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The reader should not assume that the information is accurate and complete.

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 13F

| OMB APPROVAL                                 |           |
|----------------------------------------------|-----------|
| OMB Number:                                  | 3235-0006 |
| Estimated average burden hours per response: | 23.8      |

FORM 13F COVER PAGE

Report for the Calendar Year or Quarter Ended: 03-31-2024

Check here if Amendment ☐ Amendment Number:

This Amendment (Check only one.): ☐ is a restatement.

☐ adds new holdings entries.

Institutional Investment Manager Filing this Report:

Name: Summit Financial Group, Inc.

Address: 300 NORTH MAIN ST

MOOREFIELD, WV 26836

Form 13F File Number: 028-18100

CRD Number (if applicable):

SEC File Number (if applicable):

The institutional investment manager filing this report and the person by whom it is signed hereby represent that the person signing the report is authorized to submit it, that all information contained herein is true, correct and complete, and that it is understood that all required items, statements, schedules, lists, and tables, are considered integral parts of this form.

Person Signing this Report on Behalf of Reporting Manager:

Name: LISA L LESTER

Title: OPERATIONS ASSISTANT

Phone: 304-324-3220

Signature, Place, and Date of Signing:

/s/ LISA L LESTER

BLUEFIELD, WV

04-05-2024

[Signature]

[City, State]

[Date]

Report Type (Check only one.):

- ☒ 13F HOLDINGS REPORT. (Check here if all holdings of this reporting manager are reported in this report.)
- ☐ 13F NOTICE. (Check here if no holdings reported are in this report, and all holdings are reported by other reporting manager(s).)
- ☐ 13F COMBINATION REPORT. (Check here if a portion of the holdings for this reporting manager are reported in this report and a portion are reported by other reporting manager(s).)

Form 13F Summary Page

Report Summary:

Number of Other Included Managers: 0

Form 13F Information Table Entry Total: 258

Form 13F Information Table Value Total: 281,264,099

(round to nearest dollar)

List of Other Included Managers:

Provide a numbered list of the name(s) and Form 13F file number(s) of all institutional investment managers with respect to which this report is filed, other than the manager filing this report.

[If there are no entries in this list, state "NONE" and omit the column headings and list entries.]

NONE

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Washington, D.C. 20549

**FORM 13F**

**OMB APPROVAL**

OMB Number: 3235-0006  
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**FORM 13F INFORMATION TABLE**

| COLUMN 1                     | COLUMN 2       | COLUMN 3  | COLUMN 4 | COLUMN 5                |         |     | COLUMN 6 | COLUMN 7   | COLUMN 8 |                  |        |      |
|------------------------------|----------------|-----------|----------|-------------------------|---------|-----|----------|------------|----------|------------------|--------|------|
|                              |                |           |          | VALUE                   | SHRS OR | SH/ | PUT/     | INVESTMENT | OTHER    | VOTING AUTHORITY |        |      |
| NAME OF ISSUER               | TITLE OF CLASS | CUSIP     | FIGI     | (to the nearest dollar) | PRN AMT | PRN | CALL     | DISCRETION | MANAGER  | SOLE             | SHARED | NONE |
| 3M CO                        | COM            | 88579Y101 |          | 224,444                 | 2,116   | SH  |          | SOLE       |          | 2,116            | 0      | 0    |
| 3M CO                        | COM            | 88579Y101 |          | 127,284                 | 1,200   | SH  |          | OTR        |          | 1,200            | 0      | 0    |
| 523 TRACT HOLDONGS LLC       | COM            | 33828A900 |          | 1,081,058               | 1       | SH  |          | SOLE       |          | 1                | 0      | 0    |
| ABBOTT LABS                  | COM            | 002824100 |          | 514,084                 | 4,523   | SH  |          | SOLE       |          | 4,523            | 0      | 0    |
| ABBOTT LABS                  | COM            | 002824100 |          | 125,026                 | 1,100   | SH  |          | OTR        |          | 1,100            | 0      | 0    |
| ABBVIE INC                   | COM            | 00287Y109 |          | 1,591,918               | 8,742   | SH  |          | SOLE       |          | 8,742            | 0      | 0    |
