losses) on				on Debt	G	Gains (Losses)		
	Gain	ns and Other Post-			Gains and		Securities	(	on Securities			
	•	es) on	Retirement		•	osses) on Cash	A	Available for		Fair Value		
Dollars in thousands	Pensio	n Plan	Benefits			Flow Hedges		Sale		Hedge		Total
Beginning balance	\$	30	\$	9	\$	3,993	\$	1,868	\$	(418) \$	3	5,482
Other comprehensive (loss) income before												
reclassification		_		_		8,461		(17,202)		2,070		(6,671)
Amounts reclassified from accumulated other												
comprehensive loss, net of tax		_		_		_		116		_		116
Net current period other comprehensive (loss)												
income		_		_		8,461		(17,086)		2,070		(6,555)
Ending balance	\$	30	\$	9	\$	12,454	\$	(15,218)	\$	1,652 \$	3	(1,073)

#### NOTE 16, INCOME TAXES

Our income tax expense for the three months ended March 31, 2023 and March 31, 2022 totaled \$3.6 million and \$3.3 million, respectively. Our effective tax rate (income tax expense as a percentage of income before taxes) for the three months ended March 31, 2023 and 2022 was 20.2% and 21.8%, respectively. A reconciliation between the statutory income tax rate and our effective income tax rate for the three months ended March 31, 2023 and 2022 is as follows:

	For the Three Months	Ended March 31,
	2023	2022
	Percent	Percent
Applicable statutory rate	21.0%	21.0%
Increase (decrease) in rate resulting from:		
Tax-exempt interest and dividends, net	(1.8)%	(1.4)%
State income taxes, net of Federal income tax benefit	1.8%	1.9%
Low-income housing and rehabilitation tax credits	(0.3)%	(0.2)%
Other, net	(0.5)%	0.5%
Effective income tax rate	20.2%	21.8%

The components of applicable income tax expense for the three months ended March 31, 2023 and 2022 are as follows:

	For the Three Months Ended Man							
Dollars in thousands	 2023	2022						
Current								
Federal	\$ 3,537	\$ 2,326						
State	451	270						
	3,988	2,596						
Deferred								
Federal	(364)	578						
State	(49)	83						
	(413)	661						
Total	\$ 3,575	\$ 3,257						

#### NOTE 17. REVENUE FROM CONTRACTS WITH CUSTOMERS

Interest income, loan fees, realized securities gains and losses, bank owned life insurance income and mortgage banking revenue are not in the scope of ASC Topic 606, *Revenue from Contracts with Customers*. With the exception of gains or losses on sales of foreclosed properties, all of our revenue from contracts with customers in the scope of ASC 606 is recognized within Noninterest Income in the Consolidated Statements of Income. Incremental costs of obtaining a contract are expensed when incurred when the amortization period is one year or less.

The following table illustrates our total non-interest income segregated by revenues within the scope of ASC Topic 606 and those which are within the scope of other ASC Topics:

	Three Months Ended March 31,							
Dollars in thousands	2023			2022				
Service fees on deposit accounts	\$	1,392	\$	1,401				
Bank card revenue		1,568		1,491				
Trust and wealth management fees		811		757				
Other		122		101				
Net revenue from contracts with customers		3,893		3,750				
Non-interest income within the scope of other ASC topics		493		795				
Total noninterest income	\$	4,386	\$	4,545				

# NOTE 18. SUBSEQUENT EVENT

On April 1, 2023, Summit acquired 100% of the ownership of PSB Holding Corp. ("PSB"), headquartered in Preston, Maryland. PSB merged with and into Summit, with Summit as the surviving entity (the "Merger"). Immediately following the Merger, Provident State Bank, Inc., PSB's wholly owned banking subsidiary, merged with and into Summit's wholly-owned banking subsidiary, Summit Community Bank, Inc. ("Summit Community Bank"). Each PSB shareholder received 1.2347 shares of Summit common stock for each outstanding share of PSB common stock representing \$39.0 million stock consideration, or 1,880,732 shares of Summit common stock. In addition, cash consideration of \$596,000 was paid for settlement of outstanding stock options and payments for fractional shares. PSB's assets and liabilities approximated \$568 million and \$528 million respectively. The transaction will be accounted for using the acquisition method of accounting and is deemed immaterial to our financial statements.

The former Provident State Bank offices will continue to operate under that name until late- September 2023, after which they will operate under the name Summit Community Bank.

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### INTRODUCTION

The following discussion and analysis focuses on significant changes in our financial condition and results of operations of Summit Financial Group, Inc. ("Company" or "Summit") and its operating subsidiary, Summit Community Bank ("Summit Community"), for the periods indicated. This discussion and analysis should be read in conjunction with our 2022 audited consolidated financial statements and Annual Report on Form 10-K.

The Private Securities Litigation Act of 1995 indicates that the disclosure of forward-looking information is desirable for investors and encourages such disclosure by providing a safe harbor for forward-looking statements by us. This Quarterly Report on Form 10-Q contains comments or information that constitute forward-looking statements (within the meaning of the Private Securities Litigation Act of 1995) that are based on current expectations that involve a number of risks and uncertainties. Words such as "expects", "anticipates", "estimates" and other similar expressions or future or conditional verbs such as "will", "should", "would" and "could" are intended to identify such forward-looking statements.

Although we believe the expectations reflected in such forward-looking statements are reasonable, actual results may differ materially. Factors that might cause such a difference include: current and future economic and market conditions, including the effects of declines in housing prices, high unemployment rates, U.S. fiscal debt, budget and tax matters, geopolitical matters, and any slowdown in global economic growth; overall levels of inflation; fiscal and monetary policies of the Federal Reserve; future provisions for credit losses on loans and debt securities; changes in nonperforming assets; changes in interest rates and interest rate relationships; demand for products and services; the degree of competition by traditional and non-traditional competitors; the successful integration of operations of our acquisitions; changes in banking laws and regulations; changes in tax laws; the impact of technological advances; the outcomes of contingencies; trends in customer behavior as well as their ability to repay loans; and changes in the national and local economies. We undertake no obligation to revise these statements following the date of this filing.

#### **OVERVIEW**

Our primary source of income is net interest income from loans and deposits. Business volumes tend to be influenced by the overall economic factors including market interest rates, business spending, and consumer confidence, as well as competitive conditions within the marketplace.

