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    U.S. SECURITIES AND EXCHANGE COMMISSION
        WASHINGTON, DC 20549
            FORM 10 - QSB
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF
            THE SECURITIES EXCHANGE ACT OF 1934
For Quarterly Period Ended September 30, 1999
            Commission File Number 0-16587
            South Branch Valley Bancorp, Inc.
    (Exact name of small business issuer as
            specified in its charter)
            West Virginia 55-0672148
    ---------------------------- (IRS Employer
    incorporation or organization) Identification No.)
            3 1 0 ~ N o r t h ~ M a i n ~ S t r e e t
            Moorefield, West Virginia 26836
(Address of principal executive offices) (Zip Code)
                    (304) 538-1000
(Issuer's telephone number, including area code)
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Check whether the issuer: (1) has filed all reports required by Section 13 or 15(d) of the Exchange Act of 1934 during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
Yes $X$ No

State the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date:

591, 292 common shares were outstanding as of November 8, 1999
Transitional Small Business Disclosure Format (Check one):

$$
\text { Yes } \quad \text { No } \quad X
$$

$$
---\quad---
$$

This report contains 25 pages.

South Branch Valley Bancorp, Inc. and Subsidiaries
Table of Contents

Item 1. Financial Statements
Consolidated balance sheets
September 30, 1999 (unaudited) and December 31, 1998......
Consolidated statements of income
for the three months and nine months ended
September 30, 1999 and 1998 (unaudited). .4

Consolidated statements of cash flows
for the nine months ended
September 30, 1999 and 1998 (unaudited)
Consolidated statements of shareholders' equity for the nine months ended September 30, 1999 and 1998 (unaudited)....................... 7

Notes to consolidated financial statements (unaudited)

Item 2. Management's Discussion and Analysis of Financial Condition and Results
of Operations.
SIGNATURES ..... 25

South Branch Valley Bancorp, Inc. and Subsidiaries

(*) - December 31, 1998 financial information has been extracted from audited consolidated financial statements

See Notes to Consolidated Financial Statements

South Branch Valley Bancorp, Inc. and Subsidiaries
Consolidated Statements of Income (unaudited)


See Notes to Consolidated Financial Statements

Consolidated Statements of Cash Flows (unaudited)


Cash Flows from Financing Activities
Net increase (decrease) in demand deposit, NOW and savings accounts


Increase (decrease) in cash and due
from banks
Cash and due from banks:

Beginning
Ending

3,466,446
4, 239, 721
\$ 7,706,167

259,287
3,945, 099
\$ 4,204,386

See Notes to Consolidated Financial Statements

South Branch Valley Bancorp, Inc. and Subsidiaries
Consolidated Statements of Cash Flows - continued (unaudited)


South Branch Valley Bancorp，Inc．and Subsidiaries
Consolidated Statements of Shareholders＇Equity（unaudited）

Balance，December 31， 1998
Nine Months Ended September 30， 1999 Comprehensive income：

Net income
Other comprehensive income net of tax： Net unrealized（loss）on securities of（\＄1，044，234），net of reclassification adjustment for gains（losses）included in net income of \＄－

Total comprehensive income
Cash dividend declared on common stock（\＄．47 per share）

Balance，September 30， 1999

Balance，December 31， 1997
Nine Months Ended September 30， 1998
Comprehensive income：
Net income net of tax：
Net unrealized gain on securities of \＄120，147，net of reclassification adjustment for gains included in net income of $\$ 2,541$

Total comprehensive income
Issuance of 183,465 shares of common stock at $\$ 43.50$ per share as consideration for the acquisition of Capital State Bank，Inc．

Cost of 5，000 shares of common stock acquired for the treasury

Cash dividends declared on common stock（\＄．44 per share）

Balance，September 30， 1998

| Common Stock | Capital <br> Surplus | Retained Earnings | Treasury Stock | Accumulated Other Compre－ hensive Income | Total <br> Share－ <br> holders＇ <br> Equity |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \＄1，501， 018 | \＄9，611，774 | \＄13，103，264 | \＄$(384,724)$ | \＄313， 797 | \＄24，145， 129 |
| － | － | 1，462，146 | － | － | 1，462，146 |
| － | － | － | － | $(1,044,234)$ | $(1,044,234)$ |
| － | － | － | － | － | 417，912 |
| － | － | $(277,105)$ | － | － | $(277,105)$ |
| \＄1，501， 018 | \＄9，611，774 | \＄14，287，503 | \＄$(384,724)$ | \＄（730，437） | \＄24，285，134 |
| \＄1，042，355 | \＄2，089，709 | \＄11，898，420 | \＄（166，970） | \＄197，038 | \＄15，060， 552 |

117，606
117，606
1，420，378

7，980，728
（217，754）
$\$ 1,501,018$ \＄0，611， 774 \＄12， 938,825
\＄1，501， 018 \＄9，611， 774 \＄12，938， 825
－ーーーーーー－－
－－－－－－－－
\＄（384，724）
\＄ 314,644 \＄ $23,981,537$
＋314，644

Note 1. Basis of Presentation
These consolidated financial statements of South Branch Valley Bancorp, Inc. and Subsidiaries ("South Branch" or "Company") have been prepared in accordance with generally accepted accounting principles for interim financial information and with instructions to Form 10-QSB and Item 310 of Regulation S-B. Accordingly, they do not include all the information and footnotes required by generally accepted accounting principles for annual year end financial statements. In the opinion of management, all adjustments considered necessary for a fair presentation have been included and are of a normal recurring nature.