| ABBVIE INC                   | COM            | 00287Y109 |          | 241,282                 | 1,325   | SH  |          | OTR        |          | 1,325            | 0      | 0    |
| ACCENTURE PLC IRELAND        | SHS CLASS A    | G1151C101 |          | 278,674                 | 804     | SH  |          | OTR        |          | 804              | 0      | 0    |
| ADOBE SYSTMS INCORPORATED    | COM            | 00724F101 |          | 306,292                 | 607     | SH  |          | SOLE       |          | 607              | 0      | 0    |
| AIR PRODS & CHEMS INC        | COM            | 009158106 |          | 1,065,988               | 4,400   | SH  |          | SOLE       |          | 4,400            | 0      | 0    |
| ALPHABET INC                 | CAP STK CL C   | 02079K107 |          | 647,714                 | 4,254   | SH  |          | SOLE       |          | 4,254            | 0      | 0    |
| ALPHABET INC                 | CAP STK CL A   | 02079K305 |          | 1,083,073               | 7,176   | SH  |          | SOLE       |          | 7,176            | 0      | 0    |
| ALPS ETF TR                  | SLERIAN MLP    | 00162Q452 |          | 373,984                 | 7,880   | SH  |          | SOLE       |          | 7,880            | 0      | 0    |
| ALTRIA GROUP INC             | COM            | 02209S103 |          | 195,635                 | 4,485   | SH  |          | SOLE       |          | 4,485            | 0      | 0    |
| ALTRIA GROUP INC             | COM            | 02209S103 |          | 238,383                 | 5,465   | SH  |          | OTR        |          | 5,465            | 0      | 0    |
| AMAZON COM INC               | COM            | 023135106 |          | 1,788,467               | 9,915   | SH  |          | SOLE       |          | 9,915            | 0      | 0    |
| AMERICAN ELEC PWR CO INC     | COM            | 025537101 |          | 923,594                 | 10,727  | SH  |          | SOLE       |          | 10,727           | 0      | 0    |
| AMERICAN ELEC PWR CO INC     | COM            | 025537101 |          | 112,963                 | 1,312   | SH  |          | OTR        |          | 1,312            | 0      | 0    |
| AMERICAN EXPRESS CO          | COM            | 025816109 |          | 315,350                 | 1,385   | SH  |          | SOLE       |          | 1,385            | 0      | 0    |
| AMERICAN EXPRESS CO          | COM            | 025816109 |          | 341,535                 | 1,500   | SH  |          | OTR        |          | 1,500            | 0      | 0    |
| AMGEN INC                    | COM            | 031162100 |          | 223,759                 | 787     | SH  |          | SOLE       |          | 787              | 0      | 0    |
| AMGEN INC                    | COM            | 031162100 |          | 142,160                 | 500     | SH  |          | OTR        |          | 500              | 0      | 0    |
| APPLE INC                    | COM            | 037833100 |          | 4,284,256               | 24,984  | SH  |          | SOLE       |          | 24,984           | 0      | 0    |
| APPLIED MATLS INC            | COM            | 038222105 |          | 504,644                 | 2,447   | SH  |          | SOLE       |          | 2,447            | 0      | 0    |
| AT&T INC                     | COM            | 00206R102 |          | 664,312                 | 37,745  | SH  |          | SOLE       |          | 37,745           | 0      | 0    |
| AUTODESK INC                 | COM            | 052769106 |          | 1,302,100               | 5,000   | SH  |          | SOLE       |          | 5,000            | 0      | 0    |
| AUTOMATIC DATA PROCESSING IN | COM            | 053015103 |          | 529,448                 | 2,120   | SH  |          | SOLE       |          | 2,120            | 0      | 0    |
| AUTOMATIC DATA PROCESSING IN | COM            | 053015103 |          | 24,974                  | 100     | SH  |          | OTR        |          | 100              | 0      | 0    |
| BECTON DICKINSON & CO        | COM            | 075887109 |          | 101,949                 | 412     | SH  |          | SOLE       |          | 412              | 0      | 0    |
| BECTON DICKINSON & CO        | COM            | 075887109 |          | 148,470                 | 600     | SH  |          | OTR        |          | 600              | 0      | 0    |

