

U.S. SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549

FORM 10 - Q

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES
EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2002

or

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES
EXCHANGE ACT OF 1934 For the transition period from _____ to _____.

Commission File Number 0-16587

Summit Financial Group, Inc.
(Exact name of registrant as specified in its charter)

West Virginia 55-0672148
(State or other jurisdiction of (IRS Employer
incorporation or organization) Identification No.)

223 North Main Street
Moorefield, West Virginia 26836
(Address of principal executive offices) (Zip Code)

(304) 538-7233
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required
to be filed by Sections 13 or 15(d) of the Securities and Exchange Act of 1934
during the preceding 12 months (or for such shorter period that the registrant
was required to file such reports), and (2) has been subject to such filing
requirements for the past 90 days. Yes ☒ No ☐

Indicate the number of shares outstanding of each of the issuer's classes of
Common Stock as of the latest practicable date.

Common Stock, \$2.50 par value
1,754,310 shares outstanding as of July 29, 2002

Summit Financial Group, Inc. and Subsidiaries

Table of Contents

| | Page |
|---|-------|
| PART I. FINANCIAL INFORMATION | |
| Item 1. Financial Statements | |
| Consolidated balance sheets June 30, 2002 (unaudited) and December 31, 2001..... | 4 |
| Consolidated statements of income for the three months and six months ended June 30, 2002 and 2001 (unaudited)..... | 5 |
| Consolidated statements of shareholders' equity for the six months ended June 30, 2002 and 2001 (unaudited)..... | 6 |
| Consolidated statements of cash flows for the six months ended June 30, 2002 and 2001 (unaudited)..... | 7-8 |
| Notes to consolidated financial statements (unaudited)..... | 9-20 |
| Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations..... | 21-26 |
| Item 3. Quantitative and Qualitative Disclosures about Market Risk..... | 26 |

PART II. OTHER INFORMATION

Item 1. Legal Proceedings.....None

Item 2. Changes in Securities and Use of Proceeds.....None

Item 3. Defaults upon Senior Securities.....None

Item 4. Submission of Matters to a Vote of Security Holders.....27

Item 5. Other Information.....None

Item 6. Exhibits and Reports on Form 8-K

Exhibits

- Exhibit 11. Statement re: Computation of Earnings per Share - Information contained in Note 3 to the Consolidated Financial Statements on page 11 of this Quarterly Report is incorporated herein by reference.
- Exhibit 99.1 Chief Executive Officer's Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- Exhibit 99.2 Chief Financial Officer's Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

Reports on Form 8-K.....27

SIGNATURES.....28

Summit Financial Group, Inc. and Subsidiaries

Consolidated Balance Sheets

| | June 30, 2002 (unaudited) | December 31, 2001 (*) | June 30, 2001 (unaudited) |
|--|---------------------------------|-----------------------------|---------------------------------|
| ASSETS | | | |
| Cash and due from banks | \$ 9,259,622 | \$ 11,776,231 | \$ 10,675,040 |
| Interest bearing deposits with other banks | 2,657,807 | 2,261,826 | 1,153,609 |
| Federal funds sold | 7,290,582 | 1,848,129 | 7,638,000 |
| Securities available for sale | 199,207,204 | 206,967,097 | 175,393,188 |
| Securities held to maturity | - | 150,280 | 150,549 |
| Loans, net | 375,927,073 | 344,415,429 | 297,565,929 |
| Premises and equipment, net | 13,202,702 | 12,911,507 | 12,461,181 |
| Accrued interest receivable | 3,953,766 | 3,874,002 | 3,880,353 |
| Intangible assets | 3,276,705 | 3,352,281 | 3,493,376 |
| Other assets | 6,041,915 | 4,199,975 | 3,927,005 |
| | ----- | ----- | ----- |
| Total assets | \$ 620,817,376 | \$ 591,756,757 | \$ 516,338,230 |
| | ===== | ===== | ===== |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | | |
| Liabilities | | | |
| Deposits | | | |
| Non interest bearing | \$ 40,995,979 | \$ 38,685,688 | \$ 32,570,233 |
| Interest bearing | 380,394,974 | 357,519,290 | 335,482,088 |
| | ----- | ----- | ----- |
| Total deposits | 421,390,953 | 396,204,978 | 368,052,321 |
| | ----- | ----- | ----- |
| Short-term borrowings | 13,632,174 | 24,032,790 | 11,965,120 |
| Long-term borrowings | 134,601,106 | 123,444,531 | 90,599,652 |
| Other liabilities | 3,110,023 | 3,787,111 | 3,300,079 |
| | ----- | ----- | ----- |
| Total liabilities | 572,734,256 | 547,469,410 | 473,917,172 |
| | ----- | ----- | ----- |
| Commitments and Contingencies | | | |
| Shareholders' Equity | | | |
| Common stock, \$2.50 par value; authorized 5,000,000 shares; issued | 1,780,780 | 4,451,950 | 4,451,950 |
| Capital surplus | 8,256,901 | 8,256,901 | 8,256,901 |
| Retained earnings | 33,425,208 | 30,803,543 | 28,359,462 |
| Less cost of shares acquired for the treasury 26,470 shares | (532,479) | (532,479) | (532,479) |
| Accumulated other comprehensive income | 2,481,540 | 1,307,432 | 1,885,224 |
| | ----- | ----- | ----- |
| Total shareholders' equity | 48,083,120 | 44,287,347 | 42,421,058 |
| | ----- | ----- | ----- |
| Total liabilities and shareholders' equity | \$ 620,817,376 | \$ 591,756,757 | \$ 516,338,230 |
| | ===== | ===== | ===== |

(*) - December 31, 2001 financial information has been extracted from audited consolidated financial statements

See Notes to Consolidated Financial Statements

Summit Financial Group, Inc. and Subsidiaries

Consolidated Statements of Income (unaudited)