The presentation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that effect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ materially from these estimates.

The results of operations for the three month and nine month periods ended September 30, 1999 are not necessarily indicative of the results to be expected for the full year. The consolidated financial statements and notes included herein should be read in conjunction with the audited consolidated financial statements and notes related thereto included in the Company's Annual Report on Form 10-KSB for the year ended December 31, 1998.

The Private Securities Litigation Act of 1995 indicates that the disclosure of forward-looking information is desirable for investors and encourages such disclosure by providing a safe harbor for forward-looking statements by management. This Quarterly Report on Form 10-QSB contains forward- looking statements that involve risk and uncertainty. In order to comply with the terms of the safe harbor, the Company notes that a variety of factors could cause South Branch's actual results and experience to differ materially from the anticipated results or other expectations expressed in those forward-looking statements.

Note 2. Earnings Per Share
Basic earnings per common share are computed based upon the weighted average shares outstanding. The weighted average shares outstanding for the nine month periods ended September 30, 1999 and 1998 were 591, 292 and 534,241 respectively. The weighted average shares outstanding for the three month periods ended September 30, 1999 and 1998 were 591,292 and 592,292 respectively.

In accordance Financial Accounting Standards Board Statement No. 128, Earning per Share, diluted earnings per share amounts assume the conversion, exercise or issuance of all potential common stock instruments unless the effect is to reduce the loss or increase the income per common share from continuing operations. At September 30, 1999, options totaling 7,500 shares of South Branch's common stock had been granted under the Company's 1998 Officer Stock Option Plan, which had the effect of increasing average shares outstanding for purposes of computing diluted earnings per share by 43 and 0 shares for the nine months ended September 30, 1999 and 1998, respectively. These options had no effect on the average shares outstanding for purposes of computing diluted earnings per share for the quarters ended September 30, 1999 and 1998.

Note 3. Acquisitions and New Subsidiary
On December 23, 1998, Capital State Bank, Inc., a subsidiary of the Company, entered into an agreement to purchase three branch banking facilities located in Greenbrier County, West Virginia. The transaction was completed on April 22, 1999, and includes the branches' facilities and associated loan and deposit accounts. Total deposits assumed approximated $\$ 47.4$ million and total loans acquired approximated $\$ 8.9$ million as of the transaction's closing. This transaction was accounted for using the purchase method of accounting. The excess purchase price over the fair value of the net assets acquired as of the consummation date approximated $\$ 2,267,000$, which is included in other assets in the accompanying consolidated balance sheet as of September 30, 1999. This goodwill is being amortized over a period of 15 years using the straight line method.

On March 24, 1998 and March 25, 1998, the shareholders of Capital State Bank, Inc. and South Branch Valley Bancorp, Inc. respectively, approved the merger of Capital State into Capital Interim Bank, Inc., a wholly owned subsidiary of South Branch. The merger was consummated at the close of business on March 31, 1998. This acquisition was accounted for using the purchase method of accounting., and accordingly, the assets and liabilities and results of operations of Capital State are reflected in the Company's consolidated financial statements beginning April 1, 1998. The excess purchase price over the fair value of the net assets acquired as of the consummation date approximated $\$ 1,966,000$, and is being amortized over a period of 15 years using the straight line method.

The following presents certain pro forma condensed consolidated financial information of South Branch, using the purchase method of accounting, after giving effect to the acquisitions of Capital State Bank, Inc. and Greenbrier County branches as if each transaction had been consummated at the beginning of the periods presented.

|  | (In thousands, except per share data) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nine Month Period Ended |  |  |  | Nine Month Period Ended September 30, 1998 |  |  |  |
|  | As Reported |  | Pro Forma |  | As Reported |  | Pro Forma |  |
| Total interest income | \$ | 13,374 | \$ | 14,256 | \$ | 10,081 | \$ | 12,971 |
| Total interest expense | \$ | 6,840 | \$ | 7,316 | \$ | 5,126 | \$ | 6,677 |
| Net interest income | \$ | 6,534 | \$ | 6,940 | \$ | 4,955 | \$ | 6,294 |
| Net income | \$ | 1,462 | \$ | 1,534 | \$ | 1,303 | \$ | 1,492 |
| Basic earnings per common share | \$ | 2.47 | \$ | 2.59 | \$ | 2.44 | \$ | 2.57 |
| Diluted earnings per common share | \$ | 2.47 | \$ | 2.59 | \$ | 2.44 | \$ | 2.57 |

This pro forma information has been included for comparative purposes only and may not be indicative of the combined results of operations that actually would have occurred had the transactions been consummated at the beginning of the periods presented, or which will be attained in the future.

During 1998, South Branch applied for and on January 25, 1999 received preliminary approval from the Office of the Comptroller of the Currency to begin organizing a new subsidiary bank, Shenandoah Valley National Bank, to be located in Winchester, Virginia. Shenandoah Valley National Bank was granted its charter on May 14, 1999 and was initially capitalized with $\$ 4$ million, funded by a special dividend in the amount of $\$ 3$ million from the Company's subsidiary bank, South Branch Valley National Bank, and from a $\$ 1$ million term loan from Potomac Valley Bank. Shenandoah Valley National Bank opened for business on May 17, 1999. Start-up costs totaling $\$ 89,998$ related to the organization of this Institution were expensed during 1999.