|                               |                   |           |           |         |    |      |         |   |   |
|-------------------------------|-------------------|-----------|-----------|---------|----|------|---------|---|---|
| BERKSHIRE<br>HATHAWAY INC DEL | CL A              | 084670108 | 1,268,880 | 2       | SH | SOLE | 2       | 0 | 0 |
| BERKSHIRE<br>HATHAWAY INC DEL | CL B NEW          | 084670702 | 1,304,453 | 3,102   | SH | SOLE | 3,102   | 0 | 0 |
| BK OF AMERICA<br>CORP         | COM               | 060505104 | 371,957   | 9,809   | SH | SOLE | 9,809   | 0 | 0 |
| BK OF AMERICA<br>CORP         | COM               | 060505104 | 75,840    | 2,000   | SH | OTR  | 2,000   | 0 | 0 |
| BLACK HILLS CORP              | COM               | 092113109 | 436,800   | 8,000   | SH | SOLE | 8,000   | 0 | 0 |
| BOEING CO                     | COM               | 097023105 | 170,217   | 882     | SH | SOLE | 882     | 0 | 0 |
| BOEING CO                     | COM               | 097023105 | 281,765   | 1,460   | SH | OTR  | 1,460   | 0 | 0 |
| BRISTOL-MYERS<br>SQUIBB CO    | COM               | 110122108 | 564,263   | 10,405  | SH | SOLE | 10,405  | 0 | 0 |
| CAPITAL ONE FINL<br>CORP      | COM               | 14040H105 | 277,679   | 1,865   | SH | SOLE | 1,865   | 0 | 0 |
| CAPITAL ONE FINL<br>CORP      | COM               | 14040H105 | 379,222   | 2,547   | SH | OTR  | 2,547   | 0 | 0 |
| CATERPILLAR INC               | COM               | 149123101 | 784,893   | 2,142   | SH | SOLE | 2,142   | 0 | 0 |
| CATERPILLAR INC               | COM               | 149123101 | 366,430   | 1,000   | SH | OTR  | 1,000   | 0 | 0 |
| CHEVRON CORP<br>NEW           | COM               | 166764100 | 1,528,816 | 9,692   | SH | SOLE | 9,692   | 0 | 0 |
| CHEVRON CORP<br>NEW           | COM               | 166764100 | 315,480   | 2,000   | SH | OTR  | 2,000   | 0 | 0 |
| CHUBB LIMITED                 | COM               | H1467J104 | 298,258   | 1,151   | SH | SOLE | 1,151   | 0 | 0 |
| CHUBB LIMITED                 | COM               | H1467J104 | 14,770    | 57      | SH | OTR  | 57      | 0 | 0 |
| CISCO SYS INC                 | COM               | 17275R102 | 1,597,669 | 32,011  | SH | SOLE | 32,011  | 0 | 0 |
| CISCO SYS INC                 | COM               | 17275R102 | 42,423    | 850     | SH | OTR  | 850     | 0 | 0 |
| COCA COLA CO                  | COM               | 191216100 | 3,132,966 | 51,209  | SH | SOLE | 51,209  | 0 | 0 |
| COLGATE<br>PALMOLIVE CO       | COM               | 194162103 | 928,055   | 10,306  | SH | SOLE | 10,306  | 0 | 0 |
| COLGATE<br>PALMOLIVE CO       | COM               | 194162103 | 103,557   | 1,150   | SH | OTR  | 1,150   | 0 | 0 |
| COMCAST CORP<br>NEW           | CL A              | 20030N101 | 232,399   | 5,361   | SH | SOLE | 5,361   | 0 | 0 |
| COMCAST CORP<br>NEW           | CL A              | 20030N101 | 63,594    | 1,467   | SH | OTR  | 1,467   | 0 | 0 |
| CONOCOPHILLIPS                | COM               | 20825C104 | 407,550   | 3,202   | SH | SOLE | 3,202   | 0 | 0 |
| COSTCO WHSL CORP<br>NEW       | COM               | 22160K105 | 298,913   | 408     | SH | SOLE | 408     | 0 | 0 |
| CSX CORP                      | COM               | 126408103 | 4,708,779 | 127,024 | SH | SOLE | 127,024 | 0 | 0 |
| DARDEN<br>RESTAURANTS INC     | COM               | 237194105 | 465,512   | 2,785   | SH | SOLE | 2,785   | 0 | 0 |
| DIREXION SHS ETF<br>TR        | AUSPCE CMD<br>STG | 25460E307 | 1,173,459 | 41,465  | SH | SOLE | 41,465  | 0 | 0 |
| DISNEY WALT CO                | COM               | 254687106 | 2,307,097 | 18,855  | SH | SOLE | 18,855  | 0 | 0 |
| DISNEY WALT CO                | COM               | 254687106 | 146,832   | 1,200   | SH | OTR  | 1,200   | 0 | 0 |
| DOMINION ENERGY<br>INC        | COM               | 25746U109 | 262,723   | 5,341   | SH | SOLE | 5,341   | 0 | 0 |
| DOMINION ENERGY<br>INC        | COM               | 25746U109 | 44,812    | 911     | SH | OTR  | 911     | 0 | 0 |
| DOW INC                       | COM               | 260557103 | 252,922   | 4,366   | SH | SOLE | 4,366   | 0 | 0 |
| DOW INC                       | COM               | 260557103 | 55,844    | 964     | SH | OTR  | 964     | 0 | 0 |
| DUKE ENERGY<br>CORP NEW       | COM NEW           | 26441C204 | 826,290   | 8,544   | SH | SOLE | 8,544   | 0 | 0 |
| DUKE ENERGY<br>CORP NEW       | COM NEW           | 26441C204 | 49,612    | 513     | SH | OTR  | 513     | 0 | 0 |
| DUPONT DE<br>NEMOURS INC      | COM               | 26614N102 | 245,420   | 3,201   | SH | SOLE | 3,201   | 0 | 0 |
| DUPONT DE                     | COM               | 26614N102 | 73,909    | 964     | SH | OTR  | 964     | 0 | 0 |