During the first quarter of 2023, the banking industry experienced significant volatility following two high-profile bank failures resulting in industry-wide concerns related to liquidity, deposit outflows, unrealized securities losses and eroding consumer confidence in the banking system. Despite these negative industry developments, our liquidity position and balance sheet remains robust. The Company's total deposits increased 4.1% compared to December 31, 2022, to \$3.3 billion at March 31, 2023 as we experienced minimal deposit outflow in the first quarter. The Company's capital remains at high levels with CET1, Total Capital and Leverage ratios of 8.9%, 14.0% and 8.7%, respectively, as of March 31, 2023 compared to 8.6%, 13.5% and 8.5%, respectively, at December 31, 2022.

Further, during the first quarter 2023, Summit's Tangible Book Value Per Common Share ("TBVPCS") increased \$1.20 to \$22.90. TBVPCS was negatively impacted by unrealized net losses on interest rate caps and swaps held as hedges against higher interest rates totaling \$0.32 per common share (net of deferred income taxes) recorded in OCI. However, these losses were more than offset by unrealized net gains on debt securities available for sale of \$0.59 per common share (net of deferred income taxes), also recorded in OCI, in the same period. While TBVPCS is a non-GAAP financial measure, we believe TBVPCS provides a meaningful alternative measure of capital strength and performance for investors, industry analysts and others. See reconciliation of this non-GAAP financial measure in NON-GAAP FINANCIAL MEASURES below.

Average interest earning assets increased by 9.2% for the first three months in 2023 compared to the same period of 2022 while our net interest earnings on a tax equivalent basis increased 16.0%. Our tax equivalent net interest margin increased 22 basis points as our yield on interest earning assets increased 163 basis points while our cost of interest bearing funds increased 171 basis points.

# CRITICAL ACCOUNTING POLICIES

Our consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America and follow general practices within the financial services industry. Application of these principles requires us to make estimates, assumptions and judgments that affect the amounts reported in our financial statements and accompanying notes. These estimates, assumptions and judgments are based on information available as of the date of the financial statements; accordingly, as this information changes, the financial statements could reflect different estimates, assumptions and judgments. Certain policies inherently have a greater reliance on the use of estimates, assumptions and judgments and as such have a greater possibility of producing results that could be materially different than originally reported.

Our most significant accounting policies are presented in the notes to the consolidated financial statements of our 2022 Annual Report on Form 10-K. These policies, along with the other disclosures presented in the financial statement notes and in this financial review, provide information on how significant assets and liabilities are valued in the financial statements and how those values are determined

Based on the valuation techniques used and the sensitivity of financial statement amounts to the methods, assumptions and estimates underlying those amounts, we have identified the determination of ACL, fair value measurements and accounting for acquired loans to be the accounting areas that require the most subjective or complex judgments and as such could be most subject to revision as new information becomes available. Refer to Note 6 of the Notes to the Consolidated Financial Statements in the 2022 Form 10-K for a discussion of the methodology we employ regarding the ACL.

For additional information regarding critical accounting policies, refer to Critical Accounting Policies section in Management's Discussion and Analysis of Financial Condition and Results of Operations included in the 2022 Form 10-K. There have been no significant changes in our application of critical accounting policies since December 31, 2022.

#### NON-GAAP FINANCIAL MEASURES

We prepare our financial statements in accordance with U.S. GAAP and also present certain non-GAAP financial measures that exclude certain items or otherwise include components that differ from the most directly comparable measures calculated in accordance with U.S. GAAP. Non-GAAP measures are provided as additional useful information to assess our financial condition and results of operations (including period-to-period operating performance). These non-GAAP measures are not intended as a substitute for GAAP financial measures and may not be defined or calculated the same way as non-GAAP measures with similar names used by other companies. For more information, including the reconciliation of these non-GAAP financial measures to their corresponding GAAP financial measures, see the respective sections where the measures are presented.

#### Book Value and Tangible Book Value Per Common Share

Dollars in thousands	March 31, 2023	December 31, 2022
Total shareholders' equity	\$ 369,546	\$ 354,530
Less preferred stock	14,920	14,920
Common shareholders' equity	354,626	339,610
Less goodwill and intangible assets	61,807	62,150
Tangible common equity (TCE)	\$ 292,819	\$ 277,460
Common shares outstanding	12,786,404	12,783,646
Book value per common share(1)	\$ 27.73	\$ 26.57
Tangible book value per common share(2)	\$ 22.90	\$ 21.70

- (1) Common shareholders' equity divided by common shares outstanding
- (2) TCE divided by common shares outstanding

#### RESULTS OF OPERATIONS

#### **Earnings Summary**

Net income applicable to common shares for the three months ended March 31, 2023 was \$13.9 million, or \$1.08 per diluted share, compared to \$11.5 million, or \$0.90 per diluted share for the same period of 2022. The increased earnings for the three months ended March 31, 2023 were primarily attributable to increased net interest income due to our growth. Returns on average equity and assets for the first three months of 2023 were 15.55% and 1.43%, respectively, compared with 14.20% and 1.30% for the same period of 2022.

#### **Net Interest Income**

Net interest income is the principal component of our earnings and represents the difference between interest and fee income generated from earning assets and the interest expense paid on deposits and borrowed funds. Fluctuations in interest rates as well as changes in the volume and mix of earning assets and interest bearing liabilities can materially impact net interest income.

# Q1 2023 compared to Q4 2022

For the quarter ended March 31, 2023, our net interest income on a fully taxable-equivalent basis decreased \$163,000 to \$34.6 million compared to \$34.7 million for the quarter end December 31, 2022. Our taxable-equivalent earnings on interest earning assets increased \$2.6 million, while the cost of interest bearing liabilities increased \$2.8 million (see Tables I and II).

For the three months ended March 31, 2023, average interest earning assets increased to \$3.66 billion compared to \$3.63 billion for the three months ended December 31, 2022, while average interest bearing liabilities increased to \$2.98 billion for the three months ended March 31, 2023 from \$2.94 billion for the three months ended December 31, 2022.

For the quarter ended March 31, 2023, our net interest margin increased to 3.83%, compared to 3.80% for the linked quarter, as the yields on earning assets increased 37 basis points and the cost of our interest bearing funds increased by 40 basis points. Excluding the impact of accretion and amortization of fair value acquisition accounting adjustments related to the interest earning assets and interest bearing liabilities acquired by merger, Summit's net interest margin was 3.82% and 3.78% for the three months ended March 31, 2023 and December 31, 2022.

## Q1 2023 compared to Q1 2022

For the quarter ended March 31, 2023, our net interest income on a fully taxable-equivalent basis increased \$4.8 million to \$34.6 million compared to \$29.8 million for the quarter ended March 31, 2022. Our taxable-equivalent earnings on interest earning assets increased \$17.7 million, while the cost of interest bearing liabilities increased \$12.9 million (see Tables I and II).