| | Three Months Ended | | Six Months Ended | |
|--|--------------------|------------------|------------------|------------------|
| | June 30, 2002 | June 30, 2001 | June 30, 2002 | June 30, 2001 |
| Interest Income | | | | |
| Interest and fees on loans | | | | |
| Taxable | \$ 7,037,735 | \$ 6,300,208 | \$13,751,819 | \$12,269,591 |
| Tax-exempt | 87,522 | 42,425 | 169,077 | 82,341 |
| Interest and dividends on securities | | | | |
| Taxable | 2,498,834 | 2,729,810 | 5,100,145 | 5,575,709 |
| Tax-exempt | 385,002 | 227,708 | 788,458 | 448,219 |
| Interest on interest bearing deposits with other banks | 23,660 | 5,315 | 46,510 | 9,075 |
| Interest on Federal funds sold | 10,317 | 74,924 | 21,676 | 121,881 |
| Total interest income | 10,043,070 | 9,380,390 | 19,877,685 | 18,506,816 |
| Interest expense | | | | |
| Interest on deposits | 2,820,314 | 3,853,363 | 5,711,508 | 7,814,138 |
| Interest on short-term borrowings | 94,767 | 109,133 | 181,260 | 280,283 |
| Interest on long-term borrowings | 1,774,411 | 1,237,569 | 3,452,109 | 2,409,189 |
| Total interest expense | 4,689,492 | 5,200,065 | 9,344,877 | 10,503,610 |
| Net interest income | 5,353,578 | 4,180,325 | 10,532,808 | 8,003,206 |
| Provision for loan losses | 307,500 | 180,000 | 600,000 | 325,000 |
| Net interest income after provision for loan losses | 5,046,078 | 4,000,325 | 9,932,808 | 7,678,206 |
| Other income | | | | |
| Insurance commissions | 49,813 | 26,152 | 75,150 | 41,310 |
| Service fees | 327,924 | 244,821 | 623,221 | 467,094 |
| Securities gains (losses) | 12,397 | 93,125 | 65,077 | 177,267 |
| Other | 184,777 | 33,762 | 173,816 | 76,792 |
| Total other income | 574,911 | 397,860 | 937,264 | 762,463 |
| Other expense | | | | |
| Salaries and employee benefits | 1,710,505 | 1,366,711 | 3,355,707 | 2,691,753 |
| Net occupancy expense | 198,508 | 183,893 | 380,982 | 378,228 |
| Equipment expense | 344,336 | 283,894 | 635,115 | 567,967 |
| Supplies | 114,656 | 83,308 | 238,435 | 135,214 |
| Amortization of intangibles | 37,788 | 70,548 | 75,576 | 141,096 |
| Other | 882,110 | 775,721 | 1,579,367 | 1,371,383 |
| Total other expense | 3,287,903 | 2,764,075 | 6,265,182 | 5,285,641 |
| Income before income taxes | 2,333,086 | 1,634,110 | 4,604,890 | 3,155,028 |
| Income tax expense | 692,900 | 434,750 | 1,334,130 | 946,655 |
| Net income | \$ 1,640,186 | \$ 1,199,360 | \$ 3,270,760 | \$ 2,208,373 |
| Basic earnings per common share | \$ 0.93 | \$ 0.68 | \$ 1.86 | \$ 1.26 |
| Diluted earnings per common share | \$ 0.93 | \$ 0.68 | \$ 1.85 | \$ 1.26 |
| Average common shares outstanding | | | | |
| Basic | 1,754,310 | 1,754,310 | 1,754,310 | 1,754,590 |
| Diluted | 1,767,950 | 1,754,310 | 1,767,471 | 1,754,590 |
| Dividends per common share | \$ 0.37 | \$ 0.35 | \$ 0.37 | \$ 0.35 |

See Notes to Consolidated Financial Statements

Summit Financial Group, Inc. and Subsidiaries

Consolidated Statements of Shareholders' Equity (unaudited)

| | Common Stock | Capital Surplus | Retained Earnings | Treasury Stock | Accumulated Other Compre- hensive Income | Total Share- holders' Equity |
|---|-----------------|--------------------|----------------------|-------------------|--|---------------------------------------|
| Balance, December 31, 2001 | \$ 4,451,950 | \$ 8,256,901 | \$ 30,803,543 | \$ (532,479) | \$ 1,307,432 | \$ 44,287,347 |
| Six Months Ended June 30, 2002 | | | | | | |
| Comprehensive income: | | | | | | |
| Net income | - | - | 3,270,760 | - | - | 3,270,760 |
| Other comprehensive income, net of deferred taxes of \$1,446,314: | | | | | | |
| Net unrealized gain on securities of \$1,214,456, net of reclassification adjustment for gains included in net income of \$40,348 | - | - | - | - | 1,174,108 | 1,174,108 |
| Total comprehensive income | | | | | | 4,444,868 |
| Cash dividends declared (\$0.37 per share) | - | - | (649,095) | - | - | (649,095) |
| Balance, June 30, 2002 | \$ 4,451,950 | \$ 8,256,901 | \$ 33,425,208 | \$ (532,479) | \$ 2,481,540 | \$ 48,083,120 |
| Balance, December 31, 2000 | \$ 4,451,950 | \$ 8,256,901 | \$ 26,765,097 | \$ (517,725) | \$ 816,978 | \$ 39,773,201 |
| Six Months Ended June 30, 2001 | | | | | | |
| Comprehensive income: | | | | | | |
| Net income | - | - | 2,208,373 | - | - | 2,208,373 |
| Other comprehensive income, net of deferred taxes of \$1,155,460: | | | | | | |
| Net unrealized (loss) on securities of \$1,178,152, net of reclassification adjustment for gains (losses) included in net income of \$109,906 | - | - | - | - | 1,068,246 | 1,068,246 |
| Total comprehensive income | | | | | | 3,276,619 |
| Cash dividends declared (\$0.35 per share) | - | - | (614,008) | - | - | (614,008) |
| Purchase of treasury shares | - | - | - | (14,754) | - | (14,754) |
| Balance, June 30, 2001 | \$ 4,451,950 | \$ 8,256,901 | \$ 28,359,462 | \$ (532,479) | \$ 1,885,224 | \$ 42,421,058 |

See Notes to Consolidated Financial Statements

Summit Financial Group, Inc. and Subsidiaries

Consolidated Statements of Cash Flows (unaudited)

| | Six Months Ended | |
|---|------------------|------------------|
| | June 30, 2002 | June 30, 2001 |
| Cash Flows from Operating Activities | | |
| Net income | \$ 3,270,760 | \$ 2,208,373 |
| Adjustments to reconcile net earnings to net cash provided by operating activities: | | |
| Depreciation | 504,884 | 452,539 |
| Provision for loan losses | 600,000 | 325,000 |
| Deferred income tax (benefit) expense | (269,570) | (55,320) |
| Securities (gains) losses | (65,077) | (177,267) |
| (Gain) loss on disposal of bank premises, equipment and other assets | 19,020 | 106,417 |
| Amortization of securities premiums (accretion of discounts), net | 117,390 | (217,969) |
| Amortization of intangibles and purchase accounting adjustments, net | 87,159 | 139,098 |
| (Increase) decrease in accrued interest receivable | (79,764) | (119,652) |
| (Increase) decrease in other assets | (268,879) | (194,962) |
| Increase (decrease) in other liabilities | (824,133) | (48,492) |
| Net cash provided by operating activities | 3,091,790 | 2,417,765 |
| Cash Flows from Investing Activities | | |
| Net (increase) decrease in interest bearing deposits with other banks | (395,981) | (680,609) |
| Proceeds from maturities and calls of securities available for sale | 8,246,012 | 29,148,858 |
| Proceeds from maturities and calls of securities held to maturity | 150,000 | 250,000 |
| Proceeds from sales of securities available for sale | 17,740,395 | 13,591,877 |
| Principal payments received on securities available for sale | 19,472,703 | 10,745,248 |
| Purchases of securities available for sale | (35,873,902) | (52,442,345) |
| Net (increase) decrease in Federal funds sold | (5,442,453) | (5,827,000) |
| Net loans made to customers | (32,174,479) | (26,334,094) |
| Purchases of premises and equipment | (825,131) | (774,971) |
| Proceeds from disposal of assets | 19,900 | 39,822 |
| Purchases of life insurance contracts | (1,853,018) | (74,200) |
| Net cash provided by (used in) investing activities | (30,935,954) | (32,357,414) |
| Cash Flows from Financing Activities | | |
| Net increase (decrease) in demand deposit, NOW and savings accounts | 15,267,752 | 9,267,855 |
| Net increase (decrease) in time deposits | 9,952,938 | 12,795,697 |
| Net increase (decrease) in short-term borrowings | (10,400,615) | 2,574,305 |
| Proceeds from long-term borrowings | 11,530,000 | 9,700,000 |
| Repayment of long-term borrowings | (373,425) | (186,277) |
| Dividends paid | (649,095) | (614,008) |
| Purchase of treasury shares | - | (14,754) |
| Net cash provided by financing activities | 25,327,555 | 33,522,818 |
| Increase (decrease) in cash and due from banks | (2,516,609) | 3,583,169 |
| Cash and due from banks: | | |
| Beginning | 11,776,231 | 7,091,871 |
| Ending | \$ 9,259,622 | \$ 10,675,040 |