|                              |                  |           |           |        |    |      |        |   |   |
|------------------------------|------------------|-----------|-----------|--------|----|------|--------|---|---|
| NEMOURS INC                  |                  |           |           |        |    |      |        |   |   |
| EDWARDS LIFESCIENCES CORP    | COM              | 28176E108 | 1,560,781 | 16,333 | SH | SOLE | 16,333 | 0 | 0 |
| ELEVANCE HEALTH INC          | COM              | 036752103 | 336,532   | 649    | SH | SOLE | 649    | 0 | 0 |
| EMERSON ELEC CO              | COM              | 291011104 | 2,084,319 | 18,377 | SH | SOLE | 18,377 | 0 | 0 |
| EMERSON ELEC CO              | COM              | 291011104 | 170,130   | 1,500  | SH | OTR  | 1,500  | 0 | 0 |
| EXCHANGE TRADED CONCEPTS TR  | ROBO GLB ETF     | 301505707 | 1,140,020 | 19,441 | SH | SOLE | 19,441 | 0 | 0 |
| EXXON MOBIL CORP             | COM              | 30231G102 | 5,367,498 | 46,176 | SH | SOLE | 46,176 | 0 | 0 |
| EXXON MOBIL CORP             | COM              | 30231G102 | 230,620   | 1,984  | SH | OTR  | 1,984  | 0 | 0 |
| FIRST CMNTY BANKSHARES INC V | COM              | 31983A103 | 1,220,603 | 35,247 | SH | SOLE | 35,247 | 0 | 0 |
| FIRST CMNTY BANKSHARES INC V | COM              | 31983A103 | 110,642   | 3,195  | SH | OTR  | 3,195  | 0 | 0 |
| FIRST TR EXCH TRADED FD III  | PFD SECS INC ETF | 33739E108 | 423,907   | 24,475 | SH | SOLE | 24,475 | 0 | 0 |
| FIRST TR EXCH TRADED FD III  | PFD SECS INC ETF | 33739E108 | 3,689     | 213    | SH | OTR  | 213    | 0 | 0 |
| FIRST TR EXCHANGE TRADED FD  | NASDAQ CYB ETF   | 33734X846 | 1,493,038 | 26,477 | SH | SOLE | 26,477 | 0 | 0 |
| FIRST TR EXCHANGE-TRADED FD  | DJ INTERNT IDX   | 33733E302 | 1,111,177 | 5,418  | SH | SOLE | 5,418  | 0 | 0 |
| FIRST TR NAS100 EQ WEIGHTED  | SHS              | 337344105 | 1,756,654 | 14,178 | SH | SOLE | 14,178 | 0 | 0 |
| FISERV INC                   | COM              | 337738108 | 2,120,012 | 13,265 | SH | SOLE | 13,265 | 0 | 0 |
| FORTUNE BRANDS INNOVATIONS I | COM              | 34964C106 | 203,208   | 2,400  | SH | SOLE | 2,400  | 0 | 0 |
| FRANKLIN RESOURCES INC       | COM              | 354613101 | 403,659   | 14,360 | SH | SOLE | 14,360 | 0 | 0 |
| GAMING & LEISURE PPTYS INC   | COM              | 36467J108 | 433,795   | 9,416  | SH | SOLE | 9,416  | 0 | 0 |
| GENERAL DYNAMICS CORP        | COM              | 369550108 | 1,486,462 | 5,262  | SH | SOLE | 5,262  | 0 | 0 |
| GENERAL ELECTRIC CO          | COM              | 369604301 | 389,852   | 2,221  | SH | SOLE | 2,221  | 0 | 0 |
| GENERAL MLS INC              | COM              | 370334104 | 574,313   | 8,208  | SH | SOLE | 8,208  | 0 | 0 |
| GLOBAL X FDS                 | US INFR DEV ETF  | 37954Y673 | 2,280,316 | 57,280 | SH | SOLE | 57,280 | 0 | 0 |
| HARTFORD FINL SVCS GROUP IN  | COM              | 416515104 | 303,482   | 2,945  | SH | SOLE | 2,945  | 0 | 0 |
| HERSHEY CO                   | COM              | 427866108 | 1,016,262 | 5,225  | SH | SOLE | 5,225  | 0 | 0 |
| HOME DEPOT INC               | COM              | 437076102 | 2,668,321 | 6,956  | SH | SOLE | 6,956  | 0 | 0 |
| HOME DEPOT INC               | COM              | 437076102 | 520,928   | 1,358  | SH | OTR  | 1,358  | 0 | 0 |
| HONEYWELL INTL INC           | COM              | 438516106 | 927,114   | 4,517  | SH | SOLE | 4,517  | 0 | 0 |
| HONEYWELL INTL INC           | COM              | 438516106 | 56,443    | 275    | SH | OTR  | 275    | 0 | 0 |
| I SHARES GOLD TR             | ISHARES NEW      | 464285204 | 274,913   | 6,544  | SH | SOLE | 6,544  | 0 | 0 |
| INTEL CORP                   | COM              | 458140100 | 1,386,628 | 31,393 | SH | SOLE | 31,393 | 0 | 0 |
| INTEL CORP                   | COM              | 458140100 | 88,340    | 2,000  | SH | OTR  | 2,000  | 0 | 0 |
| INTERCONTINENTAL EXCHANGE IN | COM              | 45866F104 | 1,371,276 | 9,978  | SH | SOLE | 9,978  | 0 | 0 |
| INTERNATIONAL BUSINESS MACHS | COM              | 459200101 | 840,987   | 4,404  | SH | SOLE | 4,404  | 0 | 0 |
| INTERNATIONAL BUSINESS MACHS | COM              | 459200101 | 210,056   | 1,100  | SH | OTR  | 1,100  | 0 | 0 |
| INTUIT                       | COM              | 461202103 | 260,650   | 401    | SH | SOLE | 401    | 0 | 0 |
| INVESCO EXCH                 | S&P 500 HB ETF   | 46138E370 | 1,160,361 | 13,225 | SH | SOLE | 13,225 | 0 | 0 |