For the three months ended March 31, 2023, average interest earning assets increased 9.2% to \$3.66 billion compared to \$3.35 billion for the three months ended March 31, 2022, while average interest bearing liabilities increased 12.8% from \$2.64 billion for the three months ended March 31, 2022 to \$2.98 billion for the three months ended March 31, 2023

For the quarter ended March 31, 2023, our net interest margin increased to 3.83%, compared to 3.61% for the same period of 2022, as the yields on earning assets increased 163 basis points, while the cost of our interest bearing funds increased by 171 basis points.

Excluding the impact of accretion and amortization of fair value acquisition accounting adjustments related to the interest earning assets and interest bearing liabilities acquired by merger, Summit's net interest margin was 3.57% for the three months ended March 31, 2022.

Table I - Average Balance Sheet and Net Interest Income Analysis

Part	Analysis						For	the Ou	arter Ended											
Dallars in thousands   Balance   Expense   Rate   Balance   Expense   Rate   Balance   Expense   Rate   Balance   Expense   Rate   Ra			Mar	ch 31, 2023								Mar	ch 31, 2022							
Interest carning assets   Loans, net of uncamed fees (1)     Taxable   \$ 3,087,068   \$ 45,421   \$ 5,97%   \$ 3,100,595   \$ 43,549   \$ 5,57%   \$ 5,09   \$ 5,8   4,42%   \$ 5,000   \$ 5,8   4,43%   \$ 5,000   \$ 5,8   4,43%   \$ 5,000   \$ 5,8   4,43%   \$ 5,000   \$ 5,8   4,43%   \$ 5,000   \$ 5,8   4,43%   \$ 5,000   \$ 5,8   4,43%   \$ 5,000   \$ 5,8   4,43%   \$ 5,000   \$ 5,8   4,43%   \$ 5,000   \$ 5,8   4,43%   \$ 5,000   \$ 5,8   4,43%   \$ 5,000   \$ 5,8   4,43%   \$ 5,000   \$ 5,8   4,43%   \$ 5,000   \$ 5,8   4,43%   \$ 5,000	Dollars in thousands																			
Taxable		Dunnet		зареняе	Tuite				препос		Dillinet		элрепос	711111						
Taxable																				
Tax-exempt (2)	Taxable	\$ 3.087.068	\$	45.421	5.97%	\$ 3.100	.595	\$	43.549	5.57%	\$ 2.771.842	S	30.178	4.42%						
Securities	Tax-exempt (2)	6.086	•	81	5.40%					4.56%	5,369		58	4.38%						
Taxable		.,					,				.,									
Tax-excmpt (2)		314.004		3.412	4.41%	280	.114		2.747	3.89%	320.170		1.657	2.10%						
Federal funds solid and interest bearing deposits with other banks   34,330   171   2,02%   25,785   70   1,08%   72,883   46   0,26%   10,26%	Tax-exempt (2)	216.430			3.34%	219	.245			3.28%	180,473		1.223	2.75%						
Total interest earning assets		.,		,			, -		,		,		, -							
Total interest earning assets	banks	34,330		171	2.02%	25	.785		70	1.08%	72,883		46	0.26%						
Noninterest earning assets	Total interest earning assets	3,657,918		50.866		3.630	.264		48.231	5.27%	3.350.737		33.162	4.01%						
Cash & due from banks		2,021,510		20,000		-,	,=		,		-,,,,		,							
Premises and equipment	Cash & due from banks	17.387				16	.892				19.226									
Property held for sale	Premises and equipment																			
Intrangible assets	Property held for sale																			
Chief assets		62.024				62	.336				63,429									
Allowance for credit losses-loans   (39,507)   (37,377)   (32,462)																				
Total assets   \$ 3,942,467     \$ 3,918,472     \$ 3,599,692	Allowance for credit losses-loans																			
Interest bearing demand deposits	Total assets	\$ 3,942,467				\$ 3,918	,472													
Savings deposits         480,207         1,917         1,62%         529,039         1,651         1,24%         700,115         573         0,33%           Time deposits         389,252         1,287         1,34%         399,101         695         0,69%         542,360         689         0,52%           Short-term borrowings         166,365         824         2,01%         276,823         1,868         2,68%         140,230         373         1,08%           Long-term borrowings, subordinated debentures and capital trust securities         123,599         1,462         4,80%         123,488         1,425         4,58%         123,203         1,239         4,08%           Total interest bearing liabilities         2,978,928         16,286         2,22%         2,943,726         13,487         1,82%         2,640,976         3,339         0,51%           Noninterest bearing liabilities and shareholders' equity         557,209         586,617         586,903         586,903         0,51%         43,378         42,493         42,493         42,493         42,493         42,493         42,493         42,493         42,493         42,493         42,493         42,493         42,493         42,493         42,493         42,493         42,493																				
Time deposits         389,252         1,287         1.34%         399,101         695         0,69%         542,360         689         0,52%           Short-term borrowings         166,365         824         2,01%         276,823         1,868         2.68%         140,230         373         1,08%           Long-term borrowings, subordinated debentures and capital trust securities         123,599         1,462         4.80%         123,488         1,425         4.58%         123,203         1,239         4.08%           Total interest bearing liabilities         2,978,928         16,286         2.22%         2,943,726         13,487         1.82%         2,640,976         3,339         0,51%           Noninterest bearing liabilities and shareholders' equity         557,209         586,617         586,903         586,903         586,903         0,51%         0,50%	Interest bearing demand deposits	\$ 1,819,505	\$	10,796	2.41%	\$ 1,615	.275	\$	7,848	1.93%	\$ 1,135,068	\$	465	0.17%						
Short-term borrowings														0.33%						
Long-term borrowings, subordinated debentures and capital trust securities   123,599   1,462   4.80%   123,488   1,425   4.58%   123,203   1,239   4.08%	Time deposits	389,252		1,287	1.34%	399	,101		695	0.69%	542,360		689	0.52%						
trust securities         123,599         1,462         4.80%         123,488         1,425         4.58%         123,203         1,239         4.08%           Total interest bearing liabilities         2,978,928         16,286         2.22%         2,943,726         13,487         1.82%         2,640,976         3,339         0.51%           Noninterest bearing liabilities and shareholders' equity         557,209         \$86,617         \$86,903	Short-term borrowings	166,365		824	2.01%	276	,823		1,868	2.68%	140,230		373	1.08%						
Total interest bearing liabilities	Long-term borrowings, subordinated debentures and capital																			
Noninterest bearing liabilities and shareholders' equity         557,209         586,617         586,903           Other liabilities         43,508         43,378         42,493           Total liabilities         3,579,645         3,573,721         3,270,372           Shareholders' equity - preferred         14,920         14,920         14,920           Shareholders' equity - common         347,902         329,831         314,399           Total liabilities and shareholders' equity         \$ 3,942,467         \$ 3,918,472         \$ 3,599,691           Net interest earnings         \$ 34,580         \$ 34,744         \$ 29,823	trust securities	123,599		1,462	4.80%	123	,488		1,425	4.58%	123,203		1,239	4.08%						
Demand deposits Other liabilities         557,209         586,617         586,903           Other liabilities         43,508         43,378         42,493           Total liabilities         3,579,645         3,573,721         3,270,372           Shareholders' equity - preferred Shareholders' equity - common         347,902         329,831         314,399           Total liabilities and shareholders' equity         \$ 3,942,467         \$ 3,918,472         \$ 3,599,691           Net interest earnings         \$ 34,580         \$ 34,744         \$ 29,823		2,978,928		16,286	2.22%	2,943	,726		13,487	1.82%	2,640,976		3,339	0.51%						
Other liabilities         43,508         43,378         42,493           Total liabilities         3,579,645         3,573,721         3,270,372           Shareholders' equity - preferred         14,920         14,920         14,920           Shareholders' equity - common         347,902         329,831         314,399           Total liabilities and shareholders' equity         \$ 3,942,467         \$ 3,918,472         \$ 3,599,691           Net interest earnings         \$ 34,580         \$ 34,744         \$ 29,823																				
Total liabilities         3,579,645         3,573,721         3,270,372           Shareholders' equity - preferred         14,920         14,920         14,920           Shareholders' equity - common         347,902         329,831         314,399           Total liabilities and shareholders' equity         \$ 3,942,467         \$ 3,918,472         \$ 3,599,691           Net interest earnings         \$ 34,580         \$ 34,744         \$ 29,823	Demand deposits																			
Shareholders' equity - preferred Shareholders' equity - common         14,920 329,831 314,399         14,920 314,399           Total liabilities and shareholders' equity         \$ 3,942,467 \$ 3,918,472 \$ 3,599,691         \$ 3,599,691           Net interest earnings         \$ 34,580 \$ 34,744 \$ 29,823						43	,378													
Shareholders' equity - common         347,902         329,831         314,399           Total liabilities and shareholders' equity         \$ 3,942,467         \$ 3,918,472         \$ 3,599,691           Net interest earnings         \$ 34,580         \$ 34,744         \$ 29,823	Total liabilities	3,579,645				3,573	,721				3,270,372									
Shareholders' equity - common         347,902         329,831         314,399           Total liabilities and shareholders' equity         \$ 3,942,467         \$ 3,918,472         \$ 3,599,691           Net interest earnings         \$ 34,580         \$ 34,744         \$ 29,823	Shareholders' equity - preferred	14,920									14,920									
Net interest earnings \$ 34,580 \$ 34,744 \$ 29,823	Shareholders' equity - common	347,902				329	,831				314,399									
	Total liabilities and shareholders' equity	\$ 3,942,467				\$ 3,918	,472				\$ 3,599,691									
Net yield on interest earning assets         3.83%         3.80%         3.61%	Net interest earnings		\$	34,580				\$	34,744			\$	29,823							
	Net yield on interest earning assets				3.83%					3.80%				3.61%						