(Continued)

See Notes to Consolidated Financial Statements

Summit Financial Group, Inc. and Subsidiaries

Consolidated Statements of Cash Flows - continued (unaudited)

| | Six Months Ended | |
|--|------------------|------------------|
| | June 30, 2002 | June 30, 2001 |
| Supplemental Disclosures of Cash Flow Information | | |
| Cash payments for: | | |
| Interest | \$ 9,549,642 | \$ 10,640,583 |
| | ===== | ===== |
| Income taxes | \$ 1,555,000 | \$ 1,025,000 |
| | ===== | ===== |
| Supplemental Schedule of Noncash Investingand Financing Activities | | |
| Other assets acquired in settlement of loans | \$ 59,850 | \$ 31,817 |
| | ===== | ===== |

Note 1. Basis of Presentation

These consolidated financial statements of Summit Financial Group, Inc. and Subsidiaries ("Summit" or "Company") have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with instructions to Form 10-Q and Regulation S-X. Accordingly, they do not include all the information and footnotes required by accounting principles generally accepted in the United States of America for annual year end financial statements. In the opinion of management, all adjustments considered necessary for a fair presentation have been included and are of a normal recurring nature.

The presentation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that effect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ materially from these estimates.

The results of operations for the six months ended June 30, 2002 are not necessarily indicative of the results to be expected for the full year. The consolidated financial statements and notes included herein should be read in conjunction with the Company's 2001 audited financial statements and Annual Report on Form 10-K. Certain accounts in the consolidated financial statements for December 31, 2001 and June 30, 2002, as previously presented, have been reclassified to conform to current year classifications.

Note 2. Accounting Change

In June 2001, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards No. 142, Goodwill and Other Intangible Assets ("SFAS 142"), which addresses the accounting and reporting for acquired goodwill and other intangible assets. Under the provisions of SFAS 142, goodwill and certain other intangible assets with indefinite useful lives are no longer amortized into net income over an estimated life, but rather are tested at least annually for impairment based on specific guidance provided in the new standard. However, SFAS 142 did not supercede Statement of Financial Accounting Standards No. 72, Accounting for Certain Acquisitions of Banking or Thrift Institutions ("SFAS 72"), and therefore, any goodwill accounted for in accordance with SFAS 72 will continue to be amortized until further guidance is issued from the FASB. SFAS 142 also requires that intangible assets determined to have definite useful lives be amortized over their estimated useful lives and also be subject to impairment testing.

The provisions of SFAS 142 were adopted by Summit as required effective January 1, 2002. During the second quarter of 2002, the Company performed the required transitional impairment test of goodwill as of January 1, 2002, and did not record an impairment loss as a result of this test. Due to no longer having to amortize goodwill against earnings, Summit's net income is expected to increase by approximately \$131,000, or \$0.07 per diluted share in 2002.

The following presents the Company's consolidated results of operations adjusted as though the adoption of SFAS 142 occurred as of January 1, 2001.

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|--|-----------------------------|--------------|---------------------------|--------------|
| | 2002 | 2001 | 2002 | 2001 |
| Reported net income | \$ 1,640,186 | \$ 1,199,360 | \$ 3,270,760 | \$ 2,208,373 |
| Add back: goodwill amortization, net of applicable tax effect | - | 32,760 | - | 65,520 |
| Adjusted net income | \$ 1,640,186 | \$ 1,232,120 | \$ 3,270,760 | \$ 2,273,893 |
| | ===== | ===== | ===== | ===== |
| Basic earnings per share | | | | |
| Reported net income | \$ 0.93 | \$ 0.68 | \$ 1.86 | \$ 1.26 |
| Add back: goodwill amortization, net of applicable tax effect | - | 0.02 | - | 0.04 |
| Adjusted net income | \$ 0.93 | \$ 0.70 | \$ 1.86 | \$ 1.30 |
| | ===== | ===== | ===== | ===== |
| Diluted earnings per share | | | | |
| Reported net income | \$ 0.93 | \$ 0.68 | \$ 1.85 | \$ 1.26 |
| Add back: goodwill amortization, net of applicable tax effect | - | 0.02 | - | 0.04 |
| Adjusted net income | \$ 0.93 | \$ 0.70 | \$ 1.85 | \$ 1.30 |
| | ===== | ===== | ===== | ===== |

The carrying amount of goodwill at June 30, 2002 and December 31, 2001 was \$1,488,030. Accordingly, no changes in goodwill were recorded during the six months ended June 30, 2002.

At June 30, 2002 and December 31, 2001, Summit had \$1,788,675 and \$1,864,251, respectively, in unamortized acquired intangible assets consisting entirely of goodwill recorded in accordance with SFAS 72. Amortization of \$75,576 was recorded for the six months ended June 30, 2002 relative to these intangible assets. Annual amortization is expected to be approximately \$151,000 for each of the years ending 2002 through 2006.

Note 3. Earnings per Share

The computations of basic and diluted earnings per share follow:

| | Three Months Ended June 30, 2002 | 2001 | Six Months Ended June 30, 2002 | 2001 |
|--|-------------------------------------|-------------|-----------------------------------|-------------|
| | ----- | ----- | ----- | ----- |
| Numerator: | | | | |
| Net Income | \$1,640,186 | \$1,199,360 | \$3,270,760 | \$2,208,373 |
| | ===== | ===== | ===== | ===== |
| Denominator: | | | | |
| Denominator for basic earnings per share - weighted average common shares outstanding | 1,754,310 | 1,754,310 | 1,754,310 | 1,754,590 |
| Effect of dilutive securities: Stock options | 13,640 | - | 13,161 | - |
| | ----- | ----- | ----- | ----- |
| Denominator for diluted earnings per share - weighted average common shares outstanding and assumed conversions | 1,767,950 | 1,754,310 | 1,767,471 | 1,754,590 |
| | ===== | ===== | ===== | ===== |
| Basic earnings per share | \$ 0.93 | \$ 0.68 | \$ 1.86 | \$ 1.26 |
| | ===== | ===== | ===== | ===== |
| Diluted earnings per share | \$ 0.93 | \$ 0.68 | \$ 1.85 | \$ 1.26 |
| | ===== | ===== | ===== | ===== |