TRADED FD TR II

|                                    |                     |           |           |        |    |      |        |   |   |
|------------------------------------|---------------------|-----------|-----------|--------|----|------|--------|---|---|
| INVESCO EXCH<br>TRADED FD TR II    | VAR RATE PFD        | 46138G870 | 1,230,454 | 51,765 | SH | SOLE | 51,765 | 0 | 0 |
| INVESCO<br>EXCHANGE TRADED<br>FD T | S&P SML600 VAL      | 46137V167 | 716,016   | 6,660  | SH | SOLE | 6,660  | 0 | 0 |
| INVESCO<br>EXCHANGE TRADED<br>FD T | S&P500 EQL WGT      | 46137V357 | 8,511,011 | 50,251 | SH | SOLE | 50,251 | 0 | 0 |
| INVESCO<br>EXCHANGE TRADED<br>FD T | GBL LISTED PVT      | 46137V118 | 297,809   | 4,515  | SH | SOLE | 4,515  | 0 | 0 |
| INVESCO QQQ TR                     | UNIT SER 1          | 46090E103 | 4,718,938 | 10,628 | SH | SOLE | 10,628 | 0 | 0 |
| ISHARES INC                        | MSCI JPN ETF<br>NEW | 46434G822 | 267,562   | 3,750  | SH | SOLE | 3,750  | 0 | 0 |
| ISHARES SILVER TR                  | ISHARES             | 46428Q109 | 223,746   | 9,835  | SH | SOLE | 9,835  | 0 | 0 |
| ISHARES SILVER TR                  | ISHARES             | 46428Q109 | 12,512    | 550    | SH | OTR  | 550    | 0 | 0 |
| ISHARES TR                         | INTL SEL DIV<br>ETF | 464288448 | 441,069   | 15,730 | SH | SOLE | 15,730 | 0 | 0 |
| ISHARES TR                         | S&P 100 ETF         | 464287101 | 765,239   | 3,093  | SH | SOLE | 3,093  | 0 | 0 |
| ISHARES TR                         | S&P TTL STK         | 464287150 | 266,343   | 2,310  | SH | SOLE | 2,310  | 0 | 0 |
| ISHARES TR                         | SELECT DIVID<br>ETF | 464287168 | 5,050,995 | 41,005 | SH | SOLE | 41,005 | 0 | 0 |
| ISHARES TR                         | SELECT DIVID<br>ETF | 464287168 | 11,825    | 96     | SH | OTR  | 96     | 0 | 0 |
| ISHARES TR                         | CORE S&P500<br>ETF  | 464287200 | 4,094,385 | 7,788  | SH | SOLE | 7,788  | 0 | 0 |
| ISHARES TR                         | CORE US AGGBD<br>ET | 464287226 | 5,916,751 | 60,412 | SH | SOLE | 60,412 | 0 | 0 |
| ISHARES TR                         | CORE US AGGBD<br>ET | 464287226 | 29,871    | 305    | SH | OTR  | 305    | 0 | 0 |
| ISHARES TR                         | MSCI EMG MKT<br>ETF | 464287234 | 2,820,306 | 68,654 | SH | SOLE | 68,654 | 0 | 0 |
| ISHARES TR                         | MSCI EMG MKT<br>ETF | 464287234 | 11,297    | 275    | SH | OTR  | 275    | 0 | 0 |
| ISHARES TR                         | GLOBAL TECH<br>ETF  | 464287291 | 432,701   | 5,784  | SH | SOLE | 5,784  | 0 | 0 |
| ISHARES TR                         | GLOBAL TECH<br>ETF  | 464287291 | 1,402,238 | 18,744 | SH | OTR  | 18,744 | 0 | 0 |
| ISHARES TR                         | S&P 500 GRWT<br>ETF | 464287309 | 1,676,640 | 19,856 | SH | SOLE | 19,856 | 0 | 0 |
| ISHARES TR                         | 7-10YR TRSY BD      | 464287440 | 229,266   | 2,422  | SH | SOLE | 2,422  | 0 | 0 |
| ISHARES TR                         | 1 3 YR TREAS BD     | 464287457 | 1,480,463 | 18,103 | SH | SOLE | 18,103 | 0 | 0 |
| ISHARES TR                         | MSCI EAFE ETF       | 464287465 | 6,378,258 | 79,868 | SH | SOLE | 79,868 | 0 | 0 |
| ISHARES TR                         | RUS MDCP VAL<br>SFT | 464287473 | 224,967   | 1,795  | SH | SOLE | 1,795  | 0 | 0 |
| ISHARES TR                         | RUS MD CP GR<br>ETF | 464287481 | 1,470,351 | 12,882 | SH | SOLE | 12,882 | 0 | 0 |
| ISHARES TR                         | RUS MID CAP<br>ETF  | 464287499 | 3,574,497 | 42,508 | SH | SOLE | 42,508 | 0 | 0 |
| ISHARES TR                         | RUS MID CAP<br>ETF  | 464287499 | 23,965    | 285    | SH | OTR  | 285    | 0 | 0 |
| ISHARES TR                         | CORE S&P MCP<br>ETF | 464287507 | 5,633,027 | 92,740 | SH | SOLE | 92,740 | 0 | 0 |
| ISHARES TR                         | ISHARES<br>BIOTECH  | 464287556 | 1,392,645 | 10,149 | SH | SOLE | 10,149 | 0 | 0 |
| ISHARES TR                         | GLOBAL 100 ETF      | 464287572 | 288,794   | 3,230  | SH | SOLE | 3,230  | 0 | 0 |
| ISHARES TR                         | RUS 1000 VAL<br>ETF | 464287598 | 1,956,776 | 10,925 | SH | SOLE | 10,925 | 0 | 0 |
| ISHARES TR                         | S&P MC 400GR<br>ETF | 464287606 | 318,462   | 3,490  | SH | SOLE | 3,490  | 0 | 0 |
| ISHARES TR                         | RUS 1000 GRW        | 464287614 | 2,614,496 | 7,757  | SH | SOLE | 7,757  | 0 | 0 |