Note 4．Securities
The amortized cost，unrealized gains，unrealized losses and estimated fair values of securities at September 30， 1999 and December 31， 1998 are summarized as follows：

|  | September 30， 1999 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | Unrealized |  |  | Estimated <br> Fair <br> Value |
|  |  |  |  |  |  |
|  |  |  | Gains | Losses |  |
| Available for Sale Taxable： |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| U．S．Treasury securities \＄ | \＄1，493，860 | \＄ | 17，078 | \＄ | \＄1，510，938 |
| U．S．Government agencies and corporations | 43，852，131 |  | 27，444 | 725，534 | 43，154， 041 |
| Small Business |  |  |  |  |  |
| Administration guaranteed loan participation |  |  |  |  |  |
| certificates | 722，634 |  | 9，874 | － | 732，508 |
| Mortgage－backed |  |  |  |  |  |
| U．S．Government agencies and |  | U．S．Government |  |  |  |
| corporations | 21，080， 868 |  | 18，144 | 520，531 | 20，578，481 |
| Corporate debt |  |  |  |  |  |
| securities | 2，525，278 |  | 13，075 | 2，148 | 2，536，205 |
| Federal Reserve Bank stock | 207，200 |  | － | － | 207，200 |
| Federal Home Loan |  |  |  |  |  |
| Bank stock | 2，126，600 |  | － | － | 2，126，600 |
| Other equity |  |  |  |  |  |
| securities | 306，625 |  | － | － | 306，625 |
| Total taxable | 72，315，196 |  | 85，615 | 1，248，213 | 71，152，598 |
|  |  |  |  |  |  |

Tax－exempt：
State and political subdivision

| $\begin{array}{r} 5,833,779 \\ 4,100 \end{array}$ | 64，654 | 54，853 | $\begin{array}{r} 5,843,580 \\ 4,100 \end{array}$ |
| :---: | :---: | :---: | :---: |
| 5，837，879 | 64，654 | 54，853 | 5，847，680 |
| \＄78，153， 075 | \＄150，269 | \＄1，303， 066 | \＄77，000，278 |
| December 31， 1998 |  |  |  |
| Unrealized Estimated |  |  |  |
| Amortized |  |  | Fair |
| Cost | Gains | Losses | Value |

Available for Sale Taxable：

U．S．Treasury securities
U．S．Government agencies and corporations
Small Business Administration guaranteed loan participation certificates

973，127 21，119
994，246
Mortgage－backed securities U．S．Government agencies and corporations
Corporate debt securities
Federal Reserve Bank stock
Federal Home Loan Bank stock
Other equity securities

Total taxable

| 6，334，380 | 86，483 | － | 6，420，863 |
| :---: | :---: | :---: | :---: |
| 249，724 | 1，214 | － | 250，938 |
| 44，300 | － | － | 44，300 |
| 1，052，300 | － | － | 1，052，300 |
| 306，625 | － | － | 306，625 |
| 24，648，842 | 259，966 | 11，404 | 24，897，404 |
| 6，246，745 | 268，525 | 6，850 | 6，508，420 |
| 4，100 | － | － | 4，100 |
| 6，250，845 | 268，525 | 6，850 | 6，512，520 |
| \＄30，899，687 | \＄528，491 | \＄18， 254 | \＄31，409， 924 |

State and political
subdivisions
$\$ 2,990,294$
$12,698,092$

68，354
\＄3，058，648
12，698，092 82，796 11，404 12，769，484

Federal Reserve Bank stock

Total tax－exempt
Total
＝＝＝ニ＝＝＝＝
＝＝ニニニニ＝＝＝＝

| Available for Sale |  |
| :---: | :---: |
| Amortized | Estimated |
| Cost | Fair Value |
| \$ 6,253,366 | \$ 6,183,607 |
| 34,967,188 | 34,640, 827 |
| 31, 288, 329 | 30,591, 416 |
| 2,999,667 | 2,939,903 |
| 2,644,525 | 2,644,525 |
| \$78,153, 075 | \$77,000,278 |
| =========== |  |

Note 5. Loans
Loans are summarized as follows:

|  | $\begin{gathered} \text { September } 30, \\ 1999 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 1998 \end{gathered}$ |
| :---: | :---: | :---: |
| Commercial, financial and agricultural | \$ 61,942,168 | \$ 41, 956,586 |
| Real estate - construction | 1,287,729 | 1,801,317 |
| Real estate - mortgage | 87,666,088 | 73,885,892 |
| Installment | 28,977,970 | 26,579,782 |
| Other | 641,644 | 409,382 |
| Total loans | 180,515,599 | 144,632,959 |
| Less unearned income | 478,398 | 490,946 |
| Total loans net of unearned income | 180, 037,201 | 144,142,013 |
| Less allowance for loan losses | 1,511,221 | 1,371,886 |
| Loans, net | \$178, 525,980 | \$142, 770, 127 |

The following presents loan maturities at September 30, 1999:

Commercial, financial and agricultural
Real estate - construction
Real estate - mortgage
Installment
Other

| Within <br> 1 Year | After 1 but within 5 Years | After 5 Years |
| :---: | :---: | :---: |
| \$10, 082,445 | \$13, 403, 817 | 38, 455,906 |
| 1, 211, 526 | - | 76,203 |
| 2,223,862 | 8,347,967 | 77, 094,259 |
| 3,327,432 | 21,477, 873 | 4,172,665 |
| 552,226 | 89,418 |  |
| \$17,397,491 | \$43, 319, 075 | \$119, 799, 033 |

Loans due after one year with:

| Variable rates | $\$ 49,293,847$ |
| :--- | ---: |
| Fixed rates | $113,824,261$ |
|  | $--.-\ldots-\ldots$ |
|  | $\$ 163,118,108$ |
| $=========$ |  |

The Company grants commercial, residential and consumer loans to customers primarily located in the Potomac Highlands, South Central, and South Eastern counties of West Virginia, and in Winchester-Frederick County, Virginia. Although the Company strives to maintain a diverse loan portfolio, exposure to credit losses can be adversely impacted by downturns in local economic and employment conditions. Major employment within the Company's market area is diverse, but primarily includes the poultry, government, health care, education, coal production and various professional, financial and related service industries.

