U.S. SECURITIES AND EXCHANGE COMMISSION

| For Quarter Ended | March 31, 1996 |
| :--- | :---: |
| Commission File Number | $0-16587$ |

West Virginia 55-0672148
(State or other jurisdiction of
incorporation or organization)
(IRS Employer Identification No.)

310 North Main Street
Moorefield, West Virginia 26836
(Address of principal executive offices) (Zip Code)
(304) 538-2353
(Issuer's telephone number, including area code)
Check whether the issuer: (1) filed all reports required by Section 13 or $15(\mathrm{~d})$ of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $X$ No

State the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date. 378,510 common shares were outstanding as of May 9, 1995.

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SOUTH BRANCH VALLEY BANCORP, INC. AND SUBSIDIARY

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## SOUTH BRANCH VALLEY BANCORP, INC., AND SUBSIDIARY CONDENSED CONSOLIDATED BALANCE SHEETS

| ASSETS | $\begin{gathered} \text { March 31, } \\ 1996 \\ \text { (Unaudited) } \end{gathered}$ | $\begin{gathered} \text { December } 31, \\ 1995 \\ * \end{gathered}$ |
| :---: | :---: | :---: |
| Cash and due from banks | \$2,210,491 | \$2,191, 647 |
| Interest bearing deposits with other banks | 2,044,976 | 2,134,919 |
| Federal funds sold | 180,503 | 2,161,745 |
| Securities available for sale | 32,120,276 | 31,480,580 |
| Loans, net | 72,462,746 | 70,598,398 |
| Bank premises and equipment, net | 3,159,978 | 3,180,351 |
| Accrued interest receivable | 1,037,496 | 983,841 |
| Other assets | 320, 029 | 386,377 |
| Total Assets | \$113, 536, 495 | \$113, 117, 858 |
| LIABILITIES |  |  |
| Non-interest bearing deposits | \$7,950,635 | \$7,832,774 |
| Interest bearing deposits | 91, 718, 633 | 92, 213, 562 |
| Total deposits | 99,669,268 | 100, 046, 336 |
| Long-term borrowings | 1,743,891 | 750,000 |
| Other liabilities | 722,131 | 992,862 |
| Total Liabilities | 102,135,290 | 101, 789,198 |
| SHAREHOLDERS' EQUITY |  |  |
| Common stock, $\$ 2.50$ par value, authorized 600, 000 shares, issued 382,625 shares | 956,562 | 956,562 |
| Surplus | 685,534 | 685,534 |
| Net unrealized gain (loss) on securities | 102,010 | 340,650 |
| Retained earnings | 9,824, 069 | 9,512,884 |
| Less cost of shares acquired for the treasury 1996, 4,115; and 1995, 4,115 | $(166,970)$ | $(166,970)$ |
| Total Shareholders' Equity | 11,401, 205 | 11,328,660 |
| Total Liabilities and Shareholders' Equity | \$113, 536, 495 | \$113, 117, 858 |

*December 31, 1995 financial information has been extracted from audited financial statements.

See Notes to Condensed Consolidated Financial Statements

## SOUTH BRANCH VALLEY BANCORP, INC., AND SUBSIDIARY CONDENSED CONSOLIDATED STATEMENTS OF INCOME <br> For the Three Months Ended March 31, 1996 and 1995 <br> (Unaudited)

|  | $\begin{gathered} \text { March 31, } \\ 1996 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 1995 \end{gathered}$ |
| :---: | :---: | :---: |
| Interest income: |  |  |
| Interest and fees on loans | \$1,797, 817 | \$1,533, 055 |
| Interest on securities: |  |  |
| Taxable | 471,978 | 416,108 |
| Tax-exempt | 47,784 | 35,437 |
| Interest on Federal funds sold | 23,257 | 9,251 |
| Total interest income | 2,340,836 | 1,993,851 |
| Interest expense: |  |  |
| Interest on deposits | 1,140,623 | 864,353 |
| Interest on other borrowings | 21, 225 | 27,260 |
| Total interest expense | 1,161, 848 | 891,613 |
| Net interest income | 1,178,988 | 1,102,238 |
| Provision for loan losses | 10,000 | 25,000 |
| Net interest income after provision for loan losses | 1,168,988 | 1,077,238 |
| Non-interest income: |  |  |
| Insurance commissions | 22,563 | 19,855 |
| Trust department income | (8) | 508 |
| Service fee income | 49,905 | 49,549 |
| Securities gains (losses) | 33,912 | $(3,147)$ |
| Other income | 14,737 | 14,122 |
| Total other income | 121,109 | 80,887 |
| Non-interest expense: |  |  |
| Salaries and employee benefits | 443,697 | 391,212 |
| Net occupancy expense | 53,326 | 29,195 |
| Equipment expense | 47,806 | 40,794 |
| FDIC insurance premiums | 1,000 | 48, 481 |
| Other expenses | 267,913 | 215,656 |
| Total other expense | 813,742 | 725,338 |
| Income before income tax expense | 476,355 | 432,787 |
| Income tax expense | 165,170 | 160,178 |
| Net Income | \$311, 185 | \$272,609 |
| Earnings per common share | \$0.82 | \$0.72 |
| Dividends per common share | \$-- | \$-- |


| CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS <br> For the Three Months Ended March 31, 1996 and 1995 (Unaudited) |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  | Three Mon | ths Ended |
|  |  | $\begin{gathered} \text { March 31, } \\ 1996 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 1995 \end{gathered}$ |
| CASH | FLOWS FROM OPERATING ACTIVITIES |  |  |
|  | Net income | \$311, 185 | \$272, 609 |
|  | Adjustments to reconcile net earnings to net |  |  |
|  | cash provided by operating activitites: |  |  |
|  | Depreciation | 53,431 | 36,820 |
|  | Provision for loan losses | 10,000 | 25,000 |
|  | Securities (gains) losses | $(33,911)$ | 3,147 |
|  | Provision for deferred income tax expense(benefit) | ) 9,237 | $(1,367)$ |
|  | (Increase) in accrued income receivable | $(53,655)$ | $(72,347)$ |
|  | Amortization of security premiums and (accretion of discounts), net | 15,748 | 27,153 |
|  | (Increase) decrease in other assets | 57,111 | $(39,290)$ |
|  | Increase (decrease) in other liabilities | $(121,338)$ | 5,379 |
|  | Net cash provided by operating activities | 247,808 | 257,104 |
| CASH | FLOWS FROM INVESTING ACTIVITIES |  |  |
|  | Proceeds from sales of securities available for |  |  |
|  | sale from | 2,209,305 | 487,500 |
|  | Proceeds from maturities of securities available |  |  |
|  | for sale | 2,500, 000 | 100,000 |
|  | Purchases of securities available for sale | $(5,857,400)$ | $(6,100)$ |
|  | Principal payments received on securities held to maturity |  | 94,160 |
|  | Principal payments received on securities |  |  |
|  | available for sale | 138,529 | 28,374 |
|  | (Increase) decrease in Federal funds sold, net | 1,981, 242 | (1, 504, 076 ) |
|  | Principal collected on (loans to customers), net ( | $(1,874,348)$ | 295,955 |
|  | Proceeds from interest bearing deposits with other banks | 89,943 | 179,946 |
|  | Purchase of Bank premises and equipment | $(33,058)$ | $(5,155)$ |
|  | Net cash provided by (used in) investing activities | $(845,787)$ | $(329,396)$ |