<sup>(1) -</sup> For purposes of this table, nonaccrual loans are included in average loan balances.

<sup>(2) -</sup> Interest income on tax-exempt securities and loans has been adjusted assuming a Federal tax rate of 21% for all periods presented. The tax equivalent adjustment resulted in an increase in interest income of \$391,000, \$391,000, and \$269,000 for the three months ended March 31, 2023, December 31, 2022 and March 31, 2022, respectively.

Table II - Changes in Net Interest Income Attributable to Rate and Volume

			e Quarter Ende 3 vs. December			For the Quarter Ended March 31, 2023 vs. March 31, 2022						
	Increase (	Deci	ease) Due to C	hange	in:		Increase (Decrease) Due to Change in:					
Dollars in thousands	 Volume		Rate		Net		Volume		Rate		Net	
Interest earned on:												
Loans												
Taxable	\$ (242)	\$	2,114	\$	1,872	\$	3,727	\$	11,516	\$	15,243	
Tax-exempt	19		10		29		9		14		23	
Securities												
Taxable	317		348		665		(33)		1,788		1,755	
Tax-exempt	(40)		8		(32)		269		289		558	
Federal funds sold and interest bearing deposits with other												
banks	28		73		101		(36)		161		125	
Total interest earned on interest earning assets	82		2,553		2,635		3,936		13,768		17,704	
Interest paid on:												
Interest bearing demand deposits	995		1,953		2,948		442		9,889		10,331	
Savings deposits	(168)		434		266		(232)		1,576		1,344	
Time deposits	(18)		610		592		(242)		840		598	
Short-term borrowings	(642)		(402)		(1,044)		81		370		451	
Long-term borrowings, subordinated debentures and capital	• •											
trust securities	_		37		37		4		219		223	
Total interest paid on interest bearing liabilities	167		2,632		2,799		53		12,894		12,947	
Net interest income	\$ (85)	\$	(79)	\$	(164)	\$	3,883	\$	874	\$	4,757	

## **Provision for Credit Losses**

Provision for credit losses is determined by management as the amount to be added to the allowance for credit loss accounts for various types of financial instruments including loans, securities and off-balance-sheet credit exposure after net charge-offs have been deducted to bring the allowance to a level which, in management's best estimate, is necessary to absorb expected credit losses over the lives of the respective financial instruments.

We recorded \$1.5 million and \$2.0 million provision for credit losses for the three months ended March 31, 2023 and 2022. The following table summarizes the changes in the various factors that comprise the components of credit loss expense.