|                             |                     |           |           |         |    |      |         |   |   |
|-----------------------------|---------------------|-----------|-----------|---------|----|------|---------|---|---|
|                             | ETF                 |           |           |         |    |      |         |   |   |
| ISHARES TR                  | RUS 1000 ETF        | 464287622 | 770,192   | 2,674   | SH | SOLE | 2,674   | 0 | 0 |
| ISHARES TR                  | RUSSELL 2000<br>ETF | 464287655 | 4,247,429 | 20,197  | SH | SOLE | 20,197  | 0 | 0 |
| ISHARES TR                  | US INDUSTRIALS      | 464287754 | 402,272   | 3,200   | SH | SOLE | 3,200   | 0 | 0 |
| ISHARES TR                  | U.S. REAL ES ETF    | 464287739 | 401,403   | 4,465   | SH | SOLE | 4,465   | 0 | 0 |
| ISHARES TR                  | U.S. FIN SVC ETF    | 464287770 | 790,826   | 11,928  | SH | SOLE | 11,928  | 0 | 0 |
| ISHARES TR                  | CORE S&P SCP<br>ETF | 464287804 | 7,192,531 | 65,079  | SH | SOLE | 65,079  | 0 | 0 |
| ISHARES TR                  | S&P SML 600<br>GWT  | 464287887 | 304,600   | 2,330   | SH | SOLE | 2,330   | 0 | 0 |
| ISHARES TR                  | MSCI ACWI ETF       | 464288257 | 340,521   | 3,092   | SH | SOLE | 3,092   | 0 | 0 |
| ISHARES TR                  | IBOXX HI YD ETF     | 464288513 | 1,495,836 | 19,244  | SH | SOLE | 19,244  | 0 | 0 |
| ISHARES TR                  | IBOXX HI YD ETF     | 464288513 | 17,489    | 225     | SH | OTR  | 225     | 0 | 0 |
| ISHARES TR                  | ISHS 1-5YR INVS     | 464288646 | 2,268,678 | 44,241  | SH | SOLE | 44,241  | 0 | 0 |
| ISHARES TR                  | 3 7 YR TREAS BD     | 464288661 | 2,677,411 | 23,119  | SH | SOLE | 23,119  | 0 | 0 |
| ISHARES TR                  | PFD AND INCM<br>SEC | 464288687 | 3,339,414 | 103,612 | SH | SOLE | 103,612 | 0 | 0 |
| ISHARES TR                  | PFD AND INCM<br>SEC | 464288687 | 37,064    | 1,150   | SH | OTR  | 1,150   | 0 | 0 |
| ISHARES TR                  | U.S. MED DVC<br>ETF | 464288810 | 109,563   | 1,870   | SH | SOLE | 1,870   | 0 | 0 |
| ISHARES TR                  | U.S. MED DVC<br>ETF | 464288810 | 963,219   | 16,440  | SH | OTR  | 16,440  | 0 | 0 |
| ISHARES TR                  | US OIL EQ&SV<br>ETF | 464288844 | 210,839   | 8,915   | SH | SOLE | 8,915   | 0 | 0 |
| ISHARES TR                  | MICRO-CAP ETF       | 464288869 | 248,439   | 2,050   | SH | SOLE | 2,050   | 0 | 0 |
| ISHARES TR                  | US TREAS BD<br>ETF  | 46429B267 | 387,568   | 17,021  | SH | SOLE | 17,021  | 0 | 0 |
| ISHARES TR                  | FLTG RATE NT<br>ETF | 46429B655 | 234,110   | 4,585   | SH | SOLE | 4,585   | 0 | 0 |
| ISHARES TR                  | CORE HIGH DV<br>ETF | 46429B663 | 3,561,656 | 32,317  | SH | SOLE | 32,317  | 0 | 0 |
| ISHARES TR                  | CORE HIGH DV<br>ETF | 46429B663 | 15,208    | 138     | SH | OTR  | 138     | 0 | 0 |
| ISHARES TR                  | MSCI EMRG CHN       | 46434G764 | 1,208,912 | 20,999  | SH | SOLE | 20,999  | 0 | 0 |
| ISHARES TR                  | CORE INTL<br>AGGR   | 46435G672 | 249,750   | 5,000   | SH | SOLE | 5,000   | 0 | 0 |
| JOHNSON &<br>JOHNSON        | COM                 | 478160104 | 5,277,218 | 33,360  | SH | SOLE | 33,360  | 0 | 0 |
| JOHNSON &<br>JOHNSON        | COM                 | 478160104 | 518,072   | 3,275   | SH | OTR  | 3,275   | 0 | 0 |
| JPMORGAN CHASE<br>& CO      | COM                 | 46625H100 | 2,440,655 | 12,185  | SH | SOLE | 12,185  | 0 | 0 |
| JPMORGAN CHASE<br>& CO      | COM                 | 46625H100 | 269,603   | 1,346   | SH | OTR  | 1,346   | 0 | 0 |
| KRAFT HEINZ CO              | COM                 | 500754106 | 265,680   | 7,200   | SH | SOLE | 7,200   | 0 | 0 |
| KRAFT HEINZ CO              | COM                 | 500754106 | 31,660    | 858     | SH | OTR  | 858     | 0 | 0 |
| LILLY ELI & CO              | COM                 | 532457108 | 8,066,667 | 10,369  | SH | SOLE | 10,369  | 0 | 0 |
| LILLY ELI & CO              | COM                 | 532457108 | 128,363   | 165     | SH | OTR  | 165     | 0 | 0 |
| LOWES COS INC               | COM                 | 548661107 | 873,214   | 3,428   | SH | SOLE | 3,428   | 0 | 0 |
| LOWES COS INC               | COM                 | 548661107 | 182,131   | 715     | SH | OTR  | 715     | 0 | 0 |
| MANULIFE FINL<br>CORP       | COM                 | 56501R106 | 340,838   | 13,639  | SH | SOLE | 13,639  | 0 | 0 |
| MARSH &<br>MCLENNAN COS INC | COM                 | 571748102 | 19,156    | 93      | SH | SOLE | 93      | 0 | 0 |
| MARSH &<br>MCLENNAN COS INC | COM                 | 571748102 | 185,382   | 900     | SH | OTR  | 900     | 0 | 0 |
| MASTERCARD                  | COM                 | 05763Q104 | 212,372   | 441     | SH | SOLE | 441     | 0 | 0 |