Note 4. Securities

The amortized cost, unrealized gains, unrealized losses and estimated fair values of securities at June 30, 2002, December 31, 2001, and June 30, 2001 are summarized as follows:

| | June 30, 2002 | | | |
|--|---------------|--------------|------------|---------------|
| | Amortized | Unrealized | | Estimated |
| | Cost | Gains | Losses | Fair Value |
| <hr/> | | | | |
| Available for Sale | | | | |
| Taxable: | | | | |
| U. S. Government agencies and corporations | \$ 33,790,843 | \$ 994,820 | \$ 419 | \$ 34,785,244 |
| Mortgage-backed securities | 87,639,606 | 1,412,093 | 82,080 | 88,969,619 |
| State and political subdivisions | 5,127,802 | 29,558 | 205 | 5,157,155 |
| Corporate debt securities | 26,073,112 | 1,005,335 | 43,265 | 27,035,182 |
| Federal Reserve Bank stock | 401,300 | - | - | 401,300 |
| Federal Home Loan Bank stock | 7,296,900 | - | - | 7,296,900 |
| Other equity securities | 306,625 | 30,000 | - | 336,625 |
| | <hr/> | <hr/> | <hr/> | <hr/> |
| Total taxable | 160,636,188 | 3,471,806 | 125,969 | 163,982,025 |
| | <hr/> | <hr/> | <hr/> | <hr/> |
| Tax-exempt: | | | | |
| State and political subdivisions | 29,571,408 | 670,268 | 128,824 | 30,112,852 |
| Federal Reserve Bank stock | 4,100 | - | - | 4,100 |
| Other equity securities | 5,067,906 | 45,101 | 4,780 | 5,108,227 |
| | <hr/> | <hr/> | <hr/> | <hr/> |
| Total tax-exempt | 34,643,414 | 715,369 | 133,604 | 35,225,179 |
| | <hr/> | <hr/> | <hr/> | <hr/> |
| Total | \$195,279,602 | \$ 4,187,175 | \$ 259,573 | \$199,207,204 |
| | <hr/> | <hr/> | <hr/> | <hr/> |

| December 31, 2001 | | | | |
|--|---------------|--------------|--------------|---------------|
| | Amortized | Unrealized | | Estimated |
| | Cost | Gains | Losses | Fair Value |
| ----- | | | | |
| Available for Sale | | | | |
| Taxable: | | | | |
| U. S. Government agencies and corporations | \$ 36,987,640 | \$ 1,133,062 | \$ 37,477 | \$ 38,083,225 |
| Mortgage-backed securities | 103,002,225 | 999,540 | 801,923 | 103,199,842 |
| State and political subdivisions | 4,957,792 | 15,511 | 20,549 | 4,952,754 |
| Corporate debt securities | 21,690,167 | 1,028,726 | 31,948 | 22,686,945 |
| Federal Reserve Bank stock | 341,300 | - | - | 341,300 |
| Federal Home Loan Bank stock | 6,946,800 | - | - | 6,946,800 |
| Other equity securities | 306,625 | - | 53,280 | 253,345 |
| | ----- | ----- | ----- | ----- |
| Total taxable | 174,232,549 | 3,176,839 | 945,177 | 176,464,211 |
| | ----- | ----- | ----- | ----- |
| Tax-exempt: | | | | |
| State and political subdivisions | 25,857,242 | 279,303 | 445,895 | 25,690,650 |
| Federal Reserve Bank stock | 4,100 | - | - | 4,100 |
| Other equity securities | 4,823,109 | - | 14,973 | 4,808,136 |
| | ----- | ----- | ----- | ----- |
| Total tax-exempt | 30,684,451 | 279,303 | 460,868 | 30,502,886 |
| | ----- | ----- | ----- | ----- |
| Total | \$204,917,000 | \$ 3,456,142 | \$ 1,406,045 | \$206,967,097 |
| | ===== | ===== | ===== | ===== |

| December 31, 2001 | | | | |
|----------------------------------|------------|------------|--------|------------|
| | Amortized | Unrealized | | Estimated |
| | Cost | Gains | Losses | Fair Value |
| ----- | | | | |
| Held to Maturity | | | | |
| Tax-exempt: | | | | |
| State and political subdivisions | \$ 150,280 | \$ 1,410 | \$ 157 | \$ 151,533 |
| | ===== | ===== | ===== | ===== |

| June 30, 2001 | | | | |
|--|---------------|--------------|------------|---------------|
| | Amortized | Unrealized | | Estimated |
| | Cost | Gains | Losses | Fair Value |
| ----- | | | | |
| Available for Sale | | | | |
| Taxable: | | | | |
| U. S. Government agencies and corporations | \$ 48,668,987 | \$ 1,201,057 | \$ 4,035 | \$ 49,866,009 |
| Mortgage-backed securities | 70,519,158 | 1,074,643 | 200,870 | 71,392,931 |
| State and political subdivisions | 4,637,931 | 17,897 | - | 4,655,828 |
| Corporate debt securities | 26,763,218 | 761,741 | 796 | 27,524,163 |
| Federal Reserve Bank stock | 341,300 | - | - | 341,300 |
| Federal Home Loan Bank stock | 5,184,000 | - | - | 5,184,000 |
| Other equity securities | 306,625 | - | 87,000 | 219,625 |
| | ----- | ----- | ----- | ----- |
| Total taxable | 156,421,219 | 3,055,338 | 292,701 | 159,183,856 |
| | ----- | ----- | ----- | ----- |
| Tax-exempt: | | | | |
| State and political subdivisions | 11,412,316 | 284,416 | 6,386 | 11,690,346 |
| Federal Reserve Bank stock | 4,100 | - | - | 4,100 |
| Other equity securities | 4,514,902 | 2,403 | 2,419 | 4,514,886 |
| | ----- | ----- | ----- | ----- |
| Total tax-exempt | 15,931,318 | 286,819 | 8,805 | 16,209,332 |
| | ----- | ----- | ----- | ----- |
| Total | \$172,352,537 | \$ 3,342,157 | \$ 301,506 | \$175,393,188 |
| | ===== | ===== | ===== | ===== |

| June 30, 2001 | | | | |
|----------------------------------|------------|------------|--------|------------|
| | Amortized | Unrealized | | Estimated |
| | Cost | Gains | Losses | Fair Value |
| ----- | | | | |
| Held to Maturity | | | | |
| Tax-exempt: | | | | |
| State and political subdivisions | \$ 150,549 | \$ 2,768 | \$ 157 | \$ 153,160 |
| | ===== | ===== | ===== | ===== |

The maturities, amortized cost and estimated fair values of securities at June 30, 2002, are summarized as follows:

| Available for Sale | | |
|----------------------------|----------------|----------------------|
| | Amortized Cost | Estimated Fair Value |
| ----- | | |
| Due in one year or less | \$ 52,129,959 | \$ 53,136,235 |
| Due from one to five years | 78,481,349 | 80,554,079 |
| Due from five to ten years | 17,513,862 | 18,177,309 |
| Due after ten years | 34,077,444 | 34,192,272 |
| Equity securities | 13,076,831 | 13,147,152 |
| | ----- | ----- |
| | \$195,279,445 | \$199,207,047 |
| | ===== | ===== |

Note 5. Loans

Loans are summarized as follows:

| | June 30, 2002 | December 31, 2001 | June 30, 2001 |
|------------------------------------|------------------|----------------------|------------------|
| Commerical | \$ 28,843,866 | \$ 26,464,421 | \$ 26,904,660 |
| Commercial real estate | 145,634,533 | 121,576,437 | 92,524,939 |
| Real estate - construction | 1,283,675 | 2,393,754 | 2,818,227 |
| Real estate - mortgage | 156,554,578 | 149,050,426 | 135,186,558 |
| Consumer | 40,862,626 | 41,508,960 | 40,414,736 |
| Other | 7,148,009 | 7,263,448 | 3,042,717 |
| Total loans | 380,327,287 | 348,257,446 | 300,891,837 |
| Less unearned income | 760,008 | 731,769 | 627,166 |
| Total loans net of unearned income | 379,567,279 | 347,525,677 | 300,264,671 |
| Less allowance for loan losses | 3,640,206 | 3,110,248 | 2,698,742 |
| Loans, net | \$375,927,073 | \$344,415,429 | \$297,565,929 |