Continued
See Notes to Condensed Consolidated Financial Statements

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SOUTH BRANCH VALLEY BANCORP, INC., AND SUBSIDIARY
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS - Continued
For the Three Months Ended March 31, 1996 and 1995
(Unaudited)
\begin{tabular}{|c|c|c|}
\hline & Three Mont
\[
\begin{gathered}
\text { March 31, } \\
1996
\end{gathered}
\] & Ended
\[
\begin{gathered}
\text { March 31, } \\
1995
\end{gathered}
\] \\
\hline \begin{tabular}{l}
CASH FLOWS FROM FINANCING ACTIVITIES \\
Net (decrease) in demand deposits, NOW and savings accounts \\
Proceeds from sales of time deposits, net Net increase in other borrowings
\end{tabular} & \[
\begin{gathered}
(766,959) \\
389,891 \\
993,891
\end{gathered}
\] & \[
\begin{gathered}
(1,003,375) \\
1,369,426
\end{gathered}
\] \\
\hline Net cash provided by (used in) financing activities & 616,823 & 366, 051 \\
\hline Increase (decrease) in cash and due from banks & 18,844 & 293,759 \\
\hline Cash and due from banks: Beginning & 2,191,647 & 2,152,919 \\
\hline Ending & \$2, 210, 491 & \$2,446, 678 \\
\hline \begin{tabular}{l}
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION Cash payments for: \\
Interest paid to depositors
\end{tabular} & \$1,140,402 & \$874, 019 \\
\hline Income taxes & \$0 & \$6, 030 \\
\hline \begin{tabular}{l}
SUPPLEMENTAL SCHEDULE OF NONCASH INVESTING \\
AND FINANCING ACTIVITIES \\
Other real estate acquired in settlement of loans
\end{tabular} & \$0 & \$0 \\
\hline
\end{tabular}
```

|  | Three Months Ended |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} \text { March 31, } \\ 1996 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 1995 \end{gathered}$ |
| Balance, beginning of period | \$11, 328, 660 | \$9,378,140 |
| Net income | 311,185 | 272,609 |
| Change in net unrealized gain (loss) on securities | $(238,640)$ | 329,994 |
| Balance, March 31 | \$11, 401, 205 | \$9, 980, 743 |

SOUTH BRANCH VALLEY BANCORP, INC. AND SUBSIDIARY

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Note 1. Basis of Presentation

The financial information included herein is unaudited; however, such information reflects all adjustments (consisting solely of normal recurring adjustments) which are, in the opinion of management, necessary for a fair statement of results for the interim periods.

The presentation of financial statements in conformity with generally accepted accounting procedures requires management to make estimates and assumptions that effect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from the estimates.

The results of operations for the three month period ended March 31, 1996 are not necessarily indicative of the results to be expected for the full year. The Condensed Consolidated Financial Statements and notes included herein should be read in conjunction with the Company's 1995 audited financial statements and Form 10-K.

Note 2. Earnings Per Share
Earnings per common share are computed based upon the weighted average shares outstanding. The weighted average shares outstanding were 378,510 at March 31, 1996 and 1995, respectively.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## INTRODUCTION AND SUMMARY

The following is Management's discussion and analysis of the financial condition and financial results of operations for South Branch Valley Bancorp, Inc. and its wholly owned subsidiary, South Branch Valley National Bank, as of March 31, 1996. Since the primary business activities of South Branch Valley Bancorp, Inc. are conducted through the Bank, this discussion focuses primarily on the financial condition and operations of the Bank.

Net income for the first quarter of 1996 totaled $\$ 311,000$, a $\$ 38,000$ or a $13.9 \%$ increase from the \$273,000 earned during the same period of 1995. Annualized return on average assets for 1996 was $1.10 \%$ as compared to $1.13 \%$ at March 31, 1995. Earnings per share totaled \$.82 at March 31, 1996 compared to \$. 72 at March 31, 1995.

## RESULTS OF OPERATIONS

Net Interest Income

- -------------------

For purposes of this discussion, the "taxable equivalent basis" adjustment has been included in interest income to reflect the level of income had income on state and municipal obligations exempt from Federal income tax been taxable, assuming a Federal tax rate of $34 \%$ in both 1996 and 1995. The amounts of the tax equivalent adjustments were \$12,000 in 1996 and \$9,000 in 1995.

For the three months ended March 31, 1996, the Company's net interest income, as adjusted, increased $\$ 77,000$ or $7.0 \%$ to $\$ 1,179,000$ as compared with $\$ 1,102,000$ for the three months ended March 31, 1995. However, the Company's net interest yield on earning assets (net interest margin) decreased 31 basis points from $4.77 \%$ for the three months ended March 31, 1995 to $4.46 \%$ for the three months ended March 31, 1996. See Table I for a detailed analysis of these changes.