|                         |                |           |           |        |    |      |        |   |   |
|-------------------------|----------------|-----------|-----------|--------|----|------|--------|---|---|
| INCORPORATED            |                |           |           |        |    |      |        |   |   |
| MCDONALDS CORP          | COM            | 580135101 | 700,645   | 2,485  | SH | SOLE | 2,485  | 0 | 0 |
| MCDONALDS CORP          | COM            | 580135101 | 23,965    | 85     | SH | OTR  | 85     | 0 | 0 |
| MERCK & CO INC          | COM            | 58933Y105 | 612,775   | 4,644  | SH | SOLE | 4,644  | 0 | 0 |
| MERCK & CO INC          | COM            | 58933Y105 | 316,680   | 2,400  | SH | OTR  | 2,400  | 0 | 0 |
| META PLATFORMS CDR CIBC | CL A           | 30303M102 | 519,085   | 1,069  | SH | SOLE | 1,069  | 0 | 0 |
| MICROSOFT CORP          | COM            | 594918104 | 9,782,160 | 23,251 | SH | SOLE | 23,251 | 0 | 0 |
| MICROSOFT CORP          | COM            | 594918104 | 1,977,384 | 4,700  | SH | OTR  | 4,700  | 0 | 0 |
| MONDELEZ INTL INC       | CL A           | 609207105 | 305,200   | 4,360  | SH | SOLE | 4,360  | 0 | 0 |
| MONDELEZ INTL INC       | CL A           | 609207105 | 112,000   | 1,600  | SH | OTR  | 1,600  | 0 | 0 |
| NAVO-NORDISK A S        | ADR            | 670100205 | 224,700   | 1,750  | SH | SOLE | 1,750  | 0 | 0 |
| NESTLE S A              | SPONSORED ADR  | 641069406 | 252,264   | 2,373  | SH | SOLE | 2,373  | 0 | 0 |
| NESTLE S A              | SPONSORED ADR  | 641069406 | 23,387    | 220    | SH | OTR  | 220    | 0 | 0 |
| NEXTERA ENERGY INC      | COM            | 65339F101 | 669,776   | 10,480 | SH | SOLE | 10,480 | 0 | 0 |
| NORFOLK SOUTHN CORP     | COM            | 655844108 | 1,803,969 | 7,078  | SH | SOLE | 7,078  | 0 | 0 |
| NORFOLK SOUTHN CORP     | COM            | 655844108 | 76,461    | 300    | SH | OTR  | 300    | 0 | 0 |
| NOVARTIS AG             | SPONSORED ADR  | 66987V109 | 353,451   | 3,654  | SH | SOLE | 3,654  | 0 | 0 |
| NUCOR CORP              | COM            | 670346105 | 237,480   | 1,200  | SH | OTR  | 1,200  | 0 | 0 |
| NVIDIA CORPORATION      | COM            | 67066G104 | 815,914   | 903    | SH | SOLE | 903    | 0 | 0 |
| ORACLE CORP             | COM            | 68389X105 | 464,757   | 3,700  | SH | SOLE | 3,700  | 0 | 0 |
| OREILLY AUTOMOTIVE      | COM            | 67103H107 | 275,446   | 244    | SH | SOLE | 244    | 0 | 0 |
| PEPSICO INC             | COM            | 713448108 | 1,937,010 | 11,068 | SH | SOLE | 11,068 | 0 | 0 |
| PEPSICO INC             | COM            | 713448108 | 228,388   | 1,350  | SH | OTR  | 1,350  | 0 | 0 |
| PFIZER INC              | COM            | 717081103 | 814,518   | 29,352 | SH | SOLE | 29,352 | 0 | 0 |
| PFIZER INC              | COM            | 717081103 | 70,762    | 2,550  | SH | OTR  | 2,550  | 0 | 0 |
| PHILIP MORRIS INTL INC  | COM            | 718172109 | 313,340   | 3,420  | SH | SOLE | 3,420  | 0 | 0 |
| PHILIP MORRIS INTL INC  | COM            | 718172109 | 464,055   | 5,065  | SH | OTR  | 5,065  | 0 | 0 |
| PROCTER AND GAMBLE CO   | COM            | 742718109 | 6,174,423 | 38,055 | SH | SOLE | 38,055 | 0 | 0 |
| PROCTER AND GAMBLE CO   | COM            | 742718109 | 735,803   | 4,535  | SH | OTR  | 4,535  | 0 | 0 |
| PROSHARES TR            | PSHS ULTRA QQQ | 74347R206 | 1,110,996 | 12,700 | SH | OTR  | 12,700 | 0 | 0 |
| QUALCOMM INC            | COM            | 747525103 | 688,035   | 4,064  | SH | SOLE | 4,064  | 0 | 0 |
| QUALCOMM INC            | COM            | 747525103 | 46,557    | 275    | SH | OTR  | 275    | 0 | 0 |
| RGC RES INC             | COM            | 74955L103 | 810,106   | 40,025 | SH | SOLE | 40,025 | 0 | 0 |
| RTX CORPORATION         | COM            | 75513E101 | 1,920,658 | 19,693 | SH | SOLE | 19,693 | 0 | 0 |
| RTX CORPORATION         | COM            | 75513E101 | 105,332   | 1,080  | SH | OTR  | 1,080  | 0 | 0 |
| SCHLUMBERGER LTD        | COM STK        | 806857108 | 599,456   | 10,937 | SH | SOLE | 10,937 | 0 | 0 |
| SCHLUMBERGER LTD        | COM STK        | 806857108 | 71,253    | 1,300  | SH | OTR  | 1,300  | 0 | 0 |
| SELECT SECTOR SPDR TR   | SBI MATERIALS  | 81369Y100 | 212,532   | 2,288  | SH | SOLE | 2,288  | 0 | 0 |
| SELECT SECTOR SPDR TR   | SBI HEALTHCARE | 81369Y209 | 721,661   | 4,885  | SH | OTR  | 4,885  | 0 | 0 |
| SELECT SECTOR SPDR TR   | SBI CONS SPLS  | 81369Y308 | 200,826   | 2,630  | SH | SOLE | 2,630  | 0 | 0 |