Note 6. Allowance for Loan Losses
An analysis of the allowance for loan losses for the nine month periods ended September 30, 1999 and 1998, is as follows:


Note 7. Bank Premises and Equipment
The major categories of Bank premises and equipment and accumulated depreciation at September 30, 1999 and December 31, 1998 are summarized as follows:

|  | $\begin{gathered} \text { September } 30, \\ 1999 \end{gathered}$ | $\begin{gathered} \text { December } 31, \\ 1998 \end{gathered}$ |
| :---: | :---: | :---: |
| Land | \$ 1,739,783 | \$ 1,174,679 |
| Buildings and improvements | 5,065,242 | 3,928,162 |
| Furniture and equipment | 2,712,446 | 2,327,419 |
|  | 9,517,471 | 7,430,260 |
| Less accumulated depreciation | 2,522,439 | 2,259,402 |
| Bank premises and equipment, net | \$ 6,995,032 | \$ 5,170, 858 |

Note 8. Deposits
The following is a summary of interest bearing deposits by type as of September 30, 1999 and December 31, 1998 :

|  | $\begin{gathered} \text { September } 30, \\ 1999 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 1998 \end{gathered}$ |
| :---: | :---: | :---: |
| Demand deposits, interest bearing | \$ 49, 825,600 | \$ 27,510,717 |
| Savings deposits | 33, 964,412 | 14,748,928 |
| Individual retirement accounts | 9, 462,254 | 9,338,626 |
| Certificates of deposit | 110,363,694 | 83,319,247 |
| Total | \$ 203, 615,960 | \$134, 917, 518 |

The following is a summary of the maturity distribution of certificates of deposit and Individual Retirement Accounts in denominations of $\$ 100,000$ or more as of September 30, 1999:

|  | Amount | Percent |
| :---: | :---: | :---: |
| Three months or less | \$ 6,155,253 | 21.2\% |
| Three through six months | 4,332,375 | 14.9\% |
| Six through twelve months | 11,533,553 | 39.8\% |
| Over twelve months | 6,989,772 | 24.1\% |
| Total | \$29, 010, 953 | 100.0\% |

A summary of the scheduled maturities for all time deposits as of September 30, 1999 is as follows:

| 1999 | $\$ 26,148,348$ |
| :---: | ---: |
| 2000 | $65,486,564$ |
| 2001 | $15,962,363$ |
| 2002 | $4,724,153$ |
| 2003 | $3,743,924$ |
| Thereafter | $3,760,596$ |
|  | ..------- |
|  | $\$ 119,825,948$ |
|  | $==========$ |

Note 9. Restrictions on Capital
South Branch and its subsidiaries are subject to various regulatory capital requirements administered by the banking regulatory agencies. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, South Branch and each of its subsidiaries must meet specific capital guidelines that involve quantitative measures of South Branch's and its subsidiaries' assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. South Branch and each of its subsidiaries' capital amounts and classifications are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require South Branch and each of its subsidiaries to maintain minimum amounts and ratios of total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier I capital (as defined) to average assets (as defined). Management believes, at September 30, 1999, that South Branch and each of its subsidiaries met all capital adequacy requirements to which they were subject.

The most recent notifications from the banking regulatory agencies categorized South Branch and each of its subsidiaries as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, South Branch and each of its subsidiaries must maintain minimum total risk-based, Tier I risk-based, and Tier I leverage ratios as set forth in the table below.

South Branch's and its subsidiaries', South Branch Valley National Bank's ("SBVNB"), Capital State Bank, Inc.'s ("CSB"), and Shenandoah Valley National Bank's ("SVNB") actual capital amounts and ratios are also presented in the following table (dollar amounts in thousands).