Note 6. Allowance for Loan Losses

An analysis of the allowance for loan losses for the six month periods ended June 30, 2002 and 2001, and for the year ended December 31, 2001 is as follows:

| | Six Months Ended June 30, | | Year Ended December 31, |
|------------------------------|------------------------------|-------------|----------------------------|
| | 2002 | 2001 | 2001 |
| Balance, beginning of period | \$3,110,248 | \$2,570,776 | \$2,570,776 |
| Losses: | | | |
| Commercial | 25,000 | 38,624 | 38,624 |
| Commercial - real estate | - | 52,556 | 69,233 |
| Real estate - mortgage | 18,618 | 28,620 | 46,977 |
| Consumer | 73,541 | 86,792 | 190,804 |
| Other | 23,626 | 31,209 | 75,643 |
| Total | 140,785 | 237,801 | 421,281 |
| Recoveries: | | | |
| Commercial | 2,393 | 1,057 | 2,672 |
| Commercial - real estate | - | - | 7,500 |
| Real estate - mortgage | 14,389 | 728 | 728 |
| Consumer | 43,282 | 31,674 | 98,940 |
| Other | 10,679 | 7,308 | 20,913 |
| Total | 70,743 | 40,767 | 130,753 |
| Net losses | 70,042 | 197,034 | 290,528 |
| Provision for loan losses | 600,000 | 325,000 | 830,000 |
| Balance, end of period | \$3,640,206 | \$2,698,742 | \$3,110,248 |

Note 7. Deposits

The following is a summary of interest bearing deposits by type as of June 30, 2002 and 2001, and December 31, 2001:

| | June 30, 2002 | December 31, 2001 | June 30, 2001 |
|----------------------------------|----------------------|----------------------|----------------------|
| Interest bearing demand deposits | \$ 89,677,471 | \$ 81,509,961 | \$ 74,059,088 |
| Savings deposits | 48,555,899 | 43,765,947 | 39,438,595 |
| Certificates of deposit | 219,690,605 | 211,116,608 | 201,967,651 |
| Individual retirement accounts | 22,470,999 | 21,126,774 | 20,016,754 |
| Total | <u>\$380,394,974</u> | <u>\$357,519,290</u> | <u>\$335,482,088</u> |

The following is a summary of the maturity distribution of certificates of deposit and Individual Retirement Accounts in denominations of \$100,000 or more as of June 30, 2002:

| | Amount | Percent |
|---------------------------|----------------------|---------------|
| Three months or less | \$ 9,698,102 | 16.2% |
| Three through six months | 10,337,485 | 17.2% |
| Six through twelve months | 15,989,071 | 26.7% |
| Over twelve months | 24,010,305 | 40.0% |
| Total | <u>\$ 60,034,963</u> | <u>100.1%</u> |

A summary of the scheduled maturities for all time deposits as of June 30, 2002 is as follows:

| | |
|---|-----------------------|
| Six Month Period Ending December 31, 2002 | \$ 84,569,903 |
| Year Ending December 31, 2003 | 82,011,065 |
| Year Ending December 31, 2004 | 54,996,296 |
| Year Ending December 31, 2005 | 9,354,509 |
| Year Ending December 31, 2006 | 4,435,247 |
| Thereafter | 6,794,584 |
| | <u>\$ 242,161,604</u> |

Note 8. Borrowed Funds

Short-term borrowings: A summary of short-term borrowings is presented below:

| | Six Months Ended June 30, 2002 | | |
|---|---|--------------------------|--|
| | Federal Funds Purchased and Other Short-term Advances | Repurchase Agreements | Federal Home Loan Bank Short-term Advances |
| Balance at June 30 | \$ 550,000 | \$ 10,082,174 | \$ 3,000,000 |
| Average balance outstanding for the period | 1,227,116 | 9,504,480 | 5,971,096 |
| Maximum balance outstanding at any month end during period | 2,370,000 | 10,778,052 | 9,344,800 |
| Weighted average interest rate for the period | 4.25% | 1.72% | 2.46% |
| Weighted average interest rate for balances outstanding at June 30 | 4.25% | 1.87% | 2.44% |

| | Year Ended December 31, 2001 | | |
|---|---|--------------------------|--|
| | Federal Funds Purchased and Other Short-term Advances | Repurchase Agreements | Federal Home Loan Bank Short-term Advances |
| Balance at December 31 | \$ 1,041,000 | \$ 8,213,590 | \$ 14,778,200 |
| Average balance outstanding for the year | 1,458,355 | 7,351,836 | 3,069,203 |
| Maximum balance outstanding at any month end | 4,298,000 | 9,080,068 | 14,778,200 |
| Weighted average interest rate for the year | 5.10% | 3.30% | 4.42% |
| Weighted average interest rate for balances outstanding at December 31 | 4.14% | 1.83% | 1.99% |

| | Six Months Ended June 30, 2001 | | |
|---|---|--------------------------|--|
| | Federal Funds Purchased and Other Short-term Advances | Repurchase Agreements | Federal Home Loan Bank Short-term Advances |
| Balance at June 30 | \$ 1,000,000 | \$ 7,460,519 | \$ 3,504,600 |
| Average balance outstanding for the year | 1,321,603 | 6,808,106 | 3,558,363 |
| Maximum balance outstanding at any month end | 4,298,000 | 7,460,519 | 7,467,100 |
| Weighted average interest rate for the year | 6.08% | 4.18% | 5.50% |
| Weighted average interest rate for balances outstanding at June 30 | 6.50% | 3.45% | 4.27% |

Long-term borrowings: The Company's long-term borrowings of \$134,601,106, \$123,444,531 and \$90,599,652 at June 30, 2002, December 31, 2001 and June 30, 2001, respectively, consisted primarily of advances from the Federal Home Loan Bank ("FHLB").

These borrowings bear both fixed and variable rates and mature in varying amounts through the year 2016.

The average interest rate paid on long-term borrowings for the six month period ended June 30, 2002 was 5.22% compared to 5.64% for the first six months of 2001.

A summary of the maturities of all long-term borrowings for the next five years and thereafter is as follows:

| Year Ending December 31, | Amount |
|-----------------------------|----------------|
| 2002 | \$ 1,403,066 |
| 2003 | 5,893,925 |
| 2004 | 18,857,794 |
| 2005 | 23,844,041 |
| 2006 | 7,656,710 |
| Thereafter | 76,945,570 |
| | \$ 134,601,106 |
| | ===== |

Note 9. Restrictions on Capital

Summit and its subsidiaries are subject to various regulatory capital requirements administered by the banking regulatory agencies. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, Summit and each of its subsidiaries must meet specific capital guidelines that involve quantitative measures of Summit's and its subsidiaries' assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. Summit and each of its subsidiaries' capital amounts and classifications are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require Summit and each of its subsidiaries to maintain minimum amounts and ratios of total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier I capital (as defined) to average assets (as defined). Management believes, as of June 30, 2002, that Summit and each of its subsidiaries met all capital adequacy requirements to which they were subject.

The most recent notifications from the banking regulatory agencies categorized Summit and each of its subsidiaries as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, Summit and each of its subsidiaries must maintain minimum total risk-based, Tier I risk-based, and Tier I leverage ratios as set forth in the table below.