Table V - Provision for Credit Losses

	I	For the Three Months I March 31,	Ended
Dollars in thousands	2	023	2022
Provision for credit losses-loans			
Due to changes in:			
Loan volume and mix	\$	683 \$	2,648
Loss experience		(802)	(640)
Reasonable and supportable economic forecasts & other qualitative adjustments		2,393	(757)
Individually evaluated credits		(399)	(418)
Acquired loans		_	_
Total provision for credit losses - loans		1,875	833
Provision for credit losses-unfunded commitments			
Due to changes in:			
Loan volume and mix		(535)	1,231
Loss experience		(83)	(219)
Reasonable and supportable economic forecasts & other qualitative adjustments		243	105
Individually evaluated credits		_	_
Acquired loan commitments		_	
Total provision for credit losses - unfunded commitments		(375)	1,117
Total provision for credit losses - debt securities		_	_
Total provision for credit losses	\$	1,500 \$	1,950

## Noninterest Income

Total noninterest income for the three months ended March 31, 2023 decreased 3.5% compared to the same period of 2022. The decrease was principally due to fewer gains on equity investments. Further detail regarding noninterest income is reflected in the following table.

Table VI - Noninterest Income

	For the Three Months E. March 31,				
Dollars in thousands	 2023	2022			
Trust and wealth management fees	811	757			
Mortgage origination revenue	171	339			
Service charges on deposit accounts	1,392	1,401			
Bank card revenue	1,568	1,491			
Net realized losses on debt securities	(59)	(152)			
Net gains on equity investments	45	372			
Bank owned life insurance and annuities income	336	283			
Other	122	54			
Total	\$ 4,386 \$	4,545			

#### Noninterest Expense

Total noninterest expense increased 12.8% for the three months ended March 31, 2023 compared to the same period of 2022, primarily due to higher salaries, commissions, and employee benefits and acquisition-related expenses. Table VII below shows the breakdown of the changes.

#### Table VII- Noninterest Expense

	For the Three Months Ended March 31,								
				Change					
Dollars in thousands		2023		\$	%	2022			
Salaries, commissions, and employee benefits	\$	10,807	\$	1,107	11.4% \$	9,700			
Net occupancy expense		1,333		91	7.3%	1,242			
Equipment expense		2,030		187	10.1%	1,843			
Professional fees		376		14	3.9%	362			
Advertising and public relations		170		(2)	(1.2)%	172			
Amortization of intangibles		343		(35)	(9.3)%	378			
FDIC premiums		330		(60)	(15.4)%	390			
Bank card expense		696		(18)	(2.5)%	714			
Foreclosed properties expense, net of (gains)/losses		15		105	(116.7)%	(90)			
Acquisition-related expenses		331		302	1041.4%	29			
Other		2,968		509	20.7%	2,459			
Total	\$	19,399	\$	2,200	12.8% \$	17,199			

Salaries, commissions, and employee benefits: The increases in these expenses for the three months ended March 31, 2023 compared to the same period of 2022 are primarily due to general merit raises and higher group health insurance premiums.

Acquisition-related expenses: Acquisition-related expenses increased during 2023 due to the PSB transaction which closed on April 1, 2023.

Other: The increase in other expenses for the three months ended March 31, 2023 compared to the same periods of 2022 is largely due to the following:

- Deferred director compensation plan-related income of \$164,000 for the three months ended March 31, 2023 compared to \$400,000 in the comparable period of 2022 as a result of the stock market's overall declined performance during 2023. Under the plan, the directors optionally defer their director fees into a "phantom" investment plan whereby the company recognizes expense or benefit relative to the phantom returns or losses of such investments. During Q3 2022, we purchased investments to hedge the changes in the Plan participants' phantom investments which should serve to significantly reduce period-to-period volatility of the Plan's impact on our statements of income.
- During the three months ended March 31, 2023, Virginia franchise tax increased to \$290,000 compared to \$149,000 for the same period of 2022 primarily due to our balance sheet growth.

#### **Income Taxes**

Our income tax expense for the three months ended March 31, 2023 and March 31, 2022 totaled \$3.6 million and \$3.3 million, respectively. Our effective tax rate (income tax expense as a percentage of income before taxes) for the quarters ended March 31, 2023 and 2022 was 20.2% and 21.8%, respectively. Refer to Note 16 of the accompanying financial statements for further information regarding our income taxes.

## FINANCIAL CONDITION

Our total assets were \$ 3.98 billion at March 31, 2023 and \$ 3.92 billion at December 31, 2022. Table VIII below is a summary of significant changes in our financial position between December 31, 2022 and March 31, 2023.

Table VIII - Summary of Significant Changes in Financial Position

	Balance at December				Balance at March 31,		
Dollars in thousands		31, 2022	ln	crease (Decrease)		2023	
Assets							
Cash and cash equivalents	\$	44,717	\$	26,099	\$	70,816	
Debt securities available for sale		405,201		26,732		431,933	
Debt securities held to maturity		96,163		(481)		95,682	
Equity investments		29,494		373		29,867	
Other investments		16,029		(3,333)		12,696	
Loans, net		3,043,919		15,180		3,059,099	
Property held for sale		5,067		61		5,128	
Premises and equipment		53,981		510		54,491	
Accrued interest and fees receivable		15,866		398		16,264	
Goodwill and other intangibles		62,150		(343)		61,807	
Cash surrender value of life insurance policies and annuities		71,640		379		72,019	
Derivative financial instruments		40,506		(5,748)		34,758	
Other assets		31,959		888		32,847	
Total assets	\$	3,916,692	\$	60,715	\$	3,977,407	
Liabilities							
Deposits	\$	3,169,879	\$	129,967	\$	3,299,846	
Short-term borrowings	Ψ	225,999	Ψ	(85,849)	Ψ	140,150	
Long-term borrowings		658		(5)		653	
Subordinated debentures		103,296		122		103,418	
Subordinated debentures owed to unconsolidated subsidiary trusts		19,589		_		19,589	
Other liabilities		42,741		1,464		44,205	
Shareholders' Equity - preferred		14,920		_		14,920	
Shareholders' Equity - common		339,610		15,016		354,626	
1 V		,- , , , , , ,					
Total liabilities and shareholders' equity	\$	3,916,692	\$	60,715	\$	3,977,407	

The following is a discussion of the significant changes in our financial position during the first three months of 2023:

Cash and cash equivalents: Net increase of \$26.1 million is primarily attributable to increased customer deposits.

Debt securities available for sale: The net increase of \$26.7 million in debt securities available for sale is principally attributable to purchases of mortgage-backed securities.

Loans: Mortgage warehouse lines of credit declined \$44.2 million during the first three months of 2023 due to a reduction in size of our participation arrangement with a regional bank to fund residential mortgage warehouse lines of medium- and large-sized mortgage originators located throughout the United States. Excluding mortgage warehouse lines of credit, loan growth was \$61.3 million during the first three months of 2023.