|  | Actual |  | Minimum Required Regulatory Capital |  | To be Well Capitalized under Prompt Corrective Action Provisions |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| As of September 30, 1999 Total Capital (to risk weighted assets) |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| South Branch | \$22,494 | 13.3\% | \$13,505 | 8.0\% | \$16,881 | 10.0\% |
| SBVNB | 11,762 | 11.1\% | 8,479 | 8.0\% | 10,598 | 10.0\% |
| CSB | 7,150 | 13.6\% | 4,210 | 8.0\% | 5,262 | 10.0\% |
| SVNB | 3,890 | 34.7\% | 898 | 8.0\% | 1,123 | 10.0\% |
| ```Tier I Capital (to risk weighted assets)``` |  |  |  |  |  |  |
| South Branch | 20,982 | 12.4\% | 6,753 | 4.0\% | 10,129 | 6.0\% |
| SBVNB | 10,644 | 10.0\% | 4,239 | 4.0\% | 6,359 | 6.0\% |
| CSB | 6,772 | 12.9\% | 2,105 | 4.0\% | 3,157 | 6.0\% |
| SVNB | 3,875 | 16.2\% | 449 | 4.0\% | 674 | 6.0\% |
| ```Tier I Capital (to average assets)``` |  |  |  |  |  |  |
| South Branch | 20,982 | 7.1\% | 8,914 | 3.0\% | 14,857 | 5.0\% |
| SBVNB | 10,644 | 7.0\% | 4,531 | 3.0\% | 7,551 | 5.0\% |
| CSB | 6,772 | 7.0\% | 2,918 | 3.0\% | 4,863 | 5.0\% |
| SVNB | 3,875 | 16.3\% | 719 | 3.0\% | 1,199 | 5.0 |
| As of December 31, 1998 Total Capital (to risk weighted assets) |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| South Branch | \$23,309 | 18.4\% | \$10,126 | 8.0\% | \$12,658 | 10.0\% |
| SBVNB | 13,510 | 14.0\% | 7,721 | 8.0\% | 9,652 | 10.0\% |
| CSB | 8,976 | 30.5\% | 2,356 | 8.0\% | 2,945 | 10.0\% |
| SVNB | * | * | * | * | * | * |
| Tier I Capital (to risk weighted assets) |  |  |  |  |  |  |
| South Branch | 21,937 | 17.3\% | 5,063 | 4.0\% | 7,595 | 6.0\% |
| SBVNB | 12,468 | 12.9\% | 3,861 | 4.0\% | 5,791 | 6.0\% |
| CSB | 8,646 | 29.4\% | 1,178 | 4.0\% | 1,767 | 6.0\% |
| SVNB | * | * | * | * | * | * |
| Tier I Capital (to average assets) |  |  |  |  |  |  |
| South Branch | 21,937 | 11.5\% | 5,702 | 3.0\% | 9,504 | 5.0\% |
| SBVNB | 12,468 | 8.7\% | 4,289 | 3.0\% | 7,148 | 5.0\% |
| CSB | 8,646 | 17.7\% | 1,464 | 3.0\% | 2,441 | 5.0\% |
| SVNB |  | * | * | , |  | * |

*     - No data presented relative to SVNB as of December 31, 1998, as this subsidiary was capitalized by South Branch in April 1999.

Note 10. Pending Merger
On July 16, 1999, the Company entered into an Agreement and Plan of Merger ("Agreement") to affiliate with Potomac Valley Bank ("Potomac") in Petersburg, West Virginia. Under the terms of the Agreement South Branch and Potomac propose a merger whereby the shareholders of Potomac would exchange all of their outstanding shares of common stock for shares of South Branch common stock at a book-for-book exchange based on the respective book values of South Branch and Potomac as of the closing date. At September 30, 1999, the exchange ratio would have been 3.31 shares of South Branch common stock for each share of Potomac's 90,000 outstanding shares of common stock. The terms of the Agreement also include, among others, that the merger is subject to South Branch changing its name to Summit Financial Group, Inc. and approval of the transaction by all applicable regulatory authorities and the shareholders of South Branch and Potomac. It is expected that the transaction will be accounted for using the pooling of interests method of accounting. As of September 30, 1999, Potomac's assets, loans, deposits and shareholders' equity totaled $\$ 92,343,000$, \$52,368,000, \$79,660,000 and \$12,233,000, respectively.

Management's Discussion and Analysis of Financial Condition and
Results of Operations

## INTRODUCTION

The following is a discussion and analysis focused on significant changes in the financial condition and results of operations of South Branch Valley Bancorp, Inc. ("Company" or "South Branch") and its wholly owned subsidiaries, South Branch Valley National Bank ("SBVNB"), Capital State Bank, Inc. ("Capital State"), and Shenandoah Valley National Bank ("SVNB") for the periods indicated. This discussion and analysis should be read in conjunction with the Company's 1998 audited consolidated financial statements and Annual Report on Form 10-KSB. This discussion may also contain forward-looking statements based on management's expectations, and actual results may differ materially.

## ACQUISITIONS AND NEW SUBSIDIARY

On May 14, 1999, SVNB, a newly organized bank subsidiary of South Branch, was granted its charter by the Office of the Comptroller of the Currency. This entity was initially capitalized with $\$ 4$ million, funded by a special dividend in the amount of $\$ 3$ million from the Company's subsidiary bank, SBVNB, and from a $\$ 1$ million term loan from Potomac Valley Bank. SVNB opened for business on May 17, 1999.

On December 23, 1998, Capital State entered into an agreement to purchase three branch banking facilities located in Greenbrier County, West Virginia. The transaction was completed on April 22, 1999, and includes the branches' facilities and associated loan and deposit accounts. Total deposits assumed approximated $\$ 47.4$ million and total loans acquired approximated $\$ 8.9$ million as of the transaction's closing. This transaction was accounted for using the purchase method of accounting and accordingly, the balances and results of operations of the branches are included in the consolidated financial statements of South Branch only from the date of purchase.

At the close of business March 31, 1998, South Branch acquired $60 \%$ of the outstanding common stock of Capital State, a Charleston, West Virginia state chartered bank with total assets approximating $\$ 44$ million at the time of acquisition, in exchange for 183,465 shares of South Branch's common stock. South Branch had previously acquired $40 \%$ of Capital State's outstanding common stock during 1997. This acquisition was accounted for using the purchase method of accounting, and accordingly, the assets and liabilities and results of operations of Capital State are reflected in the Company's consolidated financial statements beginning April 1, 1998.

Refer to Note 3 of the accompanying consolidated financial statements for additional information regarding these acquisitions.

## RESULTS OF OPERATIONS

Earnings Summary
South Branch reported net income of $\$ 600,000$ for the three months ended September 30, 1999 compared to $\$ 505,000$ for the third quarter of 1998, representing an $18.8 \%$ increase. For the nine month period ended September 30, 1999, South Branch's net income of \$1,462,000, increased $12.2 \%$ from the $\$ 1,303,000$ reported for the same period of 1998. The increase in earnings for both the quarterly and nine month periods resulted primarily from growth in interest earning assets and improved service fee revenues.