Summit's and its subsidiaries', Summit Community Bank's ("Summit Community", the entity resulting from the merger of two former Summit bank subsidiaries, South Branch Valley National Bank and Potomac Valley Bank on January 18, 2002), Capital State Bank, Inc.'s ("Capital State") and Shenandoah Valley National Bank's ("Shenandoah") actual capital amounts and ratios are presented in the following table.

(Dollars in thousands)

| | Actual | | Minimum Required Regulatory Capital | | To be Well Capitalized under Prompt Corrective Action Provisions | |
|--|-----------|-------|--|-------|--|-------|
| | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| As of June 30, 2002 | | | | | | |
| Total Capital (to risk weighted assets) | | | | | | |
| Summit | \$ 45,984 | 11.2% | \$ 32,792 | 8.0% | \$ 40,991 | 10.0% |
| Summit Community* | 24,620 | 11.4% | 17,352 | 8.0% | 21,690 | 10.0% |
| Capital State | 10,267 | 11.0% | 7,488 | 8.0% | 9,361 | 10.0% |
| Shenandoah | 11,131 | 13.1% | 6,793 | 8.0% | 8,491 | 10.0% |
| Tier I Capital (to risk weighted assets) | | | | | | |
| Summit | 42,325 | 10.3% | 16,396 | 4.0% | 24,594 | 6.0% |
| Summit Community* | 22,404 | 10.3% | 8,676 | 4.0% | 13,014 | 6.0% |
| Capital State | 9,497 | 10.1% | 3,744 | 4.0% | 5,616 | 6.0% |
| Shenandoah | 10,446 | 12.3% | 3,397 | 4.0% | 5,095 | 6.0% |
| Tier I Capital (to average assets) | | | | | | |
| Summit | 42,325 | 7.0% | 18,222 | 3.0% | 30,370 | 5.0% |
| Summit Community* | 22,404 | 6.9% | 9,734 | 3.0% | 16,223 | 5.0% |
| Capital State | 9,497 | 6.8% | 4,172 | 3.0% | 6,954 | 5.0% |
| Shenandoah | 10,446 | 8.3% | 3,763 | 3.0% | 6,272 | 5.0% |

| | | | | | | |
|--|-----------|-------|-----------|------|-----------|-------|
| As of December 31, 2001 | | | | | | |
| Total Capital (to risk weighted assets) | | | | | | |
| Summit | \$ 42,695 | 11.3% | \$ 30,173 | 8.0% | \$ 29,586 | 10.0% |
| South Branch* | 14,014 | 10.4% | 10,811 | 8.0% | 13,514 | 10.0% |
| Capital State | 9,407 | 10.4% | 7,208 | 8.0% | 9,011 | 10.0% |
| Shenandoah | 10,386 | 13.7% | 6,065 | 8.0% | 7,581 | 10.0% |
| Potomac* | 9,273 | 12.1% | 6,121 | 8.0% | 7,651 | 10.0% |
| Tier I Capital (to risk weighted assets) | | | | | | |
| Summit | 39,585 | 10.5% | 15,080 | 4.0% | 22,620 | 6.0% |
| South Branch* | 12,564 | 9.3% | 5,404 | 4.0% | 8,106 | 6.0% |
| Capital State | 8,754 | 9.7% | 3,602 | 4.0% | 5,404 | 6.0% |
| Shenandoah | 9,978 | 13.2% | 3,033 | 4.0% | 4,549 | 6.0% |
| Potomac* | 8,674 | 11.3% | 3,062 | 4.0% | 4,593 | 6.0% |
| Tier I Capital (to average assets) | | | | | | |
| Summit | 39,585 | 7.1% | 16,797 | 3.0% | 27,995 | 5.0% |
| South Branch* | 12,564 | 7.0% | 5,369 | 3.0% | 8,949 | 5.0% |
| Capital State | 8,754 | 6.7% | 3,902 | 3.0% | 6,504 | 5.0% |
| Shenandoah | 9,978 | 8.1% | 3,709 | 3.0% | 6,182 | 5.0% |
| Potomac* | 8,674 | 7.0% | 3,739 | 3.0% | 6,231 | 5.0% |

*South Branch and Potomac merged to form Summit Community Bank effective January 18, 2002.

Management's Discussion and Analysis of Financial Condition
and Results of Operations

INTRODUCTION

The following discussion and analysis focuses on significant changes in the financial condition and results of operations of Summit Financial Group, Inc. ("Company" or "Summit") and its wholly owned subsidiaries, Summit Community Bank ("Summit Community"), Capital State Bank, Inc. ("Capital State"), and Shenandoah Valley National Bank ("Shenandoah") for the periods indicated. This discussion and analysis should be read in conjunction with the Company's 2001 audited financial statements and Annual Report on Form 10-K.

The Private Securities Litigation Act of 1995 indicates that the disclosure of forward-looking information is desirable for investors and encourages such disclosure by providing a safe harbor for forward-looking statements by management. The following management's discussion and analysis of financial condition and results of operations contains certain forward-looking statements that involve risk and uncertainty. In order to comply with the terms of the safe harbor, the Company notes that a variety of factors could cause Summit's actual results and experience to differ materially from the anticipated results or other expectations expressed in those forward-looking statements.

RESULTS OF OPERATIONS

Earnings Summary

Summit reported net income of \$1,640,000, or \$.93 per diluted share for the second quarter of 2002, as compared to \$1,199,000, or \$.68 per diluted share for the second quarter of 2001. Net income for the six months ended June 30, 2002 grew 48.1% to \$3,271,000, or \$1.85 per diluted share as compared to \$2,208,000, or \$1.26 per diluted share for the six months ended June 30, 2001. Returns on average equity and assets for the first six months of 2002 were 14.59% and 1.09%, respectively, compared with 10.71% and 0.88% for the same period of 2001. Improved financial performance for the first six months of 2002 resulted primarily from growth in net interest income.

Net Interest Income

The Company's net interest income on a fully tax-equivalent basis totaled \$20,362,000 for the six month period ended June 30, 2002 compared to \$18,747,000 for the same period of 2001, representing an increase of \$1,615,000 or 8.61%. This increase resulted from growth in interest earning assets. Average interest earning assets grew 21.3% from \$469,480,000 during the first six months of 2001 to \$569,656,000 for the first six months of 2002.

Summit's net yield on interest earning assets increased to 3.9%, for the six month period ended June 30, 2002 compared to 3.5% for the same period of 2001. Consistent with industry trends, the Company's net interest margin has been narrowing as competition from nontraditional financial service providers and shifting customer preferences have made it difficult to attract core deposits, the most significant and lowest cost funding source of commercial banks.

Growth in the Company's net interest income is expected to continue due to anticipated continued growth in volumes of interest earning assets, principally loans, over the near term. However, if market interest rates were to rise significantly over the next 12 months, the spread between interest earning assets and interest bearing liabilities could begin to narrow due to Summit's current liability sensitive position, thus negatively impacting net interest income. Management continually monitors the net interest margin through net interest income simulation to minimize the potential for any significant negative impact. See the "Market Risk Management" section for further discussion of the impact changes in market interest rates could have on Summit. Further analysis of the Company's yields on interest earning assets and interest bearing liabilities are presented in Tables I and II below.