```
Provision for Loan Losses and Loan Quality
```

An allowance for loan losses is maintained by the Company and is funded through the provision for loan losses as a charge to current earnings. The allowance for loan losses is reviewed by management on a quarterly basis to determine it is maintained at levels considered necessary to cover potential losses associated with the Bank's current lending activities. For the three months ended March 31, 1996, the

South Branch Valley Bancorp, Inc. and Subsidiary
Table I - Average Distribution of Assets, Liabilities and Shareholders'
Equity, Interest Earnings \& Expenses, and Average Rates

March 31, 1996
(In thousands ofdollars) Average Earnings/ Yield/ Balances Expense Rate

ASSETS
Interest earning assets:
Loans, net of unearned

| interest Securities | \$72,125 | \$1,798 | 9.97\% |
| :---: | :---: | :---: | :---: |
| Taxable | 27,312 | 436 | 6.39\% |
| Tax-exempt | 3,486 | 59 | 6.77\% |
| Interest bearing deposits with other banks | 2,116 | 36 | 6.81\% |
| Federal funds sold | 1,690 | 23 | 5.44\% |
| Total interest earning assets | 106,729 | 2,352 | 8.81\% |

Noninterest earning assets:

| Cash \& due from banks | 2,405 |
| :---: | :---: |
| Bank premises \& equipment | 3,173 |
| Other assets | 1,316 |
| Allowance for loan losses | (863) |
| Total assets | 12,760 |

LIABILITIES AND SHAREHOLDERS' EQUITY
Interest bearing liabilities:
Interest bearing
demand deposits
Regular savings

Time savings
Other borrowings

| $\$ 18,989$ | $\$ 160$ | $3.37 \%$ |
| ---: | ---: | ---: |
| 15,728 | 142 | $3.61 \%$ |
| 56,588 | 839 | $5.93 \%$ |
| 1,430 | 21 | $5.87 \%$ |
| ----------------------- |  |  |

92,735
1,162
5.01\%

78,977
892
4.52\%

Noninterest bearing liabilities:

| Demand deposits | 7,789 | 7,365 |
| :---: | :---: | :---: |
| Other liabilities | 946 | 610 |
| Total liabilities | 101,470 | 86,952 |
| Shareholders' equity | 11,290 | 9,530 |
| Total liabilities and shareholders' equity | \$112,760 | \$96,482 |

NET INTEREST EARNINGS
\$1,190
==========
\$1, 111
=======

Company's provision for loan losses totaled $\$ 10,000$, compared to $\$ 25,000$ during the first three months of 1995. The following table represents a summary of the Company's past due and non-performing assets:

SUMMARY OF PAST DUE LOANS AND NON-PERFORMING ASSETS

| March 31 |  | December 31 |
| :---: | :---: | :---: |
| 1996 | 1995 | 1995 |
| \$285 | \$ 233 | \$260 |
| ==== | ====== | === |
| \$430 | \$1, 060 | \$538 |
| 40 | 22 | 40 |
| \$470 | \$1,082 | \$578 |
| === | ===== | === |

Although the amount of loans past due 90 days or more has increased by $\$ 52,000$ during the past 12 months, non-performing assets decreased by $\$ 612,000$. Thus, total loans past due 90 days or more plus non-performing assets have decreased approximately $\$ 560,000$ or $42.6 \%$ from the same period last year. Loans on non-accrual status have decreased approximately \$108,000 since December 1995. Approximately $\$ 138,000$ or $32.1 \%$ of the total non-accrual balance at March 31, 1996 is comprised of one loan which is current as to both principal and interest payments but is classified non-accrual due to cash flow problems being experienced by the entity.

At March 31, 1996, the allowance for loan losses totaled \$849,000 or 1.2\% of net loans compared to $\$ 988,000$ or $1.6 \%$ of net loans at March 31, 1995, and $\$ 860,000$ or $1.2 \%$ at December 31, 1995. While there may be some loans or portions of loans identified as potential problem credits which are not specifically identified as either non-accrual or accruing loans past due 90 or more days, they are considered by management to be insignificant to the overall disclosure and are therefore not specifically quantified within the Management's Discussion and Analysis.

## Non-interest Income

Total non-interest income increased approximately $\$ 40,000$ or $49.4 \%$ for the three months ended March 31, 1996 as compared to the three months ended March 31, 1995.

Insurance commissions increased from approximately \$20,000 to \$23,000 or $15.0 \%$ for the three months ended March 31, 1996 compared to the three months ended March 31, 1995. Management believes the Company will be able to maintain levels of insurance income similar to this throughout the remainder of 1996.

Net realized gains on securities increased by approximately $\$ 37,000$ for the three month period ended March 31, 1996 as compared with the three month period ended March 31, 1995.