Basic and diluted earnings per common share were $\$ 1.01$ for the quarter ended September 30, 1999, compared to the $\$ 0.85$ reported for the third quarter of 1998. For the nine month period ended September 30, 1999, basic and diluted earnings per common share totaled $\$ 2.47$, compared to $\$ 2.44$ for the same period of 1998.

Net Interest Income
The Company's net interest income on a fully tax-equivalent basis totaled $\$ 6,655,000$ for the nine month period ended September 30, 1999 compared to $\$ 5,078,000$ for the same period of 1998, representing an increase of $\$ 1,577,000$ or 31.1\%. This increase resulted from growth in the volume of earning assets as result of the acquisitions of Capital State and the Greenbrier County branches and as a result of solid Company-wide loan growth. South Branch's net yield on interest earning assets however decreased to $3.9 \%$ for the nine month period ended September 30, 1999, compared to $4.3 \%$ for the same period in 1998. Growth in net interest income is expected to continue due to anticipated continued growth in volumes of interest earning assets, principally loans, over the near term. Conversely, the Company's net yield on earning assets is anticipated to continue to contract over the balance of 1999, primarily due to the declining yields on loans as result of generally lower interest rates and an increasingly competitive market for quality new credits.

Further analysis of the Company's yields on interest earning assets and interest bearing liabilities are presented in Table I below.

Table I - Average Balance Sheet and Net Interest Income Analysis

|  | September 30, 1999 |  |  | September 30, 1998 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Earnings/ Expense | Yield/ <br> Rate | Average Balance | Earnings/ Expense | Yield/ <br> Rate |
| Interest earning assets |  |  |  |  |  |  |
| Loans, net of unearned income | \$162,619 | \$ 10,498 | 8.6\% | \$117, 225 | \$ 8,229 | 9.4\% |
| Securities |  |  |  |  |  |  |
| Taxable | 47,776 | 2,317 | 6.5\% | 28,674 | 1,372 | 6.4\% |
| Tax-exempt (1) | 6,069 | 355 | 7.8\% | 6,187 | 363 | 7.8\% |
| ```Federal funds sold and interest bearing deposits``` |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Total interest earning assets | 225,276 | 13,495 | 8.0\% | 157,214 | 10,204 | 8.7\% |
| Noninterest earning assets |  |  |  |  |  |  |
| Cash \& due from banks | 4,714 |  |  | 3,565 |  |  |
| Bank premises and equipment | 6,707 |  |  | 4,081 |  |  |
| Other assets | 4,649 |  |  | 6,066 |  |  |
| Allowance for loan |  |  |  |  |  |  |
| Total assets | \$239,908 |  |  | \$169,782 |  |  |
| Interest bearing liabilities |  |  |  |  |  |  |
| Interest bearing demand deposits | \$ 37,170 | \$ 926 | 3.3\% | \$ 23,340 | \$ 588 | 3.4\% |
| Savings deposits | 24,854 | 513 | 2.8\% | 15, 881 | 383 | 3.2\% |
| Time deposits | 107,057 | 4,254 | 5.3\% | 79,918 | 3,467 | 5.8\% |
| Short-term borrowings | 10,853 | 375 | 4.6\% | 5,228 | 183 | 4.7\% |
| Long-term borrowings | 19,127 | 772 | 5.4\% | 12,395 | 505 | 5.4\% |
| Total interest |  |  |  |  |  |  |
| bearing liabilities | 199,061 | 6,840 | 4.6\% | 136,762 | 5,126 | 5.0\% |
| Noninterest bearing |  |  |  |  |  |  |
| liabilities and |  |  |  |  |  |  |
| Demand deposits | 16,003 |  |  | 10,759 |  |  |
| Other liabilities | 1,319 |  |  | 1,418 |  |  |
| Shareholders' equity | 23,525 |  |  | 20,843 |  |  |
| Total liabilities and shareholders' equity | \$239,908 |  |  | \$169,782 |  |  |
| Net interest earnings |  | \$ 6,655 |  |  | \$ 5, 078 |  |
| Net yield on interest earning assets |  |  | 3.9\% |  |  | 4.3\% |

(1) Interest income on tax-exempt securities has been adjusted assuming an effective tax rate of $34 \%$ for both periods presented. The tax equivalent adjustment resulted in an increase in interest income of $\$ 121,000$ and $\$ 123,000$ for the periods ended September 30, 1999 and 1998, respectively.

The provision for loan losses represents charges to earnings necessary to maintain an adequate allowance for potential future loan losses. Management's determination of the appropriate level of the allowance is based on an ongoing analysis of credit quality and loss potential in the loan portfolio, change in the composition and risk characteristics of the loan portfolio, and the anticipated influence of national and local economic conditions. The adequacy of the allowance for loan losses is reviewed quarterly and adjustments are made as considered necessary.

The Company recorded a $\$ 258,000$ provision for loan losses for the first nine months of 1999, compared to $\$ 195,000$ for the same period in 1998. This increase reflects the acquisition of Capital State and continued growth of the loan portfolio. Net loan charge-offs for the first nine months of 1999 were $\$ 118,000$ as compared to $\$ 45,000$ over the same period of 1998. At September 30, 1999, the allowance for loan losses totaled $\$ 1,511,000$ or $0.8 \%$ of loans, net of unearned income, compared to $\$ 1,372,000$ or $1.0 \%$ of loans, net of unearned income at December 31, 1998. See Note 6 of the notes to the accompanying consolidated financial statements for an analysis of the activity in the Company's allowance for loan losses for the nine month periods ended September 30, 1999 and 1998 and for the year ended December 31, 1998.