Derivative financial instruments: The 2023 decrease in derivative financial instruments is due to the decrease in the fair value of our cash flow and interest rate hedges.

Deposits: During the first three months of 2023, noninterest bearing checking deposits decreased \$901,000 and interest bearing checking deposits grew \$142.7 million, as we increased new commercial account relationships while brokered CDs increased \$38.7 million, savings deposits declined \$34.1 million and retail CDs decreased \$16.4 million.

Shareholders' equity - common: Changes in common shareholders' equity are a result of net income, other comprehensive income and common dividends. Refer to the Consolidated Statements of Shareholders' Equity of the accompanying financial statements for further details. Tangible book value per common share ("TBVPCS") increased \$1.20 to \$22.90 during the quarter, which included unrealized net gains on debt securities available for sale of \$0.59 per common share (net of deferred income taxes) recorded in Other Comprehensive Income ("OCI"), partially offset by decreases in the fair values of derivative financial instruments hedging against higher interest rates totaling \$0.32 per common share (net of deferred income taxes) also recorded in OCI.

Refer to Notes 5, 6, 8, and 9 of the notes to the accompanying consolidated financial statements for additional information with regard to changes in the composition of our securities, loans, deposits and borrowings between March 31, 2023 and December 31, 2022.

#### Credit Experience

For purposes of this discussion, nonperforming assets include foreclosed properties, other repossessed assets, and nonperforming loans, which is comprised of loans 90 days or more past due and still accruing interest and nonaccrual loans.

The provision for credit losses represents charges to earnings necessary to maintain an adequate allowance to cover an estimate of the full amount of expected credit losses relative to loans. Our determination of the appropriate level of the allowance is based on an ongoing analysis of credit quality and loss potential in the loan portfolio, change in the composition and risk characteristics of the loan portfolio, and the anticipated influence of national and local economic conditions. The adequacy of the allowance for loan credit losses is reviewed quarterly and adjustments are made as considered necessary.

At March 31, 2023 and December 31, 2022, our allowance for loan credit losses totaled \$40.8 million, or 1.32% of total loans and \$38.9 million, or 1.26% of total loans. The allowance for loan credit losses is considered adequate to cover an estimate of the full amount of expected credit losses relative to loans.

We incurred net loan recoveries of \$63,000 in the first three months of 2023 (0.01 percent of average loans annualized), compared to \$509,000 net loan charge-offs during the first three months of 2022 (0.07 percent of average loans annualized).

As illustrated in Table IX below, our non-performing assets have decreased since year end 2022.

Table IX - Summary of Non-Performing Assets

	Marc	December 31,			
Dollars in thousands	 2023		2022	_	2022
Accruing loans past due 90 days or more	\$ 17	\$	19	\$	12
Nonaccrual loans					
Commercial	402		433		93
Commercial real estate	1,700		4,765		1,750
Commercial construction and development	_		_		_
Residential construction and development	813		968		851
Residential real estate	4,322		5,549		5,117
Consumer	48		1		
Other	_		_		_
Total nonaccrual loans	7,285		11,716		7,811
Foreclosed properties					
Commercial	_		_		
Commercial real estate	297		1,251		297
Commercial construction and development	2,187		2,332		2,187
Residential construction and development	2,293		3,018		2,293
Residential real estate	351		299		290
Total foreclosed properties	5,128		6,900		5,067
Repossessed assets	_		_		
Total nonperforming assets	\$ 12,430	\$	18,635	\$	12,890
Total nonperforming loans as a percentage of total loans	0.24%	Ď	0.41%	)	0.25%
Total nonperforming assets as a percentage of total assets	0.31%	, D	0.51%	)	0.33%
Allowance for credit losses-loans as a percentage of period end loans	1.32%	Ď	1.14%	)	1.26%
Total nonaccrual loans as a percentage of total loans	0.24%	, 0	0.41%	)	0.25%
Allowance for credit losses on loans as a percentage of nonaccrual loans	560.55%	, D	278.45%	)	498.00%

Refer to Note 7 of the Notes to the Consolidated Financial Statements in the 2022 Form 10-K for a discussion of the methodology information regarding our past due loans, nonaccrual loans, troubled debt restructurings and information regarding our methodology we employ on a quarterly basis to evaluate the overall adequacy of our allowance for credit losses.

The following table details the activity regarding our foreclosed properties for the three months ended March 31, 2023 and 2022.

Table X - Foreclosed Property Activity

	Fe	For the Three Months Ended March 31,			
Dollars in thousands	20	23	2022		
Beginning balance	\$	5,067 \$	9,858		
Acquisitions		59	_		
Improvements		2	_		
Disposals		_	(2,934)		
Writedowns to fair value		_	(24)		
Balance December 31	\$	5,128 \$	6,900		

At March 31, 2023 and December 31, 2022 we had approximately \$5.1 million foreclosed properties which were obtained as the result of foreclosure proceedings. Although foreclosed property is recorded at fair value less estimated costs to sell, the prices ultimately realized upon their sale may or may not result in us recognizing additional gains or losses

#### LIQUIDITY AND CAPITAL RESOURCES

Liquidity reflects our ability to ensure the availability of adequate funds to meet loan commitments and deposit withdrawals, as well as provide for other transactional requirements. Liquidity is provided primarily by funds invested in cash and due from banks (net of float and reserves), Federal funds sold, non-pledged securities, and available lines of credit with the Federal Home Loan Bank of Pittsburgh ("FHLB") and Federal Reserve Bank of Richmond, which combined totaled approximately \$1.7 billion or 41.77% of total consolidated assets at March 31, 2023.

Our liquidity strategy is to fund loan growth with deposits and other borrowed funds while maintaining an adequate level of short- and medium-term investments to meet normal daily loan and deposit activity. As a member of the FHLB, we have access to approximately \$1.29 billion. As of March 31, 2023 and December 31, 2022, these advances totaled approximately \$141 million and \$228 million, respectively. At March 31, 2023, we had additional borrowing capacity of \$1.15 billion through FHLB programs. We have established a line with the Federal Reserve Bank to be used as a contingency liquidity vehicle. The amount available on this line at March 31, 2023 was approximately \$265 million, which is secured by a pledge of certain consumer and our commercial and industrial loan portfolios. We have a \$6 million unsecured line of credit with a correspondent bank. Also, we have a \$432 million portfolio of available for sale debt securities which can be liquidated to meet liquidity needs.