Table I - Average Balance Sheet and Net Interest Income Analysis
(Dollars in thousands)

| | For the Six Months Ended June 30, | | | | | |
|--|-----------------------------------|----------------------|----------------|--------------------|----------------------|----------------|
| | 2002 | | | 2001 | | |
| | Average Balance | Earnings/ Expense | Yield/ Rate | Average Balance | Earnings/ Expense | Yield/ Rate |
| Interest earning assets | | | | | | |
| Loans, net of unearned income | | | | | | |
| Taxable | \$ 356,615 | \$ 13,752 | 7.7% | \$ 284,232 | \$ 12,269 | 8.6% |
| Tax-exempt (1) | 6,021 | 256 | 8.5% | 2,379 | 126 | 10.6% |
| Securities | | | | | | |
| Taxable | 169,429 | 5,069 | 6.0% | 160,246 | 5,584 | 7.0% |
| Tax-exempt (1) | 32,627 | 1,218 | 7.5% | 16,954 | 638 | 7.5% |
| Federal funds sold and interest bearing deposits with other banks | 4,964 | 67 | 2.7% | 5,669 | 130 | 4.6% |
| Total interest earning assets | 569,656 | 20,362 | 7.1% | 469,480 | 18,747 | 8.0% |
| Noninterest earning assets | | | | | | |
| Cash & due from banks | 8,325 | | | 8,326 | | |
| Premises and equipment | 13,015 | | | 12,358 | | |
| Other assets | 14,528 | | | 13,876 | | |
| Allowance for loan losses | (3,392) | | | (2,678) | | |
| Total assets | \$ 602,132 | | | \$ 501,362 | | |
| Interest bearing liabilities | | | | | | |
| Interest bearing demand deposits | \$ 85,355 | \$ 616 | 1.4% | \$ 69,753 | \$ 1,051 | 3.0% |
| Savings deposits | 45,531 | 293 | 1.3% | 38,564 | 500 | 2.6% |
| Time deposits | 235,420 | 4,803 | 4.1% | 217,963 | 6,266 | 5.7% |
| Short-term borrowings | 16,720 | 181 | 2.2% | 11,688 | 279 | 4.8% |
| Long-term borrowings | 132,370 | 3,452 | 5.2% | 85,410 | 2,408 | 5.6% |
| Total interest bearing liabilities | 515,396 | 9,345 | 3.6% | 423,378 | 10,504 | 5.0% |
| Noninterest bearing liabilities and shareholders' equity | | | | | | |
| Demand deposits | 37,615 | | | 32,664 | | |
| Other liabilities | 4,277 | | | 4,115 | | |
| Shareholders' equity | 44,844 | | | 41,205 | | |
| Total liabilities and shareholders' equity | \$ 602,132 | | | \$ 501,362 | | |
| Net interest earnings | | \$ 11,017 | | | \$ 8,243 | |
| Net yield on interest earning assets | | | 3.9% | | | 3.5% |

(1) - Interest income on tax-exempt securities and loans has been adjusted assuming an effective tax rate of 34% for both periods presented. The tax equivalent adjustment resulted in an increase in interest income of \$484,000 and \$240,000 for the periods ended June 30, 2002 and 2001, respectively.

Table II - Changes in Interest Margin Attributable to Rate and Volume
(Dollars in thousands)

| | For the Six Months Ended June 30, 2002 versus June 30, 2001 | | |
|--|--|-----------|----------|
| | Increase (Decrease) Due to Change in: | | |
| | Volume | Rate | Net |
| Interest earned on: | | | |
| Loans | | | |
| Taxable | \$ 2,889 | \$(1,406) | 1,483 |
| Tax-exempt | 159 | (29) | 130 |
| Securities | | | |
| Taxable | 307 | (822) | (515) |
| Tax-exempt | 585 | (5) | 580 |
| Federal funds sold and interest bearing deposits with other banks | (14) | (49) | (63) |
| Total interest earned on interest earning assets | 3,926 | (2,311) | 1,615 |
| Interest paid on: | | | |
| Interest bearing demand deposits | 198 | (633) | (435) |
| Savings deposits | 78 | (285) | (207) |
| Time deposits | 470 | (1,933) | (1,463) |
| Short-term borrowings | 91 | (189) | (98) |
| Long-term borrowings | 1,237 | (193) | 1,044 |
| Total interest paid on interest bearing liabilities | 2,074 | (3,233) | (1,159) |
| Net interest income | \$ 1,852 | \$ 922 | \$ 2,774 |
| | ===== | ===== | ===== |

Credit Experience

The provision for loan losses represents charges to earnings necessary to maintain an adequate allowance for potential future loan losses. Management's determination of the appropriate level of the allowance is based on an ongoing analysis of credit quality and loss potential in the loan portfolio, change in the composition and risk characteristics of the loan portfolio, and the anticipated influence of national and local economic conditions. The adequacy of the allowance for loan losses is reviewed quarterly and adjustments are made as considered necessary.

The Company recorded a \$600,000 provision for loan losses for the first six months of 2002, compared to \$325,000 for the same period in 2001, an increase of \$275,000 or 84.6%. This increase represents continued growth of the loan portfolio. Net loan charge offs for the first six months of 2002 were \$70,000, as compared to \$197,000 over the same period of 2001. At June 30, 2002, the allowance for loan losses totaled \$3,640,000 or 0.98% of loans, net of unearned income, compared to \$3,110,000 or 0.89% of loans, net of unearned income at December 31, 2001.

Summit's asset quality remains sound. As illustrated in Table III below, the Company's non-performing assets and loans past due 90 days or more and still accruing interest have decreased during the past 12 months, remaining at a historically moderate level.

Table III - Summary of Past Due Loans and Non-Performing Assets
(Dollars in thousands)

| | June 30, | | December 31, |
|---|----------|---------|--------------|
| | 2002 | 2001 | 2001 |
| Accruing loans past due 90 days or more | \$ 63 | \$ 157 | \$ 328 |
| Nonperforming assets: | | | |
| Nonaccrual loans | 743 | 1,254 | 788 |
| Foreclosed properties | 119 | - | 81 |
| Reposessed assets | 4 | 31 | - |
| Total | \$ 929 | \$1,442 | \$1,197 |
| | ===== | ===== | ===== |
| Percentage of total loans | 0.2% | 0.5% | 0.3% |
| | === | === | === |

Noninterest Expense

Total noninterest expense increased approximately \$979,000, or 18.5% to \$6,265,000 during the first six months of 2002 as compared to the same period in 2001. Substantially all of this increase resulted primarily from an increase in salaries and employee benefits expense as a result of the company awarding general merit raises and the addition of new staff positions required as a result of Summit's growth.

FINANCIAL CONDITION

Total assets of the Company were \$620,817,000 at June 30, 2002, compared to \$591,757,000 at December 31, 2001, representing a 4.9% increase. Table IV below serves to illustrate significant changes in the Company's financial position between December 31, 2001 and June 30, 2002.

Table IV - Summary of Significant Changes in Financial Position
(Dollars in thousands)

| | Balance December 31, | Increase (Decrease) | | Balance June 30, |
|-------------------------------|-------------------------|---------------------|------------|---------------------|
| | 2001 | Amount | Percentage | 2002 |
| Assets | | | | |
| Federal funds sold | \$ 1,848 | \$ 5,443 | 294.5% | \$ 7,291 |
| Securities available for sale | 206,967 | (7,760) | -3.7% | 199,207 |
| Loans, net of unearned income | 344,415 | 31,512 | 9.1% | 375,927 |
| Liabilities | | | | |
| Interest bearing deposits | \$357,519 | \$ 22,876 | 6.4% | \$380,395 |
| Short-term borrowings | 24,033 | (10,401) | -43.3% | 13,632 |
| Long-term borrowings | 123,445 | 11,156 | 9.0% | 134,601 |

Loan growth during the first six months of 2002, occurring principally in the commercial and real estate portfolios, was funded primarily by long-term borrowings from the FHLB.