As illustrated in Table II below, the company's non-performing assets and loans past due 90 days or more and still accruing interest has decreased from \$749,000 at December 31, 1998 to \$670,000 at September 30, 1999.

Table II -
Summary of Past Due Loans and Non-Performing Assets (in thousands of dollars)

| September 30, |  | December 31, |
| :---: | :---: | :---: |
| 1999 | 1998 | 1998 |

Loans contractually past due 90 days or more still accruing interest

| \$256 | \$327 | \$355 |
| :---: | :---: | :---: |
| 296 | 140 | 297 |
| 33 | - | 12 |
| 85 | 19 | 85 |
| \$670 | \$486 | \$749 |
| 0.4\% | 0.4\% | $0.5 \%$ |

Total other income increased approximately \$155,000 or $34.8 \%$ to \$600,000 during the first nine months of 1999, as compared to the first nine months of 1998. The most significant item contributing to this increase was service fees on deposits, which increased \$132,000 from approximately $\$ 312,000$ to $\$ 444,000$, or $42.3 \%$. This resulted primarily from a change in SBVNB's deposit fee structure and improved realization of fee income at Capital State during the first three quarters of 1999. Management expects the Company will achieve similar levels of service fee income throughout the remainder of 1999.

Total noninterest expense increased approximately \$1,324,000 or 40.5\% to $\$ 4,596,000$ during the first nine months of 1999 as compared to $\$ 3,272,000$ for the first nine months of 1998. This increase resulted due to only two quarters of Capital State's noninterest expenses being included in consolidated noninterest expense for the first nine months of 1998 due to its acquisition on April 1, 1998, one time acquisition costs as well as operating costs associated with the Greenbrier County branches acquired April 22, 1999, and one time start up costs related to the organization and opening of SVNB.

## FINANCIAL CONDITION

Total assets of the Company were $\$ 284,193,000$ at September 30, 1999, compared to $\$ 192,999,000$ at December 31, 1998, representing a 47.3\% increase. Table III below serves to illustrate significant changes in the Company's financial position between December 31, 1998 and September 30, 1999.

Table III -
Summary of Significant Changes in
Company's Financial Position
(in thousands of dollars)

|  | $\begin{gathered} \text { Balance } \\ \text { December } 31 \\ 1998 \end{gathered}$ |  | Increase (Decrease) |  | $\begin{gathered} \text { Balance } \\ \text { September 30, } \\ 1999 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |
| Securities available for sale | \$ | 31,410 | \$45,590 | 145.1\% | \$ | 77,000 |
| Loans, net of unearned income |  | 144,142 | 35,895 | 24.9\% |  | 180,037 |
| Liabilities |  |  |  |  |  |  |
| Noninterest bearing deposits | \$ | 11,455 | 7,555 | 66.0\% | \$ | 19,010 |
| Interest bearing deposits |  | 134,918 | 68,698 | 50.9\% |  | 203,616 |
| Short-term borrowings |  | 4,644 | 10,168 | 218.9\% |  | 14, 812 |
| Long-term borrowings |  | 16,469 | 4,249 | 25.8\% |  | 20,718 |

The increase in securities available for sale resulted primarily from the purchase of U.S. government agency securities and mortgage backed securities during the first nine months of 1999. Purchases of these securities were made primarily to invest a significant portion of the $\$ 35.1$ million in net funds the Company realized in conjunction with the acquisition of three branch banks in Greenbrier County, West Virginia in April 1999, and as part of South Branch's ongoing asset/liability management strategy, which strives to minimize interest rate risk while enhancing the financial position of the Company.

Growth in both noninterest bearing and interest bearing deposits reflects the approximate $\$ 47.2$ million in deposits acquired with the Greenbrier County branches and SVNB's deposit growth to $\$ 25.8$ million at September 30, 1999 following the new Bank's opening in May 1999.

Growth in loans during the first nine months of 1999, occurring primarily in the commercial and real estate portfolios, was funded principally by short-and long-term borrowings from the Federal Home Loan Bank and by deposits acquired with the Greenbrier County branches.

Refer to Notes 4, 5 and 8 of the notes to the accompanying consolidated financial statements for additional information with regard to changes in the composition of the South Branch's securities, loans and deposits between September 30, 1999 and December 31, 1998.

## LIQUIDITY

Liquidity reflects the Company's ability to ensure the availability of adequate funds to meet loan commitments and deposit withdrawals, as well as provide for other transactional requirements. Liquidity is provided primarily by funds invested in cash and due from banks, Federal funds sold, securities and interest bearing deposits with other banks maturing within one year, and lines of credit with the Federal Home Loan Bank which totaled approximately $\$ 52.5$ million at September 30, 1999 versus $\$ 45.1$ million at December 31, 1998. Further enhancing the Company's liquidity is the availability as of September 30, 1999 of additional securities totaling $\$ 77$ million classified as available for sale in response to an unforeseen need for liquidity.

The Company's liquidity position is monitored continuously to ensure that day-to-day as well as anticipated funding needs are met. Management is not aware of any trends, commitments, events or uncertainties that have resulted in or are reasonably likely to result in a material change to the South Branch's liquidity.