Liquidity risk represents the risk of loss due to the possibility that funds may not be available to satisfy current or future commitments based on external market issues, customer or creditor perception of financial strength, and events unrelated to Summit such as war, terrorism, pandemic or financial institution market specific issues. The Asset/Liability Management Committee ("ALCO"), comprised of members of senior management and certain members of the Board of Directors, oversees our liquidity risk management process. The ALCO develops and recommends policies and limits governing our liquidity to the Board of Directors for approval with the objective of ensuring that we can obtain cost-effective funding to meet current and future obligations, as well as maintain sufficient levels of on-hand liquidity, under both normal and "stressed" circumstances.

We continuously monitor our liquidity position to ensure that day-to-day as well as anticipated funding needs are met. We are not aware of any trends, commitments, events or uncertainties that have resulted in or are reasonably likely to result in a material change to our liquidity.

One of our continuous goals is maintenance of a strong capital position. Through management of our capital resources, we seek to provide an attractive financial return to our shareholders while retaining sufficient capital to support future growth. Shareholders' equity at March 31, 2023 totaled \$369.5 million compared to \$354.5 million at December 31, 2022.

Refer to Note 13 of the notes to the accompanying consolidated financial statements for additional information regarding regulatory restrictions on our capital as well as Summit Community's capital.

#### CONTRACTUAL CASH OBLIGATIONS

During our normal course of business, we incur contractual cash obligations. The following table summarizes our contractual cash obligations at March 31, 2023.

Table XI - Contractual Cash Obligations

		Long		Capital	
		Term	Subordinated	Trust	Operating
Dollars in thousands		Debt	Debentures	Securities	Leases
	2023 \$	17	\$ —	\$ —	\$ 748
	2024	23	_	_	965
	2025	24	_	_	900
	2026	589	_	_	875
	2027	_	_	_	779
	Thereafter	_	105,000	19,589	1,719
Total	\$	653	\$ 105,000	\$ 19,589	\$ 5,986

# OFF-BALANCE SHEET ARRANGEMENTS

We are involved with some off-balance sheet arrangements that have or are reasonably likely to have an effect on our financial condition, liquidity, or capital. These arrangements at March 31, 2023 are presented in the following table.

Table XII - Off-Balance Sheet Arrangements	March 31,
Dollars in thousands	2023
Commitments to extend credit:	
Revolving home equity and credit card lines	\$ 104,427
Construction loans	242,542
Other loans	504,056
Standby letters of credit	56,732
Total	\$ 907,757

#### Item 3. Quantitative and Qualitative Disclosures about Market Risk

#### Market Risk Management

Market risk is the risk of loss arising from adverse changes in the fair value of financial instruments due to changes in interest rates, exchange rates and equity prices. Interest rate risk is our primary market risk and results from timing differences in the repricing of assets, liabilities and off-balance sheet instruments, changes in relationships between rate indices and the potential exercise of imbedded options. The principal objective of asset/liability management is to minimize interest rate risk and our actions in this regard are taken under the guidance of our Asset/Liability Management Committee ("ALCO"), which is comprised of members of senior management and members of the Board of Directors. The ALCO actively formulates the economic assumptions that we use in our financial planning and budgeting process and establishes policies which control and monitor our sources, uses and prices of funds.

Some amount of interest rate risk is inherent and appropriate to the banking business. Our net income is affected by changes in the absolute level of interest rates. Our interest rate risk position is asset sensitive. That is, absent any changes in the volumes of our interest earning assets or interest bearing liabilities, assets are likely to reprice faster than liabilities, resulting in an increase in net income in a rising rate environment. Net income would decrease in a falling interest rate environment. Net income is also subject to changes in the shape of the yield curve. In general, a flattening yield curve would decrease our earnings due to the compression of earning asset yields and funding rates, while a steepening would increase earnings as margins widen.

Several techniques are available to monitor and control the level of interest rate risk. We control interest rate risk principally by matching the maturities of our interest earning assets with similar maturing interest bearing liabilities and by hedging adverse risk exposures with derivative financial instruments such as interest rate swaps and caps. We primarily use earnings simulations modeling to monitor interest rate risk. The earnings simulation model forecasts the effects on net interest income under a variety of interest rate scenarios that incorporate changes in the absolute level of interest rates and changes in the shape of the yield curve. Each increase or decrease in interest rates is assumed to gradually take place over the next 12 months (as footnoted in table below), and then remain stable. Assumptions used to project yields and rates for new loans and deposits are derived from historical analysis. Securities portfolio maturities and prepayments are reinvested in like instruments. Mortgage loan prepayment assumptions are developed from industry estimates of prepayment speeds. Noncontractual deposit repricings are modeled on historical patterns.

The following table presents the estimated sensitivity of our net interest income to changes in interest rates, as measured by our earnings simulation model as of March 31, 2023. The sensitivity is measured as a percentage change in net interest income given the stated changes in interest rates (change over 12 months, stable thereafter, see footnotes below) compared to net interest income with rates unchanged in the same period. The estimated changes set forth below are dependent on the assumptions discussed above.

Estimated % Change in Net Interest Income over: 13 - 24 Months 0 - 12 Months Change in **Interest Rates** Actual Actual Down 100 basis points (1) -0.4% 3.1% Down 200 basis points (1) -0.8%-0.7% Down 200 basis points - steepening curve (2) 4.7% 14.5% -1.5% Up 200 basis points (1) 8.2%

- (1) assumes a parallel shift in the yield curve over 12 months, with no change thereafter
- (2) assumes short-term rates move down 200 basis points over 12 months while long-term rates remain relatively unchanged over 12 months, with no change thereafter

# **Item 4. Controls and Procedures**

Our management, including the Chief Executive Officer and Chief Financial Officer, has conducted as of March 31, 2023, an evaluation of the effectiveness of disclosure controls and procedures as defined in Exchange Act Rule 13a-15(e). Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the disclosure controls and procedures as of March 31, 2023 were effective. There were no changes in our internal control over financial reporting that occurred during the quarter ended March 31, 2023, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### Part II. Other Information

## Item 1. Legal Proceedings

Refer to Note 11 of the Notes to the Consolidated Financial Statements in Part I, Item 1 for information regarding legal proceedings not reportable under this Item.

#### Item 1A. Risk Factors

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, "Item 1A. Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2022.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

In February 2020, the Board of Directors authorized the open market repurchase of up to 750,000 shares of the issued and outstanding shares of Summit's common stock ("February 2020 Repurchase Plan"). The timing and quantity of purchases under this stock repurchase plan are at the discretion of management. The plan may be discontinued, suspended, or restarted at any time at the Company's discretion.