```
Non-interest expense
```

Non-interest expense increased approximately $\$ 89,000$ or $12.3 \%$ during the first three months of 1996. It is the Bank's policy to review salaries and have employee evaluations during the fourth quarter of each year. Deserving employees are then awarded raises as of the first of the year. These raises and slight increases in insurance costs resulted in a $13.3 \%$ increase in salaries and employee benefits for the three months ended March 31, 1996 as compared to March 31, 1995.

Net occupancy expense increased from approximately $\$ 29,000$ to $\$ 53,000$ or $82.8 \%$. Equipment expense also increased $17.1 \%$ from approximately $\$ 41,000$ for the period ending March 31, 1995 to $\$ 48,000$ for the period ending March 31, 1996. These increases were expected and planned for by management due to the purchase of the Petersburg branch during the fourth quarter of 1995 and the recently completed renovation and addition to the Company's home office in Moorefield.

Due to the decrease in the semi-annual rate of deposit insurance from $\$ .115$ per hundred dollars of deposits to the minimum of $\$ 1,000$, FDIC insurance premiums decreased approximately $\$ 47,000$ for the first quarter of 1996 as compared to the first quarter of 1995.

Other expenses increased approximately $\$ 52,000$ or $24.1 \%$ from $\$ 216,000$ to $\$ 268,000$ during the first three months of 1996 compared to 1995 . The major factors contributing to this increase are as follows:
** Telephone and communications increased by $25.0 \%$ from $\$ 12,000$ to $\$ 15,000$.
** During the first quarter of 1996 the bank did a computer conversion and experienced some one time expenses. Data processing expense increased $100.0 \%$ from approximately $\$ 21,000$ in 1995 to $\$ 42,000$ in 1996. ATM expense increased from $\$ 2,000$ to $\$ 6,000$ or $200.0 \%$. Management does not expect these large increases to expenses to continue.
** An increase in the number of accounts served by the bank of approximately $13.7 \%$, primarily due to the acquisition of the Petersburg branch in the fourth quarter of 1995 contributed to the increase in postage expense. Postage expense, which totaled approximately $\$ 19,000$ in 1995, increased $21.1 \%$ to $\$ 23,000$ in 1996.
** Also associated with the acquisition of the new branch in Petersburg was the creation of a new expense, Amortized goodwill. This expense totaled \$9,000 in 1996.

Liquidity in commercial banking can be defined as the ability to satisfy customer loan demand and meet deposit withdrawals while maximizing net interest income. The Company's primary sources of funds are deposits and principal and interest payments on loans. Additional funds are provided by maturing securities. The bank uses ratio analysis to monitor the changes in its sources and uses of funds so that an adequate liquidity position is maintained. At March 31, 1996 the loan to deposit ratio was $72.7 \%$ compared to $70.6 \%$ at December 31,1995. Cash and due from banks coupled with Federal funds sold totaled $\$ 2,391,000$ or $2.1 \%$ of total assets. Additionally, securities and interest bearing deposits with other banks maturing within one year approximated $\$ 3,853,000$ or $3.4 \%$ of total assets. Management believes that the liquidity of the Company is adequate and foresees no demands or conditions that would adversely affect it.

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Financial Condition
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Total deposits have decreased approximately $.4 \%$ or $\$ 377,000$ from December 31, 1995. The overall composition of the Company's assets has not changed significantly since year end 1995.

The Company's total shareholders' equity has increased approximately $\$ 72,000$ or $.6 \%$ since December 31, 1995. This is the net result of an increase of $\$ 311,000$ in retained earnings and a $\$ 239$, 000 decrease in net unrealized gains on securities. The Company's equity to total assets ratio was $10.0 \%$ at March 31, 1996 and at December 31, 1995. The Company's subsidiary bank's total risk weighted capital ratio was approximately $16.5 \%$ at March 31,1996 and is well within Federal regulatory guidelines. The Company is not aware of any pending regulation which would have a material negative impact on its operations or financial condition.
A. Exhibit - Financial Data Schedule required by Part I Item 601 of Regulation S-B.
B. No reports on Form 8-K were filed by the Company during the quarter ended March 31, 1996.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

```
South Branch Valley Bancorp, Inc. (registrant)
```

By:
H. Charles Maddy, III, President and Chief Financial Officer

By :
Russell Ratliff, Jr., Treasurer

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

```
South Branch Valley Bancorp, Inc.
    (registrant)
```

By: /s/ H. Charles Maddy, III
H. Charles Maddy, III, President and Chief Financial Officer

By: /s/ Russell Ratliff, Jr
Russell Ratliff, Jr., Treasurer

```
            3-MOS
            DEC-31-1996
            JAN-01-1996
                    MAR-31-1996
                                    2,210,491
        2,044,976
        180,503
    32,120,276
        0
                            0
                                    73,312,220
                            (849,474)
            113,536,495
                99,669,268
                                    0
        722,131
            1,743,891
            0
                                    0
                                    956,562
            10,444,643
113,536,495
            1,797,817
            483,851
                                    59,168
            2,340,836
            1,140,623
            1,161,848
        1,178,988
            10,000
            33,912
                813,742
                476,355
    311,185
                                    0
                    311,185
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                            . }8
                    4 . 5 0
                    430,508
                    285,269
                55,469
                908,723
                859,681
                    25,524
                    5,317
            849,474
        849,474
            0
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