## CAPITAL RESOURCES

Maintenance of a strong capital position is a continuing goal of Company management. Through management of its capital resources, the Company seeks to provide an attractive financial return to its shareholders while retaining sufficient capital to support future growth. Shareholders' equity at September 30,1999 totaled $\$ 24,285,000$ compared to $\$ 24,145,000$ at December 31, 1998.

See Note 9 of the notes to the accompanying consolidated financial statements for information regarding regulatory restrictions on the Company's and its subsidiaries' capital.

The Year 2000 Issue is the result of many existing computer programs and other date dependent electronic devices using only the last two digits, as opposed to four digits, to indicate the year. Such computer systems and devices may be unable to recognize a year that begins with 20XX instead of 19XX. If not corrected, the computer programs and devices could cause systems to fail or other computer errors, leading to possible disruptions in operations or creation of erroneous results. South Branch recognizes the significant potential risk associated with the Year 2000 Issue and, in a Company-wide effort, is taking steps to ensure that its internal systems are secure from such failure.

The Company's Year 2000 Plan ("Plan") addresses all its systems, software, hardware, and infrastructure components. The Plan identifies and addresses "Mission Critical" and "Non-mission Critical" components for Information Technology ("IT") systems and Non-information Technology ("Non-IT") systems. IT includes, for example, systems that service loan and deposit customers. Non-IT systems include security systems, elevators, utilities and voice/data communications. An application, system, or process is deemed "Mission Critical" if it is vital to the successful continuance of a core business activity.

South Branch's Plan follows a five phase approach recommended by bank regulatory authorities. These phases are: Awareness, Assessment, Renovation, Testing/Validation, and Implementation. During the Awareness Phase, management gathered information and appointed a project steering committee to coordinate the Company's Year 2000 efforts. In the Assessment Phase, South Branch identified its Mission Critical IT and Non-IT systems and performed an inventory of all systems, software, hardware, equipment and components that potentially could be affected by the Year 2000 issue. The Renovation Phase involves implementing program changes and new components, where applicable, to accommodate identified Year 2000 issues. In the Testing/Validation Phase, the Company is testing renovated applications and components to ensure they are Year 2000 compliant. During the Implementation Phase, applications, systems and other components are fine-tuned and final programs and components are placed into operation.

South Branch's estimated progress as of September 30, 1999 towards meeting the Plan's goals for both IT and Non-IT systems by phase are as follows:

| Phase | Percent Complete | Completion Date |
| :---: | :---: | :---: |
| Mission Critical |  |  |
| Awareness | 100\% | 06/30/1998 |
| Assessment | 100\% | 09/30/1998 |
| Renovation | 100\% | 06/30/1999 |
| Testing/Validation | 100\% | 06/30/1999 |
| Implementation | 100\% | 06/30/1999 |
| Non-mission Critical |  |  |
| Awareness | 100\% | 06/30/1998 |
| Assessment | 100\% | 09/30/1998 |
| Renovation | 100\% | 06/30/1999 |
| Testing/Validation | 100\% | 06/30/1999 |
| Implementation | 100\% | 06/30/1999 |

South Branch depends on various third-party vendors, suppliers, and service providers, and will be dependent on their continued service in order to avoid business interruptions. Any interruption in a third party's ability to provide goods and services, such as issues with telecommunication links and providers of electricity, could interrupt South Branch's ability to meet its customer's needs. South Branch has identified several third-party relationships considered Mission Critical, and is presently working with each to test transactions and/or interfaces between its processors, obtain appropriate information from each party, or assess each party's readiness with regard to the Year 2000 Issue.

Identifiable costs for the Company's Year 2000 project during 1999 approximated \$20,000, substantially all of which were capital expenditures for the replacement of computers and other date dependent electronic devices. The cost to complete the Plan is not expected to exceed $\$ 20,000$.

Major business risks associated with the Year 2000 problem include, but are not limited to, infrastructure failures, disruptions to the economy in general, excessive cash withdrawal activity, closure of government offices and clearing houses, and increased problem loans and credit losses in the event that borrowers fail to properly respond to the problem. These risks, along with the unlikely risk of South Branch failing to adequately complete the remaining phases of its Plan and the resulting possible inability to properly process business transactions expose the Company to loss of revenues, litigation, and asset quality deterioration.

The Year 2000 problem is unique in that it has never previously occurred; thus, it is not possible to completely foresee or quantify the overall or any specific financial or operational impacts to the Company or to third parties which provide Mission Critical services to the Company. South Branch has developed comprehensive Year 2000 contingency plans in the event that Mission Critical third party vendors or other third parties fail to adequately address Year 2000 issues. Such plans principally involve internal remediation or utilization of alternative vendors.

PART II. OTHER INFORMATION

Item 6(a). Exhibits required by Item 601 of Regulation S-B
Exhibit 11. Statement re: Computation of Earnings per Share
Exhibit 27. Financial Data Schedule - electronic filing only

Item 6(b). Reports on Form 8-K
On July 16, 1999, South Branch announced that it had entered into an Agreement and Plan of Merger with Potomac Valley Bank in Petersburg, West Virginia.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SOUTH BRANCH VALLEY BANCORP, INC.
(Registrant)

By: /s/ H. Charles Maddy, III
H. Charles Maddy, III,

President and
Chief Executive Officer

## By: /s/ Robert S. Tissue

Robert S. Tissue,
Vice President and
Chief Financial Officer

## Date: November 12, 1999

## EXHIBIT 11

Statement re: Computation of Earnings per Share


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South Branch Valley Bancorp, Inc.

9-MOS
DEC-31-1999
JAN-01-1999
SEP-30-1999 7,706,167
848,458
4,140,958
77,000,270
0

180, 037, 207
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