The following table sets forth certain information regarding Summit's purchases of its common stock under the Repurchase Plan and for the benefit of Summits Employee Stock Ownership Plan for the quarter ended March 31, 2023.

			Total Number of Shares	Maximum Number of
			Purchased as Part of	Shares that May Yet be
	<b>Total Number of Shares</b>	Average Price Paid per	Publicly Announced	Purchased Under the
Period	Purchased (a)	Share	Plans or Programs	Plans or Programs
January 1, 2023 - January 31, 2023	_	\$ —	_	426,423
February 1, 2023 - February 28, 2023	_	_	_	426,423
March 1, 2023 - March 31, 2023	10,000	22.52	_	426,423

(a) All shares purchased for the benefit of Summit's Employee Stock Ownership Plan

# Item 6. Exhibits

Exhibit 3.i	Amended and Restated Articles of Incorporation of Summit Financial Group, Inc.
Exhibit 3.ii	Articles of Amendment 2009
Exhibit 3.iii	Articles of Amendment 2011
Exhibit 3.iv	Amended and Restated Articles of Amendment 2021
Exhibit 3.v	Amended and Restated By-Laws of Summit Financial Group, Inc.
Exhibit 11	Statement re: Computation of Earnings per Share – Information contained in Note 4 to the Consolidated Financial Statements on page 13 of this Quarterly Report is incorporated herein by reference.
Exhibit 31.1	Sarbanes-Oxley Act Section 302 Certification of Chief Executive Officer
Exhibit 31.2	Sarbanes-Oxley Act Section 302 Certification of Chief Financial Officer
Exhibit 32.1	Sarbanes-Oxley Act Section 906 Certification of Chief Executive Officer
Exhibit 32.2	Sarbanes-Oxley Act Section 906 Certification of Chief Financial Officer
Exhibit 101	Interactive Data File (Inline XBRL)
Exhibit 104	Cover Page Interactive Data File (embedded within the Inline XBRL document and contained in Exhibit 101)
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# EXHIBIT INDEX

Exhibit No.	Description	Page Number
(3)	Articles of Incorporation and By-laws:	
	(i) Amended and Restated Articles of Incorporation of Summit Financial Group, Inc.	(a)
	(ii) Articles of Amendment 2009	(b)
	(iii) Articles of Amendment 2011	(c)
	(iv) Amended and Restated Articles of Amendment 2021	(d)
	(y) Amended and Restated By-laws of Summit Financial Group, Inc.	(e)
11	Statement re: Computation of Earnings per Share	14
31.1	Sarbanes-Oxley Act Section 302 Certification of Chief Executive Officer	
31.2	Sarbanes-Oxley Act Section 302 Certification of Chief Financial Officer	
32.1*	Sarbanes-Oxley Act Section 906 Certification of Chief Executive Officer	
32.2*	Sarbanes-Oxley Act Section 906 Certification of Chief Financial Officer	
101**	Interactive data file (Inline XBRL)	
104	Cover Page Interactive Data File (embedded within the Inline XBRL document and contained in Exhibit 101)	

<sup>\*</sup>Furnished, not filed.

- (a) Incorporated by reference to Exhibit 3.2 of Summit Financial Group, Inc.'s filing on Form 8-K dated April 30, 2021.
- (b) Incorporated by reference to Exhibit 3.1 of Summit Financial Group, Inc.'s filing on Form 8-K dated September 30, 2009.
- (c) Incorporated by reference to Exhibit 3.1 of Summit Financial Group, Inc.'s filing on Form 8-K dated November 3, 2011.
  (d) Incorporated by reference to Exhibit 3.1 of Summit Financial Group, Inc.'s filing on Form 8-K dated April 30, 2021.
- (e) Incorporated by reference to Exhibit 3.1 of Summit Financial Group, Inc.'s filing on Form 8-K dated March 2, 2022.

<sup>\*\*</sup> As provided in Rule 406T of Regulation S-T, this information is furnished and not filed for purposes of Sections 11 and 12 of the Securities Act of 1933 and Section 18 of the Securities Exchange Act of 1934.

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized

# SUMMIT FINANCIAL GROUP, INC.

(registrant)

By: /s/ H. Charles Maddy, III

H. Charles Maddy, III,

President and Chief Executive Officer

By: /s/ Robert S. Tissue

Robert S. Tissue,

Executive Vice President and Chief Financial Officer

By: /s/ Julie R. Markwood

Julie R. Markwood,

Executive Vice President and Chief Accounting Officer

Date: May 10, 2023

### SARBANES-OXLEY ACT SECTION 302 CERTIFICATION OF CHIEF EXECUTIVE OFFICER

## I, H. Charles Maddy, III, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Summit Financial Group, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material
    information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in
    which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in registrant's internal control over financial reporting.

/s/ H. Charles Maddy, III H. Charles Maddy, III, President and Chief Executive Officer

Date: May 10, 2023

#### SARBANES-OXLEY ACT SECTION 302 CERTIFICATION OF CHIEF FINANCIAL OFFICER

#### I, Robert S. Tissue, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Summit Financial Group, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material
    information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in
    which this report is being prepared;
  - Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in registrant's internal control over financial reporting.

/s/ Robert S. Tissue

Robert S. Tissue

Executive Vice President and Chief Financial Officer

Date: May 10, 2023

### SARBANES-OXLEY ACT SECTION 906 CERTIFICATION OF CHIEF EXECUTIVE OFFICER

In connection with this Quarterly Report of Summit Financial Group, Inc. ("Summit") on Form 10-Q for the period ending March 31, 2023 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, H. Charles Maddy, III, President and Chief Executive Officer of Summit, certify pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of Summit.

/s/ H. Charles Maddy, III
H. Charles Maddy, III,
President and Chief Executive Officer

Date: May 10, 2023

The foregoing certification is being furnished solely pursuant to 18 U.S.C. § 1350 and is not being filed as part of the Report or as a separate disclosure document.

### SARBANES-OXLEY ACT SECTION 906 CERTIFICATION OF CHIEF FINANCIAL OFFICER

In connection with this Quarterly Report of Summit Financial Group, Inc. ("Summit ") on Form 10-Q for the period ending March 31, 2023 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Robert S. Tissue, Executive Vice President and Chief Financial Officer of Summit, certify pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of Summit.

/s/ Robert S. Tissue

Robert S. Tissue,

Executive Vice President and Chief Financial Officer

Date: May 10, 2023

The foregoing certification is being furnished solely pursuant to 18 U.S.C. § 1350 and is not being filed as part of the Report or as a separate disclosure document.