Short-term borrowings decreased during the first six months of 2002 as the company borrowed long-term with the FHLB and paid down the short-term borrowings.

Refer to Notes 4, 5, 6, 7 and 8 of the notes to the accompanying consolidated financial statements for additional information with regard to changes in the composition of the Summit's securities, loans, deposits and borrowing activity between June 30, 2002 and December 31, 2001.

LIQUIDITY

Liquidity reflects the Company's ability to ensure the availability of adequate funds to meet loan commitments and deposit withdrawals, as well as provide for other transactional requirements. Liquidity is provided primarily by funds invested in cash and due from banks, Federal funds sold, non-pledged securities, and available lines of credit with the FHLB, the total of which approximated \$000 million or 00% of total assets at June 30, 2002 versus \$126 million, or 21% of total assets at December 31, 2001.

The Company's liquidity position is monitored continuously to ensure that day-to-day as well as anticipated funding needs are met. Management is not aware of any trends, commitments, events or uncertainties that have resulted in or are reasonably likely to result in a material change to the Summit's liquidity.

MARKET RISK MANAGEMENT

Market risk is the risk of loss arising from adverse changes in the fair value of financial instruments due to changes in interest rates, exchange rates and equity prices. Interest rate risk is Summit's primary market risk and results from timing differences in the repricing of assets, liabilities and off-balance sheet instruments, changes in relationships between rate indices and the potential exercise of imbedded options. The principal objective of asset/liability management is to minimize interest rate risk and the Company's actions in this regard are taken under the guidance of its Asset/Liability Management Committee ("ALCO"), which is comprised of members of senior management and members of the Board of Directors. The ALCO actively formulates the economic assumptions that the Company uses in its financial planning and budgeting process and establishes policies which control and monitor the Company's sources, uses and prices of funds.

Some amount of interest rate risk is inherent and appropriate to the banking business. Summit's net income is affected by changes in the absolute level of interest rates. The Company's interest rate risk position is liability sensitive; that is, liabilities are likely to reprice faster than assets, resulting in a decrease in net income in a rising rate environment. Conversely, net income should increase in a falling interest rate environment. Net income is also subject to changes in the shape of the yield curve. In general, a flattening yield curve would result in a decline in Company earnings due to the compression of earning asset yields and funding rates, while a steepening would result in increased earnings as margins widen.

Several techniques are available to monitor and control the level of interest rate risk. Summit primarily uses earnings simulations modeling to monitor interest rate risk. The earnings simulation model forecasts the effects on net interest income under a variety of interest rate scenarios that incorporate changes in the absolute level of interest rates and changes in the shape of the yield curve. Assumptions used to project yields and rates for new loans and deposits are derived from historical analysis. Securities portfolio maturities and prepayments are reinvested in like instruments. Mortgage loan prepayment assumptions are developed from industry estimates of prepayment speeds. Noncontractual deposit repricings are modeled on historical patterns.

As of June 30, 2002, Summit's earnings simulation model projects net interest income would decrease by approximately 1.6% if rates rise evenly by 200 basis points over the next 12 month period, as compared to a projected stable rate net interest income. Further, the model projects that if rates fall evenly by 200 basis points over the next year, Company net interest income would decrease by approximately 0.3%, as compared to a projected stable rate net interest income. These projected changes are well within Summit's ALCO policy limit of +/- 10%.

CAPITAL RESOURCES

Maintenance of a strong capital position is a continuing goal of Company management. Through management of its capital resources, the Company seeks to provide an attractive financial return to its shareholders while retaining sufficient capital to support future growth. Shareholders' equity at June 30, 2002 totaled \$48,083,000 compared to \$44,287,000 at December 31, 2001, representing an increase of 8.6% which resulted primarily from net retained earnings of the Company during the first six months of 2002 and the appreciation of the Company's available for sale securities portfolio.

Refer to Note 9 of the notes to the accompanying consolidated financial statements for information regarding regulatory restrictions on the Company's and its subsidiaries' capital.

Item 4. Submission of Matters to a Vote of Security Holders

On May 16, 2002, at the annual meeting of the shareholders of Summit Financial Group, Inc., the matters set forth below were voted upon. The number of votes cast for or against, as well as the number of abstentions and withheld votes concerning each matter are indicated in the following tabulations.

1. Election of the following listed individuals to the Company's Board of Directors for three year terms.

| | For | Withheld |
|--------------------|-----------|----------|
| Frank A. Baer, III | 1,399,917 | 5,007 |
| Patrick N. Frye | 1,397,819 | 7,105 |
| Duke A. McDaniel | 1,404,924 | 0 |
| Ronald F. Miller | 1,400,720 | 4,204 |
| George R. Ours | 1,404,065 | 859 |

The following directors' terms of office continued after the 2002 annual shareholders' meeting: Oscar M. Bean, Dewey F. Bensenhaver, James M. Cookman, John W. Crites, James Paul Geary, Thomas J. Hawse, III, Phoebe F. Heishman, Gary L. Hinkle, Gerald W. Huffman, H. Charles Maddy, III, Harold K. Michael, and Charles S. Piccirillo.

2. Ratify Arnett & Foster, CPA's to serve as the Company's independent auditors for 2002.

| For | Against | Abstentions |
|-----------|---------|-------------|
| 1,406,329 | 643 | 4,187 |

Item 6. Reports on Form 8-K

On April 26, 2002, Summit and Monroe Financial, Inc. issued a New Release announcing that the Boards of Directors of Summit and Monroe Financial, Inc. had approved a plan to affiliate, whereby Summit would acquire Monroe and its wholly owned subsidiary, Bank of Greenville.

On May 20, 2002, Summit and Monroe Financial, Inc. issued a News Release announcing that they mutually had agreed to terminate their plan to affiliate.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SUMMIT FINANCIAL GROUP, INC.
(registrant)

By: /s/ H. Charles Maddy, III

H. Charles Maddy, III,
President and Chief Executive Officer

By: /s/ Robert S. Tissue

Robert S. Tissue,
Sr. Vice President and Chief Financial Officer

Date: August 13, 2002

CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Summit Financial Group, Inc. ("Summit") Form 10-Q for the period ending June 30, 2002 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, H. Charles Maddy, III, President and Chief Executive Officer of Summit, certify to the best of my knowledge, pursuant to 18 U.S.C. ss. 1350, as adopted pursuant to ss. 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Summit.

/s/ H. Charles Maddy, III

H. Charles Maddy, III,
President and Chief Executive Officer

Date: August 13, 2002

The foregoing certification is being furnished solely pursuant to 18 U.S.C. ss. 1350 and is not being filed as part of the Report or as a separate disclosure document.

CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Summit Financial Group, Inc. ("Summit") Form 10-Q for the period ending June 30, 2002 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Robert S. Tissue, Senior Vice President and Chief Financial Officer of Summit, certify to the best of my knowledge, pursuant to 18 U.S.C. ss. 1350, as adopted pursuant to ss. 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Summit.

/s/ Robert S. Tissue

Robert S. Tissue,
Senior Vice President and Chief Financial Officer

Date: August 13, 2002

The foregoing certification is being furnished solely pursuant to 18 U.S.C. ss. 1350 and is not being filed as part of the Report or as a separate disclosure document.