|                              |                    |           |            |         |    |      |         |   |   |
|------------------------------|--------------------|-----------|------------|---------|----|------|---------|---|---|
| SELECT SECTOR SPDR TR        | ENERGY             | 81369Y506 | 1,510,087  | 15,995  | SH | SOLE | 15,995  | 0 | 0 |
| SELECT SECTOR SPDR TR        | FINANCIAL          | 81369Y605 | 1,684,168  | 39,985  | SH | SOLE | 39,985  | 0 | 0 |
| SELECT SECTOR SPDR TR        | INDL               | 81369Y704 | 2,185,154  | 17,348  | SH | SOLE | 17,348  | 0 | 0 |
| SELECT SECTOR SPDR TR        | INDL               | 81369Y704 | 13,855     | 110     | SH | OTR  | 110     | 0 | 0 |
| SELECT SECTOR SPDR TR        | TECHNOLOGY         | 81369Y803 | 1,087,169  | 5,220   | SH | SOLE | 5,220   | 0 | 0 |
| SHELL PLC                    | SPON ADS           | 780259305 | 463,246    | 6,910   | SH | SOLE | 6,910   | 0 | 0 |
| SOUTHERN CO                  | COM                | 842587107 | 675,001    | 9,409   | SH | SOLE | 9,409   | 0 | 0 |
| SOUTHERN CO                  | COM                | 842587107 | 23,315     | 325     | SH | OTR  | 325     | 0 | 0 |
| SPDR S&P 500 ETF TR          | TR UNIT            | 78462F103 | 11,022,654 | 21,073  | SH | SOLE | 21,073  | 0 | 0 |
| SPDR S&P 500 ETF TR          | TR UNIT            | 78462F103 | 6,799      | 13      | SH | OTR  | 13      | 0 | 0 |
| SPDR SER TR                  | BBG CON SEC ETF    | 78464A359 | 276,821    | 3,790   | SH | SOLE | 3,790   | 0 | 0 |
| SPDR SER TR                  | DJ REIT ETF        | 78464A607 | 553,907    | 5,877   | SH | SOLE | 5,877   | 0 | 0 |
| SPDR SER TR                  | BLOOMBERG SHT TE   | 78468R408 | 952,256    | 37,758  | SH | SOLE | 37,758  | 0 | 0 |
| SSGA ACTIVE ETF TR           | BLACKSTONE SENR    | 78467V608 | 340,459    | 8,085   | SH | SOLE | 8,085   | 0 | 0 |
| STARBUCKS CORP               | COM                | 855244109 | 314,472    | 3,441   | SH | SOLE | 3,441   | 0 | 0 |
| STRYKER CORPORATION          | COM                | 863667101 | 357,870    | 1,000   | SH | OTR  | 1,000   | 0 | 0 |
| SUMMIT FINL GROUP INC        | COM                | 86606G101 | 5,270,452  | 194,052 | SH | SOLE | 194,052 | 0 | 0 |
| SUMMIT FINL GROUP INC        | COM                | 86606G101 | 688,071    | 25,334  | SH | OTR  | 25,334  | 0 | 0 |
| TARGET CORP                  | COM                | 87612E106 | 460,746    | 2,600   | SH | SOLE | 2,600   | 0 | 0 |
| TEXAS INSTRS INC             | COM                | 882508104 | 232,744    | 1,336   | SH | SOLE | 1,336   | 0 | 0 |
| THE CIGNA GROUP              | COM                | 125523100 | 128,569    | 354     | SH | SOLE | 354     | 0 | 0 |
| THE CIGNA GROUP              | COM                | 125523100 | 95,155     | 262     | SH | OTR  | 262     | 0 | 0 |
| TRACTOR SUPPLY CO            | COM                | 892356106 | 262,505    | 1,003   | SH | SOLE | 1,003   | 0 | 0 |
| TRUIST FINL CORP             | COM                | 89832Q109 | 945,810    | 24,264  | SH | SOLE | 24,264  | 0 | 0 |
| UNION PAC CORP               | COM                | 907818108 | 339,383    | 1,380   | SH | SOLE | 1,380   | 0 | 0 |
| UNITEDHEALTH GROUP INC       | COM                | 91324P102 | 275,053    | 556     | SH | SOLE | 556     | 0 | 0 |
| VANECK ETF TRUST             | PREFERRED SECURT   | 92189F429 | 189,636    | 10,720  | SH | SOLE | 10,720  | 0 | 0 |
| VANECK ETF TRUST             | SEMICONDUCTR ETF   | 92189F676 | 2,174,528  | 9,665   | SH | SOLE | 9,665   | 0 | 0 |
| VANECK ETF TRUST             | PHARMACEUTCL ETF   | 92189F692 | 347,834    | 3,835   | SH | SOLE | 3,835   | 0 | 0 |
| VANECK ETF TRUST             | HIGH YLD MUNIETF   | 92189H409 | 441,858    | 8,455   | SH | SOLE | 8,455   | 0 | 0 |
| VANGUARD INTL EQUITY INDEX F | ALLWRLD EX US      | 922042775 | 2,238,377  | 38,165  | SH | SOLE | 38,165  | 0 | 0 |
| VANGUARD INTL EQUITY INDEX F | FTSE EMR MKT ETF   | 922042858 | 2,660,665  | 63,698  | SH | SOLE | 63,698  | 0 | 0 |
| VANGUARD SPECIALIZED FUNDS   | DIV APP ETF        | 921908844 | 484,464    | 2,653   | SH | SOLE | 2,653   | 0 | 0 |
| VANGUARD TAX-MANAGED INTL    | F VAN ETSF DEV MKT | 921943858 | 2,129,164  | 42,439  | SH | SOLE | 42,439  | 0 | 0 |
| VERIZON COMMUNICATIONS INC   | COM                | 92343V104 | 1,137,997  | 27,121  | SH | SOLE | 27,121  | 0 | 0 |
| VERIZON                      | COM                | 92343V104 | 71,541     | 1,705   | SH | OTR  | 1,705   | 0 | 0 |



COMMUNICATIONS  
INC

|                       |          |           |           |        |    |      |        |   |   |
|-----------------------|----------|-----------|-----------|--------|----|------|--------|---|---|
| VISA INC              | COM CL A | 92826C839 | 777,516   | 2,786  | SH | SOLE | 2,786  | 0 | 0 |
| WALMART INC           | COM      | 931142103 | 812,836   | 13,509 | SH | SOLE | 13,509 | 0 | 0 |
| WASTE MGMT INC<br>DEL | COM      | 94106L109 | 3,070,425 | 14,405 | SH | SOLE | 14,405 | 0 | 0 |
| WASTE MGMT INC<br>DEL | COM      | 94106L109 | 42,630    | 200    | SH | OTR  | 200    | 0 | 0 |
| WELLS FARGO CO<br>NEW | COM      | 949746101 | 333,038   | 5,746  | SH | SOLE | 5,746  | 0 | 0 |
| WELLS FARGO CO<br>NEW | COM      | 949746101 | 689,086   | 11,889 | SH | OTR  | 11,889 | 0 | 0 |
| WELLTOWER INC         | COM      | 95040Q104 | 604,089   | 6,465  | SH | SOLE | 6,465  | 0 | 0 |